



Missouri Department of
Economic Development

Department Budget Request

Fiscal Year 2024

Maggie Kost, Acting Director
573-751-4770



Missouri Department of
Economic Development

Michael L. Parson
Governor

Maggie Kost
Acting Director

October 1, 2022

The Honorable Michael L. Parson
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Governor Parson:

As Acting Director of the Missouri Department of Economic Development it is my privilege to provide you with the Department's Fiscal Year 2024 draft budget request for your review and consideration.

This is an unprecedented, historic time for our state. Now, more than ever, we are committed to helping create greater opportunities for Missourians to prosper. We do this through an array of programs that help businesses expand, create jobs, and find the workers they need, as well as by helping strengthen our communities and attracting visitors to our state.

All of these efforts are designed to foster economic growth for our state and our citizens, as we compete in the global economic development arena. Over the last year, we have made many improvements to our Department, which will transform Missouri into the best state in the Midwest for economic development.

I would be happy to discuss the Department's budget request – or answer any questions that may arise – at your convenience. I can be reached at 573-751-4770. Thank you for your commitment to Missouri and the citizens of this great state. It is an honor to serve as a member of your cabinet, and I look forward to continuing to work collaboratively to move Missouri forward.

Sincerely,

A handwritten signature in black ink that reads "Maggie Kost".

Maggie Kost

Acting Director

DEPARTMENT OF ECONOMIC DEVELOPMENT

FY2024 DEPARTMENT BUDGET REQUEST

TABLE OF CONTENTS

Transmittal Letter

Overview Information

| | |
|---|-----|
| Department Overview | i |
| Department Placemat | ii |
| Department Strategic Overview | iii |
| State Auditor's Reports and Oversight Evaluations | iv |
| Missouri Sunset Act Report | v |

Regional Engagement Division

| | |
|---|----|
| Core - Regional Engagement Division | 1 |
| NDI - RED Personal Service Restoration | 12 |
| Core - Business Recruitment and Marketing | 17 |
| NDI - Business Recruitment and Marketing Increase | 27 |
| Core - International Trade and Investment Offices | 32 |

Business and Community Solutions Division

| | |
|---|-----|
| Core - Delta Regional Authority | 43 |
| Core - Business and Community Solutions | 51 |
| NDI - Staff to Deploy New Legislation | 66 |
| NDI - Project Tomorrow | 71 |
| Core - EDAF Tax Credit Refunds | 76 |
| Core - Tourism Infrastructure | 83 |
| NDI - Tourism Infrastructure Increase | 92 |
| Core - MO Technology Investment Fund Transfer | 97 |
| Core - MO Technology Corporation (MTC) | 104 |
| NDI - MO Technology Corporation (MTC) Increase | 113 |
| Core - SSBCI American Rescue Plan Act | 118 |
| Core - First Year Start Up and Operating Fund | 126 |
| Core - Community Development Block Grant (CDBG) | 133 |
| Core - CDBG-Disaster Recovery (CDBG-DR) | 143 |
| Core - CDBG-Federal Stimulus (CDBG-CV) | 152 |
| Core - Main Street Program | 161 |
| Core - Tax Increment Financing (TIF) Transfer | 169 |
| Core - Tax Increment Financing (TIF) Program | 176 |
| Core - State Supplemental Downtown Dev Trf (MODESA) | 186 |
| Core - MO Downtown Econ Stimulus Act (MODESA) | 193 |
| Core - Downtown Revitalization Preservation Program (DRPP) Transfer | 202 |
| Core - Downtown Revitalization Preservation Program (DRPP) | 209 |
| Core - MO Community Services Commission (MCSC) | 217 |
| Core - MCSC American Rescue Plan Act | 225 |
| NDI - MCSC Increase to ARPA Spend Authority | 233 |

Missouri One Start Division

| | |
|---|-----|
| Core - Missouri One Start Division | 238 |
| NDI - MOS Personal Service Increase | 247 |

Missouri One Start Division

| | |
|---|-----|
| NDI - Missouri One Start Community College Training Fund | 252 |
| Core - Missouri One Start Job Development Fund | 257 |
| Core - Hannibal Innovation Center | 266 |
| Core - MOS Community College New Jobs Training Program | 273 |
| Core - MOS Community College Job Retention Training Program | 282 |

Strategy and Performance Division

| | |
|---|-----|
| Core - Strategy and Performance Division | 291 |
| NDI - Research and Program Evaluation | 303 |
| Core - Statewide Planning, Research, and Network Funding (ARPA-EDA) | 308 |
| Core - Broadband Grants (NTIA) | 318 |
| NDI - Increase to Broadband IIJA Authority | 327 |
| NDI - IIJA Smart Manufacturing Technologies | 332 |
| Core - Office of the Military Advocate | 337 |
| NDI - Military Advocate Coordinator | 347 |
| Core - National Security Crossroads | 352 |
| Core - Military Community Reinvestment Program | 359 |

Division of Tourism

| | |
|---|-----|
| Core - Tourism Supplemental Revenue Fund Transfer | 366 |
| Core - Tourism | 373 |
| Core - Tourism Grant (ARPA-EDA) | 385 |
| Core - Missouri Film Office | 392 |
| Core - Meet in Missouri GR Transfer | 401 |
| Core - Meet in Missouri | 408 |

Missouri Housing Development Commission

| | |
|--|-----|
| Core - MHDC Missouri Housing Trust Fund | 417 |
| Core - Emergency Solutions Grant Program | 427 |
| Core - Emergency Rental Assistance | 435 |
| Core - Homeowner Housing Assistance | 443 |

Administration Division

| | |
|---|-----|
| Core - Administration Division | 450 |
| Core - Administration Division Transfer | 463 |

Legal Expense

| | |
|---------------------------------------|-----|
| DED Legal Expense Fund Transfer | 470 |
|---------------------------------------|-----|

FY2022 Supplemental NDI

| | |
|---|-----|
| NDI - BCS Staff to Deploy New Legislation | 475 |
|---|-----|



Missouri Department of Economic Development

The Missouri Department of Economic Development (DED) helps Missourians prosper by fostering job creation and economic growth. DED uses a wide array of business retention and expansion tools and community and workforce development programs to make Missouri the best state in the Midwest for economic development. We are *One Team* that is *Customer Centric* and *Data Driven*.

DEPARTMENT DIVISIONS

Regional Engagement (RE) Division

The Regional Engagement Division spans the entire state to provide a local point of contact for partners, increasing their access to Missouri's economic development and trade solutions. The division is comprised of six regional teams that promote business growth both statewide and internationally. The division also operates 15 global offices.

Missouri One Start (MOS) Division

Missouri One Start provides businesses with tailored workforce strategies to address their unique needs. One Start helps eligible businesses of all sizes stay competitive by providing customized recruitment assistance and resources to train and upskill new and existing employees.

Business and Community Solutions (BCS) Division

The Business and Community Solutions Division deploys funding and safeguards taxpayer dollars through the department's business, community and redevelopment programs. BCS also builds new programming as created by the legislature, packaging programs to create custom solutions for specific project needs.

Division of Tourism (MDT)

The Division of Tourism is responsible for promoting Missouri as a premier destination for domestic and international travelers. This Division implements strategic investments in travel promotion with integrated marketing strategies that provide economic benefits for Missouri. The Division operates five official welcome centers and works with community-based affiliate welcome centers.

Strategy and Performance (S&P) Division

The Strategy and Performance Division helps DED programs become more efficient, increase impact and provide better customer service. It also houses the Department's legislative, communications and marketing services, the Office of Missouri's Military Advocate and the Missouri Women's Council.

Administration Division

The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each Division. This Division houses the director's office, general counsel, financial systems, budget and planning, and human resources.

Missouri Housing Development Commission (MHDC)

The Missouri Housing Development Commission provides financing for the construction of affordable housing and funding for home loans.



Missouri Department of Economic Development

FY 2023

| MISSION | We help create greater opportunities for Missourians to prosper | | |
|-------------|--|--|---|
| ASPIRATION | We will be the best economic development department in the Midwest | | |
| THEMES | Customer Centric | One Team | Data Driven |
| | with every aspect of the organization designed around the businesses and communities we serve. | focused on recruiting, retaining and developing team members to better serve our customers. | using forward-looking insights to continuously inform our decisions and improve our programs. |
| INITIATIVES | <ul style="list-style-type: none">▪ Build integrated digital systems to manage DED programs, improving experiences for customers and our team.▪ Modernize the DED website so that it reflects DED's current programs and improves the customer experience.▪ Rightsize due diligence processes across DED programs, reducing turnaround time and burden for DED customers and our team. | <ul style="list-style-type: none">▪ Develop department-wide onboarding that 1) introduces new hires to DED, 2) helps them understand their role within the larger mission, 3) equips them with basic knowledge and resources to be successful.🔍 Review how jobs are classified across DED and make recommendations for ways to improve equity across positions. | <ul style="list-style-type: none">▪ Complete research phase for Comprehensive Economic Development Strategy (CEDS). |

ii



Indicates strategic initiatives developed in response to DED's Quarterly Pulse Survey results.

Department strategic overview: FY2024 Budget

| | |
|---------------------------------|---|
| DEPARTMENT: | <i>Department of Economic Development</i> |
| ACTING DIRECTOR: | <i>Maggie Kost</i> |
| DEPARTMENT ASPIRATION: | <i>We will be the best economic development department in the Midwest.</i> |
| HIGHLIGHTS FROM FY22 | <ul style="list-style-type: none"> <i>* Assisted in 9,806 new and retained job commitments and \$2.9 billion of new capital investment in FY22.</i> <i>* More than 18,000 workers trained through the customized training program through Missouri One Start in FY22.</i> <i>* More than \$40M in Community Development Block Grant (CDBG) funds deployed to meet Missouri communities' infrastructure, economic development, disaster recovery, and COVID relief needs. 128 projects were supported through CDBG's regular allocation.</i> <i>* Marketed Missouri's many tourism destinations to 62 media markets in 20 states, contributing to millions of Missouri visitors, billions in taxable sales, and a tourism industry employing hundreds of thousands.</i> <i>* 295 redevelopment projects authorized across Missouri to revitalize underutilized sites and buildings. And for every \$1 of issued benefit, \$4.35 of private investment was leveraged.</i> <i>* 117 community development projects authorized for nonprofits addressing the needs of underserved Missourians. And for every \$1 of issued benefit, \$1.83 of private investment was leveraged.</i> <i>* \$1.542 billion in capital from private investors and grant funding was leveraged by companies benefiting from Missouri Technology Corporation (MTC) programs. For every \$1 of program expense in FY22, \$496 of leveraged investments were generated.</i> <i>* Supported more than 600 AmeriCorps members across Missouri, contributing over 750,000 hours of service to Missouri communities.</i> <i>* Led the Show Me Strong Recovery Task Force in support of Governor Parson's Executive Order 21-06. The Task Force conducted a seven-city listening tour and produced 20 recommendations to support Missouri small businesses as they struggled to overcome workforce, supply chain, and inflation challenges. Many recommendations resulted in executive and legislative action.</i> <i>* Prepared for the deployment of \$542,500,000 across nine American Rescue Plan Act (ARPA) grant programs by engaging stakeholders, writing grant guidelines, and hiring program staff. These programs include once-in-a-generation opportunities to invest in Missouri's broadband infrastructure, communities needing revitalization, industrial sites, workforce training, tourism assets, small businesses, and nonprofits.</i> <i>* The Quarterly Pulse Survey in February 2022 indicated that 88% of DED team members feel that DED's vision is clearly communicated throughout the organization. This is an increase from 85% in FY2021 and 77% in FY2020 and well above the 59% statewide average.</i> <i>* The Missouri Housing Development Commission (MHDC) funded 78,240 applications for the Emergency Rental Assistance (ERA) program. This program contributed to the prevention of nearly 40,000 evictions in Missouri.</i> |
| FY23 & 24 PRIORITIES | <ul style="list-style-type: none"> <i>* Deploy ARPA funding, driving strategic investment in Missouri's broadband infrastructure, communities needing revitalization, industrial sites, workforce training, tourism assets, small businesses, and nonprofits.</i> <i>* Leverage transformational investments in the Infrastructure Investment Act (IIJA) funding to benefit communities across Missouri, especially with broadband development.</i> <i>* Rebuild the processes and IT systems of DED programs to align the way we work and improve experiences for customers and the team.</i> <i>* Modernize the DED website so that it reflects DED's current programs and improves the customer experience.</i> <i>* Work with stakeholders to update Missouri's economic development strategies so the state can compete and win for years to come.</i> |

State Auditor's Reports and Oversight Evaluations

| Program or Division Name | Type of Report | Date Issued | Website |
|-------------------------------------|-------------------------|-------------|---|
| DED Statewide Audits Summary Letter | Audit Report (2022-043) | 8/25/2022 | https://auditor.mo.gov/AuditReport/ViewReport?report=2022057 |

Missouri Sunset Act Report

| Program | Statutes Establishing | Sunset Date | Review Status |
|--|---------------------------|-------------|---------------|
| Missouri Downtown Economic Stimulus Act (MODESA) | 99.915 - 99.980, RSMo | 1/1/2013 | |
| Distressed Area Land Assemblage Tax Credit | 99.1025, RSMo | 8/28/2013 | |
| Qualified Equity Investments Tax Credit (New Markets) | 135.680 - 135.682, RSMo | 9/4/2013 | |
| Film Production Project Tax Credit | 135.750, RSMo | 11/28/2013 | |
| Missouri Automotive Manufacturing Jobs Act | 620.1910, RSMo | 10/12/2016 | |
| Missouri Works New Jobs Training | 620.800 - 620.809, RSMo | 8/28/2030 | |
| Missouri Works Job Retention Training | 620.800 - 620.809, RSMo | 8/28/2030 | |
| Missouri Works Job Development Fund | 620.800 - 620.809, RSMo | 8/28/2030 | |
| Missouri Works Business Incentives | 620.2000 - 620.2020, RSMo | 8/28/2030 | |
| Amateur Sporting Tax Credit | 67.3000, RSMo | 8/28/2025 | |
| Amateur Sporting Contribution Tax Credit | 67.3005, RSMo | 8/28/2025 | |
| Division of Tourism Supplemental Revenue Fund | 620.467, RSMo | 6/30/2020 | |
| Bring Jobs Home Act | 143.1100, RSMo | 8/28/2022 | |
| Advanced Industrial Manufacturing Zones Act (AIM Zone) | 68.075, RSMo | 8/28/2030 | |
| Innovation Campus Tax Credit Program | 620.2600, RSMo | 8/28/2020 | |
| Qualified Research Tax Credit Program | 620.1039, RSMo | 12/31/2028 | |

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43010C |
| Division: | Regional Engagement | HB Section: | 7.005 |
| Core: | Regional Engagement | | |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|----------------|----------------|------------------|
| | GR | Federal | Other | Total |
| PS | 1,239,766 | 382,668 | 19,567 | 1,642,001 |
| EE | 819,626 | 58,557 | 208,994 | 1,087,177 |
| PSD | 8,000 | 1 | 746,006 | 754,007 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 2,067,392 | 441,226 | 974,567 | 3,483,185 |

| | | | | |
|------------|--------------|-------------|-------------|--------------|
| FTE | 27.71 | 7.92 | 0.25 | 35.88 |
|------------|--------------|-------------|-------------|--------------|

| | | | | |
|--------------------|----------------|----------------|---------------|------------------|
| Est. Fringe | 884,155 | 263,038 | 11,035 | 1,158,228 |
|--------------------|----------------|----------------|---------------|------------------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Administrative Revolving Fund (0547)
International Promotions Revolving Fund (0567)
Economic Development Advancement Fund (0783)

Federal Funds: Community Development Block Grant (0123)
Job Development and Training Fund (0155)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|------------|-------------|-------------|-------------|-------------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|------------|-------------|-------------|-------------|-------------|

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Federal Funds:

2. CORE DESCRIPTION

The Regional Engagement Division serves as the first and primary contact for the Department of Economic Development's (DED) local partners, business and community customers as they access state, federal, and partner agency resources. They foster regional economic growth by helping businesses and communities with solutions for business retention, expansion and community development projects. The Division houses DED's project managers and Missouri's International Trade Managers.

The division consists of six regional teams that span the entire state. These team members are a part of their region- rural, urban, or suburban; supporting plans, initiatives, and priorities of the communities. They develop relationships, share program knowledge, and deliver solutions aimed at addressing the capacity for growth of businesses and communities.

The Business Recruitment and Marketing program and Missouri's International Trade Investment Offices can be found in separate Core Decision Item forms.

3. PROGRAM LISTING (list programs included in this core funding)

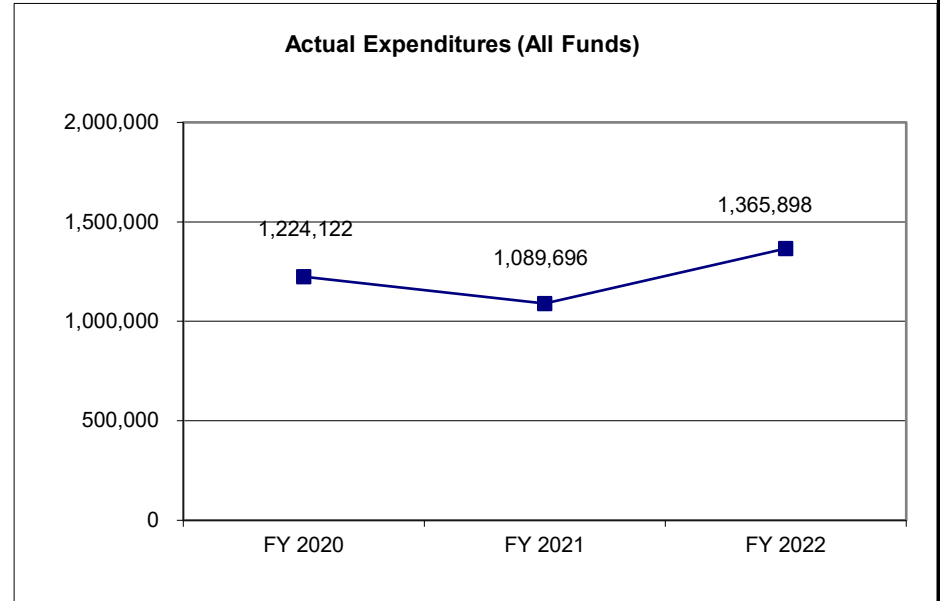
Regional Engagement and International Trade and Investment Offices

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43010C |
| Division: | Regional Engagement | | |
| Core: | Regional Engagement | HB Section: | 7.005 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 1,888,855 | 1,750,418 | 1,743,160 | 4,402,421 |
| Less Reverted (All Funds) | (37,391) | (36,021) | (35,918) | (62,022) |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 1,851,464 | 1,714,397 | 1,707,242 | 4,340,399 |
| Actual Expenditures (All Funds) | 1,224,122 | 1,089,696 | 1,365,898 | N/A |
| Unexpended (All Funds) | 627,342 | 624,701 | 341,344 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 249,627 | 353,751 | 85,735 | N/A |
| Federal | 344,645 | 236,972 | 221,290 | N/A |
| Other | 33,070 | 33,978 | 34,319 | N/A |
| | (1) (2) | (1) (2) | | |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Federal spending authority exceeded actual available funds. The department has reduced federal spending authority to reflect actual funds available.
 - (2) Unexpended General Revenue funds in FY2020 and FY2021 largely due to COVID-19.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT REGIONAL ENGAGEMENT

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|--------------|---------------|------------------|------------------|------------------|------------------|----------------|
| TAFP AFTER VETOES | | | | | | | | |
| | | PS | 36.06 | 1,239,766 | 482,668 | 36,565 | 1,758,999 | |
| | | EE | 0.00 | 819,626 | 58,557 | 884,675 | 1,762,858 | |
| | | PD | 0.00 | 8,000 | 1 | 872,563 | 880,564 | |
| | | Total | 36.06 | 2,067,392 | 541,226 | 1,793,803 | 4,402,421 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reduction | 1323 5091 | PS | (0.18) | 0 | 0 | (16,998) | (16,998) | Core reduction |
| Core Reduction | 1323 5089 | PS | 0.00 | 0 | (100,000) | 0 | (100,000) | Core reduction |
| Core Reduction | 1323 8849 | EE | 0.00 | 0 | 0 | (675,681) | (675,681) | Core reduction |
| Core Reduction | 1323 8849 | PD | 0.00 | 0 | 0 | (126,557) | (126,557) | Core reduction |
| NET DEPARTMENT CHANGES | | | (0.18) | 0 | (100,000) | (819,236) | (919,236) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PS | 35.88 | 1,239,766 | 382,668 | 19,567 | 1,642,001 | |
| | | EE | 0.00 | 819,626 | 58,557 | 208,994 | 1,087,177 | |
| | | PD | 0.00 | 8,000 | 1 | 746,006 | 754,007 | |
| | | Total | 35.88 | 2,067,392 | 441,226 | 974,567 | 3,483,185 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PS | 35.88 | 1,239,766 | 382,668 | 19,567 | 1,642,001 | |
| | | EE | 0.00 | 819,626 | 58,557 | 208,994 | 1,087,177 | |
| | | PD | 0.00 | 8,000 | 1 | 746,006 | 754,007 | |
| | | Total | 35.88 | 2,067,392 | 441,226 | 974,567 | 3,483,185 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| REGIONAL ENGAGEMENT | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 788,038 | 13.57 | 1,239,766 | 27.71 | 1,239,766 | 27.71 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 34,599 | 0.62 | 56,064 | 0.92 | 56,064 | 0.92 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 235,438 | 4.52 | 426,604 | 7.00 | 326,604 | 7.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 0 | 0.00 | 36,565 | 0.43 | 19,567 | 0.25 | 0 | 0.00 |
| TOTAL - PS | 1,058,075 | 18.71 | 1,758,999 | 36.06 | 1,642,001 | 35.88 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 287,118 | 0.00 | 819,626 | 0.00 | 819,626 | 0.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 20,250 | 0.00 | 58,557 | 0.00 | 58,557 | 0.00 | 0 | 0.00 |
| INTERNATIONAL PROMOTIONS REVOL | 0 | 0.00 | 884,675 | 0.00 | 208,994 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 307,368 | 0.00 | 1,762,858 | 0.00 | 1,087,177 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 455 | 0.00 | 8,000 | 0.00 | 8,000 | 0.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| INTERNATIONAL PROMOTIONS REVOL | 0 | 0.00 | 517,563 | 0.00 | 391,006 | 0.00 | 0 | 0.00 |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 355,000 | 0.00 | 355,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 455 | 0.00 | 880,564 | 0.00 | 754,007 | 0.00 | 0 | 0.00 |
| TOTAL | 1,365,898 | 18.71 | 4,402,421 | 36.06 | 3,483,185 | 35.88 | 0 | 0.00 |
| RED Personal Service Increase - 1419002 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,365,898 | 18.71 | \$4,402,421 | 36.06 | \$3,783,185 | 35.88 | \$0 | 0.00 |

9/26/22 12:01

im_disummary

FLEXIBILITY REQUEST FORM

| | |
|---|---|
| BUDGET UNIT NUMBER: 43010C BUDGET UNIT NAME: Regional Engagement HOUSE BILL SECTION: 7.005 | DEPARTMENT: Economic Development DIVISION: Regional Engagement |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | |
| DEPARTMENT REQUEST | |
| <p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Regional Engagement PS (0101) - \$1,239,766 x 10% = \$123,977 and Regional Engagement EE (0101) - \$827,626 x 10% = \$82,763 - Regional Engagement PS (0155) - \$382,668 x 10% = \$38,267 and Regional Engagement EE (0155) - \$58,558 x 10% = \$5,856</p> | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
| N/A | N/A |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|------------------|--------------|------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| REGIONAL ENGAGEMENT | | | | | | | | |
| CORE | | | | | | | | |
| DESIGNATED PRINCIPAL ASST DEPT | 0 | 0.00 | 41,970 | 1.00 | 41,970 | 1.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 122,374 | 1.07 | 6,350 | 0.00 | 122,375 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 141,059 | 1.66 | 60,220 | 0.85 | 60,220 | 0.85 | 0 | 0.00 |
| OFFICE WORKER MISCELLANEOUS | 0 | 0.00 | 15,808 | 0.45 | 15,808 | 0.45 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 10,781 | 0.20 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| SPECIAL ASST PROFESSIONAL | 19,485 | 0.20 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ADMIN SUPPORT ASSISTANT | 37,013 | 1.00 | 44,048 | 1.00 | 44,048 | 1.00 | 0 | 0.00 |
| LEAD ADMIN SUPPORT ASSISTANT | 0 | 0.00 | 34,843 | 1.00 | 34,843 | 1.00 | 0 | 0.00 |
| ADMIN SUPPORT PROFESSIONAL | 0 | 0.00 | 19,567 | 0.00 | 19,567 | 0.25 | 0 | 0.00 |
| RESEARCH/DATA ANALYST | 0 | 0.00 | 923 | 0.00 | 923 | 0.00 | 0 | 0.00 |
| ECONOMIC DEVLPMNT PROFESSIONAL | 81,250 | 1.97 | 135,793 | 3.68 | 118,795 | 3.25 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPEC | 185,165 | 4.17 | 240,979 | 8.43 | 240,979 | 8.43 | 0 | 0.00 |
| SR ECONOMIC DEVELOPMENT SPEC | 290,550 | 5.61 | 848,928 | 14.80 | 632,903 | 13.80 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPV | 150,879 | 2.46 | 242,727 | 3.85 | 242,727 | 3.85 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT MANAGER | 0 | 0.00 | 66,843 | 1.00 | 66,843 | 1.00 | 0 | 0.00 |
| KANSAS CITY FIELD DIRECTOR | 19,519 | 0.37 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 1,058,075 | 18.71 | 1,758,999 | 36.06 | 1,642,001 | 35.88 | 0 | 0.00 |
| TRAVEL, IN-STATE | 64,200 | 0.00 | 131,491 | 0.00 | 131,491 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 9,660 | 0.00 | 189,241 | 0.00 | 189,241 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 4,428 | 0.00 | 4,428 | 0.00 | 0 | 0.00 |
| SUPPLIES | 4,779 | 0.00 | 79,000 | 0.00 | 79,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 37,463 | 0.00 | 139,348 | 0.00 | 139,348 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 11,239 | 0.00 | 89,647 | 0.00 | 83,685 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 168,040 | 0.00 | 1,013,653 | 0.00 | 365,959 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 6,946 | 0.00 | 9,024 | 0.00 | 9,024 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 11,509 | 0.00 | 11,509 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 1,060 | 0.00 | 1,060 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 1,279 | 0.00 | 33,152 | 0.00 | 18,424 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 1,067 | 0.00 | 9,355 | 0.00 | 3,356 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 830 | 0.00 | 830 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 1,800 | 0.00 | 34,912 | 0.00 | 34,912 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 483 | 0.00 | 1,648 | 0.00 | 1,548 | 0.00 | 0 | 0.00 |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|----------------------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| REGIONAL ENGAGEMENT | | | | | | | | |
| CORE | | | | | | | | |
| MISCELLANEOUS EXPENSES | 412 | 0.00 | 11,822 | 0.00 | 11,822 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 2,738 | 0.00 | 1,540 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 307,368 | 0.00 | 1,762,858 | 0.00 | 1,087,177 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 455 | 0.00 | 869,602 | 0.00 | 754,006 | 0.00 | 0 | 0.00 |
| REFUNDS | 0 | 0.00 | 10,962 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 455 | 0.00 | 880,564 | 0.00 | 754,007 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,365,898 | 18.71 | \$4,402,421 | 36.06 | \$3,483,185 | 35.88 | \$0 | 0.00 |
| GENERAL REVENUE | \$1,075,611 | 13.57 | \$2,067,392 | 27.71 | \$2,067,392 | 27.71 | | 0.00 |
| FEDERAL FUNDS | \$290,287 | 5.14 | \$541,226 | 7.92 | \$441,226 | 7.92 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$1,793,803 | 0.43 | \$974,567 | 0.25 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- Perform proactive business and community outreach visits with customers to understand the needs, opportunities, and challenges for future growth across rural, urban, and suburban areas of the state.
- Provide economic recovery support along with customized program solutions and technical assistance to business and community customers with incentives and other resources available.
- Coordinate existing business expansion projects, and related infrastructure projects, in support of retained and increased employment and capital investment. Coordination is comprehensive, from identifying business needs and opportunities to proposing solutions and assisting with program enrollment.
- This Division also provides the administration for the International Trade and Investment Offices (full description may be found on the program's Program Description Form).

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Technical Assistance | 300 | 615 | 315 | 1,978 | 1,296 | 1,918 | 1,918 | 2,013 | 2,114 |
| Projects Opened | 134 | 101 | 104 | 112 | 123 | 122 | 135 | 140 | 147 |
| Accepted and Enrolled | 113 | 98 | 101 | 97 | 107 | 100 | 118 | 115 | 121 |

Note 1: Technical Assistance represents resource and solution connections made to support customers and partners frequently independent of specific project activity or incentives support. FY2024 projection is based on a 5% increase over FY2022 actuals with an additional 5% increase for FY2025.

Note 2: Projects Opened represents business growth and retention opportunities with a defined scope and timeline.

Note 3: Accepted and Enrolled includes businesses that have accepted a proposal or enrolled in a program. These may include projects that were opened in a prior fiscal year.

Note 4: FY2024 Projects Opened and Accepted and Enrolled represent a 10% increase from FY2022 actuals then a 5% increase for FY2025. FY2024 is taking into account the projected downturn in the economy.

2b. Provide a measure(s) of the program's quality.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | 92% | 89% | 94% | 81% | 96% | 88% | 97% | 97% | 97% |

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 50 respondents.

PROGRAM DESCRIPTION

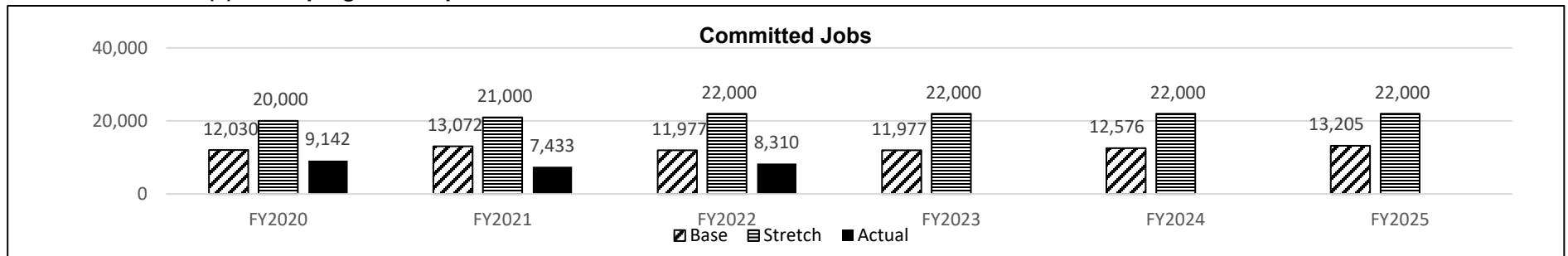
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

2c. Provide a measure(s) of the program's impact.

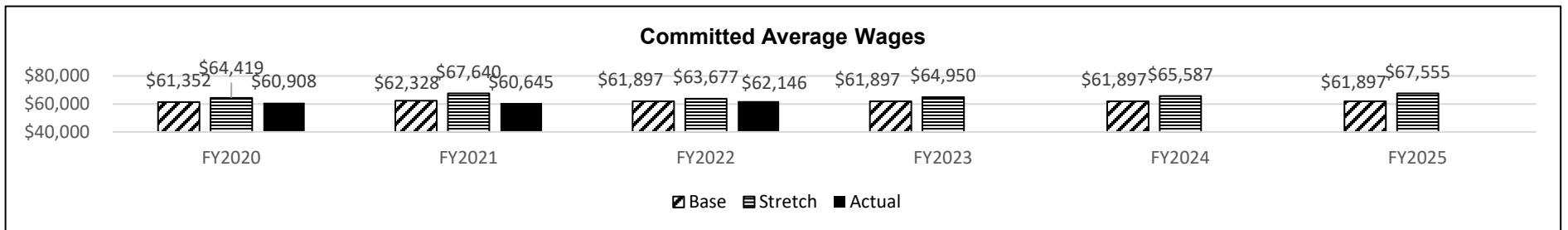


Note 1: Committed Jobs represents those jobs to be created or retained in growth opportunities facilitated.

Note 2: FY2024 base is a 5% increase over FY2023 base and FY2025 increases and additional 5%.

Note 3: Stretch goals for FY2024 and FY2025 remain consistent to FY2023.

Note 4: FY2021 Committed Jobs were impacted due to the global economic recession.



Note 1: Committed Average Wages represents wage thresholds for created or retained jobs at the time of proposal acceptance or program enrollment.

Note 2: FY2024 Stretch goals for payroll assumes a 3% increase from FY2022 actual then a 3% increase for FY2025.

PROGRAM DESCRIPTION

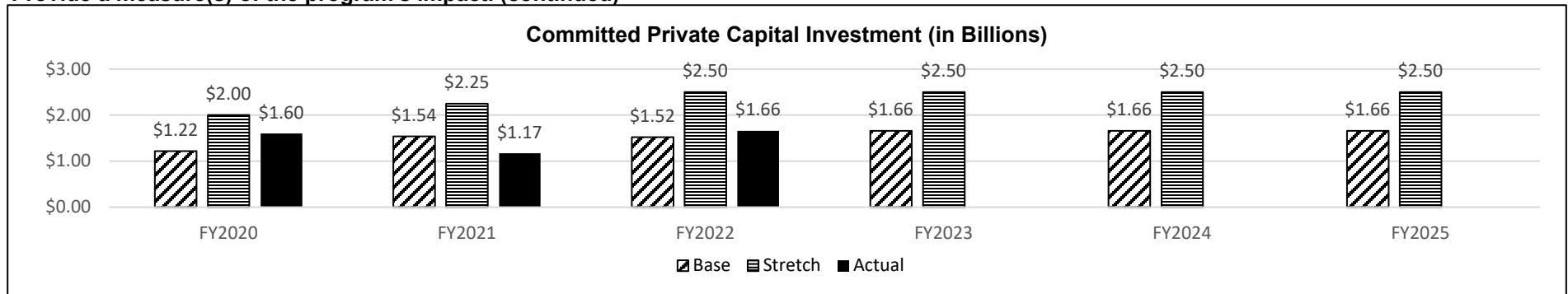
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

2c. Provide a measure(s) of the program's impact. (continued)

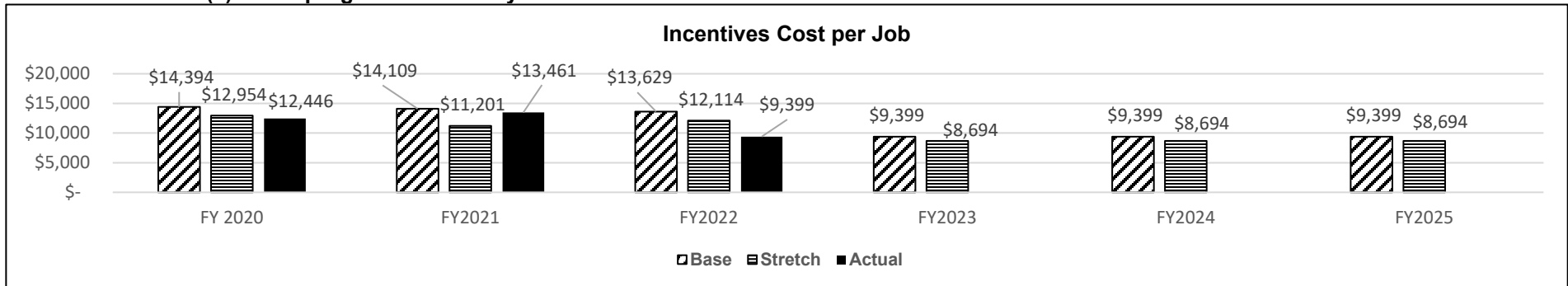


Note 1: Committed Private Capital Investment represents planned expenditures at the time of proposal acceptance or program enrollment.

Note 2: FY2024-FY2025 base remain consistent to FY2023 base.

Note 3: FY2024-FY2025 stretch targets remain consistent to FY2023 stretch.

2d. Provide a measure(s) of the program's efficiency.



Note 1: This is a shared measure with Business and Community Solutions Finance team. Measure is calculated by dividing proposed economic incentives by the committed number of jobs to be created or retained.

Note 2: Base targets for FY2023-FY2025 are based on FY2022 actual. Stretch targets adopts a 2% decrease from the FY2022 actual and remains constant.

PROGRAM DESCRIPTION

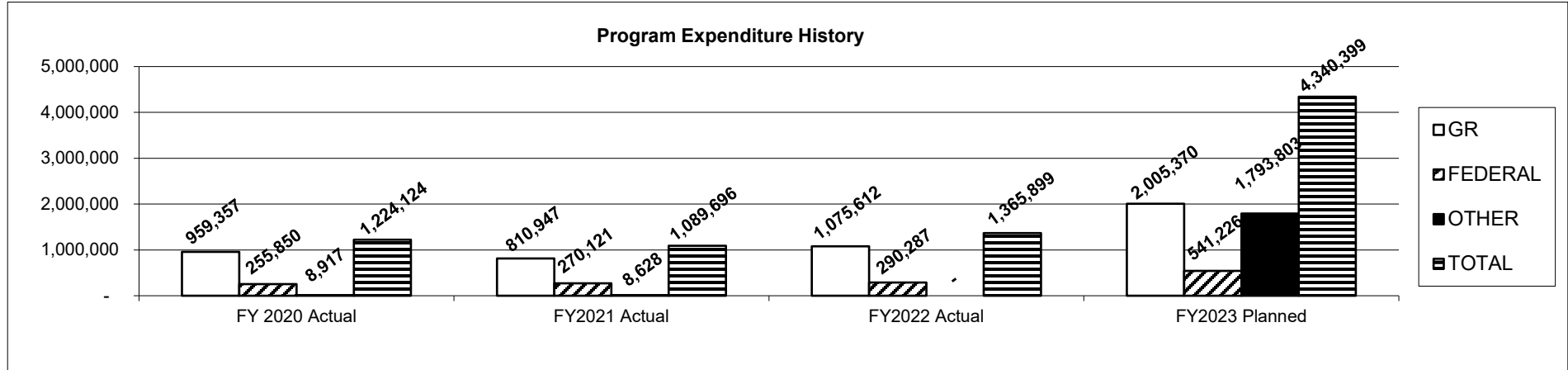
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Other Fund includes Department of Economic Development Administrative Fund (0547). Federal Funds includes Community Development Block Grant (0123) and Job Development and Training Fund (0155)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions. Federal CDBG funds authorized under 42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the U.S. Department of Housing and Urban Development. Federal Workforce Innovation and Opportunity Act (WIOA) funds authorized under Public Law 113-128.

6. Are there federal matching requirements? If yes, please explain.

Yes, a \$1 for \$1 match is required for a portion of the administrative funds for CDBG. None for WIOA.

7. Is this a federally mandated program? If yes, please explain.

The CDBG program is a formula block grant provided to the State of Missouri of which 70% is provided to the entitlement cities and 30% of which is provided to the non-entitlement balance of the state. The 30% portion is administrated by DED. WIOA is federally mandated.

NEW DECISION ITEM
RANK: 12 OF 17

| | | |
|--|-------------|------------|
| Department: Economic Development | Budget Unit | 43010C |
| Division: Regional Engagement Division | | |
| DI Name: Restoration of Personal Service | DI#1419002 | HB Section |
| | | 7.005 |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | |
|------------------------|---------|---------|-------|---------|
| | GR | Federal | Other | Total |
| PS | 300,000 | 0 | 0 | 300,000 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 300,000 | 0 | 0 | 300,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---------|---|---|---------|
| Est. Fringe | 109,440 | 0 | 0 | 109,440 |
|--------------------|---------|---|---|---------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

| FY 2024 Governor's Recommendation | | | | |
|-----------------------------------|------|---------|-------|-------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input checked="" type="checkbox"/> Other: <u>Funding Restoration</u> | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Regional Engagement Division (RED) Personal Service funding was reduced by \$300,000 in the FY2023 budget. This reduction means the Division has 4.0 unfunded FTE, which impacts our ability to provide services to the business and community partners. RED staff live and work in six regions across the state and foster regional economic growth by providing technical assistance and coordinating the delivery of tailored solutions for business retention and expansion projects, as well as community development projects. They are members of the communities they serve and work closely with community and regional partners. This restoration would support filling vacancies in our International, Kansas City, North, Southwest and Central teams.

NEW DECISION ITEM
RANK: 12 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43010C |
| Division: Regional Engagement Division | | |
| DI Name: Restoration of Personal Service | DI#1419002 | HB Section 7.005 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The \$300,000 is the amount of the Personal Service reduction that was made to the FY2023 budget and we are requesting that it be restored.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| 100/Economic Dev Specialist | 300,000 | | | | | | 300,000 | 0.0 | |
| Total PS | 300,000 | 0.0 | 0 | 0.0 | 0 | 0.0 | 300,000 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 300,000 | 0.0 | 0 | 0.0 | 0 | 0.0 | 300,000 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 12 OF 17

| | | | | | | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Department: Economic Development | | | | Budget Unit | | 43010C | | | |
| Division: Regional Engagement Division | | | | | | | | | |
| DI Name: Restoration of Personal Service | | DI#1419002 | | HB Section | | 7.005 | | | |
| | | | | | | | | | |
| | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| Budget Object Class/Job Class | | | | | | | | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
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| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | | | |

NEW DECISION ITEM
RANK: 12 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43010C |
| Division: Regional Engagement Division | | |
| DI Name: Restoration of Personal Service | DI#1419002 | HB Section 7.005 |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Technical Assistance would increase by 10%.
For additional measures refer to the Regional Engagement Division Core.

6b. Provide a measure(s) of the program's quality.

Refer to the Regional Engagement Division Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Regional Engagement Division Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Regional Engagement Division Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

RED serves as the first and primary contact for DED's local partners and business and community customers as they access state, federal and partner agency resources. They develop relationships, share program knowledge, and deliver solutions aimed at addressing the capacity for growth of businesses and communities.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| REGIONAL ENGAGEMENT | | | | | | | | |
| RED Personal Service Increase - 1419002 | | | | | | | | |
| ECONOMIC DEVELOPMENT SPEC | 0 | 0.00 | 0 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$300,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$300,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | | |
|--|--|--------------------|--|--|
| Department: Economic Development | | Budget Unit 43015C | | |
| Division: Regional Engagement | | | | |
| Core: Business Recruitment and Marketing | | HB Section 7.005 | | |
| 1. CORE FINANCIAL SUMMARY | | | | |
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CORE DECISION ITEM

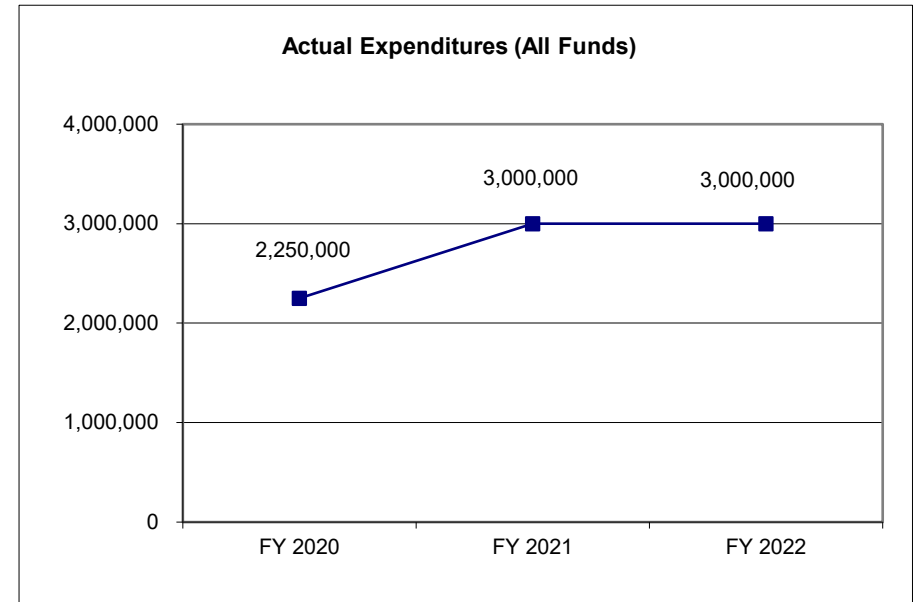
Department: Economic Development
Division: Regional Engagement
Core: Business Recruitment and Marketing

Budget Unit 43015C
HB Section 7.005

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 2,250,000 | 3,000,000 | 3,000,000 | 4,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 2,250,000 | 3,000,000 | 3,000,000 | 4,000,000 |
| Actual Expenditures (All Funds) | 2,250,000 | 3,000,000 | 3,000,000 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) FY2023 includes \$1 million in one-time funding.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT BUS RECRUITMENT AND MARKETING

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-----------------|-------------|----------|----------|--------------------|--------------------|-----------------------------------|
| TAFP AFTER VETOES | | | | | | | | |
| | | EE | 0.00 | 0 | 0 | 3,250,000 | 3,250,000 | |
| | | PD | 0.00 | 0 | 0 | 750,000 | 750,000 | |
| | | Total | 0.00 | 0 | 0 | 4,000,000 | 4,000,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| 1x Expenditures | 1324 5092 | EE | 0.00 | 0 | 0 | (1,000,000) | (1,000,000) | Reduction of one-time expenditure |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 0 | (1,000,000) | (1,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | EE | 0.00 | 0 | 0 | 2,250,000 | 2,250,000 | |
| | | PD | 0.00 | 0 | 0 | 750,000 | 750,000 | |
| | | Total | 0.00 | 0 | 0 | 3,000,000 | 3,000,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | EE | 0.00 | 0 | 0 | 2,250,000 | 2,250,000 | |
| | | PD | 0.00 | 0 | 0 | 750,000 | 750,000 | |
| | | Total | 0.00 | 0 | 0 | 3,000,000 | 3,000,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS RECRUITMENT AND MARKETING | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 3,000,000 | 0.00 | 3,250,000 | 0.00 | 2,250,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 3,000,000 | 0.00 | 3,250,000 | 0.00 | 2,250,000 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 750,000 | 0.00 | 750,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 750,000 | 0.00 | 750,000 | 0.00 | 0 | 0.00 |
| TOTAL | 3,000,000 | 0.00 | 4,000,000 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| Biz Recruit & Mktg Increase - 1419003 | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,000,000 | 0.00 | \$4,000,000 | 0.00 | \$3,500,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS RECRUITMENT AND MARKETING | | | | | | | | |
| CORE | | | | | | | | |
| PROFESSIONAL SERVICES | 3,000,000 | 0.00 | 3,250,000 | 0.00 | 2,250,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 3,000,000 | 0.00 | 3,250,000 | 0.00 | 2,250,000 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 750,000 | 0.00 | 750,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 750,000 | 0.00 | 750,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,000,000 | 0.00 | \$4,000,000 | 0.00 | \$3,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$3,000,000 | 0.00 | \$4,000,000 | 0.00 | \$3,000,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

1a. What strategic priority does this program address?

Data Driven, Customer Centric

1b. What does this program do?

- Raises the profile of the state, both nationally and internationally, to generate new business recruitment leads which bring new investment opportunities and create new high quality jobs in Missouri. Quality jobs, in coordination with the Department of Economic Development (DED), emphasize the recruitment of industry sectors that support full time employment at wages above the county average wage and pay at least 50% of health insurance premiums.
- Provides the DED the opportunity to work collaboratively and leverage the private sector resources of the Hawthorn Foundation, who has contracted with the Missouri Partnership for professional services to perform one of its key business development strategies - business recruitment and attraction.
- With the technical support of DED, the program works at the state, regional and local levels to increase the capacity and readiness of Missouri communities as globally competitive business locations and enhance the visibility of Missouri as a globally competitive business location.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Qualified Leads | 300 | 45 | 315 | 90 | 300 | 213 | 330 | 363 | 363 |
| Projects Opened | 100 | 93 | 105 | 120 | 100 | 134 | 110 | 121 | 121 |
| Projects Announced | 27 | 13 | 27 | 24 | 20 | 16 | 22 | 25 | 25 |
| Capacity Building | 35 | 29 | 26 | 27 | 25 | 21 | 25 | 25 | 25 |

Note 1: Projections are provided by the contractor.

Note 2: Qualified Leads reported in FY2021 was impacted as a result of reduced business activity during the pandemic. Projections have been updated by the contractor.

Note 3: Capacity building includes facilitated community assessments and coordinated outreach trips, trade shows, and technical assistance with community partners. The projections reflect a consistent level of engagement.

PROGRAM DESCRIPTION

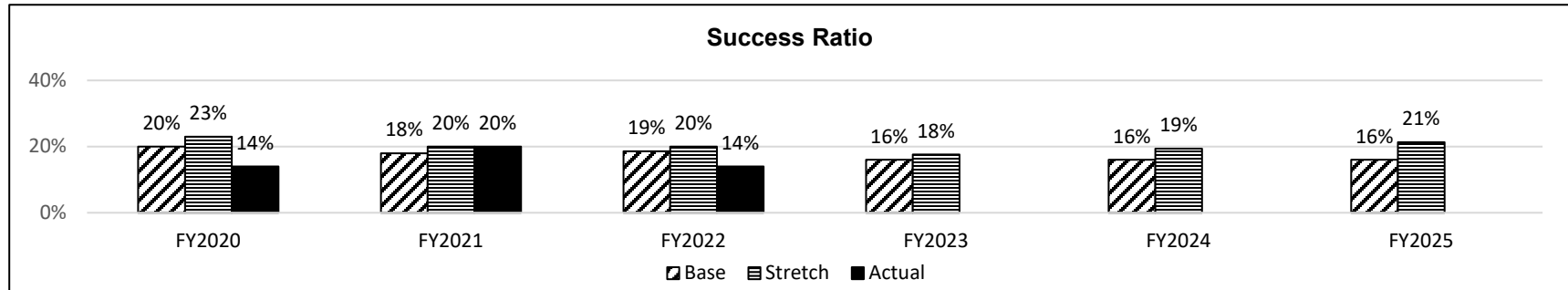
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

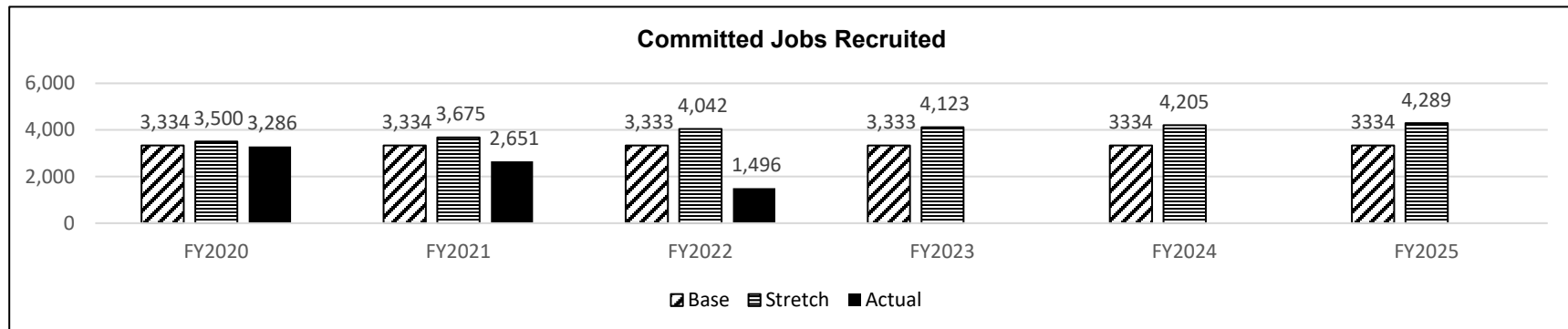
2b. Provide a measure(s) of the program's quality.



Note 1: Measures percentage of projects announced to projects opened.

Note 2: Base targets for FY2023-FY2025 are based on an average of FY2020-FY2022 actuals. Stretch targets for FY2023-FY2025 are based on an average of FY2020-FY2022 actuals and assumes a 10% increase year over year.

2c. Provide a measure(s) of the program's impact.



Note 1: Jobs recruited represents all employment included in growth opportunities being facilitated by the Business Recruitment and Marketing contractor.

Note 2: FY2023 base is a contractor-provided projection representing a three year goal of 10,000. FY2023-FY2025 Stretch targets assume a 2% increase year over year.

Note 3: This is representative of the portion of jobs coming from businesses outside Missouri.

Note 4: FY2022 actual is low due to the timing of the report. The contractor committed large projects that will be reflected in FY2023.

PROGRAM DESCRIPTION

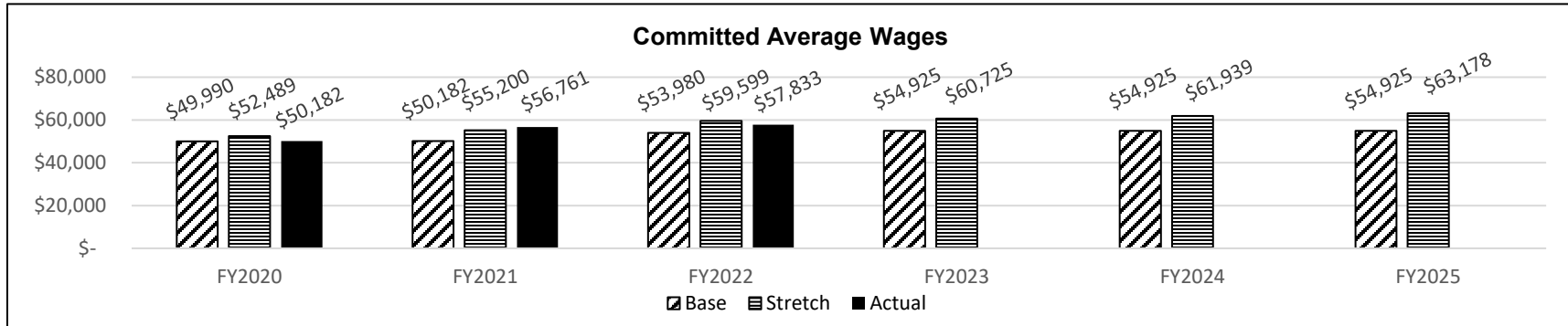
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

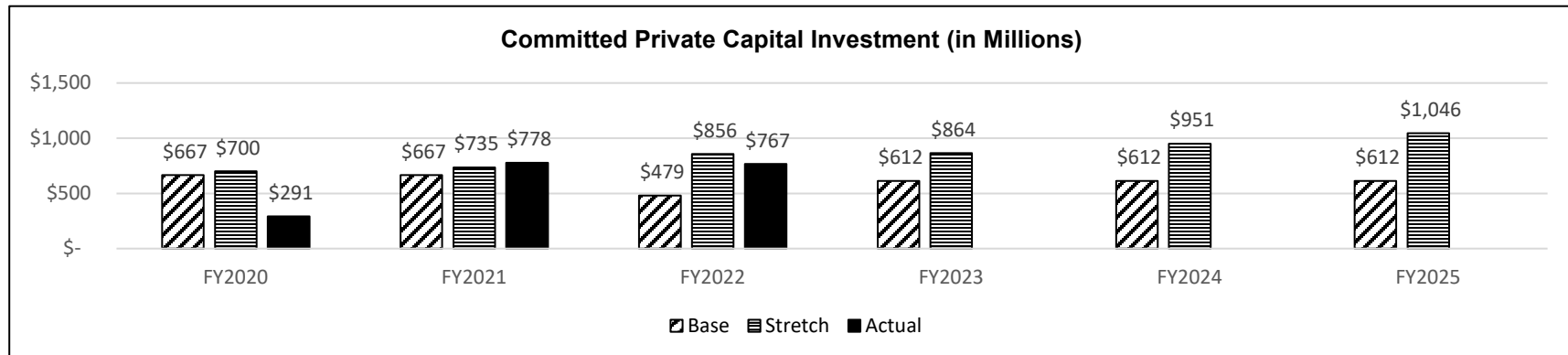
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Average wages represents wages projected at the time of project announcement.

Note 2: FY2023 base is an average of FY2020-FY2022 actuals and remains consistent.

Note 3: FY2023 Stretch goals for payroll assumes a 5% increase from FY2022 actual then a 2% increase year over year.



Note 1: Private capital investment represents planned expenditures at the time of project announcement.

Note 2: FY2024 base is an average of FY2020-FY2022 actuals and remains consistent. FY2023-FY2025 stretch targets reflect a 10% increase year over year.

Note 3: This is representative of the portion of investment coming from businesses outside Missouri.

PROGRAM DESCRIPTION

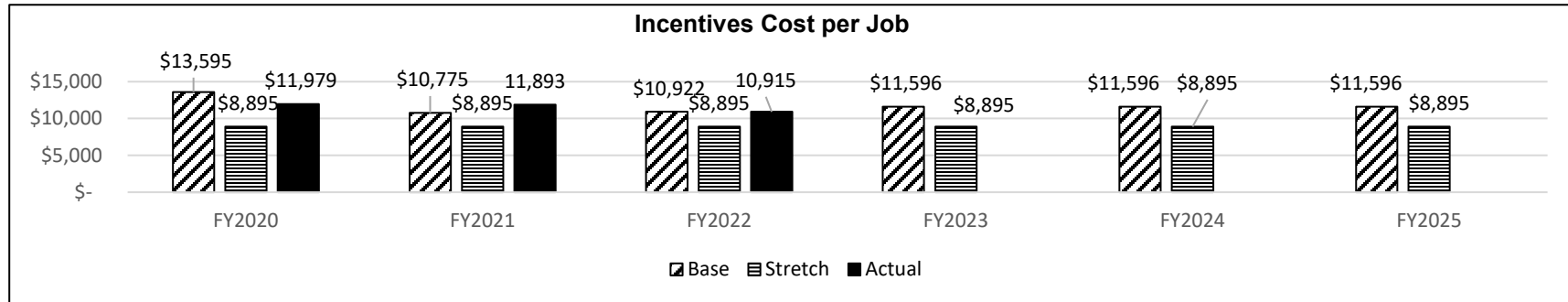
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

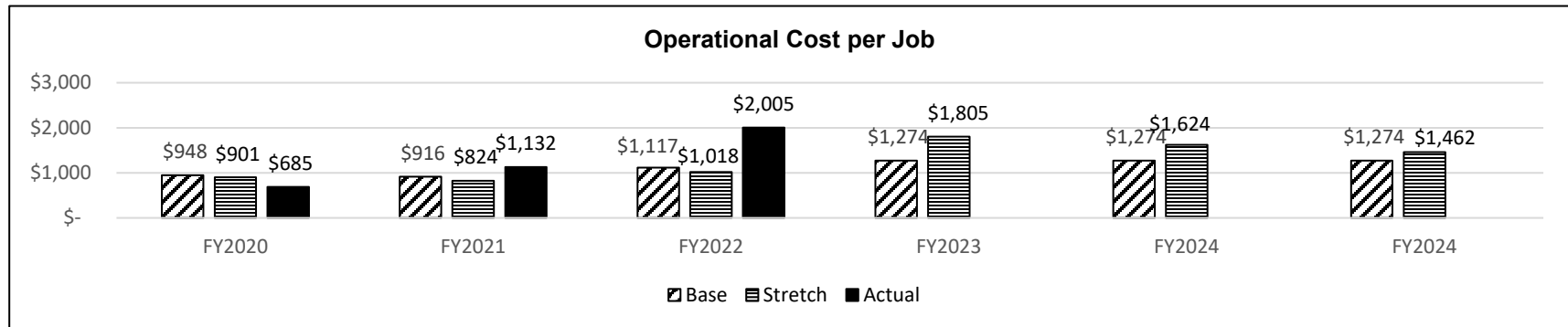
Program is found in the following core budget(s): Business Recruitment and Marketing

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure is calculated by dividing proposed economic incentives by the committed number of jobs committed.

Note 2: Base targets for FY2023-FY2025 are based on the averages of FY2020-FY2022 actuals. Stretch targets meet the FY2019 low of \$8,895 per job.



Note 1: Measure is calculated by dividing Business Recruitment and Marketing Program budget by the committed number of jobs created and retained.

Note 2: Base targets for FY2023 are based on the average of FY2020-FY2022 actuals. Stretch targets assume a 10% decrease year over year.

PROGRAM DESCRIPTION

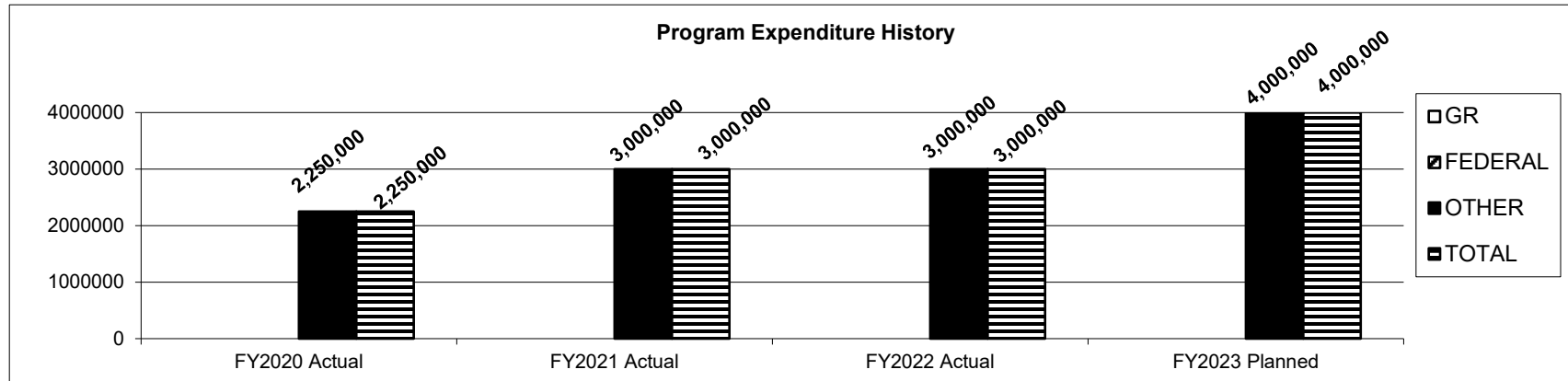
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 15 OF 17

| | | |
|---|-------------|--------|
| Department: Economic Development | Budget Unit | 43015C |
| Division: Regional Engagement | | |
| DI Name: Business Recruit & Marketing Increase DI#1419003 | HB Section | 7.005 |

1. AMOUNT OF REQUEST

| | FY 2024 Budget Request | | | |
|-------|------------------------|---------|---------|---------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 500,000 | 500,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 500,000 | 500,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

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|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Economic Development Advancement Fund (0783)
Non-Counts:

| | FY 2024 Governor's Recommendation | | | |
|-------|-----------------------------------|---------|-------|-------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

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|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|--|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input checked="" type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item is being requested to continue \$500,000 in funding for the Business Recruitment and Marketing program, which markets Missouri nationally and internationally in an effort to attract new business and job creation to the state. In FY2023, this appropriation was increased with one-time funding of \$1,000,000. The Department of Economic Development (DED) is requesting this \$500,000 increase to core funding, which will be used to continue to help rural communities in recruiting new businesses to the state. The increase will have no impact to general revenue, as it will draw from the Economic Development Advancement Fund, which consists of fees collected by the Department upon the issuance of tax credits. Currently, the Department contracts for business recruitment and marketing services with the Hawthorn Foundation, who subcontracts with the Missouri Partnership, a public-private economic development partnership founded in 2007.

NEW DECISION ITEM
RANK: 15 OF 17

| | | |
|---|-------------|--------|
| Department: Economic Development | Budget Unit | 43015C |
| Division: Regional Engagement | | |
| DI Name: Business Recruit & Marketing Increase DI#1419003 | HB Section | 7.005 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The additional resources will continue allowing regionally targeted marketing for rural, urban, and suburban areas of the state. The increase reinforces the importance of these fuctions and will help Missouri compete with comparable state marketing and recruitment funding. Significant investments in similar public private partnerships exist in more than 22 states who utilize similar models.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | 500,000 | | 500,000 | | 500,000 |
| Total PSD | 0 | | 0 | | 500,000 | | 500,000 | | 500,000 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 500,000 | 0.0 | 500,000 | 0.0 | 500,000 |

NEW DECISION ITEM
RANK: 15 OF 17

| Department: Economic Development | | | | Budget Unit | | <u>43015C</u> | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Regional Engagement | | | | HB Section | | <u>7.005</u> | | | |
| DI Name: Business Recruit & Marketing Increase | | | | DI#1419003 | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 15 OF 17

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 43015C |
| Division: Regional Engagement | |
| DI Name: Business Recruit & Marketing Increase DI#1419003 | HB Section 7.005 |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Business and Recruitment Marketing program Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Business and Recruitment Marketing program Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Business and Recruitment Marketing program Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Business and Recruitment Marketing program Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The strategy for the success of this program continues to be to market Missouri both nationally and internationally to effectively produce new business recruitment leads resulting in new investment opportunities and the creation of new high quality jobs.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS RECRUITMENT AND MARKETING | | | | | | | | |
| Biz Recruit & Mktg Increase - 1419003 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | \$0 | 0.00 |
| | | | | | | | | |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$500,000 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | | |
|--|--|--------------------|--|--|
| Department: Economic Development | | Budget Unit 43011C | | |
| Division: Regional Engagement | | | | |
| Core: International Trade and Investment Offices | | HB Section 7.005 | | |
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| 1. CORE FINANCIAL SUMMARY | | | | |
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CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43011C |
| Division: | Regional Engagement | | |
| Core: | International Trade and Investment Offices | HB Section | 7.005 |

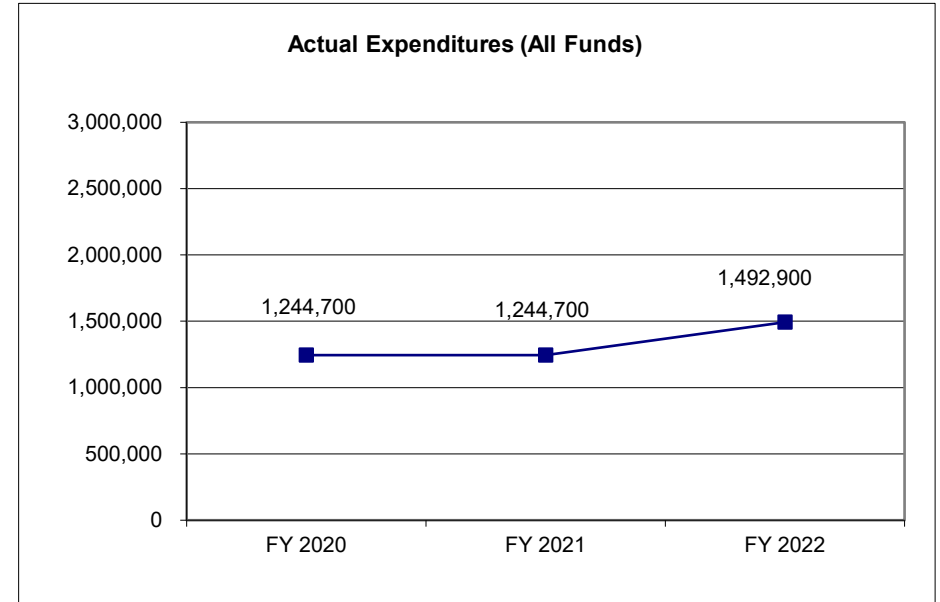
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 1,500,000 | 1,500,000 | 1,500,000 | 1,500,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 1,500,000 | 1,500,000 | 1,500,000 | 1,500,000 |
| Actual Expenditures (All Funds) | 1,244,700 | 1,244,700 | 1,492,900 | N/A |
| Unexpended (All Funds) | 255,300 | 255,300 | 7,100 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 255,300 | 255,300 | 7,100 | N/A |

*Restricted amount as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
INTRNTNL TRADE & INVEST OFFICE**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | EE | 0.00 | 0 | 0 | 1,500,000 | 1,500,000 | |
| | Total | 0.00 | 0 | 0 | 1,500,000 | 1,500,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | EE | 0.00 | 0 | 0 | 1,500,000 | 1,500,000 | |
| | Total | 0.00 | 0 | 0 | 1,500,000 | 1,500,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | EE | 0.00 | 0 | 0 | 1,500,000 | 1,500,000 | |
| | Total | 0.00 | 0 | 0 | 1,500,000 | 1,500,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| INTRNTNL TRADE & INVEST OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 1,500,000 | 0.00 | 1,500,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 1,500,000 | 0.00 | 1,500,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 1,500,000 | 0.00 | 1,500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,500,000 | 0.00 | \$1,500,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|--------------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| INTER TRADE & INVESTMNT OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 1,492,900 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 1,492,900 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 1,492,900 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,492,900 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---|------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| INTRNTNL TRADE & INVEST OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| PROFESSIONAL SERVICES | 0 | 0.00 | 1,500,000 | 0.00 | 1,500,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 1,500,000 | 0.00 | 1,500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,500,000 | 0.00 | \$1,500,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$1,500,000 | 0.00 | \$1,500,000 | 0.00 | | 0.00 |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---|--------------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| INTER TRADE & INVESTMNT OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| PROFESSIONAL SERVICES | 1,492,900 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 1,492,900 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,492,900 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$1,492,900 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

- This program is designed to increase exports for Missouri's manufacturers and professional service companies while generating interest in the state amongst foreign investors, including businesses capable of creating jobs and new capital investment within the state.
- DED contracts with a foreign-based representative with offices in Brazil, Canada, China, Cote d'Ivoire, Europe, India, Israel, Japan, the Republic of Korea, Malaysia, Mexico, United Arab Emirates, and the United States. The representative's teams, along with DED's international team, work together to execute services on behalf of Missouri's businesses and communities.
- DED export assistance includes technical guidance on market entry strategies, sector/product research, foreign partner identification (e.g. distributors and agents), trade shows, and trade missions.
- Foreign-based representatives identify foreign direct investment (FDI) leads for the Missouri Partnership and DED Regional Engagement teams and promote Missouri as an ideal location to foreign investors. These representatives raise awareness of local/community benefits across the State and provide client solutions and technical assistance on DED's incentive programs.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|-----------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Export Work Orders | 569 | 548 | 275 | 511 | 550 | 452 | 461 | 470 | 480 |
| FDI Leads Generated | 25 | 29 | 12 | 34 | 35 | 46 | 47 | 48 | 49 |
| FDI Informational Requests | 100 | 70 | 65 | 77 | 80 | 97 | 99 | 101 | 103 |

Note 1: Export work orders are specific activities done on behalf of Missouri companies seeking to export.

Note 2: An FDI Lead Generated is defined by the following 4 criteria: a) Capital investment amount; b) Jobs number target; c) Roles and Wages for the jobs to be created; and d) Timeline for decision.

Note 3: Projected amounts are calculated by incremental increases based on the previous year's actual results.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

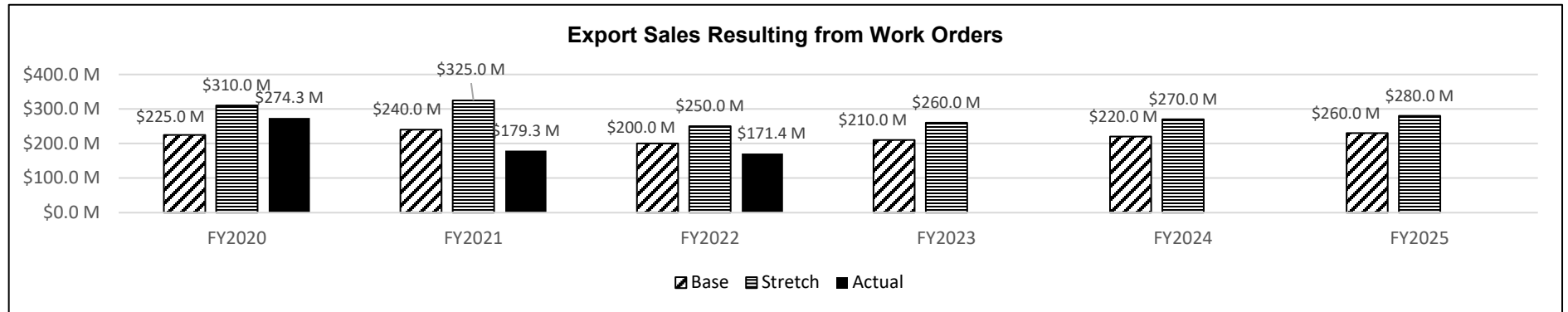
2b. Provide a measure(s) of the program's quality.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Satisfaction | 95% | 99% | 96% | 97% | 97% | 94% | 98% | 99% | 99% |

Note 1: Customer Satisfaction is obtained from the Client Impact Statement; a data collection instrument which includes a client satisfaction survey dispatched to the client upon the completion of each work order.

Note 2: In FY2021, 390 Client Impact Statements were dispatched and 342 were returned. In FY2022, 469 Client Impact Statements were dispatched and 430 were returned.

2c. Provide a measure(s) of the programs impact.



Note: Chart depicts client success in achieving export sales as a result of DED work order activities.

PROGRAM DESCRIPTION

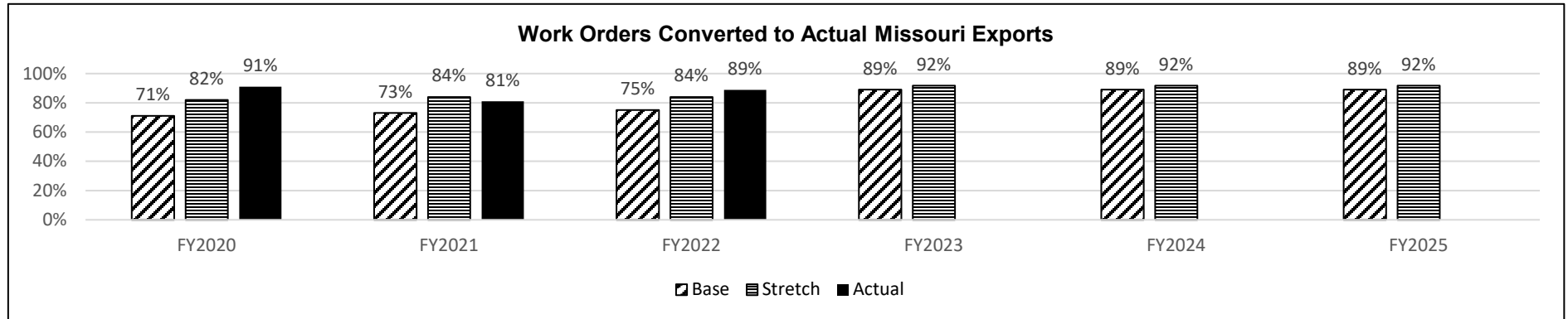
Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

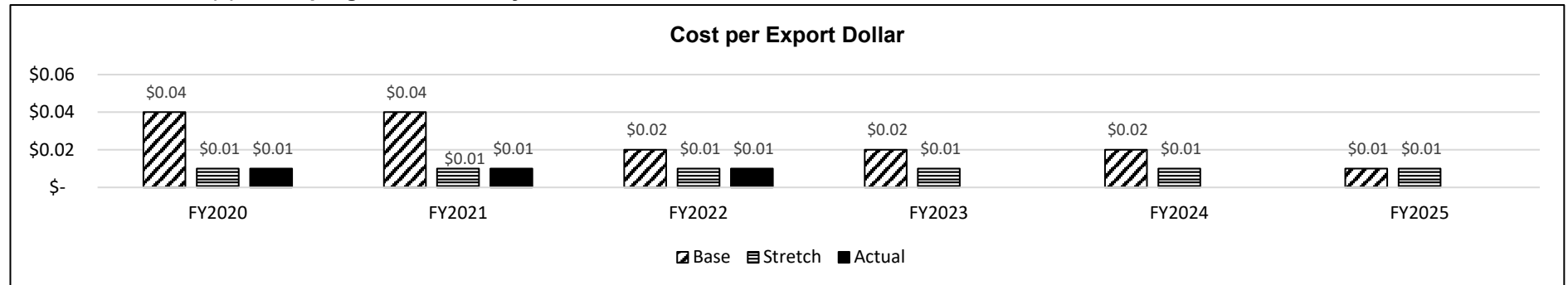
2c. Provide a measure(s) of the programs impact. (continued)



Note 1: Chart depicts the percentage of work orders (i.e., export assistance) that were converted to an actual export sale.

Note 2: Base target for FY2023 - FY 2025 set to match FY2022 actual; Stretch target is 3% increase in converted work orders over Base.

2d. Provide a measure(s) of the program's efficiency.



Note: Chart depicts the cost of the program to bring back \$1 in export transactions to Missouri businesses.

PROGRAM DESCRIPTION

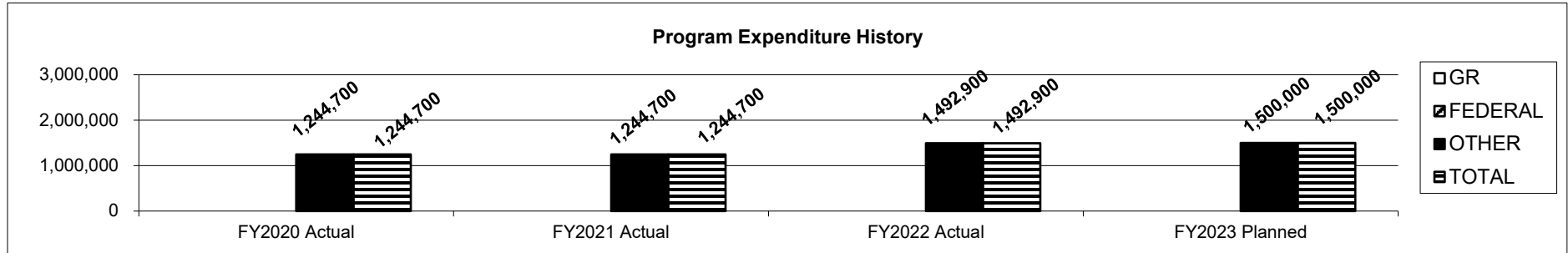
Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43019C</u> |
| Division: Business and Community Solutions | |
| Core: Delta Regional Authority Dues | HB Section <u>7.010</u> |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------|----------------|----------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 150,644 | 150,644 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 150,644 | 150,644 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Economic Development Advancement Fund (0783)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:

2. CORE DESCRIPTION

This core decision item establishes the authority for the annual dues the State of Missouri pays to the Delta Regional Authority (DRA). The DRA was established in 2000 by Congress with the purpose of making strategic investments of federal appropriations into the physical and human infrastructure of Delta communities, including 29 counties in Southeast Missouri. Through the States' Economic Development Assistance Program, these investments help to improve transportation and basic public infrastructure and to strengthen our workforce development system and local business environments. As a result of our \$150,000 annual dues, DRA invested approximately \$4.5M in Missouri in 2022 for 10 projects in communities across southeast Missouri.

This item was transferred from the Department of Agriculture to the Department of Economic Development with the FY2022 budget.

3. PROGRAM LISTING (list programs included in this core funding)

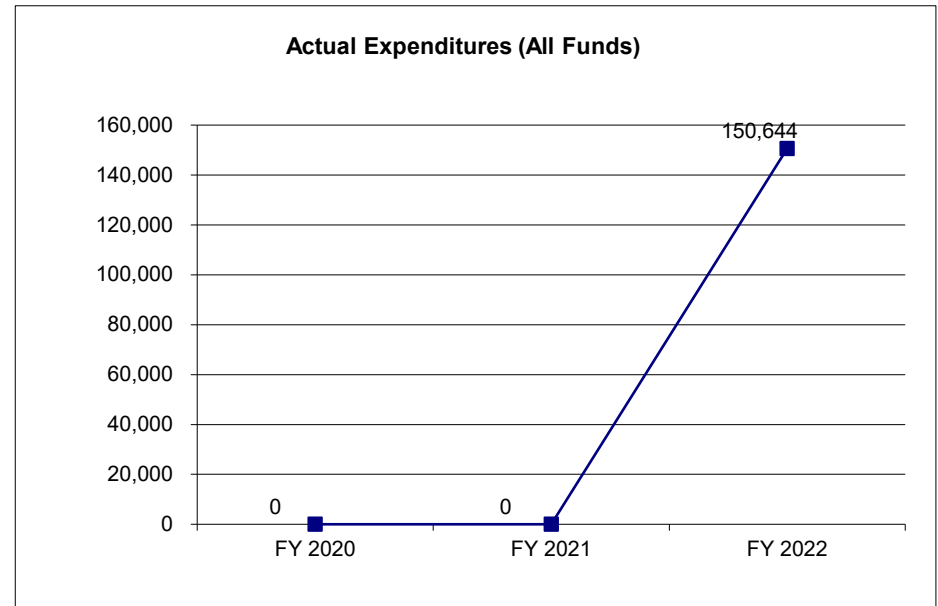
Delta Regional Authority Dues

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43019C</u> |
| Division: Business and Community Solutions | |
| Core: Delta Regional Authority Dues | HB Section <u>7.010</u> |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 0 | 0 | 150,644 | 150,644 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 150,644 | 150,644 |
| Actual Expenditures (All Funds) | 0 | 0 | 150,644 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
DELTA REGIONAL AUTHORITY

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|-------------|----------|----------|----------------|----------------|-------------|
| TAFP AFTER VETOES | | | | | | | |
| | EE | 0.00 | 0 | 0 | 150,644 | 150,644 | |
| | Total | 0.00 | 0 | 0 | 150,644 | 150,644 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | EE | 0.00 | 0 | 0 | 150,644 | 150,644 | |
| | Total | 0.00 | 0 | 0 | 150,644 | 150,644 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | EE | 0.00 | 0 | 0 | 150,644 | 150,644 | |
| | Total | 0.00 | 0 | 0 | 150,644 | 150,644 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DELTA REGIONAL AUTHORITY | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 150,644 | 0.00 | 150,644 | 0.00 | 150,644 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 150,644 | 0.00 | 150,644 | 0.00 | 150,644 | 0.00 | 0 | 0.00 |
| TOTAL | 150,644 | 0.00 | 150,644 | 0.00 | 150,644 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$150,644 | 0.00 | \$150,644 | 0.00 | \$150,644 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DELTA REGIONAL AUTHORITY | | | | | | | | |
| CORE | | | | | | | | |
| PROFESSIONAL DEVELOPMENT | 150,644 | 0.00 | 150,644 | 0.00 | 150,644 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 150,644 | 0.00 | 150,644 | 0.00 | 150,644 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$150,644 | 0.00 | \$150,644 | 0.00 | \$150,644 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$150,644 | 0.00 | \$150,644 | 0.00 | \$150,644 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The Delta Regional Authority (DRA) works to improve regional economic opportunity by helping to create jobs, build communities, and improve the lives of the 10 million people who reside in the 252 counties and parishes of the eight-state Delta region that includes Alabama, Arkansas, Illinois, Kentucky, Louisiana, Mississippi, Missouri (includes 29 counties), and Tennessee. Led by the DRA board, which includes the governors of the eight states – the Delta Regional Authority fosters local and regional partnerships that address economic and social challenges to ultimately strengthen the Delta economy and the quality of life for Delta residents. This spending authority reflects the annual dues the State of Missouri pays to the DRA.

2a. Provide an activity measure(s) for the program.

| | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|--------------------------------|------------------|---------------------|---------------------|---------------------|
| Total Projects Funded | 10 | 10 | 10 | 10 |
| Total DRA Dollars Allocated | \$1.81M | \$2M | \$2.2M | \$2.2M |

2b. Provide a measure(s) of the program's quality.

| | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|---|------------------|---------------------|---------------------|---------------------|
| Funds from other sources invested into projects | \$4.75M | \$5M | \$5M | \$5M |

PROGRAM DESCRIPTION

Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

2c. Provide a measure(s) of the program's impact.

| | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|---|--------------------------|-----------------------------|-----------------------------|-----------------------------|
| Total Dollars invested for DRA projects including all sources | \$6.2M | \$6.5M | \$6.5M | \$6.5M |
| Jobs Created | 63 | 65 | 65 | 65 |
| Jobs Retained | 71 | 75 | 75 | 75 |

2d. Provide a measure(s) of the program's efficiency.

| | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-------------------|--------------------------|-----------------------------|-----------------------------|-----------------------------|
| ROI on Investment | 1206% | 1206% | 1206% | 1206% |

Note: ROI equals DRA dollars allocated divided by DRA annual dues multiplied by 100.

PROGRAM DESCRIPTION

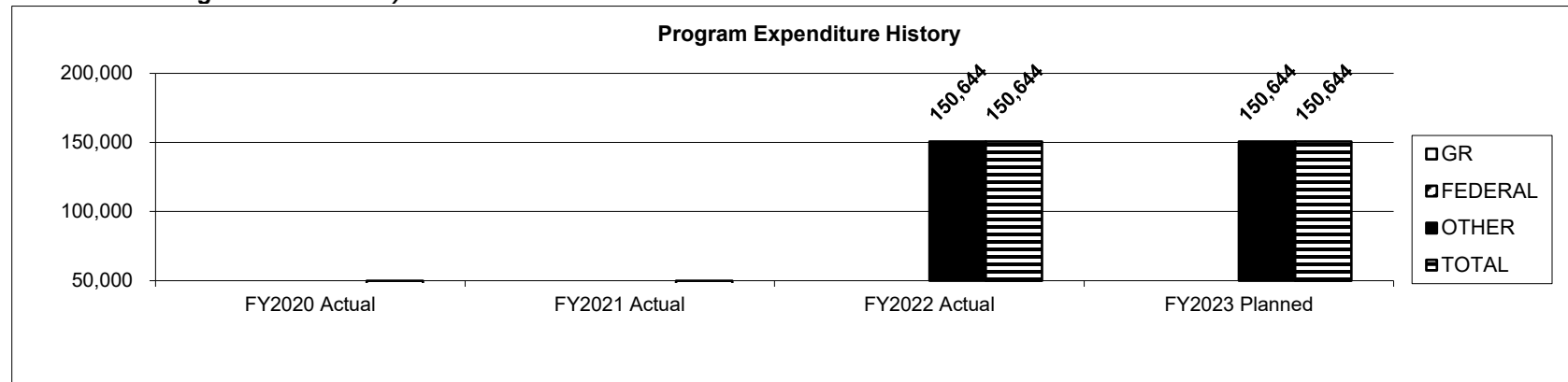
Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

7 USC Chapter 50, Subchapter VI: Delta Regional Authority (7 USC §2009aa - §2009aa-13)

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | |
|---|--|------------------|----------------|------------------|--|-------------|-------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit <u>43020C</u> | | | | |
| Division: Business and Community Solutions | | | | | HB Section <u>7.015</u> | | | | |
| Core: Business and Community Solutions | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 1,188,871 | 1,277,548 | 333,340 | 2,799,759 | PS | 0 | 0 | 0 | 0 |
| EE | 227,131 | 202,549 | 3,890 | 433,570 | EE | 0 | 0 | 0 | 0 |
| PSD | 1,000 | 50,000 | 0 | 51,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 1,417,002 | 1,530,097 | 337,230 | 3,284,329 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 22.74 | 14.26 | 9.00 | 46.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 788,126 | 688,306 | 261,876 | 1,738,308 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | State Supplemental Downtown Development (0766) Administrative Revolving Fund (0547) Economic Development Advancement Fund (0783) | | | | Other Funds: | | | | |
| Federal Funds: | Community Development Block Grant (0123) | | | | Federal Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| The Business and Community Solutions Division (BCS) deploys funding and safeguards taxpayer dollars through the department's business, community and redevelopment programs. BCS also builds new programming as created by the legislature, packaging programs to create custom solutions for specific project needs. | | | | | | | | | |
| BCS includes Personal Service and Expense and Equipment funding for staff who manage the various programs, the Community Development Block Grant (CDBG) program and the Missouri Technology Corporation (MTC). Program funding for the CDBG and MTC can be found in separate Core Decision Item forms. | | | | | | | | | |
| The Missouri Community Service Commission is also housed under this division, and its PS, E&E, and program funding can be found in a separate Core Decision Item form. | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Business and Community Solutions, Community Development Block Grant, and Missouri Technology Corporation administration. | | | | | | | | | |

CORE DECISION ITEM

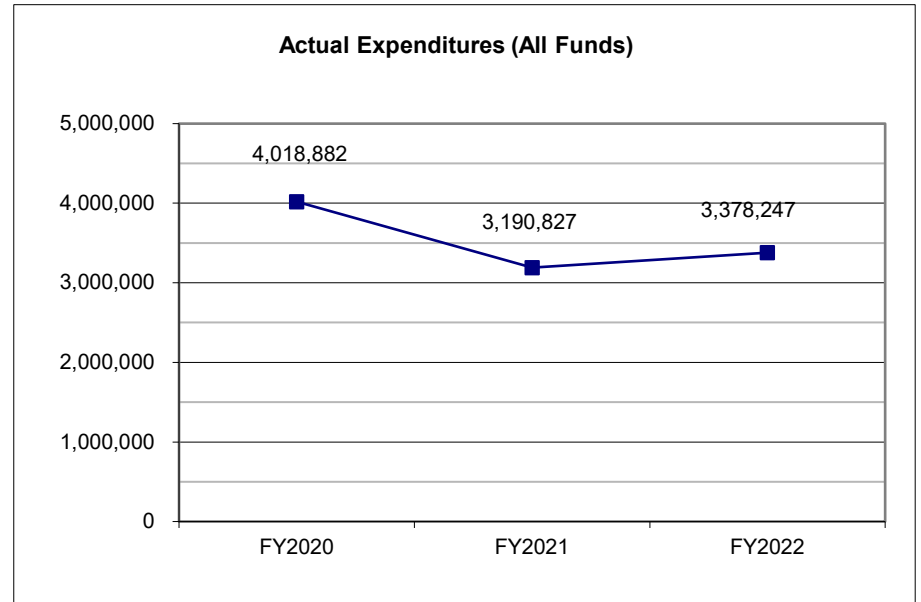
Department: Economic Development
Division: Business and Community Solutions
Core: Business and Community Solutions

Budget Unit 43020C

HB Section 7.015

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|
| Appropriation (All Funds) | 5,813,779 | 5,484,208 | 5,705,403 | 10,284,329 |
| Less Reverted (All Funds) | (88,650) | (64,664) | (65,535) | (42,510) |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 5,725,129 | 5,419,544 | 5,639,868 | 10,241,819 |
| Actual Expenditures (All Funds) | 4,018,882 | 3,190,827 | 3,378,247 | N/A |
| Unexpended (All Funds) | 1,706,247 | 2,228,717 | 2,261,621 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 191,682 | 163,554 | 329,841 | N/A |
| Federal | 280,891 | 391,055 | 221,686 | N/A |
| Other | 1,233,674 | 1,674,108 | 1,710,094 | N/A |
| | (1) | (1) | (1) | (2) |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

- (1) Unexpended GR amounts caused by workforce turnover and a decrease in E&E spending due to COVID-19. This has stabilized in FY2023.
- (2) Additional Appropriation Authority in FY2023 due to one-time appropriations approved by the General Assembly.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUS & COMMUNITY SOLUTIONS**

5. CORE RECONCILIATION DETAIL

| | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|----|-------------------------|--------------|------------------|--------------------|------------------|--------------------|--|
| TAFP AFTER VETOES | | | | | | | | | |
| | | | PS | 46.00 | 1,188,871 | 1,057,473 | 553,415 | 2,799,759 | |
| | | | EE | 0.00 | 228,131 | 202,549 | 3,890 | 434,570 | |
| | | | PD | 0.00 | 0 | 7,050,000 | 0 | 7,050,000 | |
| | | | Total | 46.00 | 1,417,002 | 8,310,022 | 557,305 | 10,284,329 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | |
| 1x Expenditures | 1327 2414 | PD | | 0.00 | 0 | (6,000,000) | 0 | (6,000,000) | Reduction of one-time expenditures |
| 1x Expenditures | 1327 2413 | PD | | 0.00 | 0 | (500,000) | 0 | (500,000) | Reduction of one-time expenditures |
| 1x Expenditures | 1327 2420 | PD | | 0.00 | 0 | (500,000) | 0 | (500,000) | Reduction of one-time expenditures |
| Core Reallocation | 1295 5096 | PS | | 3.00 | 0 | 220,075 | 0 | 220,075 | Reallocation closer to prior year spending |
| Core Reallocation | 1295 5156 | PS | | (3.00) | 0 | 0 | (220,075) | (220,075) | Reallocation closer to prior year spending |
| Core Reallocation | 1295 5095 | EE | | 0.00 | (1,000) | 0 | 0 | (1,000) | Reallocation closer to prior year spending |
| Core Reallocation | 1295 5095 | PD | | 0.00 | 1,000 | 0 | 0 | 1,000 | Reallocation closer to prior year spending |
| NET DEPARTMENT CHANGES | | | | 0.00 | 0 | (6,779,925) | (220,075) | (7,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | | |
| | | | PS | 46.00 | 1,188,871 | 1,277,548 | 333,340 | 2,799,759 | |
| | | | EE | 0.00 | 227,131 | 202,549 | 3,890 | 433,570 | |
| | | | PD | 0.00 | 1,000 | 50,000 | 0 | 51,000 | |
| | | | Total | 46.00 | 1,417,002 | 1,530,097 | 337,230 | 3,284,329 | |

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUS & COMMUNITY SOLUTIONS**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|--------------|------------------|------------------|----------------|------------------|--------------------|
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 46.00 | 1,188,871 | 1,277,548 | 333,340 | 2,799,759 | |
| | EE | 0.00 | 227,131 | 202,549 | 3,890 | 433,570 | |
| | PD | 0.00 | 1,000 | 50,000 | 0 | 51,000 | |
| | Total | 46.00 | 1,417,002 | 1,530,097 | 337,230 | 3,284,329 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|------------------|--------------|-------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS & COMMUNITY SOLUTIONS | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 1,271,703 | 24.79 | 1,188,871 | 22.74 | 1,188,871 | 22.74 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 767,253 | 15.50 | 1,057,473 | 14.26 | 1,277,548 | 17.26 | 0 | 0.00 |
| DED ADMINISTRATIVE | 53,131 | 1.00 | 314,035 | 4.00 | 93,960 | 1.00 | 0 | 0.00 |
| STATE SUPP DOWNTOWN DEVELOPMNT | 0 | 0.00 | 49,935 | 1.00 | 49,935 | 1.00 | 0 | 0.00 |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 189,445 | 4.00 | 189,445 | 4.00 | 0 | 0.00 |
| TOTAL - PS | 2,092,087 | 41.29 | 2,799,759 | 46.00 | 2,799,759 | 46.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 516,589 | 0.00 | 228,131 | 0.00 | 227,131 | 0.00 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 251,400 | 0.00 | 202,549 | 0.00 | 202,549 | 0.00 | 0 | 0.00 |
| INTERNATIONAL PROMOTIONS REVOL | 137,541 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| STATE SUPP DOWNTOWN DEVELOPMNT | 525 | 0.00 | 3,890 | 0.00 | 3,890 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 906,055 | 0.00 | 434,570 | 0.00 | 433,570 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 846 | 0.00 | 0 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 0 | 0.00 | 50,000 | 0.00 | 50,000 | 0.00 | 0 | 0.00 |
| BUDGET STABILIZATION | 0 | 0.00 | 7,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| INTERNATIONAL PROMOTIONS REVOL | 145,688 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ECON DEVELOP ADVANCEMENT FUND | 233,571 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 380,105 | 0.00 | 7,050,000 | 0.00 | 51,000 | 0.00 | 0 | 0.00 |
| TOTAL | 3,378,247 | 41.29 | 10,284,329 | 46.00 | 3,284,329 | 46.00 | 0 | 0.00 |
| BCS Admin of New Legislation - 1419004 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 247,233 | 4.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 247,233 | 4.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 66,188 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 66,188 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 313,421 | 4.00 | 0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------------|--------------------|--------------|---------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS & COMMUNITY SOLUTIONS | | | | | | | | |
| Project Tomorrow - 1419005 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 197,199 | 4.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 197,199 | 4.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 59,966 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 59,966 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 257,165 | 4.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,378,247 | 41.29 | \$10,284,329 | 46.00 | \$3,854,915 | 54.00 | \$0 | 0.00 |

9/26/22 12:01

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FLEXIBILITY REQUEST FORM

| | | |
|---|---|---|
| BUDGET UNIT NUMBER: 43020C BUDGET UNIT NAME: Business and Community Solutions HOUSE BILL SECTION: 7.015 | DEPARTMENT: Economic Development DIVISION: Business and Community Solutions | |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | | |
| DEPARTMENT REQUEST | | |
| <p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Business & Comm Solutions PS (0101) - \$1,188,871 x 10% = \$118,887 and Business & Comm Solutions EE (0101) - \$228,131x 10% = \$22,813 - Business & Comm Solutions PS (0123) - \$1,277,548 x 10% = \$127,755 and Business & Comm Solutions EE (0123) - \$252,549 x 10% = \$25,255 - Business & Comm Solutions PS (0766) - \$49,935 x 10% = \$4,994 and Business & Comm Solutions EE (0766) - \$3,890 x 10% = \$389</p> | | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED | BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE | |
| N/A | N/A | |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------------|------------------|--------------|------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS & COMMUNITY SOLUTIONS | | | | | | | | |
| CORE | | | | | | | | |
| DESIGNATED PRINCIPAL ASST DEPT | 24,002 | 0.37 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 114,084 | 1.00 | 115,862 | 1.25 | 115,862 | 1.25 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 180,858 | 2.38 | 156,035 | 1.00 | 156,035 | 1.00 | 0 | 0.00 |
| OFFICE WORKER MISCELLANEOUS | 14,608 | 0.43 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 21,562 | 0.48 | 2,694 | 0.90 | 2,694 | 0.90 | 0 | 0.00 |
| PRINCIPAL ASST BOARD/COMMISSON | 2,018 | 0.03 | 5,275 | 0.10 | 5,275 | 0.10 | 0 | 0.00 |
| LEAD ADMIN SUPPORT ASSISTANT | 83,344 | 2.40 | 108,128 | 2.00 | 108,128 | 2.00 | 0 | 0.00 |
| ADMIN SUPPORT PROFESSIONAL | 51,161 | 0.96 | 0 | 0.00 | 93,960 | 1.00 | 0 | 0.00 |
| SENIOR PROGRAM SPECIALIST | 25,547 | 0.50 | 5,275 | 0.10 | 5,275 | 0.10 | 0 | 0.00 |
| ECONOMIC DEVLPMNT PROFESSIONAL | 216,122 | 5.94 | 344,393 | 7.57 | 344,393 | 7.57 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPEC | 425,058 | 9.87 | 707,996 | 10.34 | 707,996 | 10.34 | 0 | 0.00 |
| SR ECONOMIC DEVELOPMENT SPEC | 537,728 | 10.83 | 940,241 | 15.79 | 940,241 | 15.79 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPV | 208,769 | 3.35 | 200,435 | 3.00 | 200,435 | 3.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT MANAGER | 185,256 | 2.71 | 54,899 | 1.95 | 54,899 | 1.95 | 0 | 0.00 |
| SENIOR ACCOUNTS ASSISTANT | 1,970 | 0.04 | 93,960 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| LEAD AUDITOR | 0 | 0.00 | 64,566 | 1.00 | 64,566 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 2,092,087 | 41.29 | 2,799,759 | 46.00 | 2,799,759 | 46.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 43,464 | 0.00 | 50,387 | 0.00 | 50,387 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 14,757 | 0.00 | 12,822 | 0.00 | 12,822 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 12,192 | 0.00 | 12,192 | 0.00 | 0 | 0.00 |
| SUPPLIES | 23,360 | 0.00 | 63,279 | 0.00 | 62,279 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 54,744 | 0.00 | 113,452 | 0.00 | 113,452 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 25,872 | 0.00 | 50,665 | 0.00 | 50,665 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 445,761 | 0.00 | 75,934 | 0.00 | 75,934 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 42,647 | 0.00 | 10,823 | 0.00 | 10,823 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 2 | 0.00 | 2 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 7,904 | 0.00 | 7,904 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 12,369 | 0.00 | 9,077 | 0.00 | 9,077 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 6,131 | 0.00 | 7,495 | 0.00 | 7,495 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 10 | 0.00 | 10 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 232,526 | 0.00 | 1,094 | 0.00 | 1,094 | 0.00 | 0 | 0.00 |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------------|--------------------|--------------|---------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS & COMMUNITY SOLUTIONS | | | | | | | | |
| CORE | | | | | | | | |
| EQUIPMENT RENTALS & LEASES | 2,898 | 0.00 | 5,177 | 0.00 | 5,177 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 1,526 | 0.00 | 7,197 | 0.00 | 7,197 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 7,059 | 0.00 | 7,059 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 906,055 | 0.00 | 434,570 | 0.00 | 433,570 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 380,105 | 0.00 | 7,050,000 | 0.00 | 51,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 380,105 | 0.00 | 7,050,000 | 0.00 | 51,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$3,378,247 | 41.29 | \$10,284,329 | 46.00 | \$3,284,329 | 46.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$1,789,138 | 24.79 | \$1,417,002 | 22.74 | \$1,417,002 | 22.74 | | 0.00 |
| FEDERAL FUNDS | \$1,018,653 | 15.50 | \$8,310,022 | 14.26 | \$1,530,097 | 17.26 | | 0.00 |
| OTHER FUNDS | \$570,456 | 1.00 | \$557,305 | 9.00 | \$337,230 | 6.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

- The Division administers the State's core economic development programs designed to address business and community economic development opportunities and challenges.
- Community Development programs enable nonprofit entities to create public/private partnerships to address the needs of underserved Missouri citizens. Program benefits largely consist of tax credits used to leverage private donations. Eligible uses of program benefits include workforce training, youth development, neighborhood revitalization, crime prevention, and academic support for underserved communities and populations across the State.
- Redevelopment programs incentivize private investment to revitalize underutilized sites and buildings, resulting in stronger communities. Program benefits largely consist of tax credits used to leverage private investment. Program benefits may be available for the cleanup and revitalization of a community facility/infrastructure or redevelopment of historic buildings.
- Business Development programs incentivize business expansion, recruitment, and retention within the State. Program benefits largely consist of retained withholding taxes or tax credits for jobs created or retained. Program benefits may be available for businesses that create new jobs with average wages of at least 80% of the applicable county average wage and, in some cases, make substantial new capital investment within the State.
- The Division also provides the administration for the following programs (full descriptions may be found on the Program Description Forms):
 - Community Development Block Grants (CDBG)
 - Missouri Technology Corporation (MTC)
 - Missouri Community Service Commission (MCSC)

2a. Provide an activity measure(s) for the program.

Community Development Projects

| | FY2020 Actual | FY2021 | | FY2022 | | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|--|------------------|-----------|---------|-----------|---------|---------------------|---------------------|---------------------|
| | | Projected | Actual | Projected | Actual | | | |
| Number of Projects Authorized | 69 | 14* | 140 | 139 | 117 | 129 | 129 | 129 |
| Amount of Incentives Authorized | \$13.6M | \$2.0M | \$18.9M | \$23.7M | \$19.8M | \$19.8M | \$19.8M | \$19.8M |
| Number of Tax Credit Certificates Issued* | 2,986 | 2,109 | 2,020 | 4,405 | 2,365 | 2,365 | 2,365 | 2,365 |
| Amount of Incentives Issued | \$14.0M | \$14.7M | \$11.2M | \$20.0M | \$15.8M | \$15.8M | \$15.8M | \$15.8M |

Note 1: Community Development projects represent 6 programs, the largest of which are Neighborhood Assistance and Youth Opportunities.

Note 2: *Due to COVID-19, CARES Act funding was used in lieu of this program.

Note 3: Community Development projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. FY2020 was eliminated from average consideration, due to the Youth Opportunities Program (YOP) being paused in response to the pandemic.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2a. Provide an activity measure(s) for the program. (continued)

Redevelopment Projects

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|---|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Number of Projects Authorized | 369 | 317 | 356 | 317 | 295 | 340 | 340 | 340 |
| Amount of Incentives Authorized | \$151.0M | \$177.8M | \$117.8M | \$177.8M | \$135.9M | \$135.9M | \$135.9M | \$135.9M |
| Number of Tax Credit Certificates Issued* | 281 | 277 | 325 | 277 | 273 | 293 | 293 | 293 |
| Amount of Incentives Issued | \$128.4M | \$91.2M | \$130.2M | \$91.2M | \$125.1M | \$127.9M | \$127.9M | \$127.9M |

Business Development Projects

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|---|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Number of Projects Authorized | 116 | 150 | 109 | 150 | 83 | 150 | 150 | 150 |
| Amount of Incentives Authorized | \$153.8M | \$189.7M | \$229.6M | \$189.3M | \$82.9M | \$189M | \$189M | \$189M |
| Number of Tax Credit Certificates Issued* | 103 | 155 | 123 | 187 | 63 | 183 | 183 | 183 |
| Amount of Incentives Issued | \$190.0M | \$212.5M | \$175.2M | \$210.0M | \$144.2M | \$220M | \$220M | \$220M |

Note 1: Redevelopment Projects represent 3 programs: Historic Preservation Tax Credit, Neighborhood Preservation, and Brownfield.

Note 2: Business Development projects represent 5 programs, the largest of which is Missouri Works.

Note 3: Redevelopment projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. FY2020-FY2022 actuals were utilized for FY2025 projections. Business Development projections are based on known information and history. There is a cap on most programs and numbers will fluctuate based on the type of projects that apply.

*This number includes every certificate issued, which could mean the same company or organization is issued multiple certificates in a given year.

2b. Provide a measure(s) of the program's quality.

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-----------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Customer Service Experience | 86% | 92% | 88% | 94% | 82% | 95% | 95% | 95% |

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 146 respondents.

PROGRAM DESCRIPTION

Department: **Economic Development**

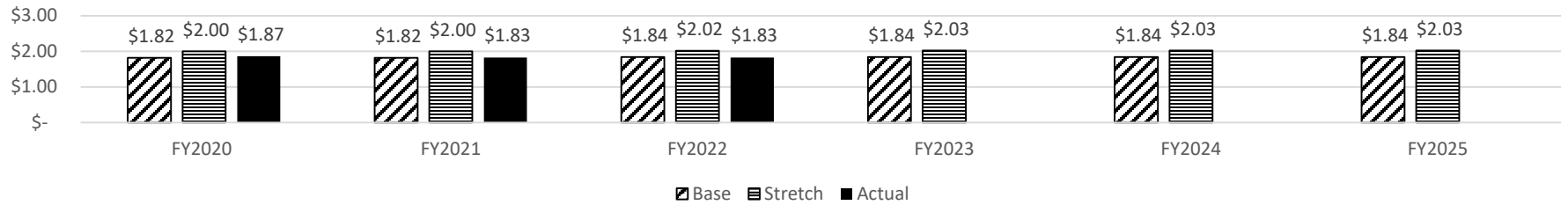
HB Section(s): **7.015**

Program Name: **Business and Community Solutions**

Program is found in the following core budget(s): **Business and Community Solutions**

2c. Provide a measure(s) of the program's impact.

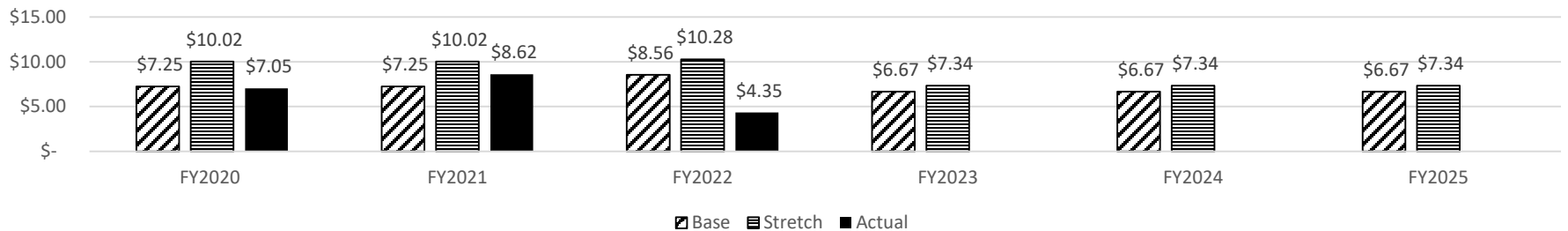
Community Development Projects - Leveraged Private Contributions per \$1 of Issued Benefit



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued for Community Development projects.

Note 2: The base projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. The stretch target is calculated as 10% increase of the base target.

Redevelopment Projects - Leveraged Private Investment per \$1 of Issued Benefit



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued for all Redevelopment projects.

Note 2: The base projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. The stretch target is calculated as 10% increase of the base target.

PROGRAM DESCRIPTION

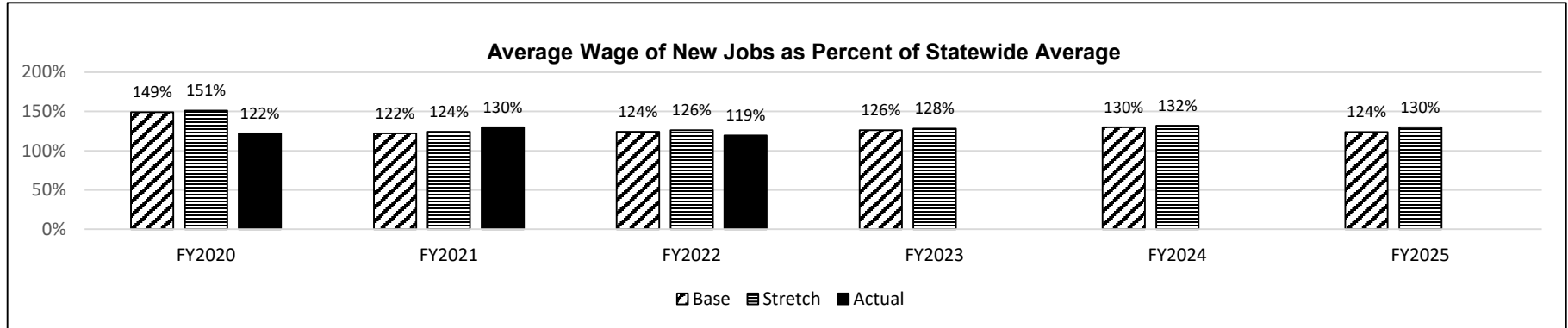
Department: **Economic Development**

HB Section(s): **7.015**

Program Name: **Business and Community Solutions**

Program is found in the following core budget(s): **Business and Community Solutions**

2c. Provide a measure(s) of the program's impact. (continued)

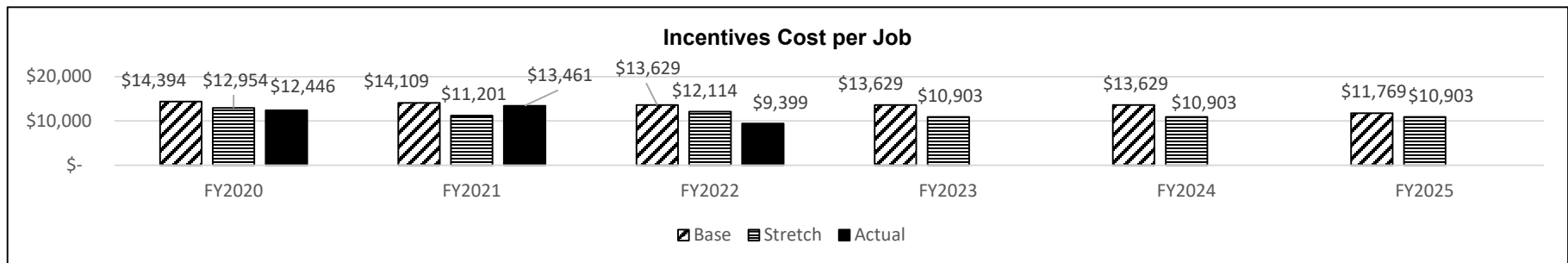


Note 1: Average wages paid to actual new jobs for which we have average wage data as a percent of the statewide average wage for Business Development programs.

Note 2: For FY2023-FY2025, the Base target is calculated as the FY2020-FY2022 actual average. Stretch target is calculated as base plus 5%.

Note 3: Statewide Average Wage for FY2020= \$49,586, FY2021= \$51,154, FY2022= \$57,329

2d. Provide a measure(s) of the program's efficiency.



Note 1: This is a shared measure with Regional Engagement team. Measure is calculated by dividing proposed economic incentives by the committed number of jobs to be created or retained.

Note 2: Base targets for FY2023-FY2025 are based on the averages of FY2020-FY2022 actuals. Stretch targets assume a 10% decrease in the state's incentives cost per job over the previous year then stays consistent after FY2024.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2d. Provide a measure(s) of the program's efficiency. (continued)



Note 1: Administrative costs as compared to Total Incentives Issued in Finance Programs. This number does not include any costs for services provided by other DED divisions that contribute resources to the team.

Note 2: Base targets for FY2023-FY2025 are based on the averages of FY2020-FY2022 actuals. 0.32% is a very low cost to issued ratio; therefore, it was assumed that the base would remain the same. The Stretch goal was decreased by 10%.

PROGRAM DESCRIPTION

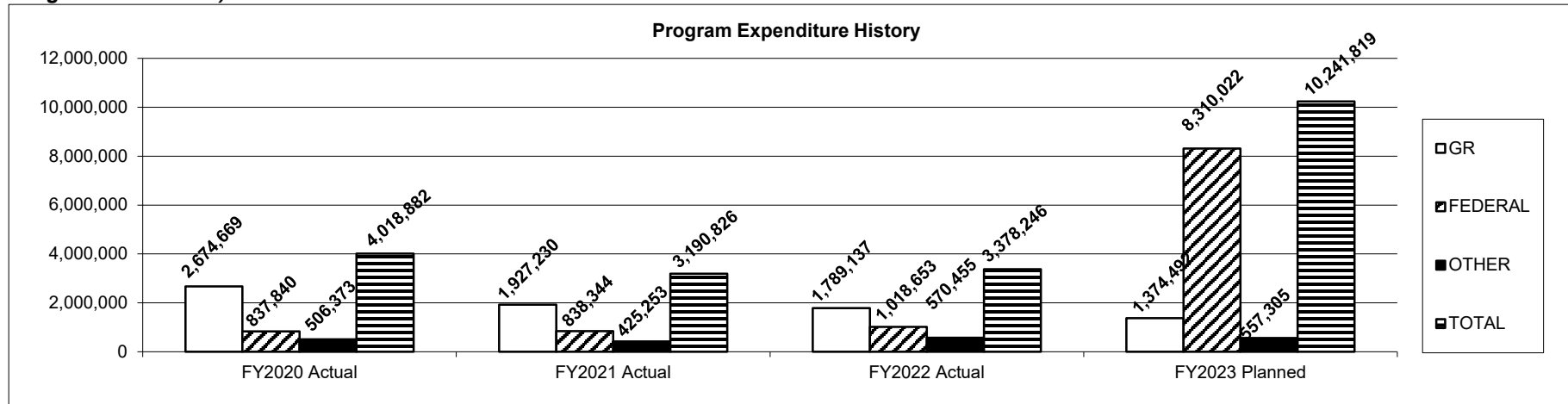
Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Administrative Revolving Fund (0547), International Promotions Revolving Fund (0567), State Supplemental Downtown Development Fund (0766), and Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 11 OF 17

| | |
|--|---------------------------|
| Department: Department of Economic Development | Budget Unit <u>43020C</u> |
| Division: Business and Community Solutions | |
| DI Name: Staff to Deploy New Legislation DI#1419004 | HB Section <u>7.015</u> |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|----------------|----------|----------|----------------|--|----------|----------|----------|----------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 247,233 | 0 | 0 | 247,233 | PS | 0 | 0 | 0 | 0 |
| EE | 66,188 | 0 | 0 | 66,188 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 313,421 | 0 | 0 | 313,421 | Total | 0 | 0 | 0 | 0 |
| | | | | | | | | | |
| FTE | 4.00 | 0.00 | 0.00 | 4.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | |
| Est. Fringe | <u>152,535</u> | <u>0</u> | <u>0</u> | <u>152,535</u> | Est. Fringe | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Non-Counts: | | | | | Non-Counts: | | | | |

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|---|--|--|
| <input checked="" type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI is to ensure adequate staffing for the administration of programs, passed in Senate Bill 672 and House Bill 2400, created by the legislature in 2022. This includes the Target Industrial Manufacturing Enhancement Zones Act (TIME Zones), Qualified Research and Development Tax Credit, and Citizen's Land Development program.

NEW DECISION ITEM
RANK: 11 OF 17

| | | | |
|--|------------|---------------------------|--------------|
| Department: Department of Economic Development | | Budget Unit <u>43020C</u> | |
| Division: Business and Community Solutions | | | |
| DI Name: Staff to Deploy New Legislation | DI#1419004 | HB Section | <u>7.015</u> |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request is tied to Fiscal Notes 4278S.06T (TIME Zone) and 5038S.04T (Qualified Research and Citizen's Land Development) in which DED requested a total of 4.0 FTE to provide additional staffing to administer these programs.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| 100/Economic Dev Specialist | 247,233 | 4.0 | | | | | 247,233 | 4.0 | |
| Total PS | 247,233 | 4.0 | 0 | 0.0 | 0 | 0.0 | 247,233 | 4.0 | 0 |
| 140/Travel, In-State | 7,928 | | | | | | 7,928 | | |
| 160/Travel, Out-State | 6,000 | | | | | | 6,000 | | |
| 190/Supplies | 1,568 | | | | | | 1,568 | | |
| 320/Professional Development | 4,000 | | | | | | 4,000 | | |
| 340/Communication Serv & Supp | 2,644 | | | | | | 2,644 | | |
| 400/Professional Services | 3,452 | | | | | | 3,452 | | |
| 480/Computer Equipment | 6,596 | | | | | | 6,596 | | 6,596 |
| 580/Office Equipment | 6,800 | | | | | | 6,800 | | 6,800 |
| 590/Systems Furniture | 27,200 | | | | | | 27,200 | | 27,200 |
| Total EE | 66,188 | | 0 | | 0 | | 66,188 | | 40,596 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 313,421 | 4.0 | 0 | 0.0 | 0 | 0.0 | 313,421 | 4.0 | 40,596 |

NEW DECISION ITEM
RANK: 11 OF 17

| Department: Department of Economic Development | | | | Budget Unit | | <u>43020C</u> | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Business and Community Solutions | | | | HB Section | | <u>7.015</u> | | | |
| DI Name: Staff to Deploy New Legislation | | | | DI#1419004 | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 11 **OF** 17

| | |
|---|----------------------------------|
| Department: Department of Economic Development | Budget Unit <u>43020C</u> |
| Division: Business and Community Solutions | |
| DI Name: Staff to Deploy New Legislation DI#1419004 | HB Section <u>7.015</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Business and Community Solutions Division Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Business and Community Solutions Division Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Business and Community Solutions Division Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Business and Community Solutions Division Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Ensure adequate staffing for the administration of programs, passed in Senate Bill 672 and House Bill 2400, created by the legislature in 2022. This includes the Target Industrial Manufacturing Enhancement Zones Act (TIME Zones), Qualified Research and Development Tax Credit, and Citizen's Land Development Program.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS & COMMUNITY SOLUTIONS | | | | | | | | |
| BCS Admin of New Legislation - 1419004 | | | | | | | | |
| ECONOMIC DEVELOPMENT SPEC | 0 | 0.00 | 0 | 0.00 | 247,233 | 4.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 247,233 | 4.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 0 | 0.00 | 0 | 0.00 | 7,928 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 0 | 0.00 | 6,000 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 0 | 0.00 | 1,568 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 4,000 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 0 | 0.00 | 2,644 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 3,452 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 6,596 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 6,800 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 27,200 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 66,188 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$313,421 | 4.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$313,421 | 4.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

NEW DECISION ITEM
RANK: 7 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43020C |
| Division: Business and Community Solutions | | |
| DI Name: Project Tomorrow | DI#1419005 | HB Section 7.015 |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|---|---------|---------|-------|---------|---|------|---------|-------|-------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 197,199 | 0 | 0 | 197,199 | PS | 0 | 0 | 0 | 0 |
| EE | 59,966 | 0 | 0 | 59,966 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 257,165 | 0 | 0 | 257,165 | Total | 0 | 0 | 0 | 0 |
| FTE | 4.00 | 0.00 | 0.00 | 4.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 134,282 | 0 | 0 | 134,282 | Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|---|--|--|
| <input checked="" type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This will fund 4.0 FTE to build new IT systems to handle all Department of Economic Development (DED) program applications, reviews, and award information. Currently, DED manages its programs across 32 duplicative systems and 92 individual spreadsheets and access databases. Applications are largely paper based and reporting is manual and time consuming. Project Tomorrow will provide an integrated solution eliminating duplicative systems, which will allow for a consistent experience for citizens. The solutions implemented will provide citizens transparency as well as allow a more streamlined and smoother process. Eliminating redundancies within systems will reduce both internal review and response times. FTE requested are temporary for the two years of the project.

NEW DECISION ITEM
RANK: 7 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43020C |
| Division: Business and Community Solutions | | |
| DI Name: Project Tomorrow | DI#1419005 | HB Section 7.015 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

DED/BCS is requesting funding for 4.0 FTE and associated expense and equipment for two years in order to provide focused staff working in partnership with OA/ITSD to conduct project management and analysis for Project Tomorrow and to better ensure a successful outcome.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|---|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| 100/Econ Development Specialists | 135,000 | 3.0 | | | | | 135,000 | 3.0 | |
| 100/Econ Development Supervisor | 62,199 | 1.0 | | | | | 62,199 | 1.0 | |
| Total PS | 197,199 | 4.0 | 0 | 0.0 | 0 | 0.0 | 197,199 | 4.0 | 0 |
| 140/Travel, In-State | 6,000 | | | | | | 6,000 | | |
| 160/Travel, Out-State | 6,000 | | | | | | 6,000 | | |
| 190/Supplies | 1,488 | | | | | | 1,488 | | |
| 320/Professional Development | 18,063 | | | | | | 18,063 | | |
| 340/Communications Serv & Supplies | 2,644 | | | | | | 2,644 | | 1,200 |
| 400/Prof Services (Janitorial, Utilities) | 3,452 | | | | | | 3,452 | | |
| 580/Office Equipment | 1,919 | | | | | | 1,919 | | 1,919 |
| 590/Systems Furniture | 20,400 | | | | | | 20,400 | | 20,400 |
| Total EE | 59,966 | | 0 | | 0 | | 59,966 | | 23,519 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 257,165 | 4.0 | 0 | 0.0 | 0 | 0.0 | 257,165 | 4.0 | 23,519 |

NEW DECISION ITEM
RANK: 7 OF 17

| Department: Economic Development | | | Budget Unit | | 43020C | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Business and Community Solutions | | | HB Section | | 7.015 | | | | |
| DI Name: Project Tomorrow | | | DI#1419005 | | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 7 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43020C |
| Division: Business and Community Solutions | | |
| DI Name: Project Tomorrow | DI#1419005 | HB Section 7.015 |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Percent of deliverables complete.

6b. Provide a measure(s) of the program's quality.

Percent of on time project deliverables.

6c. Provide a measure(s) of the program's impact.

Increase in Customer Service Experience results to within +/-3% of projected goals.

6d. Provide a measure(s) of the program's efficiency.

Reduction of 20% cycle time due to elimination of redundancy in processes.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

DED/BCS will work in cooperation with OA/ITSD to provide for an integrated solution incorporating more modern technological tools and critical upgrades to outdated ITSD systems, enhance the information sharing capabilities of program staff, help to ensure compliance with state and federal mandates, and provide more efficient customer service and return on investment to taxpayers. The systems will be easier to learn and allow the department to bring on staff with minimal training.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------------|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS & COMMUNITY SOLUTIONS | | | | | | | | |
| Project Tomorrow - 1419005 | | | | | | | | |
| ECONOMIC DEVELOPMENT SPEC | 0 | 0.00 | 0 | 0.00 | 135,000 | 3.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPV | 0 | 0.00 | 0 | 0.00 | 62,199 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 197,199 | 4.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 0 | 0.00 | 0 | 0.00 | 6,000 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 0 | 0.00 | 6,000 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 0 | 0.00 | 1,488 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 18,063 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 0 | 0.00 | 2,644 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 3,452 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 1,919 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 20,400 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 59,966 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$257,165 | 4.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$257,165 | 4.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | |
|---|--------------------|---------------|
| Department: Economic Development | Budget Unit | 43025C |
| Division: Business and Community Solutions | | |
| Core: Econ Dev Advancement Fund Refunds (EDAF) | HB Section | 7.015 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|----------|----------|---------------|---------------|--|----------|----------|----------|----------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 10,000 | 10,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 10,000 | 10,000 | Total | 0 | 0 | 0 | 0 |
| | | | | | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Economic Development Advancement Fund (0783)

Other Funds:

2. CORE DESCRIPTION

This core item provides the Department of Economic Development with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF). EDAF was created pursuant to Section 620.1900, RSMo, in order to receive fees from recipients of certain tax credits issued by the Department, in an amount up to 2½ percent of the amount of the issued tax credit or 4% of the amount of tax credits issued under the Historic Preservation Tax Credit program. Recipients pay these fees upon issuance of the tax credits.

3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Refunds

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Econ Dev Advancement Fund Refunds (EDAF)

Budget Unit 43025C
HB Section 7.015

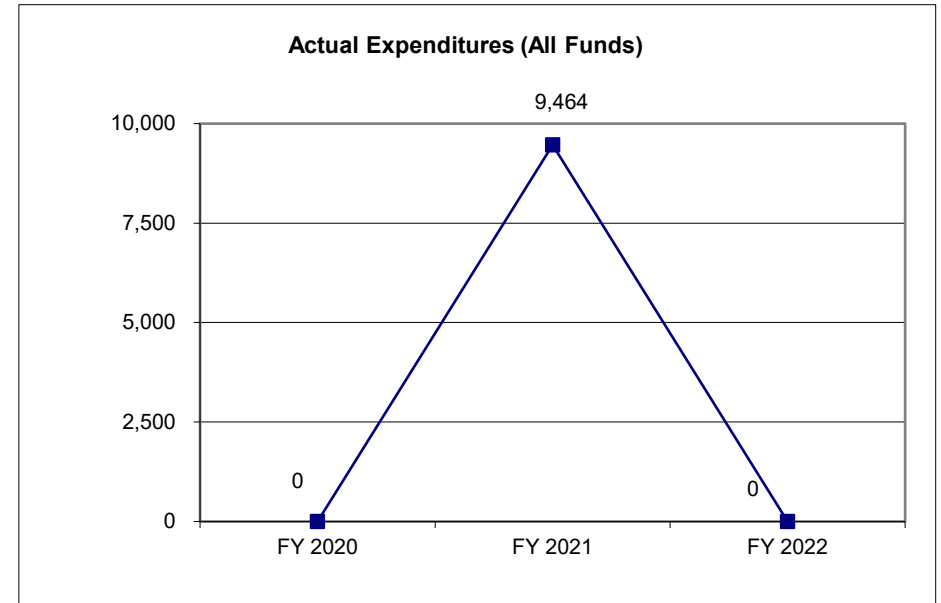
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 10,000 | 10,000 | 10,000 | 10,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 10,000 | 10,000 | 10,000 | 10,000 |
| Actual Expenditures (All Funds) | 0 | 9,464 | 0 | N/A |
| Unexpended (All Funds) | 10,000 | 536 | 10,000 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 10,000 | 536 | 10,000 | N/A |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
EDAF REFUNDS**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|---------------|---------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| | Total | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| | Total | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 10,000 | 10,000 | |
| | Total | 0.00 | 0 | 0 | 10,000 | 10,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|------------|-------------|-----------------|-------------|-----------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| EDAF REFUNDS | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$10,000 | 0.00 | \$10,000 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------|------------|-------------|-----------------|-------------|-----------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| EDAF REFUNDS | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 9,999 | 0.00 | 9,999 | 0.00 | 0 | 0.00 |
| REFUNDS | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 10,000 | 0.00 | 10,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$10,000 | 0.00 | \$10,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$10,000 | 0.00 | \$10,000 | 0.00 | | 0.00 |

| PROGRAM DESCRIPTION | |
|--|------------------------------------|
| Department: Economic Development | HB Section(s): <u>7.015</u> |
| Program Name: Economic Development Advancement Fund Refunds | |
| Program is found in the following core budget(s): EDAF Refunds | |
| <p>1a. What strategic priority does this program address?</p> <p>Customer Centric</p> <p>1b. What does this program do?</p> <p>This item provides the Department with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) pursuant to Section 620.1900, RSMo. EDAF was created in order to receive fees from the recipients of certain tax credits issued by the department, in an amount up to 2½ percent of the amount of the issued tax credit or up to 4 percent for Historic Preservation Tax Credits. Recipients pay these fees before the issuance of certain tax credits. The EDAF is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources, including any appropriations to the fund. No performance measures are included for this program since it is solely for refunds.</p> <p>2a. Provide an activity measure(s) for the program.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2b. Provide a measure(s) of the program's quality.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2c. Provide a measure(s) of the program impact.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2d. Provide a measure(s) of the program's efficiency.</p> <p>This is a refund appropriation; therefore, no performance measures are provided.</p> | |

PROGRAM DESCRIPTION

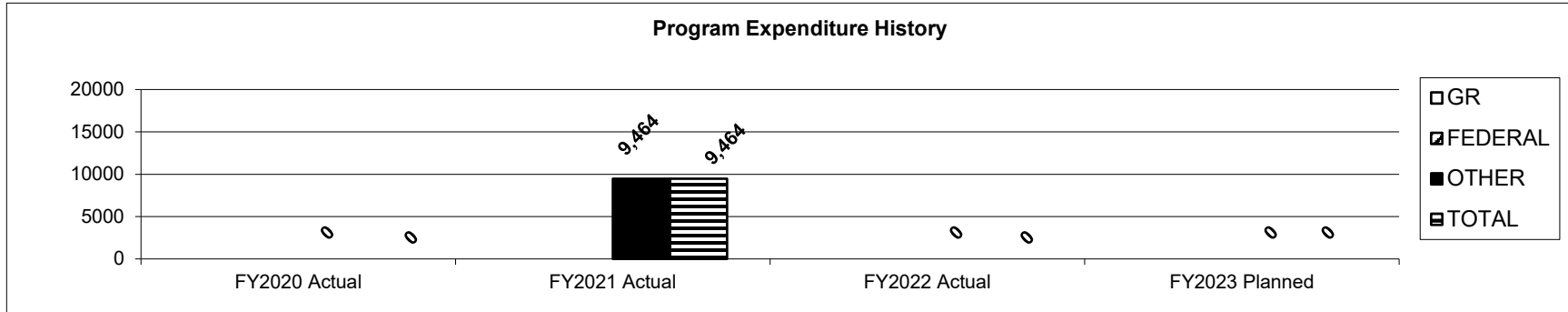
Department: Economic Development

HB Section(s): 7.015

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43023C</u> |
| Division: Business and Community Solutions | |
| Core: Tourism Infrastructure | HB Section <u>7.020</u> |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|------------------|-------------|-------------|------------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 1,975,000 | 0 | 0 | 1,975,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 1,975,000 | 0 | 0 | 1,975,000 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |

2. CORE DESCRIPTION

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. To participate, statute required that facilities must be in existence prior to August 28, 2019 and entities apply by August 28, 2020 to receive funds. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

3. PROGRAM LISTING (list programs included in this core funding)

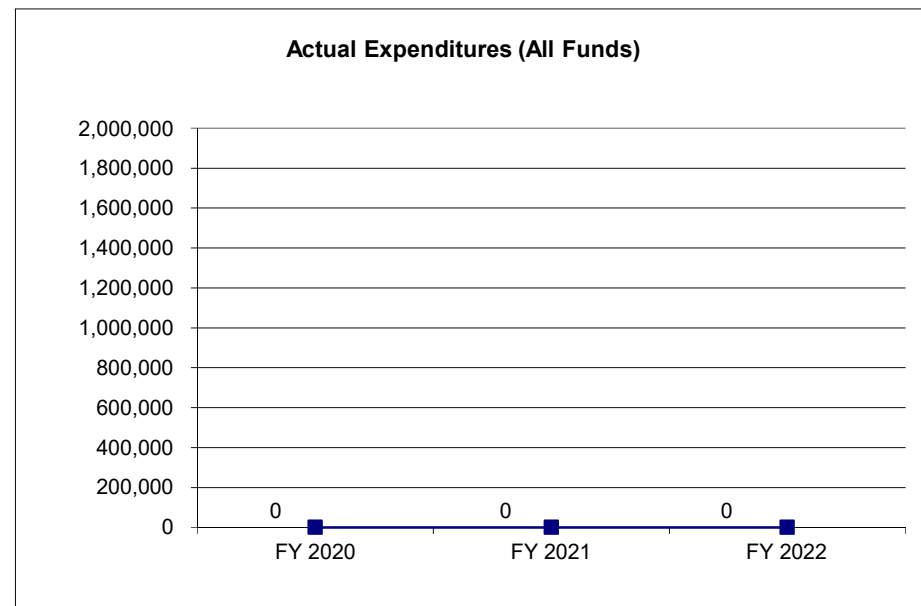
Tourism Infrastructure Facilities Program

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43023C</u> |
| Division: Business and Community Solutions | |
| Core: Tourism Infrastructure | HB Section <u>7.020</u> |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 0 | 0 | 1,975,000 | 1,975,000 |
| Less Reverted (All Funds) | 0 | 0 | (59,250) | (59,250) |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 1,915,750 | 1,915,750 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended (All Funds) | 0 | 0 | 1,915,750 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 1,915,750 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES: (1) COVID-19 had a tremendous impact on both the construction and tourism industries. Due to these two factors, funds were not able to be expended in FY2022 by the program applicant.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TOURISM INFRASTRUCTURE**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|------------------|----------------|--------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 1,975,000 | 0 | 0 | 1,975,000 | |
| | Total | 0.00 | 1,975,000 | 0 | 0 | 1,975,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 1,975,000 | 0 | 0 | 1,975,000 | |
| | Total | 0.00 | 1,975,000 | 0 | 0 | 1,975,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 1,975,000 | 0 | 0 | 1,975,000 | |
| | Total | 0.00 | 1,975,000 | 0 | 0 | 1,975,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM INFRASTRUCTURE | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 1,975,000 | 0.00 | 1,975,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 1,975,000 | 0.00 | 1,975,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 1,975,000 | 0.00 | 1,975,000 | 0.00 | 0 | 0.00 |
| Tourism Infrastructure Increas - 1419006 | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 525,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 525,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 525,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,975,000 | 0.00 | \$2,500,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------------|------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM INFRASTRUCTURE | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 1,975,000 | 0.00 | 1,975,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 1,975,000 | 0.00 | 1,975,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,975,000 | 0.00 | \$1,975,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$1,975,000 | 0.00 | \$1,975,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

| |
|--------------------------------------|
| Program Name: Tourism Infrastructure |
|--------------------------------------|

Program is found in the following core budget(s): Tourism Infrastructure

| | |
|----------------|-------|
| HB Section(s): | 7.020 |
|----------------|-------|

1a. What strategic priority does this program address?

Customer Centric

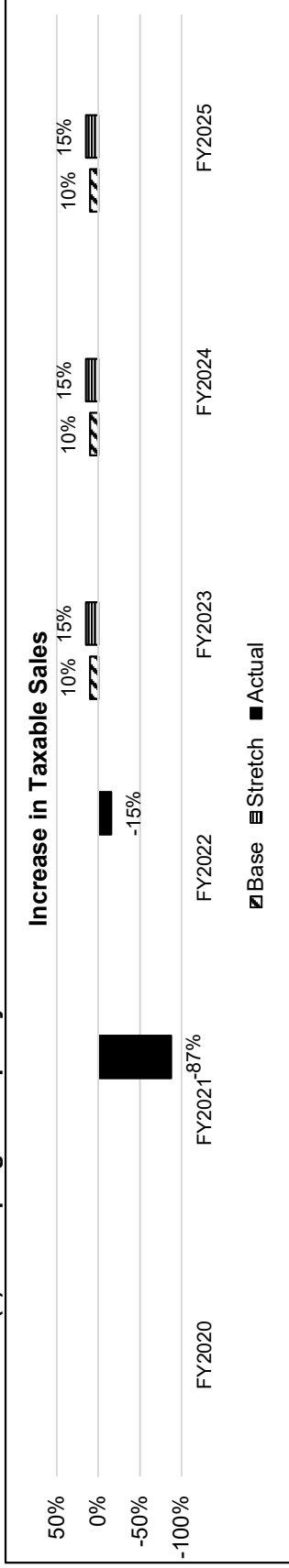
1b. What does this program do?

The purpose of the program is to make funds available for aiding and cooperating in the planning, undertaking or carrying out of a land clearance project or projects to develop, construct, reconstruct, rehabilitate, repair, or improve any tourism infrastructure facilities which exist as of August 28, 2019. Appropriation is limited to the lesser of: (1) the tax revenues derived directly or indirectly from the project in the preceding state fiscal year as determined by DED, or (2) the maximum state funding amount per the terms of the Tourism Infrastructure Facilities Financing Agreement.

2a. Provide an activity measure(s) for the program.

| Number of Active Projects | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| | N/A | N/A | | 1 | 1 | 1 | 1 | 1 | 1 |

2b. Provide a measure(s) of the program's quality.



Note 1: Construction period for the approved project originally projected for FY2021-2023.

Note 2: Reflects the yearly % increase in taxable sales for active project(s) after the project's construction period. Base target is set at 10% and the stretch target is 17%.

Note 3: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism due to COVID-19 pandemic impacts resulting in a decrease in sales from baseline.

PROGRAM DESCRIPTION

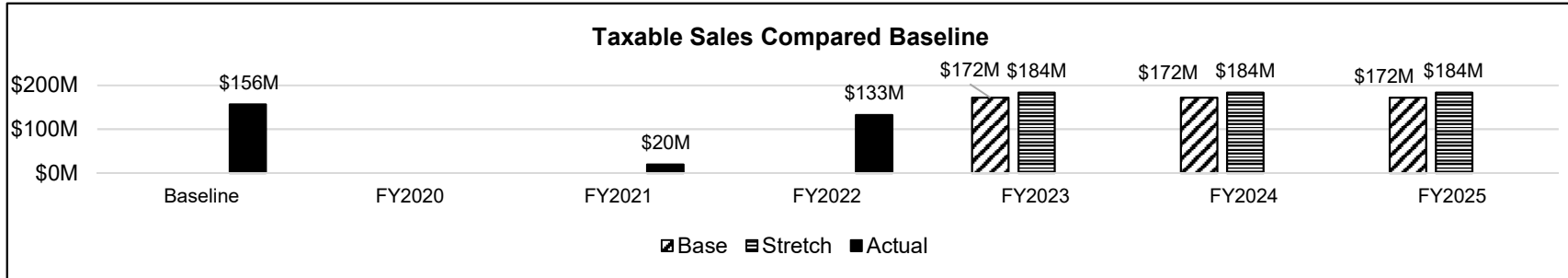
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

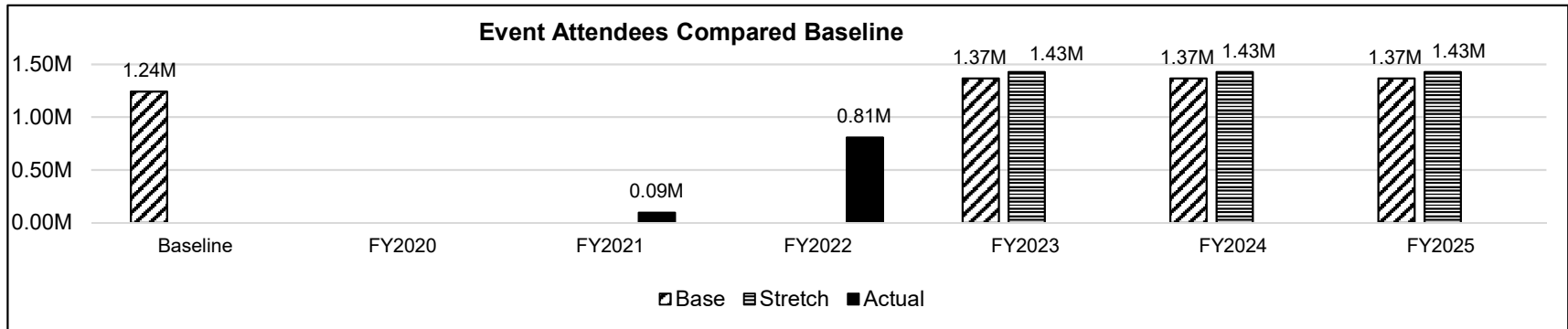
2c. Provide a measure(s) of the program's impact.



Note 1: Construction period for the approved project originally projected for FY2021-2023.

Note 2: Reflects the change in taxable sales relative to the project baseline for active project(s). Base target is set at 10% and the stretch target is 15%.

Note 3: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism due to COVID-19 pandemic impacts resulting in a decrease in sales from baseline.



Note 1: Construction period for the approved project originally projected for FY2021-FY2023.

Note 2: Reflects the change in event attendees relative to the project baseline for active project(s). Base target is set at an increase of 10% and the stretch target is 15%.

Note 3: Event and attendee activity reported in FY2022 reflects the project's construction period, as well as reduced tourism events due to COVID-19 pandemic impacts, resulting in a decrease in attendees.

PROGRAM DESCRIPTION

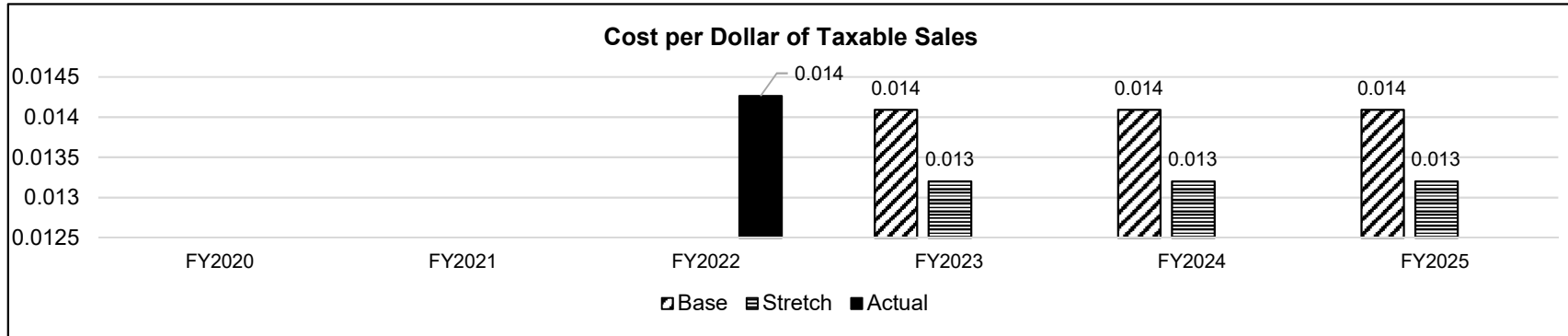
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the total annual authorization per dollar of taxable sales generated by active project(s). Base target is set at an increase of 10% of the taxable sales and the benefit schedule of the project. The stretch target is 15%.

Note 2: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism events due to COVID-19 pandemic impacts, resulting in a decrease in taxable sales.

Note 3: No project funds were expended for FY2021.

PROGRAM DESCRIPTION

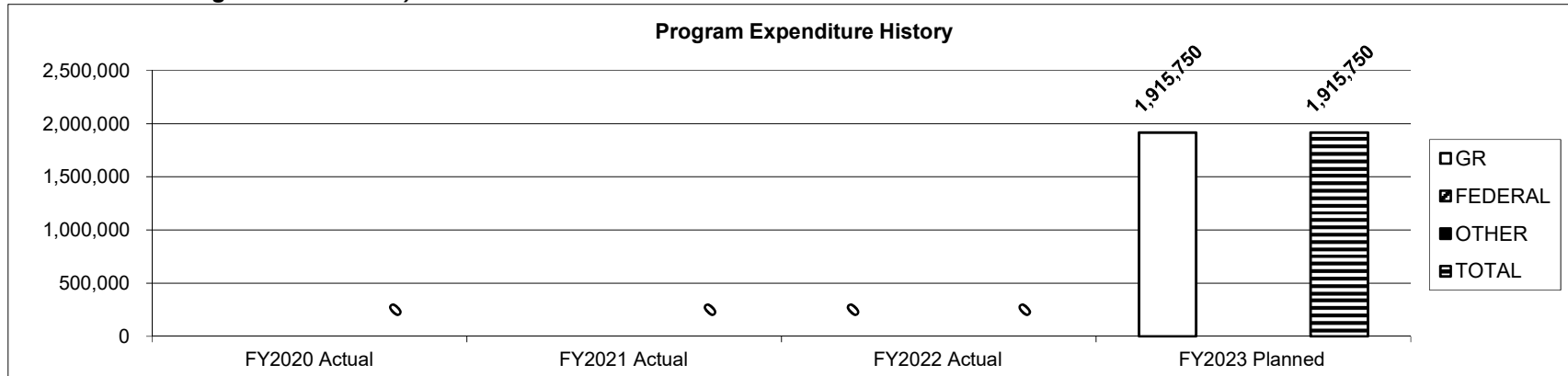
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

Section 99.585, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 6 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43023C |
| Division: Business and Community Solutions | | |
| DI Name: Tourism Infrastructure Increase | DI#1419006 | HB Section 7.020 |

1. AMOUNT OF REQUEST

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------|-------------|----------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 525,000 | 0 | 0 | 525,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 525,000 | 0 | 0 | 525,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

COVID-19 had a tremendous impact on both the construction and tourism industries. As a result, funds were not able to be expended in FY2022 by the program recipient.

Rather than penalize the program recipient for impacts outside its control, the Department is requesting an increase in appropriation for the next four years, which would allow the applicant to make up the funds which weren't able to be received in FY2022. This would not change the total amount that the program recipient would receive over the life of the 20 year agreement.

NEW DECISION ITEM
RANK: 6 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43023C |
| Division: Business and Community Solutions | | |
| DI Name: Tourism Infrastructure Increase | DI#1419006 | HB Section 7.020 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Due to issues with the required application, the project was not awarded funding in FY2022. DED is requesting an increase to the appropriation amount totaling \$525,000 over the next four years in order to account for the FY2022 payment.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Program Distributions | 525,000 | | | | | | 525,000 | | |
| Total PSD | <u>525,000</u> | | <u>0</u> | | <u>0</u> | | <u>525,000</u> | | <u>0</u> |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Grand Total | <u>525,000</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>525,000</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 6 OF 17

| Department: Economic Development | | | Budget Unit | | 43023C | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Business and Community Solutions | | | HB Section | | 7.020 | | | | |
| DI Name: Tourism Infrastructure Increase | | | DI#1419006 | | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 6 OF 17

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 43023C |
| Division: Business and Community Solutions | |
| DI Name: Tourism Infrastructure Increase DI#1419006 | HB Section 7.020 |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Tourism Infrastructure Program Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Tourism Infrastructure Program Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Tourism Infrastructure Program Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Tourism Infrastructure Program Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

COVID-19 had a tremendous impact on both the construction and tourism industries. As a result, funds were not able to be expended in FY2022 by the program recipient.

Rather than penalize the program recipient for impacts outside its control, the Department is requesting an increase in appropriation for the next four years, which would allow the applicant to make up the funds which weren't able to be received in FY2022. This would not change the total amount that the program recipient would receive over the life of the 20 year agreement.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM INFRASTRUCTURE | | | | | | | | |
| Tourism Infrastructure Increas - 1419006 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 525,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 525,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$525,000 | 0.00 | \$0 | 0.00 |
| | | | | | | | | |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$525,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | | | | | | | |
|---|-------------------|----------|----------|-------------------|--|----------|----------|----------|----------|
| Department: Economic Development | | | | | Budget Unit <u>43040C</u> | | | | |
| Division: Business and Community Solutions | | | | | HB Section <u>7.025</u> | | | | |
| Core: MO Technology Investment Fund Transfer | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 16,000,000 | 0 | 0 | 16,000,000 | TRF | 0 | 0 | 0 | 0 |
| Total | 16,000,000 | 0 | 0 | 16,000,000 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Notes: | | | | | | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs, including the Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers. | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| MO Technology Investment Fund Transfer | | | | | | | | | |

CORE DECISION ITEM

Department: Economic Development
 Division: Business and Community Solutions
 Core: MO Technology Investment Fund Transfer

Budget Unit 43040C
 HB Section 7.025

4. FINANCIAL HISTORY

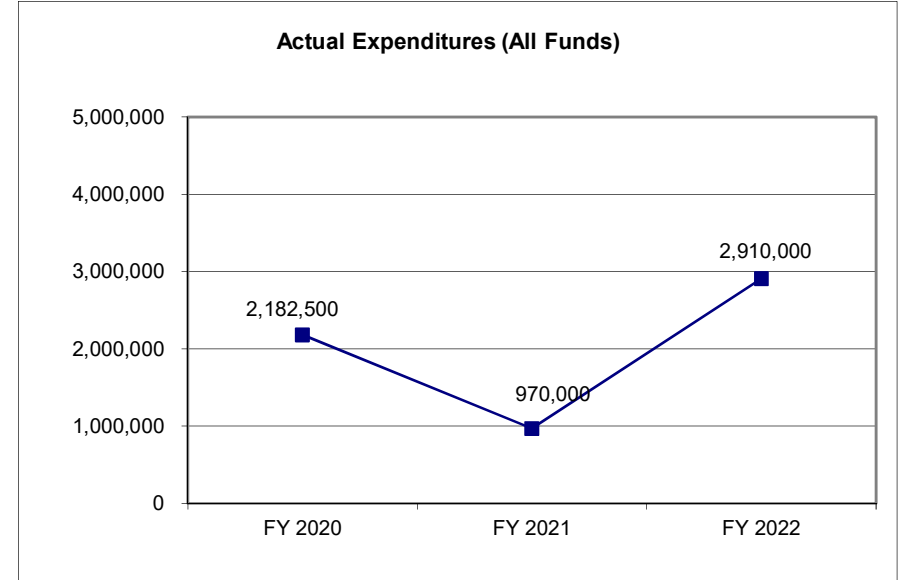
| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 3,000,000 | 1,000,000 | 3,000,000 | 31,000,000 |
| Less Reverted (All Funds) | (90,000) | (30,000) | (90,000) | N/A |
| Less Restricted (All Funds)* | (727,500) | 0 | 0 | N/A |
| Budget Authority (All Funds) | 2,182,500 | 970,000 | 2,910,000 | N/A |
| Actual Expenditures (All Funds) | 2,182,500 | 970,000 | 2,910,000 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | (1) | | | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) In FY2020, 100% of MTC's budget was restricted in Quarter 4 due to COVID-19, after the first three quarters had been paid out to MTC. MTC repaid the State of Missouri for Quarters 1 through 3, but because the funds were paid out by DED to MTC, they do not show here as restricted. The result was that MTC actually received no funding in FY2020 from the state.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH INVESTMENT TRANSFER

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|-------------|-------------------|---------------------|----------|---------------------|-----------------------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 16,000,000 | 15,000,000 | 0 | 31,000,000 | |
| | Total | 0.00 | 16,000,000 | 15,000,000 | 0 | 31,000,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | |
| 1x Expenditures | 1328 T173 TRF | 0.00 | 0 | (15,000,000) | 0 | (15,000,000) | Reduction of one-time expenditure |
| NET DEPARTMENT CHANGES | | 0.00 | 0 | (15,000,000) | 0 | (15,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 16,000,000 | 0 | 0 | 16,000,000 | |
| | Total | 0.00 | 16,000,000 | 0 | 0 | 16,000,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 16,000,000 | 0 | 0 | 16,000,000 | |
| | Total | 0.00 | 16,000,000 | 0 | 0 | 16,000,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO TECH INVESTMENT TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 2,910,000 | 0.00 | 16,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| BUDGET STABILIZATION | 0 | 0.00 | 15,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 2,910,000 | 0.00 | 31,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 2,910,000 | 0.00 | 31,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$2,910,000 | 0.00 | \$31,000,000 | 0.00 | \$16,000,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO TECH INVESTMENT TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 2,910,000 | 0.00 | 31,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 2,910,000 | 0.00 | 31,000,000 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$2,910,000 | 0.00 | \$31,000,000 | 0.00 | \$16,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$2,910,000 | 0.00 | \$16,000,000 | 0.00 | \$16,000,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$15,000,000 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.025

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP), and Innovation Centers.

2a. Provide an activity measure(s) for the program.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

2b. Provide a measure(s) of the program's quality.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

2c. Provide a measure(s) of the program's impact.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

2d. Provide a measure(s) of the program's efficiency.

This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.

PROGRAM DESCRIPTION

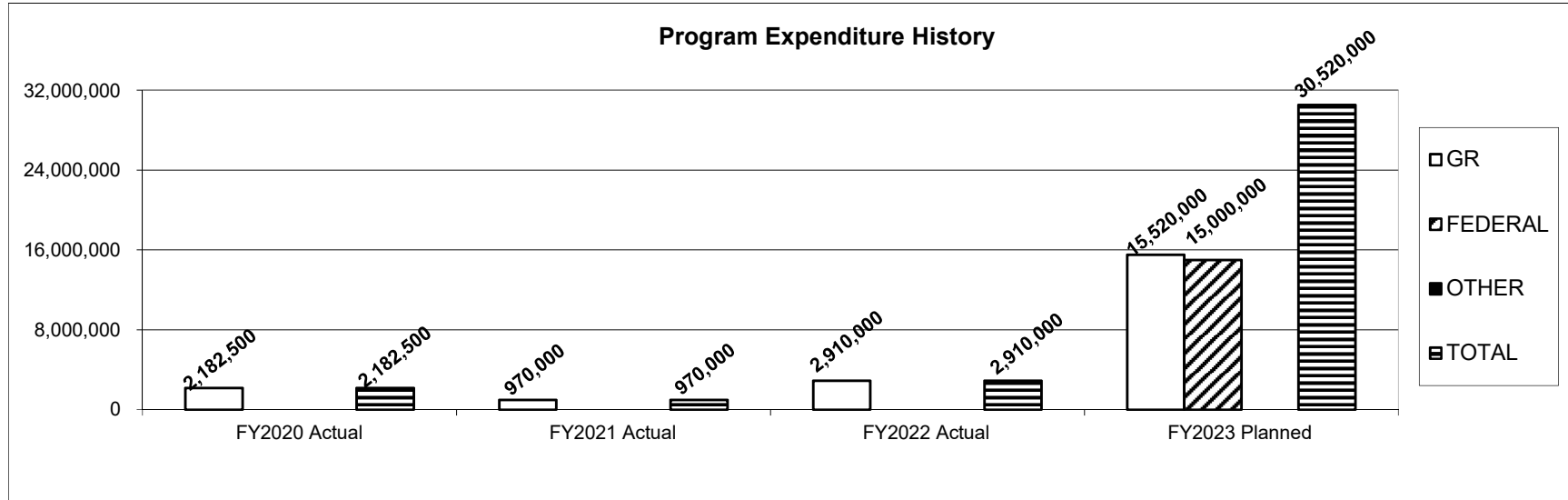
Department: Economic Development

HB Section(s): 7.025

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflects 3% Governor's Reserve.

4. **What are the sources of the "Other " funds?**
Transfer from General Revenue to Missouri Technology Investment Fund (0172).
5. **What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**
Sections 348.251 - 348.272, RSMo.
6. **Are there federal matching requirements? If yes, please explain.**
Yes, for the Missouri Manufactured Extension Partnership program.
7. **Is this a federally mandated program? If yes, please explain.**
No.

CORE DECISION ITEM

| | | | | | | | | | |
|---|--|---------|-----------|-----------|---|------|------|-------|-------|
| Department: Economic Development | | | | | Budget Unit 43035C | | | | |
| Division: Business and Community Solutions | | | | | | | | | |
| Core: Missouri Technology Corporation (MTC) | | | | | HB Section 7.030 | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 8,500,000 | 8,500,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 8,500,000 | 8,500,000 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |
| Other Funds: | Missouri Technology Investment Fund (0172) | | | | Other Funds: | | | | |
| Notes: | Requires a GR transfer to MTIF (0172) | | | | Notes: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| This core decision item is the spending authority for the Missouri Technology Corporation (MTC) co-investment and entrepreneurial support grant programs, the State's eight Innovation Centers, and the Missouri Manufacturing Extension Partnership (MEP). | | | | | | | | | |
| MTC is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a fifteen-member board of directors which includes eleven appointees by Missouri's Governor, one appointee by the President Pro Tem of the Missouri Senate, and one appointee by the Speaker of the Missouri House of Representatives. The President of the University of Missouri System and the Director of the Department of Economic Development are ex officio members of the board. | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Missouri Technology Corporation (MTC), Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP). | | | | | | | | | |

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Missouri Technology Corporation (MTC)

Budget Unit 43035C
HB Section 7.030

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 5,500,000 | 5,500,000 | 7,500,000 | 23,500,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 5,500,000 | 5,500,000 | 7,500,000 | 23,500,000 |
| Actual Expenditures (All Funds) | 2,182,500 | 970,000 | 2,910,000 | N/A |
| Unexpended (All Funds) | 3,317,500 | 4,530,000 | 4,590,000 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | N/A | 0 | N/A |
| Federal | 0 | N/A | 0 | N/A |
| Other | 3,317,500 | 4,530,000 | 4,590,000 | N/A |
| | (1)(2) | (1) | (1) | |

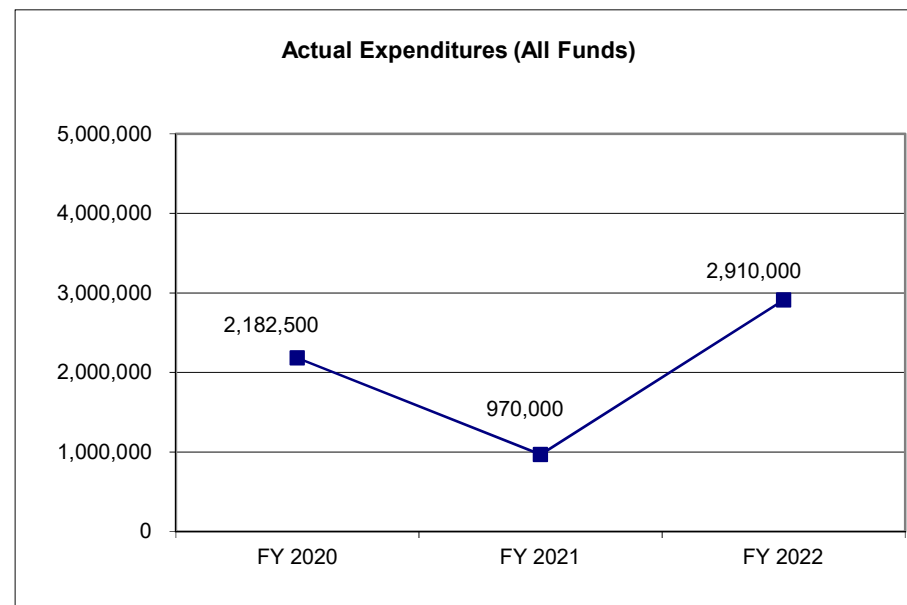
*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) In FY2020, FY2021, and FY2022, spending authority exceeded the appropriation transferred into the MTC Investment Fund, shown here as unexpended.

(2) In FY2020, 100% of MTC's budget was restricted in Quarter 4 due to COVID-19, after the first three quarters had been paid out to MTC. MTC repaid the State of Missouri for Quarters 1 through 3, but because the funds were paid out by DED to MTC, they show as an expenditure above.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH CORP-RAM

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|-------------|----------|----------|---------------------|---------------------|-----------------------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 23,500,000 | 23,500,000 | |
| | Total | 0.00 | 0 | 0 | 23,500,000 | 23,500,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | |
| 1x Expenditures | 1330 2831 PD | 0.00 | 0 | 0 | (15,000,000) | (15,000,000) | Reduction of one-time expenditure |
| NET DEPARTMENT CHANGES | | 0.00 | 0 | 0 | (15,000,000) | (15,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 8,500,000 | 8,500,000 | |
| | Total | 0.00 | 0 | 0 | 8,500,000 | 8,500,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 8,500,000 | 8,500,000 | |
| | Total | 0.00 | 0 | 0 | 8,500,000 | 8,500,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO TECH CORP-RAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MISSOURI TECHNOLOGY INVESTMENT | 2,910,000 | 0.00 | 23,500,000 | 0.00 | 8,500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 2,910,000 | 0.00 | 23,500,000 | 0.00 | 8,500,000 | 0.00 | 0 | 0.00 |
| TOTAL | 2,910,000 | 0.00 | 23,500,000 | 0.00 | 8,500,000 | 0.00 | 0 | 0.00 |
| Missouri Tech Corp Increase - 1419007 | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MISSOURI TECHNOLOGY INVESTMENT | 0 | 0.00 | 0 | 0.00 | 15,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 15,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 15,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$2,910,000 | 0.00 | \$23,500,000 | 0.00 | \$23,500,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------|--------------------|-------------|---------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO TECH CORP-RAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 2,910,000 | 0.00 | 23,500,000 | 0.00 | 8,500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 2,910,000 | 0.00 | 23,500,000 | 0.00 | 8,500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$2,910,000 | 0.00 | \$23,500,000 | 0.00 | \$8,500,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$2,910,000 | 0.00 | \$23,500,000 | 0.00 | \$8,500,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

1a. What strategic priority does this program address?

MTC drives economic development through the promotion of entrepreneurship and fostering the growth of new and emerging high-tech companies.

1b. What does this program do?

- MTC assists early-stage businesses to raise the private capital necessary to commercialize new technologies and grow their businesses by providing (1) co-investment capital to early-stage ventures through the MTC IDEA Fund; (2) grants to non-profit organizations, higher education institutions, Innovation Centers, and other research institutions that help entrepreneurs raise capital and develop promising new technologies through the MOBEC Grant program; and (3) direct funding to the State's Innovation Centers.
- MTC provides the State match for the federal Manufacturing Extension Partnership (MEP) program, which enables small and medium-sized manufacturers to adopt new technologies and innovative practices to increase their competitiveness in the global marketplace.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| IDEA Fund Co-Investments Approved | 15 | 7 | 10 | 8 | 10 | 8 | 20 | 30 | 30 |
| IDEA Fund Co-Investments Allocated | \$2,500,000 | \$1,100,000 | \$1,500,000 | \$1,846,283 | \$2,000,000 | \$1,500,000 | \$6,500,000 | \$8,000,000 | \$8,000,000 |
| Number of MOBEC Grants Approved | 10 | 8 | 6 | 7 | 8 | 7 | 10 | 20 | 20 |
| Amount of MOBEC Grant Funds Allocated | \$1,000,000 | \$901,022 | \$1,000,000 | \$1,018,049 | \$1,800,000 | \$1,113,334 | \$2,000,000 | \$4,000,000 | \$4,000,000 |

Note 1: MTC's Board of Directors approves MOBEC Grant and IDEA Fund co-investment allocations within a fiscal year based upon the annual budget. However, the disbursement of actual funds may span multiple fiscal years. Therefore, shown are the allocations approved per fiscal year for each program.

Note 2: The entire FY2020 budget was restricted; therefore, allocated program expenses for IDEA Fund and MOBEC Grants were lower than initially projected.

Note 3: For FY2023 and beyond, the increase in IDEA Fund investments and grants awarded reflects the increased FY23 appropriation, the creation of a new grant program, and the program funding from the federally funded State Small Business Credit Initiative which will fund the majority of the IDEA Fund investments.

2b. Provide a measure(s) of the program's quality.

| | FY2020 | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | 82% | 88% | 77% | 87% | 80% | 85% | 85% | 85% |

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: Number of respondents per survey: FY2020 - 28 respondents, FY2021- 26 respondents, FY2022 - 5 respondents.

Note 3: Based on the low response rate for FY2022, MTC will consider distributing its own customer satisfaction survey when it collects its annual reporting data from its core stakeholders, instead of being included in DED's annual customer satisfaction survey.

PROGRAM DESCRIPTION

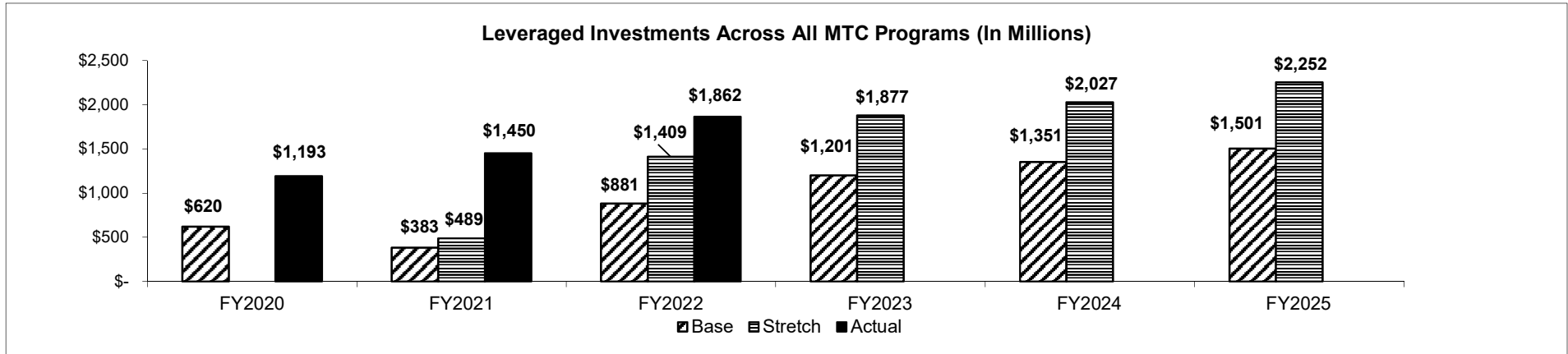
Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

2c. Provide a measure(s) of the program's impact.



Note 1: Leveraged investments for the IDEA Fund program represent the total amount of new funding raised from private investors and grant funding awarded to companies over the fiscal year. Leveraged investments for the MOBEC Grant program, Innovation Centers, and the Manufacturing Extension Partnership (MEP) program represent capital raised from private investors and grant funding awarded to the grantee's clients.

Note 2: Base and stretch goals are determined based on the 3-year actual average with base goals escalating from 80% to 100% of the average and stretch goals escalating from 125% to 150%.

Note 3: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its FY2023 appropriation and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on MTC's stakeholder's leveraged investments which is why the base and stretch goals for FY2023 and beyond are based on historical averages.

Clients Served and Full-Time Jobs Created Across All MTC Programs

| | FY2020 Actual | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-------------------------------|------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Clients Served | 6,540 | 7,152 | 3,968 | 7,693 | 7,128 | 8,019 | 8,910 |
| Full-Time Jobs Created | 2,603 | 2,588 | 2,307 | 2,801 | 2,664 | 2,997 | 3,330 |

Note 1: Clients served represents the number of clients served by MOBEC Grant recipients, Innovation Centers, and the Missouri Manufacturing Extension Partnership (MEP).

Note 2: Full-Time jobs created represent the number of jobs created by clients served by MOBEC Grant recipients, Innovation Centers, and the MEP program as well as the jobs created by the IDEA Fund portfolio companies.

Note 3: Projections are determined based on the 3-year actual average with FY2023 through FY2025 projections escalating from 100% to 125% of the average.

Note 4: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its FY2023 appropriation and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on the numbers of clients served by MTC's stakeholders and on the jobs created by their clients which is why the projections for FY2023 and beyond are based on historical averages.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

2c. Provide a measure(s) of the program's impact. (continued)

As part of MTC's recently completed statewide strategic initiative, MTC engaged TEconomy Partners, a consultant firm that is a global leader in research, analysis, and strategy for innovation-driven economic development, to estimate the economic development impact of the organization's programs.

TEconomy determined that from FY2014 to FY2021, the investments of MTC made had an important impact on the state. Capacity for innovation and entrepreneurship was enhanced by the state's 11 innovation centers and 42 organizations receiving MOBEC awards and other sponsored grants. MTC's direct investments in 139 companies also made an important impact.

Specifically, the total cumulative economic impacts of MTC's programs and investments between FY2014 to FY2021 generated and supported:

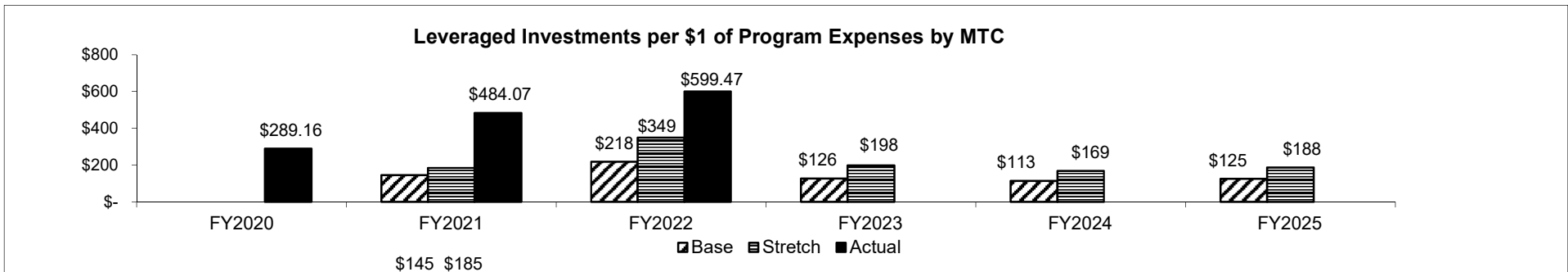
More than \$6.4 billion of economic output

More than 34,500 job years with wages and benefits totaling more than \$2 billion

More than \$15.4 million in state and local tax revenue for the State of Missouri.

This analysis was performed using a State of Missouri-specific input-output model from IMPLAN. Input-output multipliers are based on the flow of commodities between industries, consumers, and institutions in a regional economy. The premise behind this analysis is that every dollar spent in the economy is re-spent on the purchase of additional goods or services generating further economic activity and impact. The IMPLAN model is the most widely used economic impact model in the nation and is based on the U.S. Bureau of Economic Analysis national accounts data and supplemented with state-level employment data from the U.S. Bureau of Labor Statistics.

2d. Provide a measure(s) of the program's efficiency.



Note 1: The data in this chart shows the leveraged investments (2c.) per dollar in program expenses within a fiscal year. It should be interpreted as for every dollar MTC spent on a program expense in FY2022, \$599 worth of leveraged investments were generated.

Note 2: The base and stretch goals from 2c. are used as the leveraged investment for the calculation of base and stretch goals in the chart.

Note 3: This is a new efficiency measure, therefore base and stretch goals are not available for FY2020.

Note 4: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its FY2023 appropriation and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on MTC's stakeholder's leveraged investments which is why the base and stretch goals for FY2023 and beyond are based on historical averages.

PROGRAM DESCRIPTION

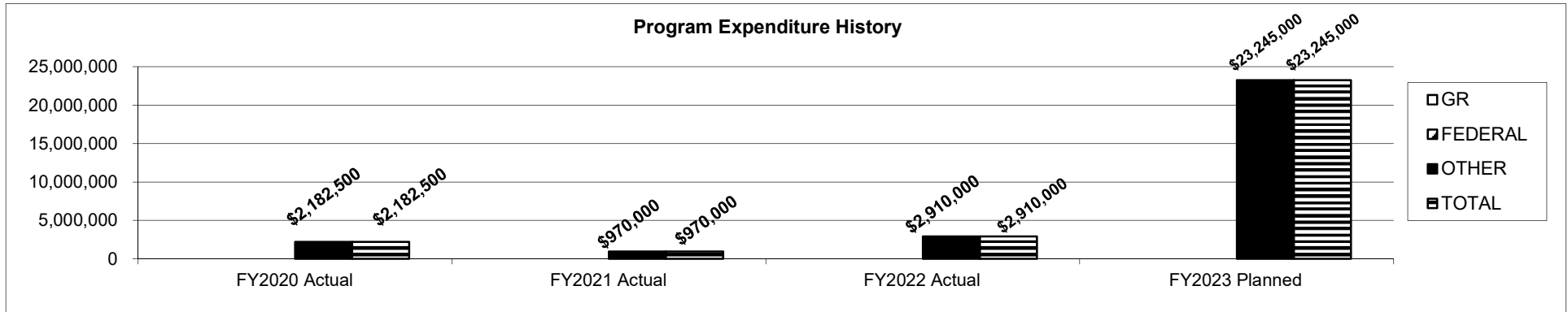
Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflects 3% Governor's Reserve and appropriation amount from GR transfer.

4. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), requires a General Revenue transfer.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

6. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 17 OF 17

| | | |
|--|-------------|------------|
| Department: Economic Development | Budget Unit | 43035C |
| Division: Business and Community Solutions | | |
| DI Name: Missouri Technology Corp Increase | DI# 1419007 | HB Section |
| | | 7.030 |

1. AMOUNT OF REQUEST

| | FY 2024 Budget Request | | | |
|-------|------------------------|---------|------------|------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 15,000,000 | 15,000,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 15,000,000 | 15,000,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts: Missouri Technology Investment Fund (0172)

| | FY 2024 Governor's Recommendation | | | |
|-------|-----------------------------------|---------|-------|-------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts: Missouri Technology Investment Fund (0172)

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Missouri Technology Corporation (MTC) is requesting spending authority equal to the transfer approved by the legislature in FY2023. \$7.5 million is one time spending authority in order to spend the FY2023 increase to the transfer. The additional \$7.5 million is an increase to the core spending authority to equal the FY2024 transfer.

NEW DECISION ITEM
RANK: 17 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43035C |
| Division: Business and Community Solutions | | |
| DI Name: Missouri Technology Corp Increase | DI# 1419007 | HB Section 7.030 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

MTC's General Revenue transfer appropriation is \$16 million while MTC's spending authority is currently \$8.5 million. Subsequently, \$7.5 million of MTC's FY2024 appropriation is unable to be transferred from DED to MTC.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | 15,000,000 | | 15,000,000 | | 7,500,000 |
| Total PSD | 0 | | 0 | | 15,000,000 | | 15,000,000 | | 7,500,000 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 15,000,000 | 0.0 | 15,000,000 | 0.0 | 7,500,000 |

NEW DECISION ITEM
RANK: 17 OF 17

| Department: Economic Development | | Budget Unit | | 43035C | | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Business and Community Solutions | | HB Section | | 7.030 | | | | | |
| DI Name: Missouri Technology Corp Increase | | DI# 1419007 | | | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 17 OF 17

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 43035C |
| Division: Business and Community Solutions | |
| DI Name: Missouri Technology Corp Increase DI# 1419007 | HB Section 7.030 |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the MTC core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the MTC core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the MTC core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the MTC core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

MTC works to achieve its mission of growing Missouri's innovation-led economy through two distinct strategies; investing in the infrastructure of Missouri's entrepreneurial ecosystem to support entrepreneurs and investing in Missouri's high-tech, early-stage small businesses through capital formation assistance. Infrastructure investments are made through the state's Innovation Center program and the Missouri Building Entrepreneurial Capacity (MOBEC) Program. MTC invests in Missouri entrepreneurs through the Missouri Innovation, Development, and Entrepreneurial Advancement (IDEA) Funds program.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO TECH CORP-RAM | | | | | | | | |
| Missouri Tech Corp Increase - 1419007 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 15,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 15,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$15,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$15,000,000 | 0.00 | | 0.00 |

CORE DECISION ITEM

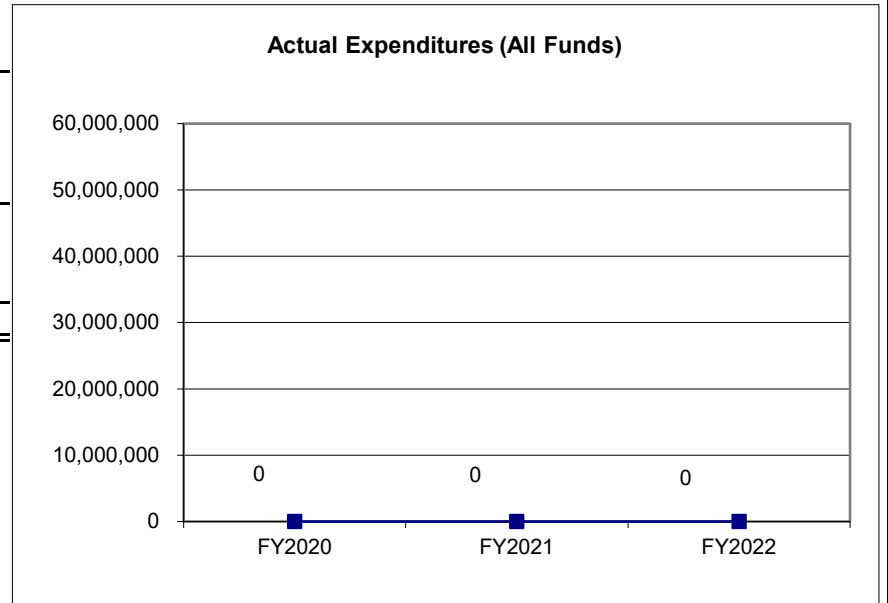
| | | | | | | | | | | | | | | | | | | | |
|---|--|------|--|------------|-------------|-------|--|------------|--|---|--|------|--|------|-------|-------|--|-------|--|
| Department: Economic Development | | | | | Budget Unit | | | | | 43036C | | | | | | | | | |
| Division: Business and Community Solutions | | | | | | | | | | | | | | | | | | | |
| Core: Small Business Federal Stimulus | | | | | | | | | | HB Section | | | | | 7.035 | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | | | | | | | | | | | |
| FY 2024 Budget Request | | | | | | | | | | FY 2024 Governor's Recommendation | | | | | | | | | |
| | | GR | | Federal | | Other | | Total | | | | GR | | Fed | | Other | | Total | |
| PS | | 0 | | 0 | | 0 | | 0 | | PS | | 0 | | 0 | | 0 | | 0 | |
| EE | | 0 | | 0 | | 0 | | 0 | | EE | | 0 | | 0 | | 0 | | 0 | |
| PSD | | 0 | | 94,855,803 | | 0 | | 94,855,803 | | PSD | | 0 | | 0 | | 0 | | 0 | |
| TRF | | 0 | | 0 | | 0 | | 0 | | TRF | | 0 | | 0 | | 0 | | 0 | |
| Total | | 0 | | 94,855,803 | | 0 | | 94,855,803 | | Total | | 0 | | 0 | | 0 | | 0 | |
| FTE | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | FTE | | 0.00 | | 0.00 | | 0.00 | | 0.00 | |
| Est. Fringe | | 0 | | 0 | | 0 | | 0 | | Est. Fringe | | 0 | | 0 | | 0 | | 0 | |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | | | | | |
| Federal Funds: Department of Economic Development Federal Stimulus-2021 Fund (2451) | | | | | | | | | | Federal Funds: | | | | | | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | | | | | | | | | | | |
| The purpose of this program is to provide appropriation authority for federal funding through the American Rescue Plan (ARPA) of 2021 (Public Law 117-2, H.R. 1319) for the new State Small Business Credit Initiative (SSBCI) program to be administered by the Missouri Technology Corporation (MTC). The purpose of the SSBCI program is to expand access to capital for small businesses build ecosystems of opportunity and entrepreneurship and create high-quality jobs thereby creating a positive economic development impact for the state. ARPA allocates money to states to support small business access to capital. | | | | | | | | | | | | | | | | | | | |
| As defined by the statute, the program is divided into three distinct yet linked subprograms: (1) capital access, (2) support socially and economically disadvantaged businesses, and (3) technical assistance funding that will prioritize disadvantaged businesses. | | | | | | | | | | | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | | | | | | | | | | | |
| Small Business Stimulus Initiative Program | | | | | | | | | | | | | | | | | | | |

CORE DECISION ITEM

| | | |
|---|--------------------|---------------|
| Department: Economic Development | Budget Unit | 43036C |
| Division: Business and Community Solutions | | |
| Core: Small Business Federal Stimulus | HB Section | 7.035 |

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|
| Appropriation (All Funds) | N/A | N/A | N/A | 94,855,803 |
| Less Reverted (All Funds) | N/A | N/A | N/A | 0 |
| Less Restricted (All Funds)* | N/A | N/A | N/A | 0 |
| Budget Authority (All Funds) | N/A | N/A | N/A | 94,855,803 |
| Actual Expenditures (All Funds) | N/A | N/A | N/A | N/A |
| Unexpended (All Funds) | N/A | N/A | N/A | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | N/A | N/A | N/A | N/A |
| Federal | N/A | N/A | N/A | N/A |
| Other | N/A | N/A | N/A | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
SMALL BUSINESS CREDIT INITIATIVE ARPA**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|-------------------|--------------|-------------------|--------------------|
| <hr/> | | | | | | | |
| TAFP AFTER VETOES | PD | 0.00 | 0 | 94,855,803 | 0 | 94,855,803 | |
| | Total | 0.00 | 0 | 94,855,803 | 0 | 94,855,803 | |
| <hr/> | | | | | | | |
| DEPARTMENT CORE REQUEST | PD | 0.00 | 0 | 94,855,803 | 0 | 94,855,803 | |
| | Total | 0.00 | 0 | 94,855,803 | 0 | 94,855,803 | |
| <hr/> | | | | | | | |
| GOVERNOR'S RECOMMENDED CORE | PD | 0.00 | 0 | 94,855,803 | 0 | 94,855,803 | |
| | Total | 0.00 | 0 | 94,855,803 | 0 | 94,855,803 | |
| <hr/> | | | | | | | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------------|------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| SMALL BUS CREDIT INITV ARPA | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 94,855,803 | 0.00 | 94,855,803 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 94,855,803 | 0.00 | 94,855,803 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 94,855,803 | 0.00 | 94,855,803 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$94,855,803 | 0.00 | \$94,855,803 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------------------|------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| SMALL BUS CREDIT INITV ARPA | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 94,855,803 | 0.00 | 94,855,803 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 94,855,803 | 0.00 | 94,855,803 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$94,855,803 | 0.00 | \$94,855,803 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$94,855,803 | 0.00 | \$94,855,803 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s):

7.035

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

SSBCI funds will be administered through the Missouri IDEA (Innovation, Development, and Entrepreneurship Advancement) Fund Co-Investment program, a state-sponsored venture capital program that promotes the formation and growth of businesses that engage in the transfer of science and technology into job creation. The program is designed to accelerate private investment in Missouri-based early-stage companies and to increase the overall investment impact of the third-party investment. The program is managed by the Missouri Technology Corporation (MTC) and through this program, they award venture capital investments that are matched by other private capital investments.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---|-----------|--------|-----------|--------|-----------|--------|-------------|-------------|-------------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| IDEA Fund Co-Investments Approved | N/A | N/A | N/A | N/A | N/A | N/A | 20 | 30 | 30 |
| IDEA Fund Co-Investments Allocated | N/A | N/A | N/A | N/A | N/A | N/A | \$6,500,000 | \$8,000,000 | \$8,000,000 |

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: MTC's Board of Directors approves IDEA Fund co-investment allocations within a fiscal however, the investment may occur in a future fiscal year depending on when the company can close the required matching funds. Therefore, shown are the allocations approved per fiscal year as opposed to the investments made per fiscal year.

Note 3: The federally funded SSBCI IDEA Fund Co-Investments represent a subset in MTC's activities and, subsequently, are included in MTC's Program Description budget form as well.

2b. Provide a measure(s) of the program's quality.

| | FY2020 | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | N/A | N/A | N/A | N/A | N/A | 85% | 85% | 85% |

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: The table will show the percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 3: The number of respondents per survey will be added once the surveys have been conducted.

PROGRAM DESCRIPTION

Department: Economic Development

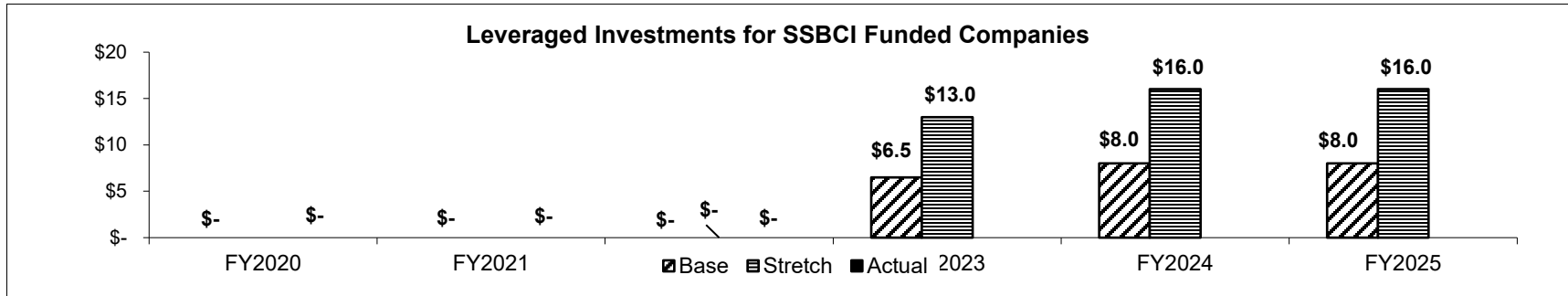
HB Section(s):

7.035

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

2c. Provide a measure(s) of the program's impact.



Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: Leveraged Investment represents private capital raised by the IDEA Fund portfolio companies (including matching funds at the time of investment and future capital raised).

Note 3: The federally funded SSBCI IDEA Fund Co-Investments represent a subset in MTC's activities and, subsequently, are included in MTC's Program Description budget form as well.

Full-Time Jobs at & Full-Time Jobs Created by SSBCI Funded Companies

| | FY2020 Actual | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-------------------------------|------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Total Full-Time Jobs | N/A | N/A | N/A | N/A | 50 | 150 | 250 |
| Full-Time Jobs Created | N/A | N/A | N/A | N/A | 15 | 75 | 125 |

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: The full-time jobs and full-time jobs creates only reflect jobs based in Missouri.

Note 3: Total Full-Time Jobs includes jobs at the company and additional jobs outside the company.

Note 4: Full-Time Jobs Created indicates only jobs at the company.

2d. Provide a measure(s) of the program's efficiency.

Percent of Total Expenses for Program Administration

| | FY2020 Actual | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-----------------------------|------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Administrative Costs | N/A | N/A | N/A | N/A | 5% | 4% | 4% |

Note 1: Missouri did not receive the federal SSBCI funding until FY2023; therefore, no program data is available for previous fiscal years.

Note 2: The federally funded SSBCI program allows for up to 5% of program funding to be used for program administration expenses, anything over 5% is covered by MTC either through its general reserves or out of its annual GR appropriation.

PROGRAM DESCRIPTION

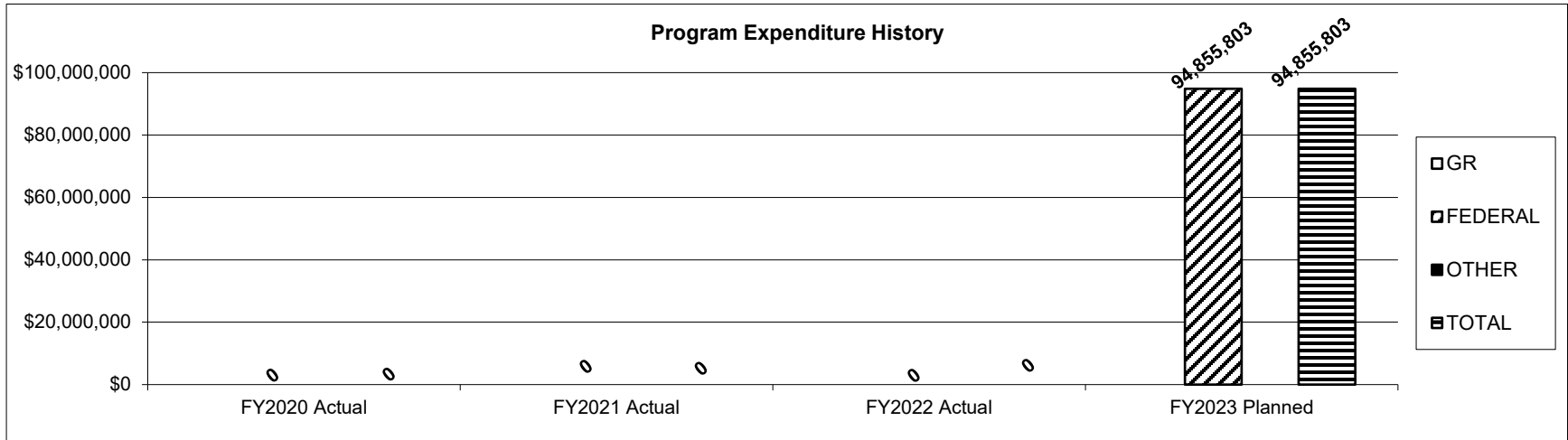
Department: Economic Development

HB Section(s): 7.035

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

12 U.S.C. § 5703(b)(I)

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | | | | | | | |
|---|----------|----------------|----------|----------------|--|----------|----------|----------|----------|
| Department: Economic Development | | | | | Budget Unit <u>43039C</u> | | | | |
| Division: Business and Community Solutions | | | | | HB Section <u>7.038</u> | | | | |
| Core: First Year Start Up and Operating | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 500,000 | 0 | 500,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 500,000 | 0 | 500,000 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Federal Funds: Budget Stabilization Fund (0522) | | | | | Federal Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| The First Year Start Up and Operating fund is to provide mini-grants in the amount of \$3,000 to new businesses within the State of Missouri. These mini-grants may be utilized for the purpose of assisting with startup and other operational costs associated with the first year of opening and operating a business. | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| First Year Start Up Mini Grants | | | | | | | | | |

CORE DECISION ITEM

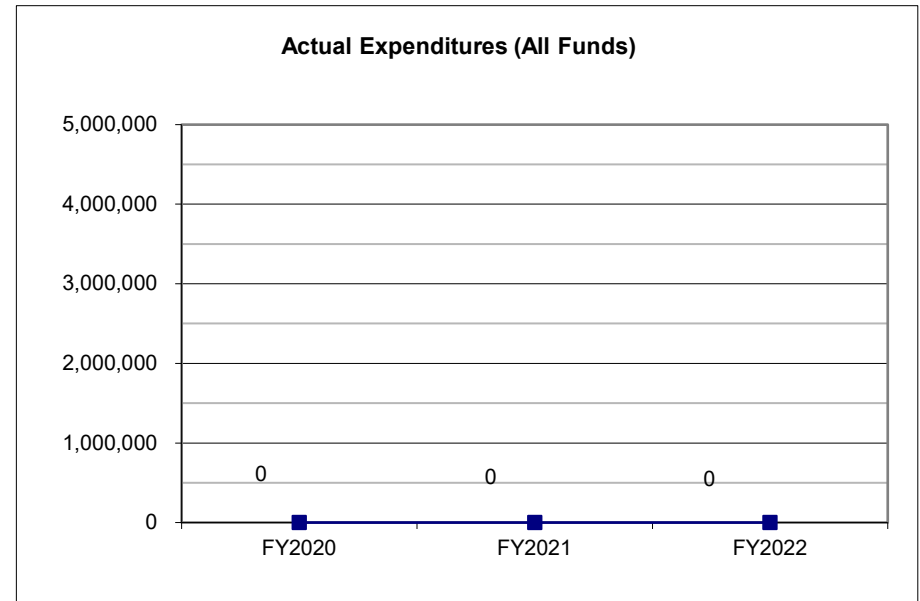
Department: Economic Development
 Division: Business and Community Solutions
 Core: First Year Start Up and Operating

Budget Unit 43039C

HB Section 7.038

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|------------------|------------------|------------------|-----------------------|
| Appropriation (All Funds) | 0 | 0 | 0 | 500,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 0 | 500,000 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
1ST YEAR START UP AND OP**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|--------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 500,000 | 0 | 500,000 | |
| | Total | 0.00 | 0 | 500,000 | 0 | 500,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 500,000 | 0 | 500,000 | |
| | Total | 0.00 | 0 | 500,000 | 0 | 500,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 500,000 | 0 | 500,000 | |
| | Total | 0.00 | 0 | 500,000 | 0 | 500,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---------------------------------|------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| 1ST YEAR START UP AND OP | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| BUDGET STABILIZATION | 0 | 0.00 | 500,000 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 500,000 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 500,000 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$500,000 | 0.00 | \$500,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---------------------------------|------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| 1ST YEAR START UP AND OP | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 500,000 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 500,000 | 0.00 | 500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$500,000 | 0.00 | \$500,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$500,000 | 0.00 | \$500,000 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION**Department: Economic Development****HB Section(s): 7.038****Program Name: First Year Start Up and Operating****Program is found in the following core budget(s): Business and Community Solutions****1a. What strategic priority does this program address?**

Customer Centric

1b. What does this program do?

The First Year Start Up and Operating fund is to provide mini-grants in the amount of \$3,000 to new businesses within the State of Missouri. These mini-grants may be utilized for the purpose of assisting with startup and other operational costs associated with the first year of opening and operating a business.

2a. Provide an activity measure(s) for the program.

| | FY2023 Projected | FY2024 Projected | FY2025 Projected | FY2026 Projected | FY2027 Projected | FY2028 Projected |
|----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Number of Active Projects | 166 | 166 | 166 | 166 | 166 | 166 |

2b. Provide a measure(s) of the program's quality.

No appropriations have been issued to date. Measure will be determined once historical data has been established.

2c. Provide a measure(s) of the program's impact.

No appropriations have been issued to date. Measure will be determined once historical data has been established.

2d. Provide a measure(s) of the program's efficiency.

No appropriations have been issued to date. Measure will be determined once historical data has been established.

PROGRAM DESCRIPTION

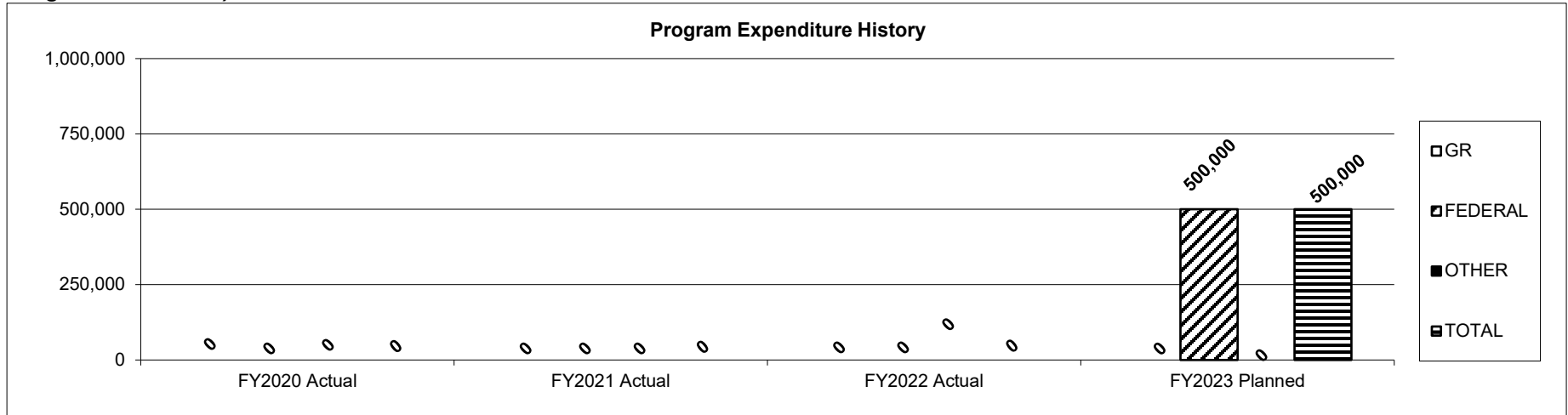
Department: Economic Development

HB Section(s): 7.038

Program Name: First Year Start Up and Operating

Program is found in the following core budget(s): Business and Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

HB 3007 Section 7.038

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG)

Budget Unit **43045C**

HB Section **7.040**

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------------|-------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 476,411 | 0 | 476,411 |
| PSD | 0 | 56,842,509 | 0 | 56,842,509 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 57,318,920 | 0 | 57,318,920 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|----------|----------|----------|----------|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|----------|----------|----------|----------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds:

2. CORE DESCRIPTION

The CDBG program budget has been divided into three separate budget units - CDBG, CDBG-Disaster Recovery, and CDBG-Federal Stimulus - in order to provide better transparency in the future regarding expenditures and performance measures.

The Community Development Block Grant (CDBG) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to non-entitlement cities (municipalities with populations under 50,000) and counties (populations under 200,000) for community development projects that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety.

CDBG-eligible projects may include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (e.g. senior centers, food banks, fire stations, child education centers, etc.); (3) demolition of vacant, dilapidated structures; (4) certain economic development projects to help communities grow local businesses and attract new businesses; and (5) emergency/disaster recovery funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG)

Budget Unit 43045C

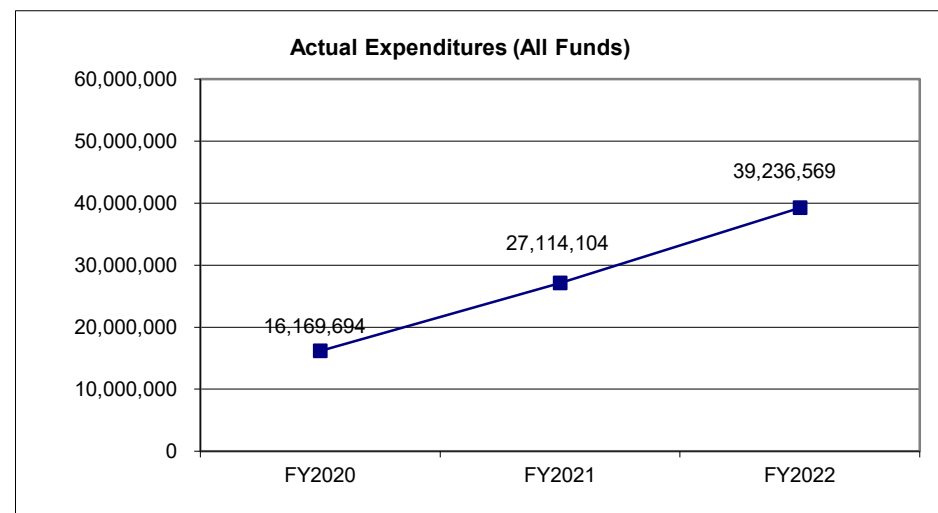
HB Section 7.040

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|------------------|------------------|------------------|-----------------------|
| Appropriation (All Funds) | 125,000,000 | 148,033,423 | 135,123,396 | 135,123,396 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 125,000,000 | 148,033,423 | 135,123,396 | 135,123,396 |
| Actual Expenditures (All Funds) | 16,169,694 | 27,114,104 | 39,236,569 | N/A |
| Unexpended (All Funds) | 108,830,306 | 120,919,319 | 95,886,827 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 108,830,306 | 120,919,319 | 95,886,827 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | (1) (2) (3) | (1) (2) | (1) (2) | |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) A majority of unexpended funds represent a timing difference between when the funds are awarded to the state and the spending begins on CDBG approved and funded projects.
 - (2) 2017 CDBG-DR and CDBG-Mitigation allocations were delayed from HUD due to new HUD approval processes, delayed federal register guidance, and the 2018-2019 federal government shutdown. The CDBG Program has since opened and completed application cycles for these programs.
 - (3) 2020 CDBG-CV allocation was delayed from HUD due to new HUD approval processes, delayed federal register guidance.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG PROGRAM

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|--------------|-------------|----------|---------------------|----------|---------------------|--|
| TAFP AFTER VETOES | | | | | | | | |
| | | EE | 0.00 | 0 | 866,200 | 0 | 866,200 | |
| | | PD | 0.00 | 0 | 134,257,196 | 0 | 134,257,196 | |
| | | Total | 0.00 | 0 | 135,123,396 | 0 | 135,123,396 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reallocation | 1345 5104 | EE | 0.00 | 0 | (204,174) | 0 | (204,174) | Reallocation to separate CDBG programs |
| Core Reallocation | 1345 5105 | EE | 0.00 | 0 | (185,615) | 0 | (185,615) | Reallocation to separate CDBG programs |
| Core Reallocation | 1345 5104 | PD | 0.00 | 0 | (12,476,906) | 0 | (12,476,906) | Reallocation to separate CDBG programs |
| Core Reallocation | 1345 6728 | PD | 0.00 | 0 | (30,123,396) | 0 | (30,123,396) | Reallocation to separate CDBG programs |
| Core Reallocation | 1345 5105 | PD | 0.00 | 0 | (34,814,385) | 0 | (34,814,385) | Reallocation to separate CDBG programs |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | (77,804,476) | 0 | (77,804,476) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | EE | 0.00 | 0 | 476,411 | 0 | 476,411 | |
| | | PD | 0.00 | 0 | 56,842,509 | 0 | 56,842,509 | |
| | | Total | 0.00 | 0 | 57,318,920 | 0 | 57,318,920 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | EE | 0.00 | 0 | 476,411 | 0 | 476,411 | |
| | | PD | 0.00 | 0 | 56,842,509 | 0 | 56,842,509 | |
| | | Total | 0.00 | 0 | 57,318,920 | 0 | 57,318,920 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|---------------------|-------------|----------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| CDBG PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED-ED PRO -CDBG- PASSTHROUGH | 87,300 | 0.00 | 866,200 | 0.00 | 476,411 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 87,300 | 0.00 | 866,200 | 0.00 | 476,411 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED-ED PRO -CDBG- PASSTHROUGH | 39,149,269 | 0.00 | 104,133,800 | 0.00 | 56,842,509 | 0.00 | 0 | 0.00 |
| DED FEDERAL STIMULUS | 360,455 | 0.00 | 30,123,396 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 39,509,724 | 0.00 | 134,257,196 | 0.00 | 56,842,509 | 0.00 | 0 | 0.00 |
| TOTAL | 39,597,024 | 0.00 | 135,123,396 | 0.00 | 57,318,920 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$39,597,024 | 0.00 | \$135,123,396 | 0.00 | \$57,318,920 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---------------------------|---------------------|-------------|----------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| CDBG PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| TRAVEL, IN-STATE | 0 | 0.00 | 13,000 | 0.00 | 7,150 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 2,700 | 0.00 | 1,485 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 150 | 0.00 | 83 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 4,500 | 0.00 | 2,475 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 15,250 | 0.00 | 2,950 | 0.00 | 1,622 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 4,500 | 0.00 | 2,475 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 72,050 | 0.00 | 827,300 | 0.00 | 455,015 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 0 | 0.00 | 300 | 0.00 | 165 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 250 | 0.00 | 138 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 600 | 0.00 | 330 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 0 | 0.00 | 2,450 | 0.00 | 1,348 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 7,500 | 0.00 | 4,125 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 87,300 | 0.00 | 866,200 | 0.00 | 476,411 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 39,509,724 | 0.00 | 134,257,196 | 0.00 | 56,842,509 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 39,509,724 | 0.00 | 134,257,196 | 0.00 | 56,842,509 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$39,597,024 | 0.00 | \$135,123,396 | 0.00 | \$57,318,920 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$39,597,024 | 0.00 | \$135,123,396 | 0.00 | \$57,318,920 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- The Community Development Block Grant (CDBG) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:
 - (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for addressing long term development needs.
- The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. These grants include:
 - (1) Regular Annual CDBG Allocation - ~\$23,000,000 each year - project categories include (A) Infrastructure (e.g. Community Facilities, Water/wastewater projects, demolition, and downtown revitalization); (B) Economic Development (e.g. industrial infrastructure for job-creating projects); (C) Workforce Training; and (D) Emergency projects (e.g. generators needed after a severe ice storm);

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|----------------------------|-----------|---------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| CDBG Funds Expended | \$17.2M | \$14.6M | \$17.5M | \$26.3M | \$20.4M | \$21.3M | \$16.1M | \$13.4M | \$16.7M |
| Total CDBG Projects | 68 | 53 | 68 | 74 | 78 | 128 | 74 | 75 | 91 |

Note 1: CDBG Team has more influence on funds obligated than funds expended. Therefore, this table will be updated to include obligated funds with Governor's budget recommendations in January 2023.

Note 2: Funds expended figures are based on funds drawn on projects each Fiscal Year. The average period of performance for a CDBG project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation.

Note 3: The FY2022 Actual includes CDBG-Federal Stimulus projects, as they were not separated into a separate budget unit until FY2024.

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

2b. Provide a measure(s) of the program's quality.

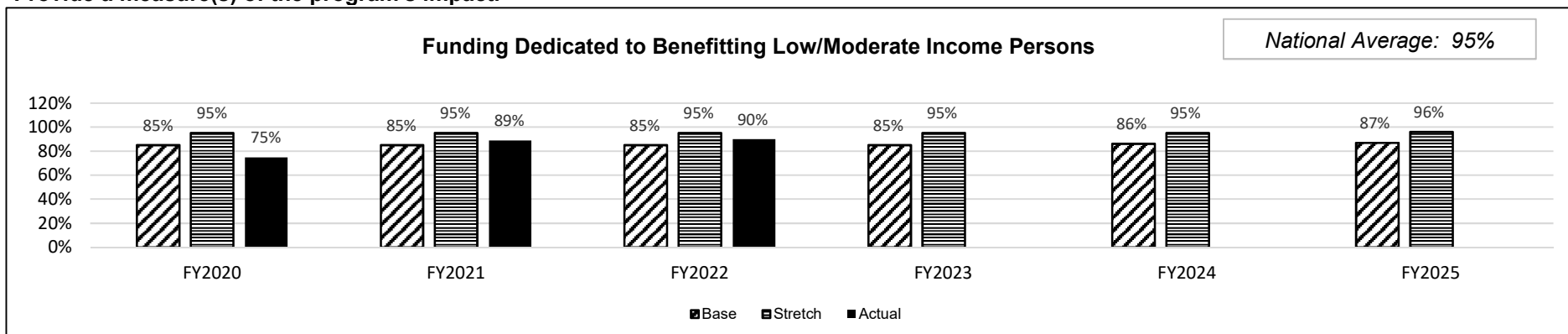
| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|------------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Customer Service Experience | 87% | 90% | 74% | 95% | 85% | 95% | 95% | 95% |

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 33 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing dollar amount of approved projects in a Fiscal Year that will benefit low and moderate income (LMI) persons by the total dollar amount of the grant.

Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded for projects benefitting LMI persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons.

Note 3: Stretch target is set at 95% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects might also need to be funded, and those national objectives do not require a 51% LMI benefit; therefore, Stretch includes a "cushion" for those emergency projects.

PROGRAM DESCRIPTION

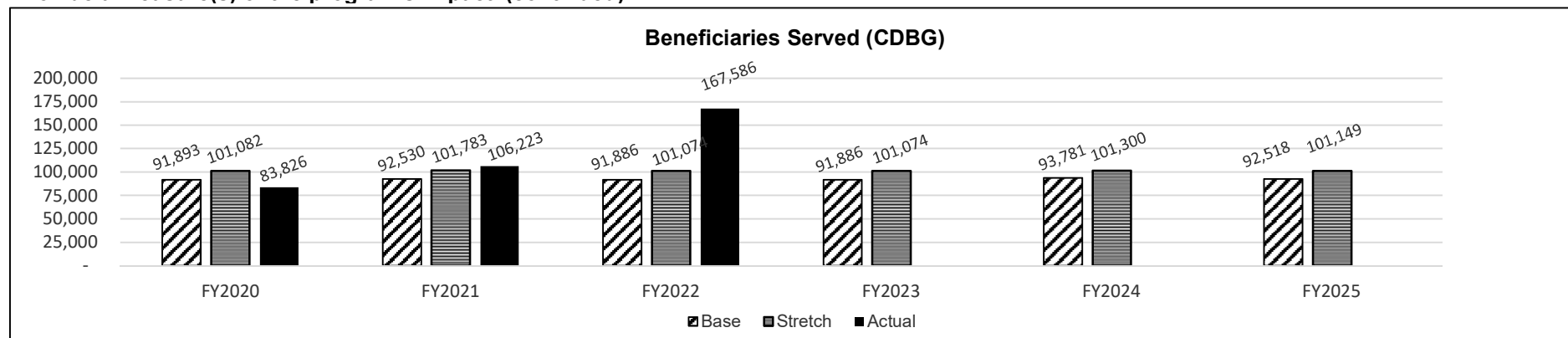
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

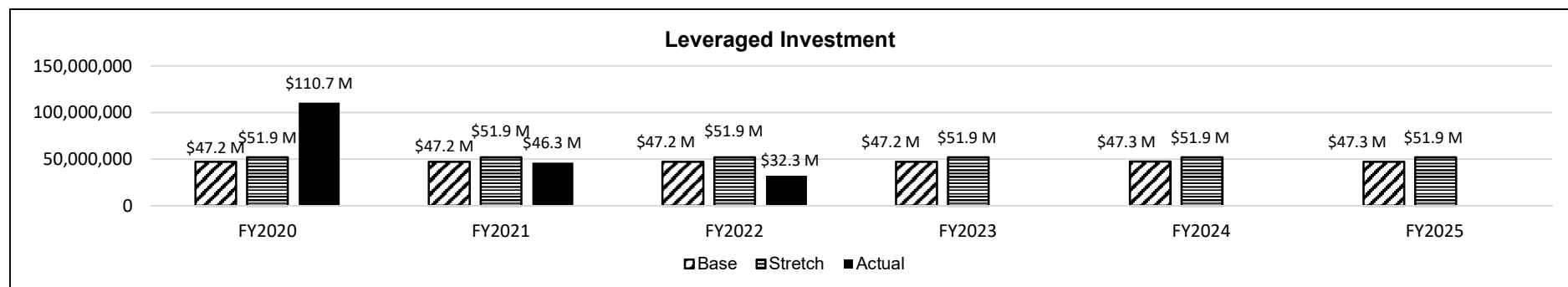
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Beneficiaries Served are individuals directly or indirectly served by the project being performed.

Note 2: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level. As such, stretch goal is inherently limited per population. To reflect this limitation, stretch targets are stated as 10% above base.

Note 3: The FY2022 Actual includes CDBG-Federal Stimulus projects, as they were not separated into a separate budget unit until FY2024.



Note 1: Leveraged investment are non-CDBG funds (local, state, or federal) that are used in conjunction with CDBG funds to aid in financing a particular project.

Note 2: Leveraged investment calculation based on all CDBG projects except economic development which have high variations by project and year.

Note 3: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

PROGRAM DESCRIPTION

Department: Economic Development

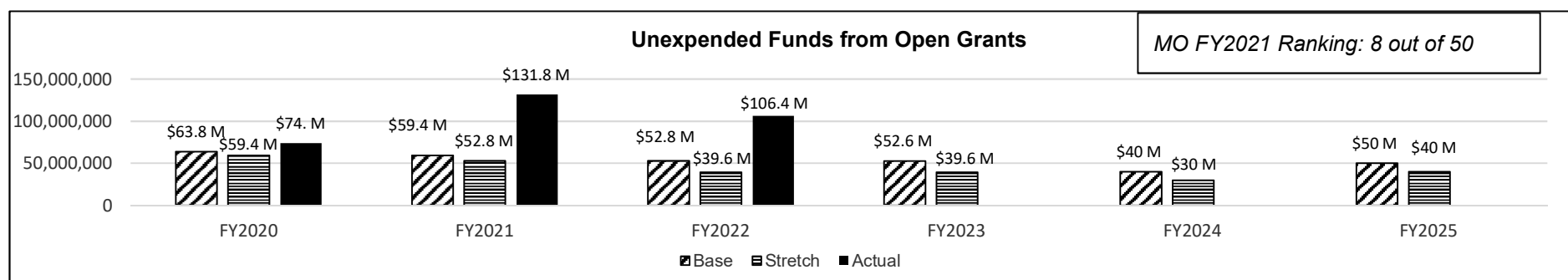
HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

2d. Provide a measure(s) of the program's efficiency.

This measure is under development and will be updated for the Governor's recommended budget in January 2023. The new measure will show funds obligated as well as expended by program year. Given the many local factors that influence when project funds are expended, there exists a natural gap between the time CDBG awards the project (i.e. obligates funds), and when funds are expended via request for payment.



Note 1: "Unexpended Funds From Open Grants" refers to open Missouri projects with activities not completed. Missouri's FY2021 CDBG allocation was ~\$21.4 M.

Note 2: The above measure shows unexpended funds from open grants. HUD divides this number by the most recent grant amount provided and gives each state its ranking; As of June 30, 2022, Missouri ranked 8 out of 50 states;

Note 3: FY2023 base target of \$53.6M would rank Missouri 5 out of 50 states.

Note 4: FY2024 base target of \$40.0M would rank Missouri 2 out of 50 states.

Note 5: FY2025 base target of \$50.0M would rank Missouri 3 out of 50 states. The stretch target of \$40.0M would rank Missouri 2 out of 50 states.

PROGRAM DESCRIPTION

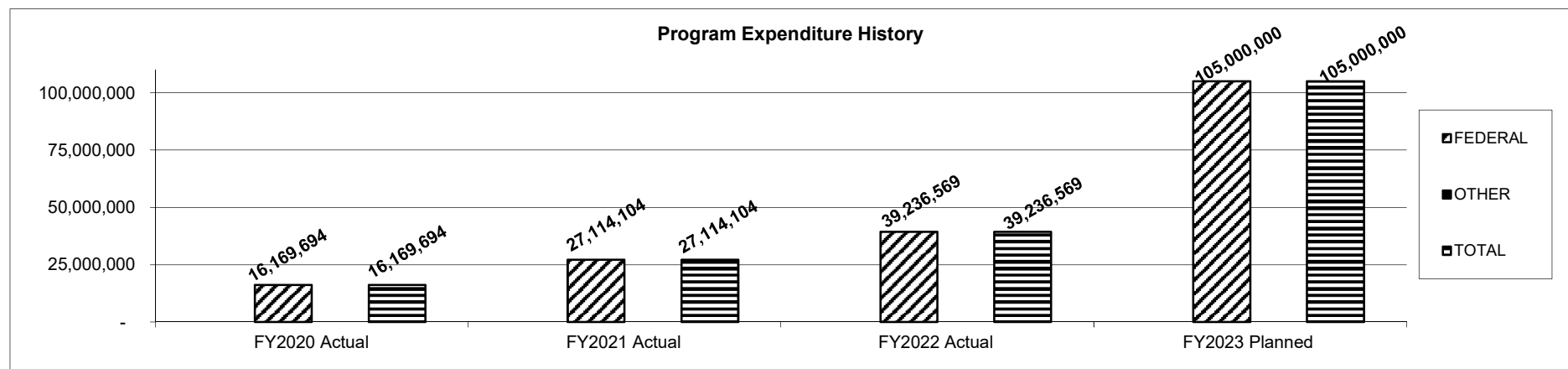
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

- 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note: Personal Service/Expense and Equipment dollars transferred to Business and Community Solutions Division in FY2020 budget.

- 4. What are the sources of the "Other " funds?**

N/A

- 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

- 6. Are there federal matching requirements? If yes, please explain.**

Yes, a \$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

- 7. Is this a federally mandated program? If yes, please explain.**

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

CORE DECISION ITEM

Department: Economic Development

Budget Unit 43046C

Division: Business and Community Solutions

Core: Community Development Block Grant-Disaster Recovery (CDBG-DR)

HB Section 7.040

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------------|-------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 389,789 | 0 | 389,789 |
| PSD | 0 | 47,291,291 | 0 | 47,291,291 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 47,681,080 | 0 | 47,681,080 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds:

2. CORE DESCRIPTION

The CDBG program budget has been divided into three separate budget units - CDBG, CDBG-Disaster Recovery, and CDBG-Federal Stimulus - in order to provide better transparency in the future regarding expenditures and performance measures.

The Community Development Block Grant-Disaster Recovery (CDBG-DR) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to alleviate unmet housing, infrastructure, and economic revitalization needs due to the severe storm and flooding events.

HUD awarded \$68,382,000 to the State of Missouri for supplemental CDBG disaster recovery funding for DR-4317. In response to the 2019 spring flooding and tornado events under DR-4451, HUD awarded the State of Missouri \$30,776,000.

In addition, HUD awarded the State of Missouri \$42,592,000 in CDBG Mitigation funding. Mitigation helps communities lessen the impacts of disasters by reducing or eliminating the long-term risk of death, injury, property loss or damage, suffering, and hardship.

At least 80% of the funding for each of these programs must be expended within HUD-identified ZIP codes; for DR-4317 funding, this includes five ZIP codes in southern Missouri, and three ZIP codes in central Missouri for DR-4451 funding.

CORE DECISION ITEM

Department: Economic Development

Budget Unit 43046C

Division: Business and Community Solutions

Core: Community Development Block Grant-Disaster Recovery (CDBG-DR)

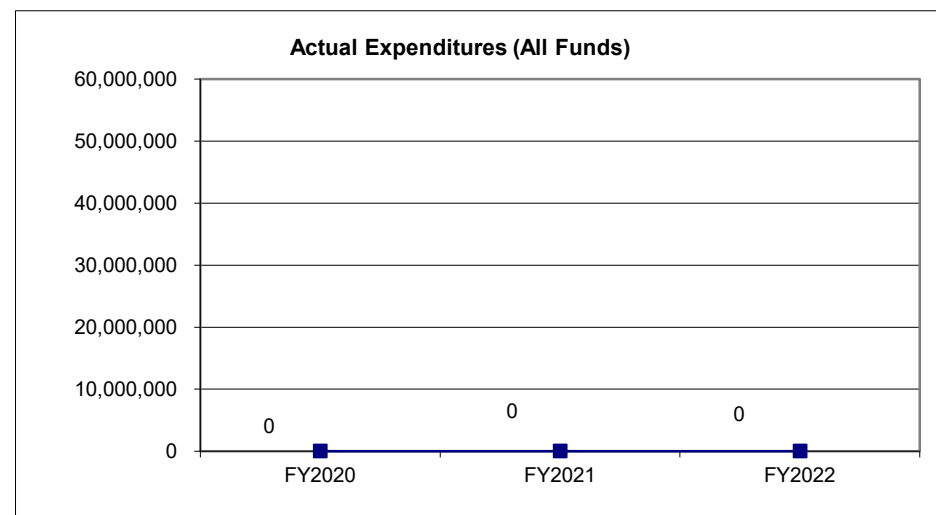
HB Section 7.040

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program Disaster Recovery

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|------------------|------------------|------------------|-----------------------|
| Appropriation (All Funds) | 0 | 0 | 0 | 0 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 0 | 0 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | 0 |
| Unexpended (All Funds) | 0 | 0 | 0 | 0 |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | 0 |
| Federal | 0 | 0 | 0 | 0 |
| Other | 0 | 0 | 0 | 0 |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: Previously, spending for CDBG-Disaster Relief Grants was found in the CDBG regular Core Decision Item (CDI) form. Going forward, it will be reflected here.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG DISASTER RECOVERY PROGRAM

5. CORE RECONCILIATION DETAIL

| | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|------|------|-----------------|-------------|----------|-------------------|----------|-------------------|--|
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | |
| Core Reallocation | 1347 | 2954 | EE | 0.00 | 0 | 389,789 | 0 | 389,789 | Reallocation to separate CDBG programs |
| Core Reallocation | 1347 | 2954 | PD | 0.00 | 0 | 47,291,291 | 0 | 47,291,291 | Reallocation to separate CDBG programs |
| NET DEPARTMENT CHANGES | | | | 0.00 | 0 | 47,681,080 | 0 | 47,681,080 | |
| DEPARTMENT CORE REQUEST | | | | | | | | | |
| | | | EE | 0.00 | 0 | 389,789 | 0 | 389,789 | |
| | | | PD | 0.00 | 0 | 47,291,291 | 0 | 47,291,291 | |
| | | | Total | 0.00 | 0 | 47,681,080 | 0 | 47,681,080 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | |
| | | | EE | 0.00 | 0 | 389,789 | 0 | 389,789 | |
| | | | PD | 0.00 | 0 | 47,291,291 | 0 | 47,291,291 | |
| | | | Total | 0.00 | 0 | 47,681,080 | 0 | 47,681,080 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---------------------------------------|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| CDBG DISASTER RECOVERY PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED-ED PRO -CDBG- PASSTHROUGH | 0 | 0.00 | 0 | 0.00 | 389,789 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 389,789 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED-ED PRO -CDBG- PASSTHROUGH | 0 | 0.00 | 0 | 0.00 | 47,291,291 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 47,291,291 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 47,681,080 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$47,681,080 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---------------------------------------|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| CDBG DISASTER RECOVERY PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| TRAVEL, IN-STATE | 0 | 0.00 | 0 | 0.00 | 5,850 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 0 | 0.00 | 1,215 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 0 | 0.00 | 67 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 0 | 0.00 | 2,025 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 1,328 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 0 | 0.00 | 2,025 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 372,285 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 0 | 0.00 | 0 | 0.00 | 135 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 112 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 0 | 0.00 | 270 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 0 | 0.00 | 0 | 0.00 | 1,102 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 0 | 0.00 | 3,375 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 389,789 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 47,291,291 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 47,291,291 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$47,681,080 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$47,681,080 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The Community Development Block Grant - Disaster Recovery (CDBG-DR) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:

- (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that typically provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for addressing long term development needs, but Federal Registers governing the use of CDBG-DR and CDBG-Mitigation (CDBG-MIT) allow a portion of funding to provide grants to entitlement communities.

The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. These grants include:

- (1) 2017 CDBG-DR - \$58,535,000 - primarily to address unmet housing needs resulting from 2017 flooding events in five zip codes identified by the U.S. Department of Housing and Urban Development (HUD);
 (2) 2017 CDBG-MIT - \$41,592,000 - funding to mitigate disaster risks and reduce future losses, with primary focus on five zip codes identified by HUD;
 (3) 2017 CDBG-DR Infrastructure - \$9,847,018 - additional funding allocated in December 2019 to further address seriously damaged infrastructure from the 2017 flooding events in five zip codes identified by HUD; and
 (4) 2019 CDBG-DR - \$30,776,000 - primarily to address unmet housing needs resulting from 2019 disaster events in three counties identified by HUD.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|--------------------------------|-----------|--------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| CDBG-DR Funds Expended | \$11.7M | \$1.6M | \$20M | \$26.9M | \$20M | \$18.5M | \$10M | \$10M | \$21M |
| Housing Units (DR) | 106 | 0 | 125 | 12 | 214 | 428 | 50 | 20 | 178 |
| CDBG-MIT Funds Expended | N/A | N/A | \$4.8M | \$18.8M | \$8M | \$1.45M | \$4M | \$2M | \$8M |
| Housing Units (MIT) | N/A | N/A | 0 | 30 | 12 | 0 | 10 | 5 | 7 |

Note 1: CDBG Team has more influence on funds obligated than funds expended. Therefore, this table will be updated to include obligated funds with Governor's budget recommendations in January 2023.

Note 2: Numbers are based on funds drawn on projects per Fiscal Year. Average period of performance for a CDBG project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation.

Note 3: Housing Units under (DR) represents a projected number of households being served within multiple project categories that include: Single-Family (buyout and demolition, relocation assistance, and down payment assistance) and/or Affordable Multi-Family Rental Recovery.

Note 4: 2017 CDBG-DR and CDBG-Mitigation allocations were delayed from HUD due to new HUD approval processes, delayed federal register guidance, and the 2018-2019 federal government shutdown. The CDBG Program has since opened and completed application cycles for these programs, and many projects are coming to a close. A new cycle has been opened to obligate and expend remaining funds, though expenditures are typically slow during the first year of a project and expected to increase during FY2025).

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2b. Provide a measure(s) of the program's quality.

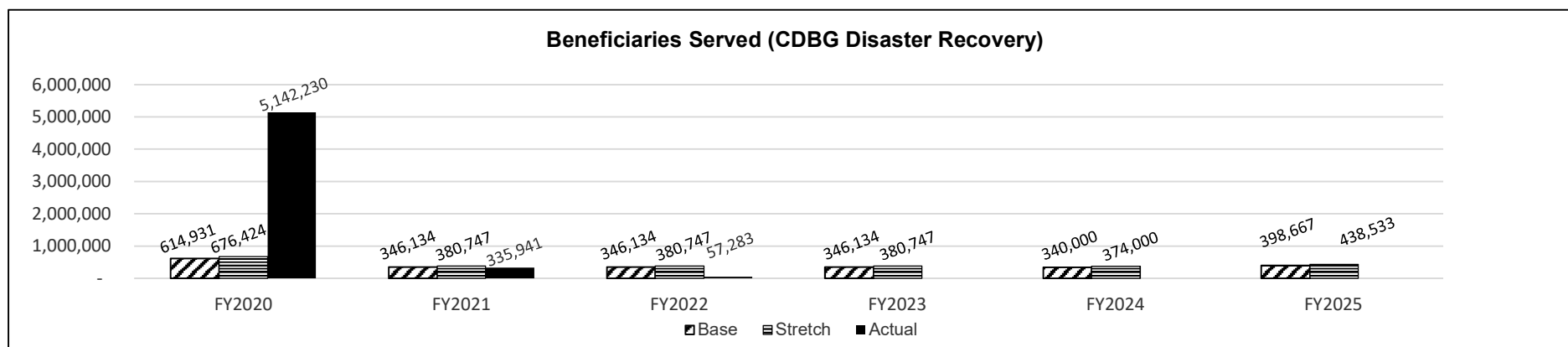
| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|------------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Customer Service Experience | 87% | 90% | 74% | 95% | 85% | 95% | 95% | 95% |

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 33 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

2c. Provide a measure(s) of the program's impact.



Note 1: This measure is under development. Currently, this measure shows both direct and indirect Beneficiaries served together. Beneficiaries, both direct and indirect, will be shown separately in the Governor's recommended budget in January 2023.

Note 2: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level. As such, stretch goal is inherently limited per population. To reflect this limitation, stretch targets are stated as 10% above base.

Note 3: Beneficiaries Served (CDBG Disaster Recovery) has multiple variables since funds may be used for: (1) both entitlement (more densely populated) and non-entitlement (less densely populated) communities; (2) infrastructure projects which indirectly affects a bigger population; and (3) housing projects which directly affect a smaller population. Base and Stretch targets are considerably lower than FY2020 actuals since it is likely for recovery funds to be more weighted towards rural areas and housing than in FY2020.

PROGRAM DESCRIPTION

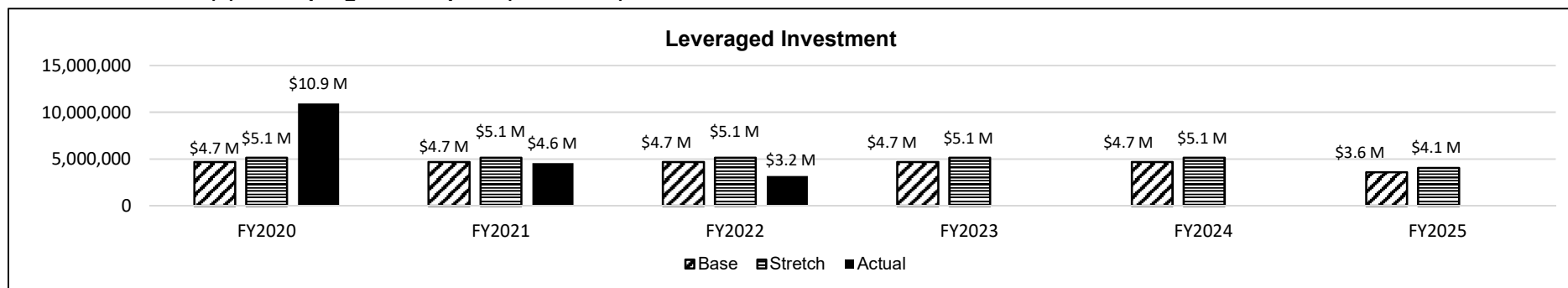
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2c. Provide a measure(s) of the program's impact. (continued)



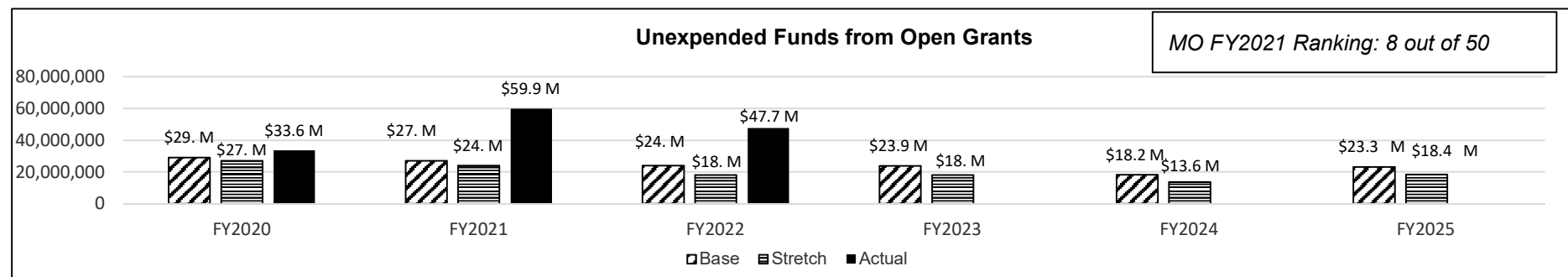
Note 1: Leveraged investment are non-CDBG funds (local, state, or federal) that are used in conjunction with CDBG funds to aid in financing a particular project.

Note 2: Leveraged investment calculation based on all CDBG projects except economic development which have high variations by project and year.

Note 3: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

2d. Provide a measure(s) of the program's efficiency.

This measure is under development and will be updated for the Governor's recommended budget in January 2023. The new measure will show funds obligated as well as expended by program type. Given the many local factors that influence when project funds are expended, there exists a natural gap between the time CDBG awards the project (i.e. obligates funds), and when funds are expended via request for payment.



Note 1: "Unexpended Funds From Open Grants" refers to open Missouri projects with activities not completed.

Note 2: The above measure shows unexpended funds from open grants. HUD divides this number by the most recent grant amount provided and gives each state its ranking; As of June 30, 2022, Missouri ranked 8 out of 50 states.

PROGRAM DESCRIPTION

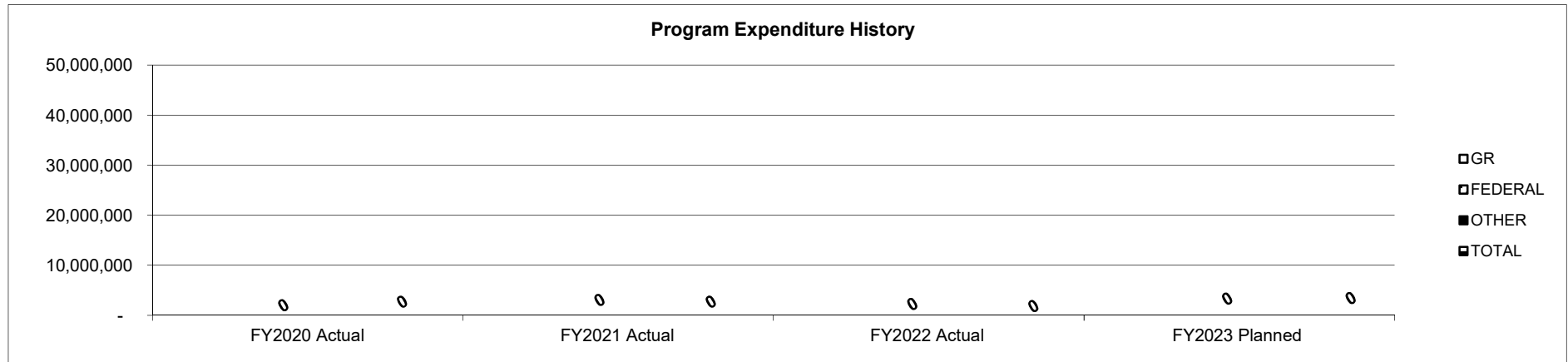
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

- 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Program Expenditure History can be found in the regular CDBG Program Description Form.

- 4. What are the sources of the "Other " funds?**

N/A

- 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

- 6. Are there federal matching requirements? If yes, please explain.**

The applicable administrative funds equal 2% of the total appropriation.

- 7. Is this a federally mandated program? If yes, please explain.**

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG) Federal Stimulus

Budget Unit 43047C

HB Section 7.040

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------------|-------------|-------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | | 0 | 0 |
| PSD | 0 | 30,123,396 | 0 | 30,123,396 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 30,123,396 | 0 | 30,123,396 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Economic Development Federal Stimulus Fund (2360)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds:

2. CORE DESCRIPTION

The CDBG program budget has been divided into three separate budget units - CDBG, CDBG-Disaster Recovery, and CDBG-Federal Stimulus - in order to provide better transparency in the future regarding expenditures and performance measures.

The Community Development Block Grant-Covid (CDBG-CV) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to cities and counties for community development projects that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. All projects are required to demonstrate how they assist the community preventing, preparing for, or recovering from COVID-19 impacts.

CDBG-eligible projects may include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (e.g. senior centers, food banks, fire stations, child education centers, etc.); (3) demolition of vacant, dilapidated structures; (4) certain economic development projects to help communities grow local businesses, attract new businesses, and provide crucial capital to spur entrepreneurship; and (5) emergency/disaster recovery funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.

In response to the coronavirus, HUD allocated approximately \$43 million from CARES Act CDBG funds for the state to prepare, respond, and recover from COVID-19 impacts to Missouri.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG) Federal Stimulus

Budget Unit 43047C

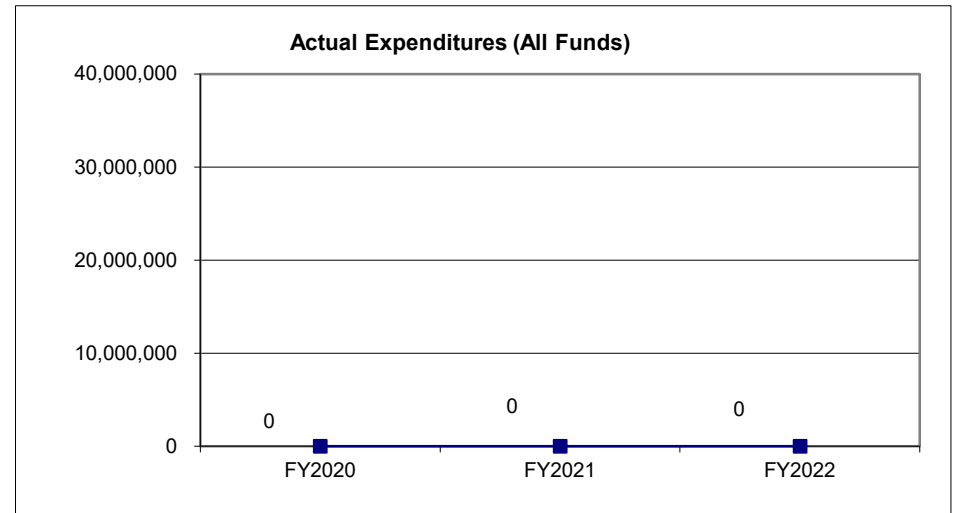
HB Section 7.040

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant (CDBG) Federal Stimulus

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|
| Appropriation (All Funds) | 0 | 0 | 0 | 0 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 0 | 0 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | 0 |
| Unexpended (All Funds) | 0 | 0 | 0 | 0 |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | 0 |
| Federal | 0 | 0 | 0 | 0 |
| Other | 0 | 0 | 0 | 0 |
| | (1) | (2) | (2) | |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: Previously, spending for CDBG-Federal Stimulus Grants was found in the CDBG regular Core Decision Item (CDI) form. Going forward, it will be reflected here.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG FEDERAL STIMULUS PROGRAM

5. CORE RECONCILIATION DETAIL

| | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|------|------|-----------------|-------------|----------|-------------------|----------|-------------------|--|
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | |
| Core Reallocation | 1349 | 2957 | PD | 0.00 | 0 | 30,123,396 | 0 | 30,123,396 | Reallocation to separate CDBG programs |
| NET DEPARTMENT CHANGES | | | | 0.00 | 0 | 30,123,396 | 0 | 30,123,396 | |
| DEPARTMENT CORE REQUEST | | | | | | | | | |
| | | | PD | 0.00 | 0 | 30,123,396 | 0 | 30,123,396 | |
| | | | Total | 0.00 | 0 | 30,123,396 | 0 | 30,123,396 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | |
| | | | PD | 0.00 | 0 | 30,123,396 | 0 | 30,123,396 | |
| | | | Total | 0.00 | 0 | 30,123,396 | 0 | 30,123,396 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------------|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| CDBG FEDERAL STIMULUS PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIMULUS | 0 | 0.00 | 0 | 0.00 | 30,123,396 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 30,123,396 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 30,123,396 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$30,123,396 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------------|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| CDBG FEDERAL STIMULUS PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 30,123,396 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 30,123,396 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$30,123,396 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$30,123,396 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The Community Development Block Grant- COVID (CDBG-CV) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:

- (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for preventing, preparing for, or recovering from COVID-19 impacts, but Federal Registers governing the use of CDBG special allocations allow a portion of funding to provide grants to entitlement communities.

The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. This CDI includes:

- (1) 2020 CDBG-COVID (CDBG-CV) - \$43,033,423 - to help communities prevent, prepare for, and respond to COVID-19 in a variety of ways.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|-------------------------------|-----------|--------|-----------|--------|-----------|----------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| CDBG-CV Funds Expended | N/A | N/A | \$23M | 0 | \$20M | \$.360M | \$10.4 M | \$25. M | \$6.3 M |

Note 1: Numbers are based on funds drawn on projects per Fiscal Year. Average period of performance for a CDBG project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation. A majority of project expenditures are anticipated to occur in FY24.

Note 2: CARES Act CDBG-CV Funds are projected to expend from FY2021 to FY2024.

2b. Provide a measure(s) of the program's quality.

| | FY2020 | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | 87% | 90% | 74% | 95% | 85% | 95% | 95% | 95% |

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 results based on August 2022 survey that included 33 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

PROGRAM DESCRIPTION

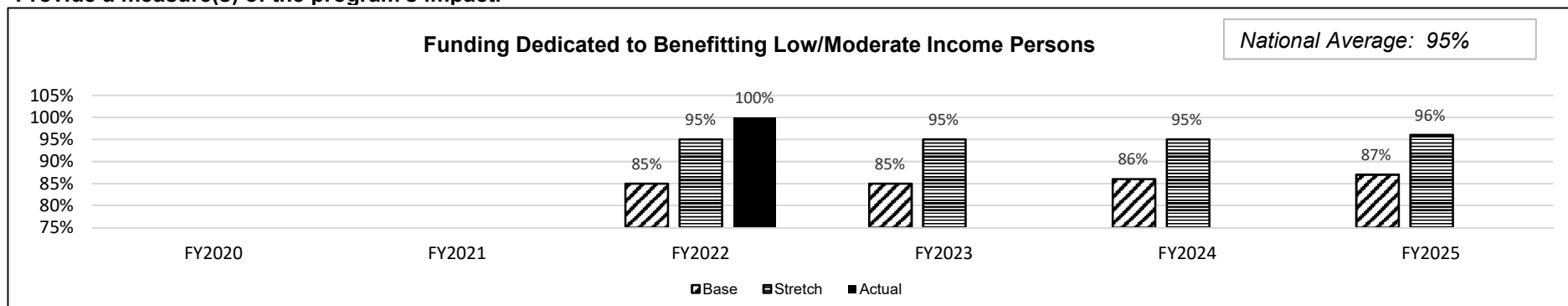
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

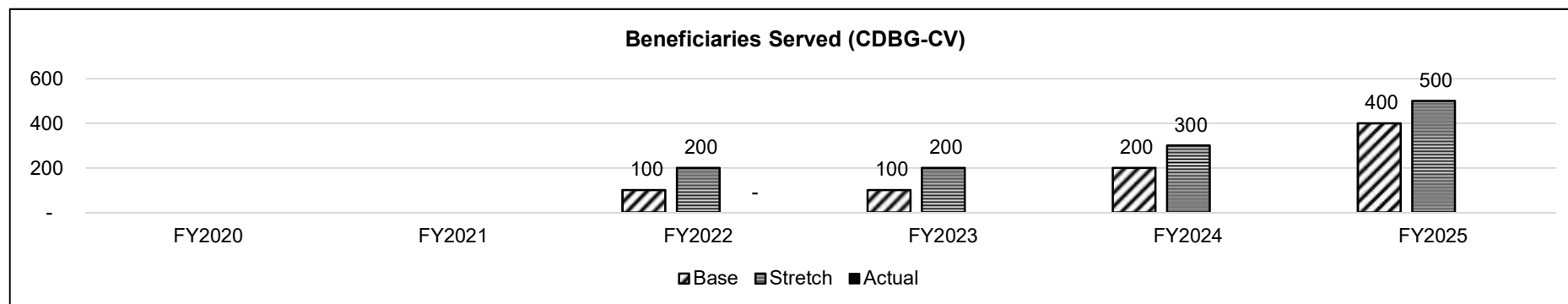
2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing dollar amount of approved projects in a Fiscal Year that will benefit low and moderate income (LMI) persons by the total dollar amount of the grant.

Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded for projects benefitting LMI persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons.

Note 3: Stretch target is set at 95% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects might also need to be funded, and those national objectives do not require a 51% LMI benefit; therefore, Stretch includes a "cushion" for those emergency projects.



Note 1: Beneficiaries Served are individuals directly or indirectly served by the project being performed.

Note 2: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level. As such, stretch goal is inherently limited per population. To reflect this limitation, stretch targets are stated as 10% above base.

Note 3: Beneficiaries Served (CDBG-CV) has multiple variables since funds may be used for: (1) both entitlement (more densely populated) and non-entitlement (less densely populated) communities; and (2) infrastructure projects which indirectly affects a bigger population. Base and Stretch targets are considerably lower than FY2020 actuals since it is likely for recovery funds to be more weighted towards rural areas and housing than in FY2020.

PROGRAM DESCRIPTION

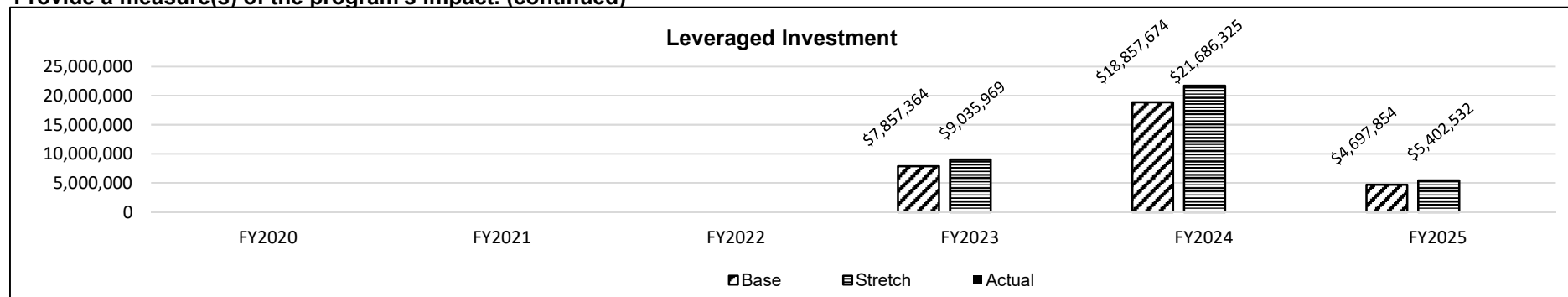
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

2c. Provide a measure(s) of the program's impact. (continued)

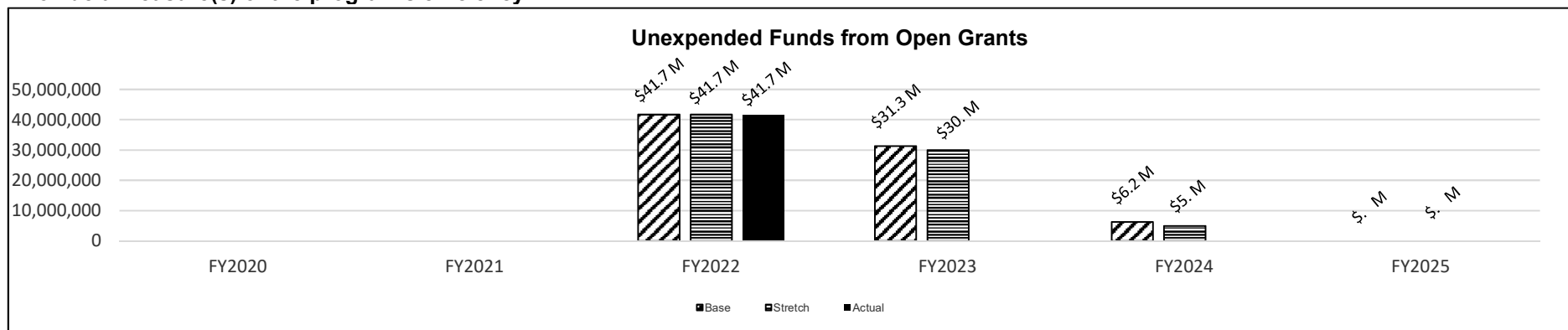


Note 1: Leveraged investment are non-CDBG funds (local, state, or federal) that are used in conjunction with CDBG funds to aid in financing a particular project.

Note 2: Leveraged investment calculation based on all CDBG projects except economic development which have high variations by project and year.

Note 3: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 15%.

2d. Provide a measure(s) of the program's efficiency.



Note 1: "Unexpended Funds From Open Grants" refers to open Missouri projects with activities not completed. Missouri's FY2021 CDBG allocation was ~\$21.4 M.

Note 2: HUD requires all CDBG - CV funds to be expended by August 2026.

PROGRAM DESCRIPTION

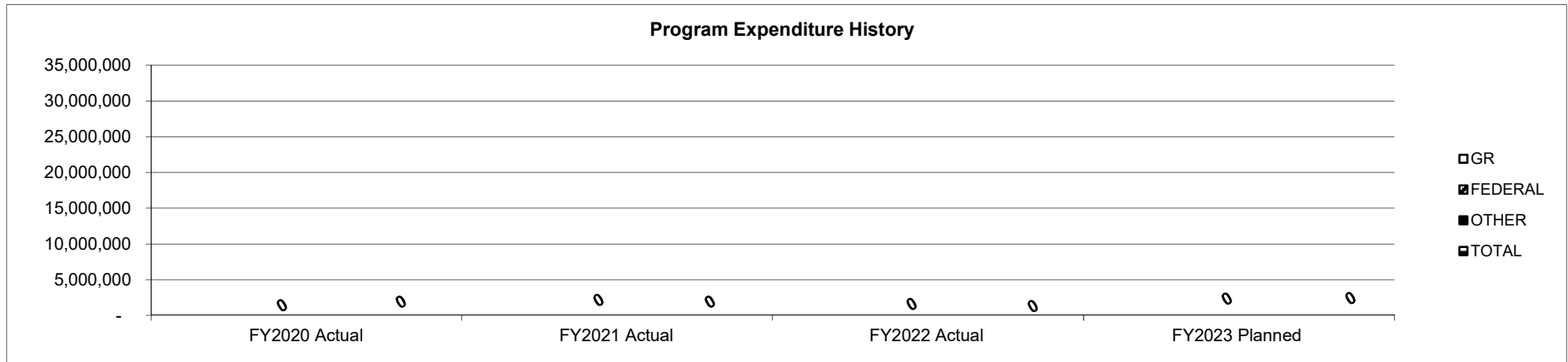
Department: Economic Development

HB Sections: 7.040

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

- 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Program Expenditure History for previous fiscal years can be found in the regular CDBG Program Description form.

- 4. What are the sources of the "Other " funds?**

N/A

- 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

- 6. Are there federal matching requirements? If yes, please explain.**

Yes, a \$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

- 7. Is this a federally mandated program? If yes, please explain.**

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

CORE DECISION ITEM

| | | | | | | | | | |
|---|----------|----------|----------------|----------------|--|----------|----------|----------|----------|
| Department: Economic Development | | | | | Budget Unit <u>43055C</u> | | | | |
| Division: Business and Community Solutions | | | | | HB Section <u>7.045</u> | | | | |
| Core: Main Street Program | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 700,000 | 700,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 700,000 | 700,000 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: Economic Development Advancement Fund (0783) | | | | | Other Funds: | | | | |
| Notes: | | | | | Notes: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| This core decision item establishes the spending authority for the Main Street Program, a community revitalization training program administered by the nonprofit Missouri Main Street Connection (MMSC). The Department of Economic Development (DED) contracts with the MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for local governments, business organizations, merchants, and property owners across the State to enhance their community and economic revitalization efforts for older central business districts and neighborhoods. | | | | | | | | | |
| MMSC pays a membership to the National Main Street organization, which provides the services of a Senior Program Officer to (1) review the communities' progress and accomplishments and (2) determine if they are meeting the 10 designated criteria established by National Main Street Center to become nationally recognized. | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Main Street Program | | | | | | | | | |

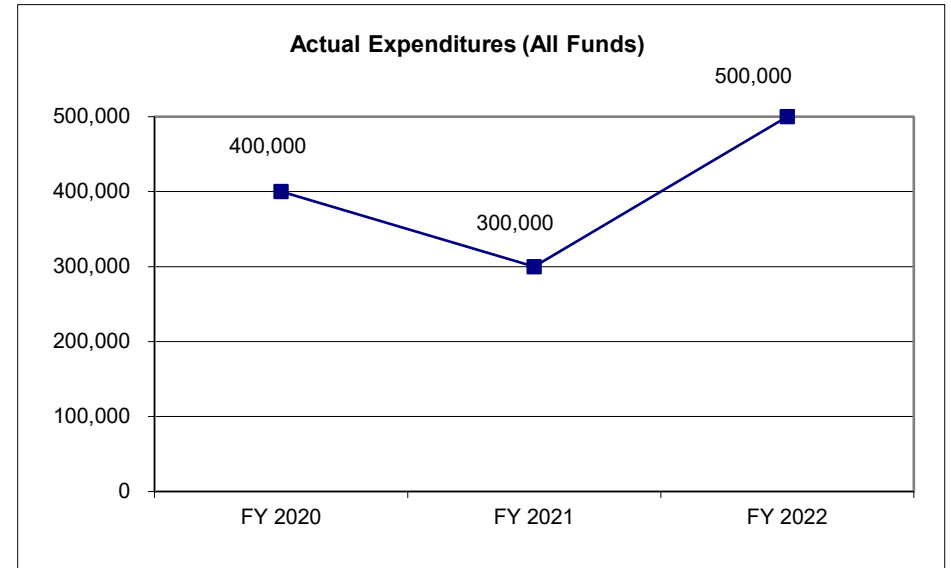
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Main Street Program

Budget Unit 43055C
HB Section 7.045

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 400,000 | 300,000 | 500,000 | 700,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 400,000 | 300,000 | 500,000 | 700,000 |
| Actual Expenditures (All Funds) | 400,000 | 300,000 | 500,000 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MAINSTREET PROGRAM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|----------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 700,000 | 700,000 | |
| | Total | 0.00 | 0 | 0 | 700,000 | 700,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 700,000 | 700,000 | |
| | Total | 0.00 | 0 | 0 | 700,000 | 700,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 700,000 | 700,000 | |
| | Total | 0.00 | 0 | 0 | 700,000 | 700,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MAINSTREET PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 500,000 | 0.00 | 700,000 | 0.00 | 700,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 500,000 | 0.00 | 700,000 | 0.00 | 700,000 | 0.00 | 0 | 0.00 |
| TOTAL | 500,000 | 0.00 | 700,000 | 0.00 | 700,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$500,000 | 0.00 | \$700,000 | 0.00 | \$700,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MAINSTREET PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 500,000 | 0.00 | 700,000 | 0.00 | 700,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 500,000 | 0.00 | 700,000 | 0.00 | 700,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$500,000 | 0.00 | \$700,000 | 0.00 | \$700,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$500,000 | 0.00 | \$700,000 | 0.00 | \$700,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.045

Program Name: Main Street

Program is found in the following core budget(s): Main Street

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- The purpose of the Main Street Program is to provide educational workshops, technical assistance, and training for representatives from Missouri's local governments, business organizations, merchants, and property owners to enhance their community and economic revitalization efforts for older central business districts and neighborhoods.
- On behalf of Missouri communities, the Department of Economic Development (DED) contracts with the nonprofit Missouri Main Street Connection (MMSMC) to administer this statewide program.
- MMSMC provides a payment to the National Main Street Center for the State Coordinator Partner Membership. This membership provides the services of a Senior Program Officer to (1) assess the communities' progress and accomplishments and (2) determine if they are meeting the designated criteria established by National Main Street Center to become nationally recognized as an accredited community.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|-------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Individuals Trained | 2,400 | 2,689 | 2,700 | 3,030 | 2,800 | 3,284 | 3,448 | 3,620 | 3,801 |
| Assessed Communities | 42 | 52 | 55 | 48 | 58 | 59 | 60 | 62 | 64 |
| Accredited Communities | 24 | 48 | 50 | 45 | 52 | 54 | 54 | 56 | 58 |

Note 1: Projected amounts are calculated by an approximate average increase of 5% in Individuals Trained, an increase of an approximate average of 2 communities assessed each year and an increase of an average of 2 communities accredited each year.

Note 2: Number of individuals trained in FY2021 increased due to monthly webinars that were held during COVID. Future projections are lower as webinars will only be held quarterly going forward.

2b. Provide a measure(s) of the program's quality.

| | FY2020 | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|--|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customers Satisfied with Knowledge of MMSMC Staff | 99% | 86% | 95% | 95% | 95% | 95% | 95% | 95% |
| Customers Satisfied with Information/ Presentations Received from MMSMC | 93% | 94% | 95% | 95% | 95% | 95% | 95% | 95% |
| Customers Satisfied with Overall Experience with MMSMC | 92% | 92% | 95% | 95% | 93% | 95% | 95% | 95% |

Note 1: In FY2022, 240 customers responded to the satisfaction survey.

Note 2: Results of customer survey depicts percentage of respondents that were somewhat or very satisfied with service.

PROGRAM DESCRIPTION

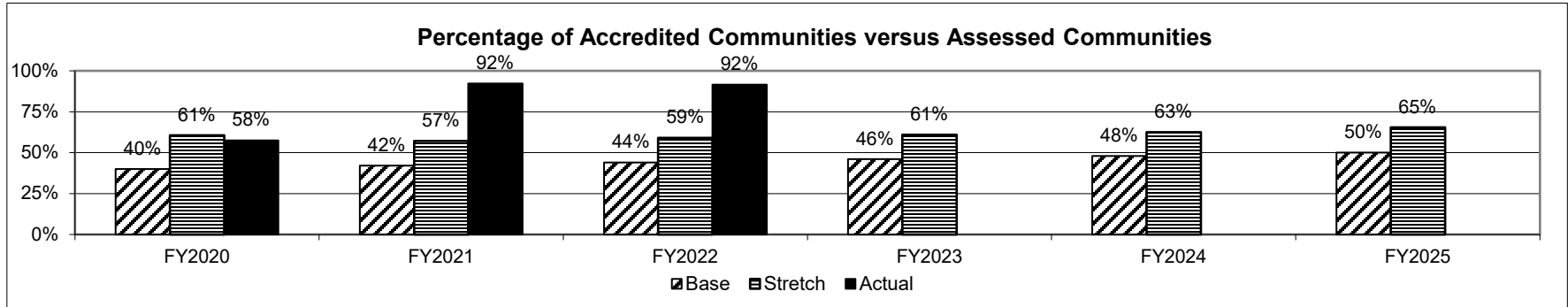
Department: Economic Development

HB Section(s): 7.045

Program Name: Main Street

Program is found in the following core budget(s): Main Street

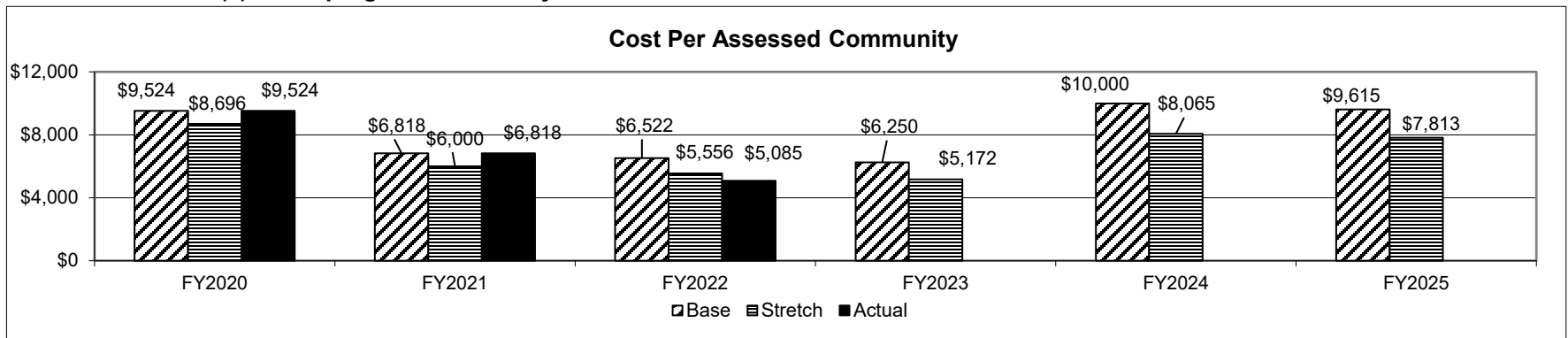
2c. Provide a measure(s) of the program's impact.



Note 1: Depicts ratio of Communities Receiving National Accreditation versus Assessed Communities.

Note 2: Base target is an increase of 2 percentage points from prior year Base target and Stretch target assumes an increase of 2 percentage points from prior year Stretch target

2d. Provide a measure(s) of the program's efficiency.



Note 1: Depicts Program Dollars spent per Assessed Community.

Note 2: Base target is an increase of an additional two assessed communities from prior year and stretch is an increase of an additional four assessed communities from prior year.

Note 3: The appropriation for MMSC decreased from \$400,000 to \$300,000 in FY2021 and then increased to \$500,000 in FY2022.

PROGRAM DESCRIPTION

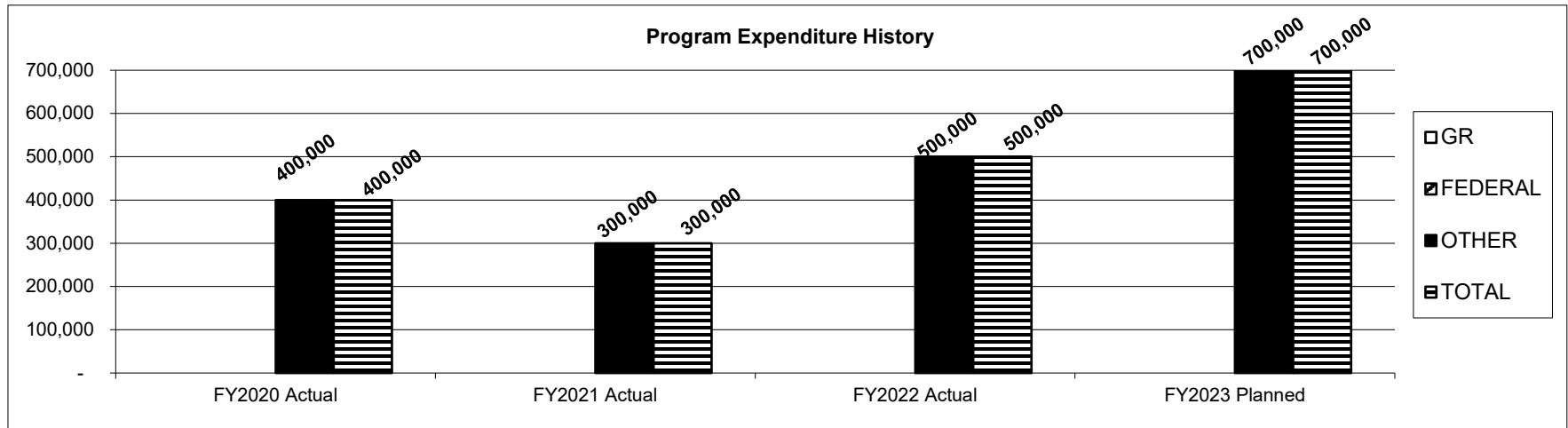
Department: Economic Development

HB Section(s): 7.045

Program Name: Main Street

Program is found in the following core budget(s): Main Street

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

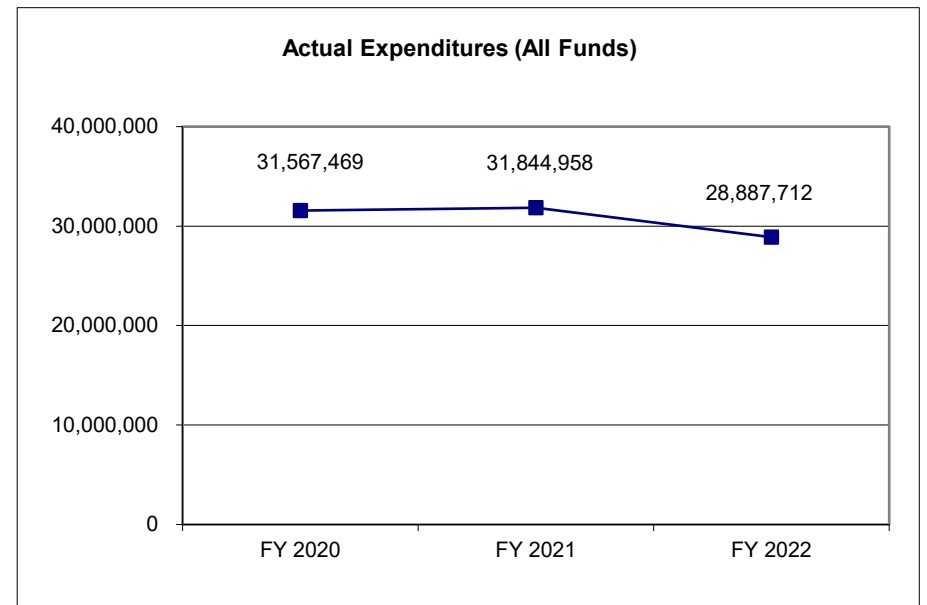
| | | | | | | | | | |
|---|-------------------|----------|----------|-------------------|--|----------|----------|----------|----------|
| Department: Economic Development | | | | | Budget Unit <u>43065C</u> | | | | |
| Division: Business and Community Solutions | | | | | | | | | |
| Core: Tax Increment Financing (TIF) Transfer | | | | | HB Section <u>7.050</u> | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 36,856,615 | 0 | 0 | 36,856,615 | TRF | 0 | 0 | 0 | 0 |
| Total | 36,856,615 | 0 | 0 | 36,856,615 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Notes: | | | | | Notes: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| State Tax Increment Financing Program | | | | | | | | | |

CORE DECISION ITEM

| | | |
|---|--------------------|---------------|
| Department: Economic Development | Budget Unit | 43065C |
| Division: Business and Community Solutions | | |
| Core: Tax Increment Financing (TIF) Transfer | HB Section | 7.050 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 32,526,457 | 31,844,958 | 31,844,958 | 36,856,615 |
| Less Reverted (All Funds) | (958,988) | 0 | (955,349) | (1,105,698) |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 31,567,469 | 31,844,958 | 30,889,609 | 35,750,917 |
| Actual Expenditures (All Funds) | 31,567,469 | 31,844,958 | 28,887,712 | N/A |
| Unexpended (All Funds) | 0 | 0 | 2,001,897 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 2,001,897 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | (1) | (2) | (3) | |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable)

NOTES:

- (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (2) Reserve released to allow full appropriation to be used for project payments. Reserve covered by MODESA unexpended appropriation.
- (3) Total cumulative project performance was lower than what was originally projected (and appropriated). Projections occur prior to actual project performance, which can result in some funding being unexpended if projects do not perform as originally expected.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-------------------|----------------|--------------|-------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 36,856,615 | 0 | 0 | 36,856,615 | |
| | Total | 0.00 | 36,856,615 | 0 | 0 | 36,856,615 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 36,856,615 | 0 | 0 | 36,856,615 | |
| | Total | 0.00 | 36,856,615 | 0 | 0 | 36,856,615 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 36,856,615 | 0 | 0 | 36,856,615 | |
| | Total | 0.00 | 36,856,615 | 0 | 0 | 36,856,615 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-----------------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STATE TIF PROGRAM TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| TOTAL | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$28,887,712 | 0.00 | \$36,856,615 | 0.00 | \$36,856,615 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|----------------------------|--------------|---------|--------------|---------|--------------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STATE TIF PROGRAM TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$28,887,712 | 0.00 | \$36,856,615 | 0.00 | \$36,856,615 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$28,887,712 | 0.00 | \$36,856,615 | 0.00 | \$36,856,615 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.050

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

This transfer provides general revenue funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated for approved projects are captured in accordance with the law and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2a. Provide an activity measure(s) for the program.

This is a transfer; refer to the TIF Core for measures.

2b. Provide a measure(s) of the program's quality.

This is a transfer; refer to the TIF Core for measures.

2c. Provide a measure(s) of the program's impact.

This is a transfer; refer to the TIF Core for measures.

2d. Provide a measure(s) of the program's efficiency.

This is a transfer; refer to the TIF Core for measures.

PROGRAM DESCRIPTION

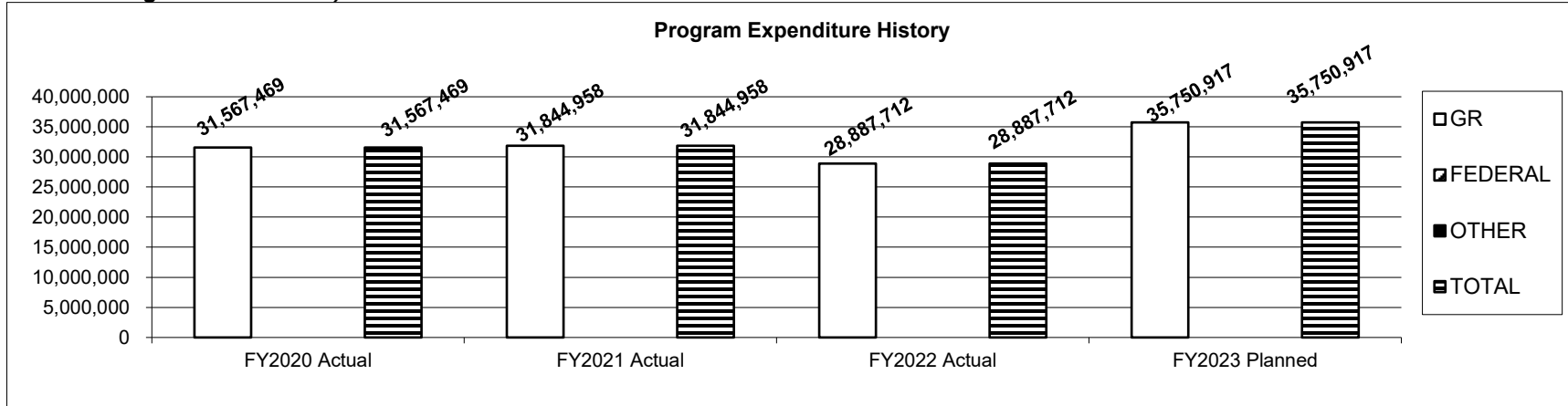
Department: Economic Development

HB Section(s): 7.050

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | | | | | | | | | | | |
|--|--|---|--|---------|-------------|------------|--|------------|--|---|--|------|--|------|-------|-------|--|-------|--|
| Department: Economic Development | | | | | Budget Unit | | | | | 43060C | | | | | | | | | |
| Division: Business and Community Solutions | | | | | | | | | | | | | | | | | | | |
| Core: Tax Increment Financing (TIF) | | | | | | | | | | HB Section | | | | | 7.055 | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | |
| FY 2024 Budget Request | | | | | | | | | | FY 2024 Governor's Recommendation | | | | | | | | | |
| | | GR | | Federal | | Other | | Total | | | | GR | | Fed | | Other | | Total | |
| PS | | 0 | | 0 | | 0 | | 0 | | PS | | 0 | | 0 | | 0 | | 0 | |
| EE | | 0 | | 0 | | 0 | | 0 | | EE | | 0 | | 0 | | 0 | | 0 | |
| PSD | | 0 | | 0 | | 36,856,615 | | 36,856,615 | | PSD | | 0 | | 0 | | 0 | | 0 | |
| TRF | | 0 | | 0 | | 0 | | 0 | | TRF | | 0 | | 0 | | 0 | | 0 | |
| Total | | 0 | | 0 | | 36,856,615 | | 36,856,615 | | Total | | 0 | | 0 | | 0 | | 0 | |
| | | | | | | | | | | | | | | | | | | | |
| FTE | | 0.00 | | 0.00 | | 0.00 | | 0.00 | | FTE | | 0.00 | | 0.00 | | 0.00 | | 0.00 | |
| Est. Fringe | | 0 | | 0 | | 0 | | 0 | | Est. Fringe | | 0 | | 0 | | 0 | | 0 | |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | | | | | |
| Other Funds: | | State Tax Increment Financing Fund (0848) | | | | | | | | | | | | | | | | | |
| Notes: | | Requires a GR transfer to the TIF Fund (0848) | | | | | | | | | | | | | | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | | | | | | | | | | | |
| This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. These costs include public infrastructure necessary to generate reuse of the properties. A project must receive an appropriation and be listed in House Bill 7 by the legislature prior to be considered an approved project. | | | | | | | | | | | | | | | | | | | |
| Current TIF obligations include the following approved projects: | | | | | | | | | | | | | | | | | | | |
| (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main; | | | | | | | | | | | | | | | | | | | |
| (2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing; | | | | | | | | | | | | | | | | | | | |
| (3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex; | | | | | | | | | | | | | | | | | | | |
| (4) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure; | | | | | | | | | | | | | | | | | | | |
| (5) Kansas City Bannister Retail/Three Trails Office: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City; | | | | | | | | | | | | | | | | | | | |
| (6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential; | | | | | | | | | | | | | | | | | | | |
| (7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center; | | | | | | | | | | | | | | | | | | | |
| (8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters; | | | | | | | | | | | | | | | | | | | |
| (9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside; (Continued on next page) | | | | | | | | | | | | | | | | | | | |

CORE DECISION ITEM

| | | | | | |
|---|---------------------------|---------------------------|---------------------------|--------------------------------|---------------|
| Department: Economic Development | | | | Budget Unit | 43060C |
| Division: Business and Community Solutions | | | | HB Section | 7.055 |
| Core: Tax Increment Financing (TIF) | | | | | |
| <p>(10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;</p> <p>(11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;</p> <p>(12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;</p> <p>(13) St. Louis Innovation District: redevelopment of a blighted and aging industrial zone into a live-work-play technology district;</p> <p>(14) National Geospatial Agency West: Redevelopment of land for use by a government agency; and</p> <p>(15) Fenton Logistics Park: Redevelopment of the former Fenton Chrysler assembly plant into a mixed-use site; and</p> <p>(16) IDEA Commons: Redevelopment project in Springfield. Addition to existing JVIC building as well as new class A office space and parking garage.</p> <p>TIF Projects Completed and Closed:</p> <p>Excelsior Springs: Elms Hotel and supporting infrastructure.</p> | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | |
| State Tax Increment Financing Program | | | | | |
| 4. FINANCIAL HISTORY | | | | | |
| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. | |
| Appropriation (All Funds) | 32,526,457 | 31,844,958 | 31,844,958 | 36,856,615 | |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 | |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 | |
| Budget Authority (All Funds) | 32,526,457 | 31,844,958 | 31,844,958 | 36,856,615 | |
| Actual Expenditures (All Funds) | 31,567,469 | 31,844,958 | 28,887,712 | N/A | |
| Unexpended (All Funds) | 958,988 | 0 | 2,957,246 | N/A | |
| Unexpended, by Fund: | | | | | |
| General Revenue | 0 | 0 | 0 | N/A | |
| Federal | 0 | 0 | 0 | N/A | |
| Other | 958,988 | 0 | 2,957,246 | N/A | |
| | (1) | | (2) | | |

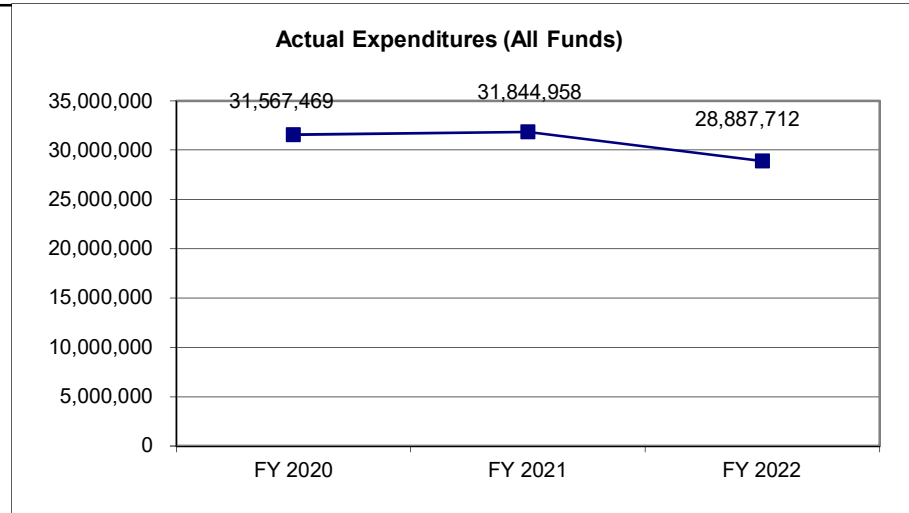
*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Funds are only expended as projects generate increment.

(2) Total cumulative project performance was lower than what was originally projected (and appropriated). Projections occur prior to actual project performance which can result in some funding being unexpended if projects don't perform as originally expected.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|-------------------|-------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 36,856,615 | 36,856,615 | |
| | Total | 0.00 | 0 | 0 | 36,856,615 | 36,856,615 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 36,856,615 | 36,856,615 | |
| | Total | 0.00 | 0 | 0 | 36,856,615 | 36,856,615 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 36,856,615 | 36,856,615 | |
| | Total | 0.00 | 0 | 0 | 36,856,615 | 36,856,615 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STATE TIF PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO SUPP TAX INCREMENT FINANCE | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| TOTAL | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$28,887,712 | 0.00 | \$36,856,615 | 0.00 | \$36,856,615 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STATE TIF PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 28,887,712 | 0.00 | 36,856,615 | 0.00 | 36,856,615 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$28,887,712 | 0.00 | \$36,856,615 | 0.00 | \$36,856,615 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$28,887,712 | 0.00 | \$36,856,615 | 0.00 | \$36,856,615 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- The purpose of Tax Increment Financing (TIF) is to redevelop a designated blighted area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new incremental sales and providing additional wages through new job creation.
- Local level TIF involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of the following resulting from redevelopment improvements: (1) economic activity taxes (i.e. local sales tax), (2) payments in lieu of taxes (i.e. property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area.
- The State TIF redirects 50% of the withholding taxes or 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 23 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.
- Additional information on the State TIF program can be found at <https://ded.mo.gov/sites/default/files/programs/flyers/TIF.pdf>

2a. Provide an activity measure(s) for the program.

| | CY2019 | | CY2020 | | CY2021 | | CY2022 | CY2023 | CY2024 |
|--------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Number of Active TIF Projects | 15 | 15 | 16 | 15 | 16 | 16 | 16 | 16 | 16 |

PROGRAM DESCRIPTION

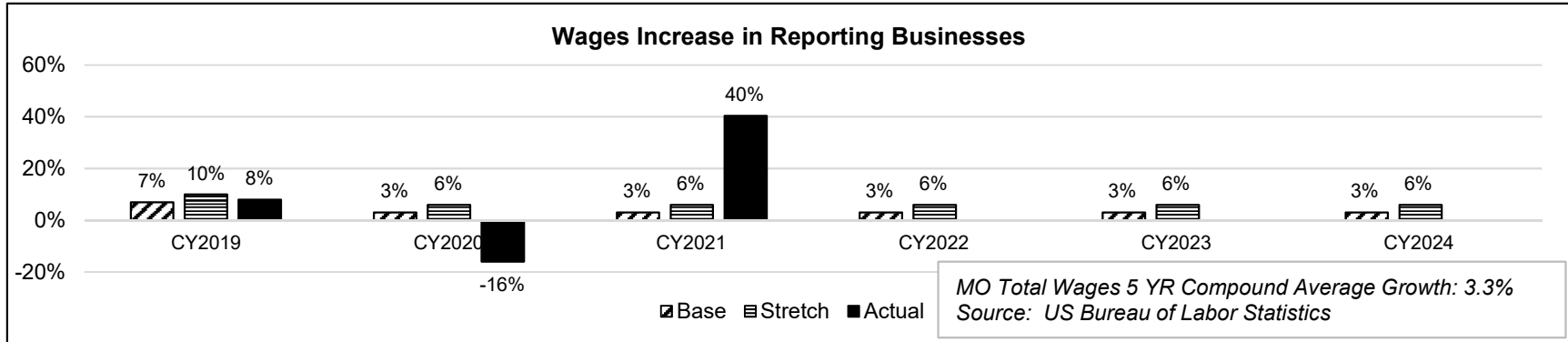
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

2b. Provide a measure(s) of the program's quality.

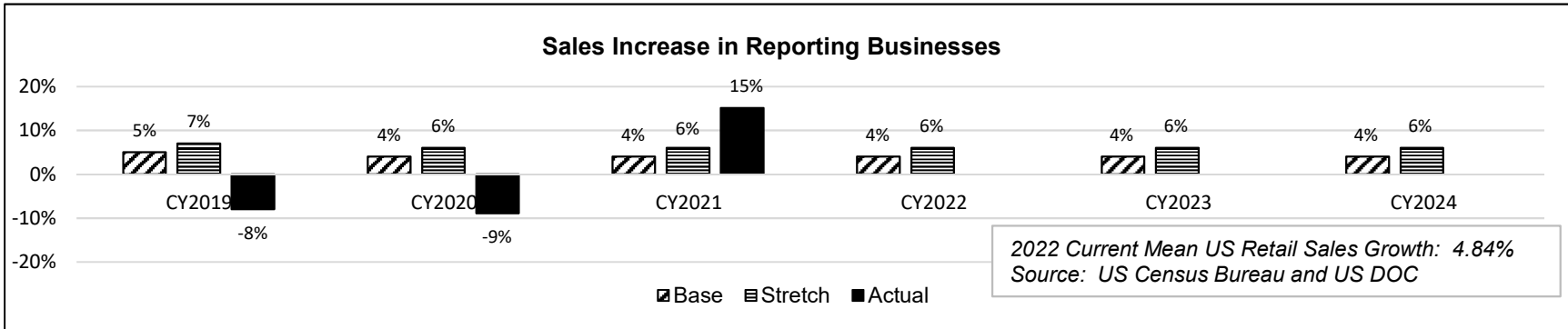


Note 1: Reflects the yearly % increase in total wages for active withholdings based projects.

Note 2: The large decrease in wages for CY2020 was in large part due to the effects of COVID-19 on the total wages generated.

Note 3: The large increase in wages for CY2021 is due to inflation and the ramp up of the Bannister & I-435 project.

Note 4: The Base target is set at moderate growth at 3% and the Stretch target is an increase of 3% over the Base.



Note 1: Reflects the yearly % increase in net new sales for active sales based projects.

Note 2: The large decrease in sales for CY2019 and CY2020 is due to certain entities not reporting their sales returns to DOR in a timely manner as well as impacts on sales activity in the project areas due to COVID-19.

Note 3: The Base target is set at 4% and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

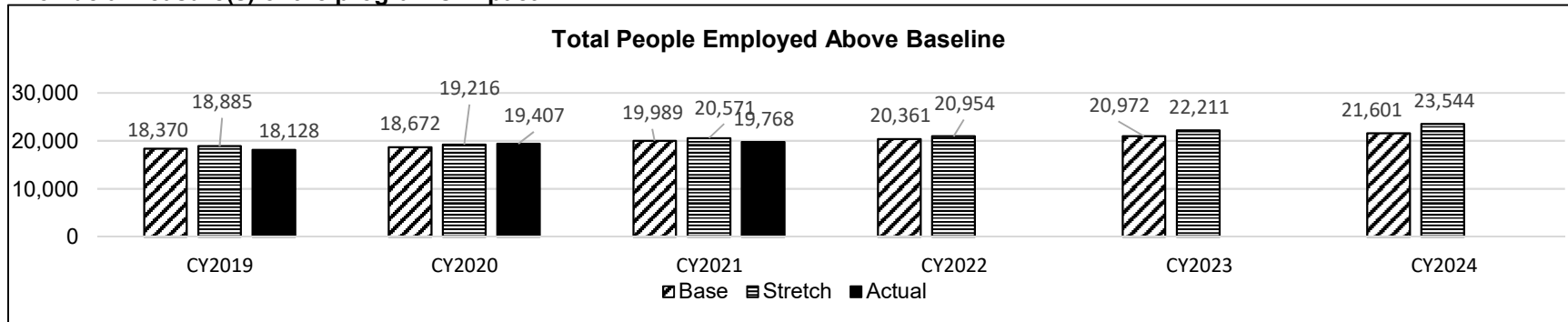
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

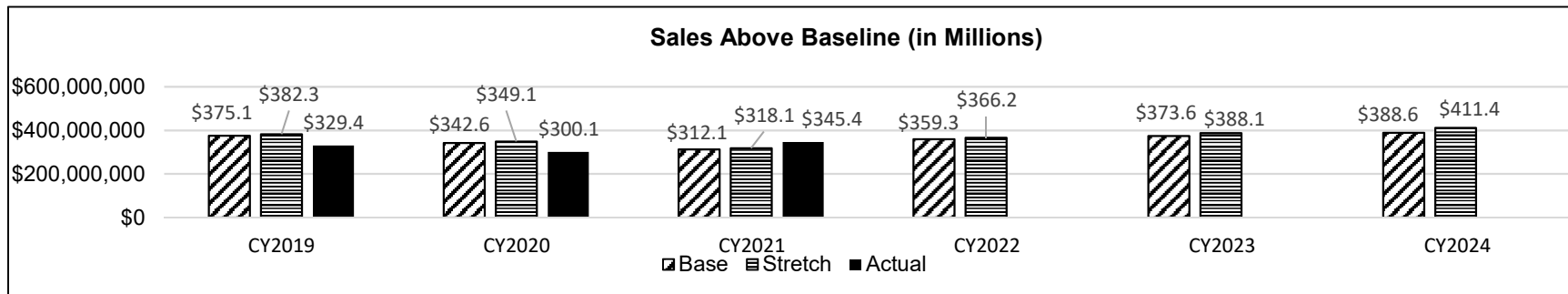
2c. Provide a measure(s) of the program's impact.



Note 1: Reflects calendar year employees over the baseline amount for active projects. For all projects, the baseline is determined to be a cumulative total of 5,611 jobs.

Note 2: Average Total People Employed only includes jobs from those businesses reporting wages and withholding taxes. Businesses reporting sales and sales taxes are not included.

Note 3: The Base target is set at moderate growth at 3% and the Stretch target is an increase of 3% over the Base.



Note 1: Reflects calendar year gross taxable sales reported above the baseline for active projects. The baseline sales are the existing gross taxable sales reported by each business before approval of the redevelopment projects.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: The Base Target is set at 4% growth and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

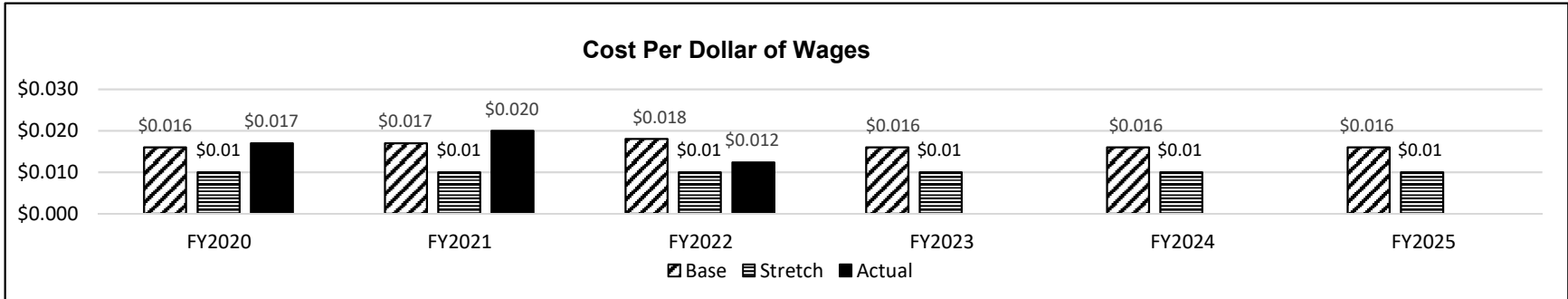
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

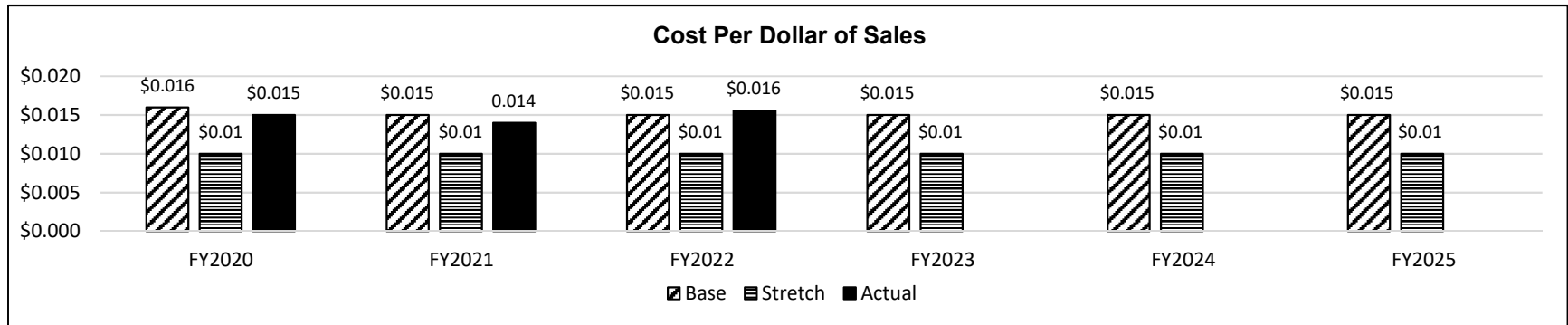
2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch target is set at \$.01.



Note 1: Reflects the cost to the state divided by total gross taxable sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch is set at \$.01.

PROGRAM DESCRIPTION

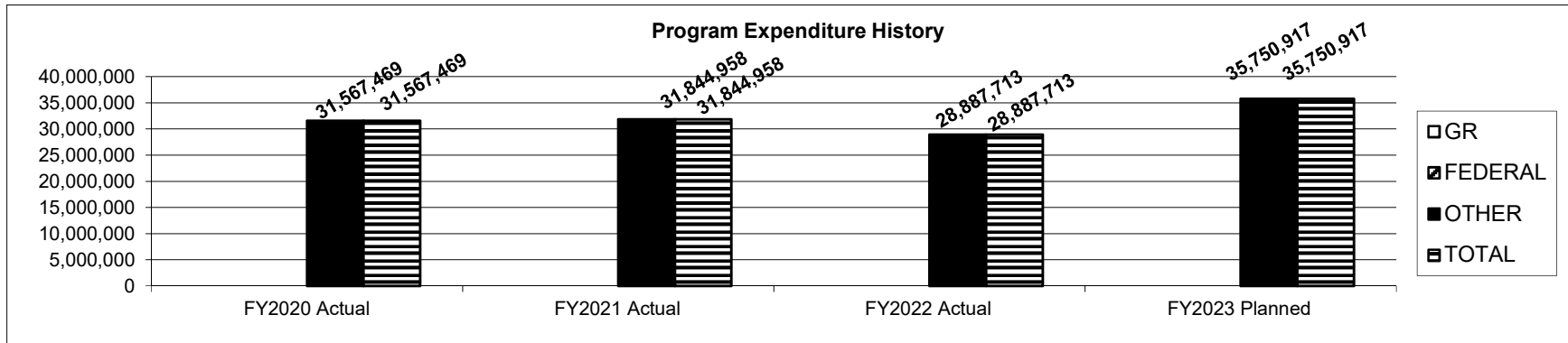
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Missouri Supplement Tax Increment Finance Fund (0848).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|--------------------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | <u>43075C</u> |
| Division: | Business and Community Solutions | | |
| Core: | State Supp Downtown Dev Trf (MODESA) | HB Section | <u>7.060</u> |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|------------------------|------------------|----------|----------|------------------|-----------------------------------|----------|----------|----------|----------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 1,661,327 | 0 | 0 | 1,661,327 | TRF | 0 | 0 | 0 | 0 |
| Total | 1,661,327 | 0 | 0 | 1,661,327 | Total | 0 | 0 | 0 | 0 |
| | | | | | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:

Notes:

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. It provides funds to remit for MODESA's tax increment financing, which is captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus (MODESA)

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43075C |
| Division: | Business and Community Solutions | | |
| Core: | State Supp Downtown Dev Trf (MODESA) | HB Section | 7.060 |

4. FINANCIAL HISTORY

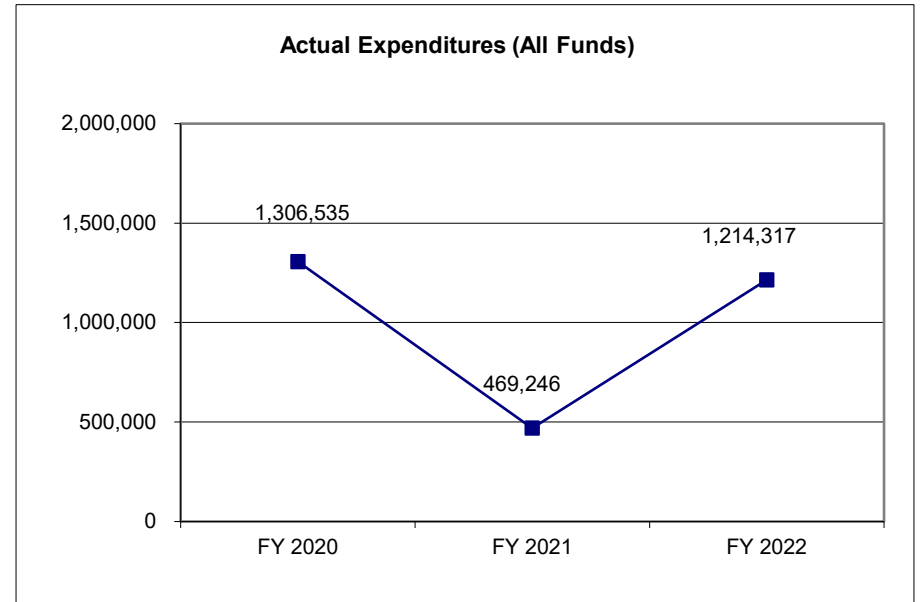
| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 2,351,608 | 1,661,327 | 1,661,327 | 1,661,327 |
| Less Reverted (All Funds) | (87,354) | (1,005,189) | (49,840) | (49,840) |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 2,264,254 | 656,138 | 1,611,487 | 1,611,487 |
| Actual Expenditures (All Funds) | 1,306,535 | 469,246 | 1,214,317 | N/A |
| Unexpended (All Funds) | 957,719 | 186,892 | 397,170 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 957,719 | 189,892 | 397,170 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | | (1) | | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable)
 Restricted includes any extraordinary expenditure restrictions (when applicable)

NOTES:

(1) MODESA reserve increased to cover TIF reserve in order to utilize all of the TIF appropriation for project payments.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ST SUPP DOWNTOWN DVLP TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|------------------|----------------|--------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 1,661,327 | 0 | 0 | 1,661,327 | |
| | Total | 0.00 | 1,661,327 | 0 | 0 | 1,661,327 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 1,661,327 | 0 | 0 | 1,661,327 | |
| | Total | 0.00 | 1,661,327 | 0 | 0 | 1,661,327 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 1,661,327 | 0 | 0 | 1,661,327 | |
| | Total | 0.00 | 1,661,327 | 0 | 0 | 1,661,327 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---------------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ST SUPP DOWNTOWN DVLP TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 1,214,317 | 0.00 | 1,661,327 | 0.00 | 1,661,327 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 1,214,317 | 0.00 | 1,661,327 | 0.00 | 1,661,327 | 0.00 | 0 | 0.00 |
| TOTAL | 1,214,317 | 0.00 | 1,661,327 | 0.00 | 1,661,327 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,214,317 | 0.00 | \$1,661,327 | 0.00 | \$1,661,327 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|-------------|---------|-------------|---------|-------------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ST SUPP DOWNTOWN DVLP TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 1,214,317 | 0.00 | 1,661,327 | 0.00 | 1,661,327 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 1,214,317 | 0.00 | 1,661,327 | 0.00 | 1,661,327 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,214,317 | 0.00 | \$1,661,327 | 0.00 | \$1,661,327 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$1,214,317 | 0.00 | \$1,661,327 | 0.00 | \$1,661,327 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

| PROGRAM DESCRIPTION | |
|--|------------------------------------|
| Department: Economic Development | HB Section(s): <u>7.060</u> |
| Program Name: State Supp Downtown Development Trf (MODESA) | |
| Program is found in the following core budget(s): Business and Community Services | |
| <p>1a. What strategic priority does this program address?</p> <p>Customer Centric</p> <p>1b. What does this program do?</p> <p>This transfer provides funding for the Missouri Downtown Economic Stimulus Act (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p>2a. Provide an activity measure(s) for the program.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2b. Provide a measure(s) of the program's quality.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2c. Provide a measure(s) of the program's impact.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2d. Provide a measure(s) of the program's efficiency.</p> <p>This is a transfer; therefore, refer to the MODESA Core for measures.</p> | |

PROGRAM DESCRIPTION

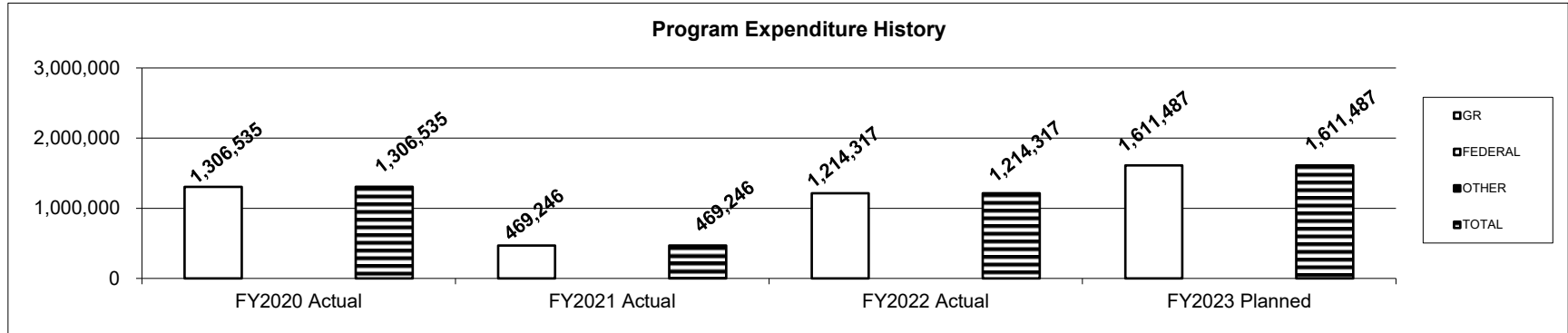
Department: Economic Development

HB Section(s): 7.060

Program Name: State Supp Downtown Development Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR Transfer to the Missouri Downtown Economic Stimulus Act Fund (0766).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | |
|---|--|----------------|------------------|------------------|--|--|-------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit <u>43070C</u> | | | | |
| Division: Business and Community Solutions | | | | | | | | | |
| Core: Missouri Downtown Economic Stimulus Act (MODESA) | | | | | HB Section <u>7.065</u> | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| | FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 1,614,885 | 1,614,885 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 1,614,885 | 1,614,885 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | MODESA Fund (0766) | | | | Other Funds: | | | | |
| Notes: | Requires a GR transfer to the MODESA fund (0766) | | | | Notes: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use tax increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p><u>Active Projects:</u></p> <p>(1) Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.</p> <p>(2) Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Missouri Downtown Economic Stimulus Act (MODESA) | | | | | | | | | |

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 43070C

HB Section 7.065

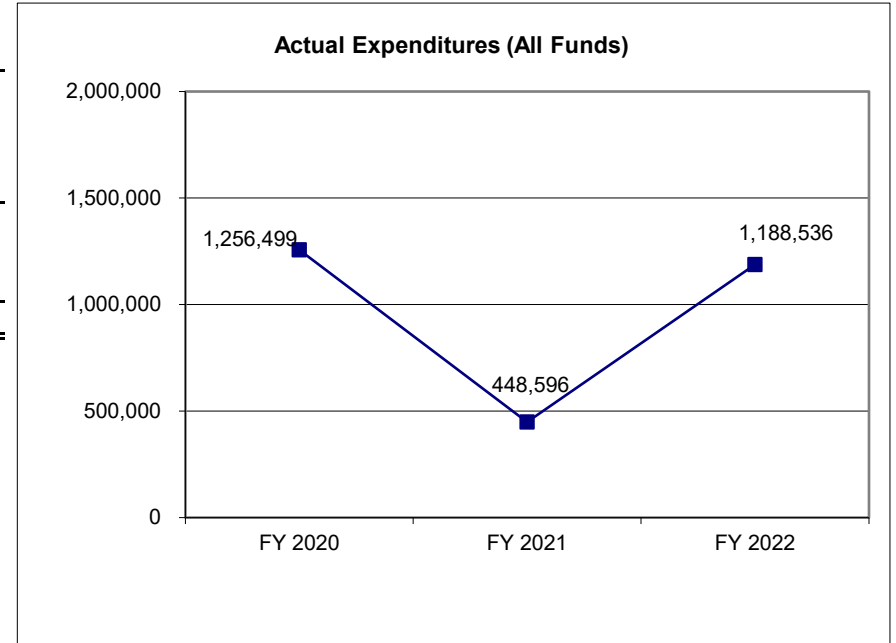
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 2,305,166 | 1,614,885 | 1,614,885 | 1,614,885 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 2,305,166 | 1,614,885 | 1,614,885 | 1,614,885 |
| Actual Expenditures (All Funds) | 1,256,499 | 448,596 | 1,188,536 | N/A |
| Unexpended (All Funds) | 1,048,667 | 1,166,289 | 426,349 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 1,048,667 | 1,166,289 | 426,349 | N/A |
| | (1) | (1) | | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MODESA**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,614,885 | 1,614,885 | |
| | Total | 0.00 | 0 | 0 | 1,614,885 | 1,614,885 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,614,885 | 1,614,885 | |
| | Total | 0.00 | 0 | 0 | 1,614,885 | 1,614,885 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 1,614,885 | 1,614,885 | |
| | Total | 0.00 | 0 | 0 | 1,614,885 | 1,614,885 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MODESA | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| STATE SUPP DOWNTOWN DEVELOPMNT | 1,188,536 | 0.00 | 1,614,885 | 0.00 | 1,614,885 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 1,188,536 | 0.00 | 1,614,885 | 0.00 | 1,614,885 | 0.00 | 0 | 0.00 |
| TOTAL | 1,188,536 | 0.00 | 1,614,885 | 0.00 | 1,614,885 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,188,536 | 0.00 | \$1,614,885 | 0.00 | \$1,614,885 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MODESA | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 1,188,536 | 0.00 | 1,614,885 | 0.00 | 1,614,885 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 1,188,536 | 0.00 | 1,614,885 | 0.00 | 1,614,885 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,188,536 | 0.00 | \$1,614,885 | 0.00 | \$1,614,885 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$1,188,536 | 0.00 | \$1,614,885 | 0.00 | \$1,614,885 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1a. What strategic priority does this program address?

Customer Centric

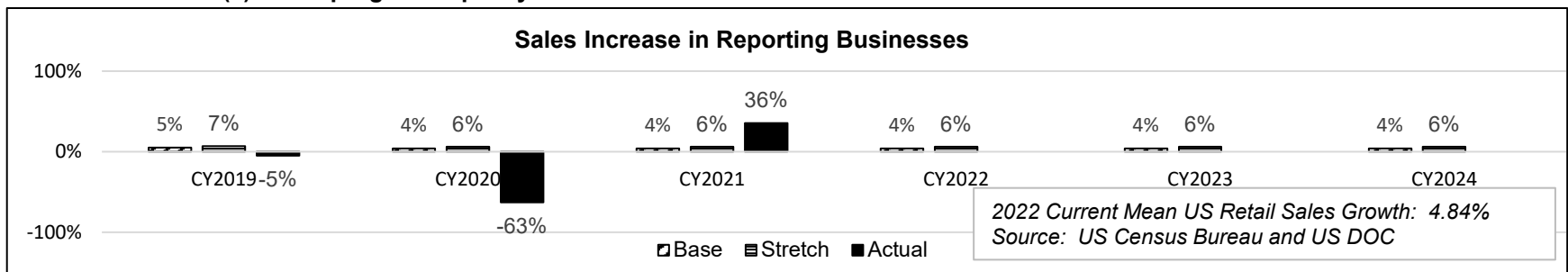
1b. What does this program do?

- The purpose of MODESA is to redevelop a designated blighted downtown area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by enabling new sales and additional wages through new jobs. The program is intended to revitalize Missouri downtowns, and is thus limited to redevelopment activities within downtown central business districts.
- MODESA involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of: (1) economic activity taxes (i.e local sales tax), (2) payments in lieu of taxes i.e (property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area resulting from redevelopment improvements.
- MODESA redirects 50% of the withholding taxes and 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.
- Per statute, no new applications shall be considered under this program.

2a. Provide an activity measure(s) for the program.

| | CY2018 Actual | CY2019 Actual | CY2020 | | CY2021 | | CY2022 Projected | CY2023 Projected | CY2024 Projected |
|---|------------------|------------------|-----------|--------|-----------|--------|---------------------|---------------------|---------------------|
| | | | Projected | Actual | Projected | Actual | | | |
| Number of Active MODESA Projects | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |

2b. Provide a measure(s) of the program's quality.



Note 1: Reflects the yearly increase in net new sales for active projects.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: The large decrease in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of the reporting entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.

Note 4: The Base target is set at moderate growth at 4% and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

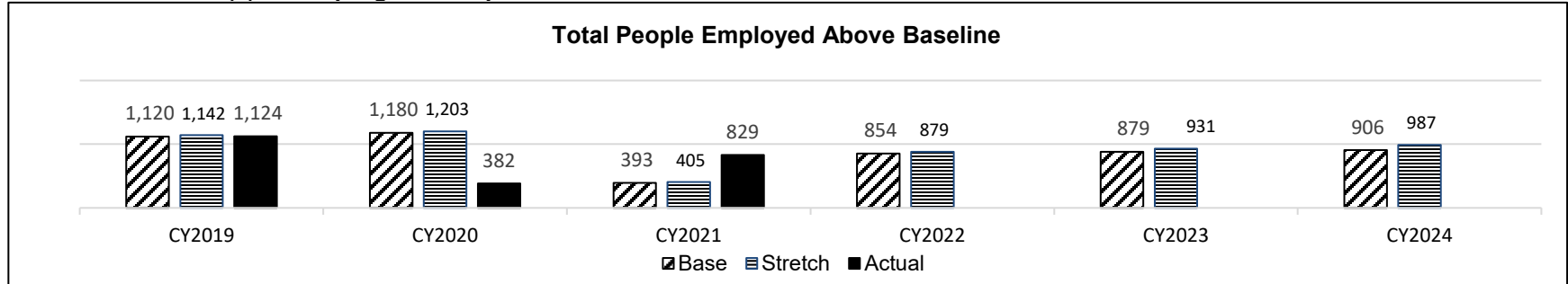
Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

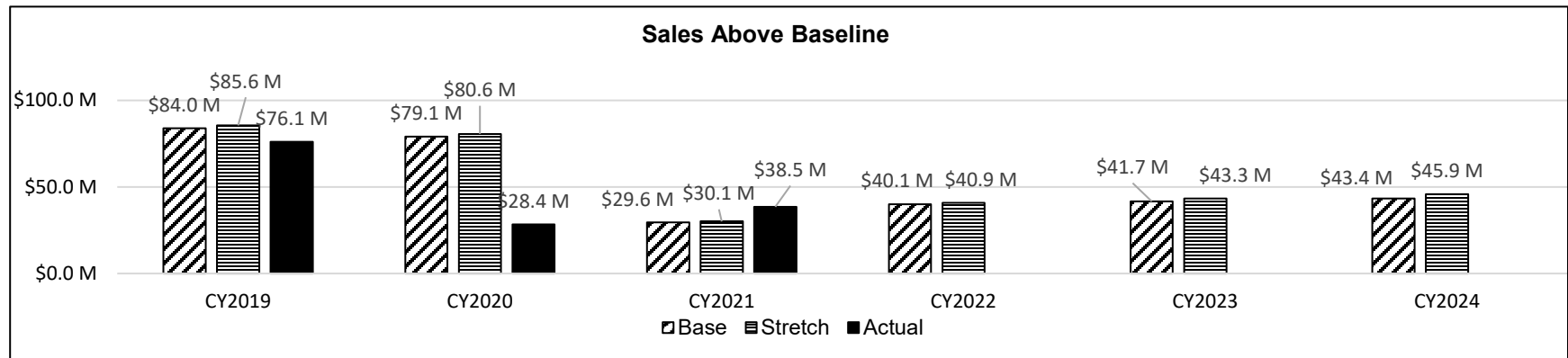
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

2c. Provide a measure(s) of the program's impact.



Note 1: Baseline employees is equal to the number of jobs reported by existing businesses within the project area prior to approval of the redevelopment project. Total Baseline employees is 0.

Note 2: Only reporting businesses are included in this metric. The large decrease in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of these entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.



Note 1: Baseline sales is equal to the number of gross taxable sales reported by existing businesses within the project area prior to approval of the redevelopment project.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State. The large decrease in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of these entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.

Note 3: The Base target is set at 4% growth and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

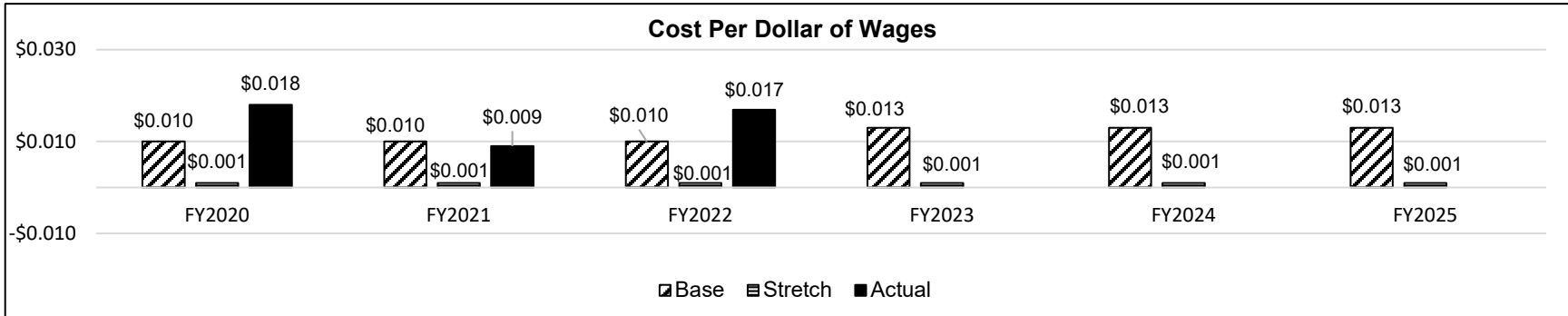
Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

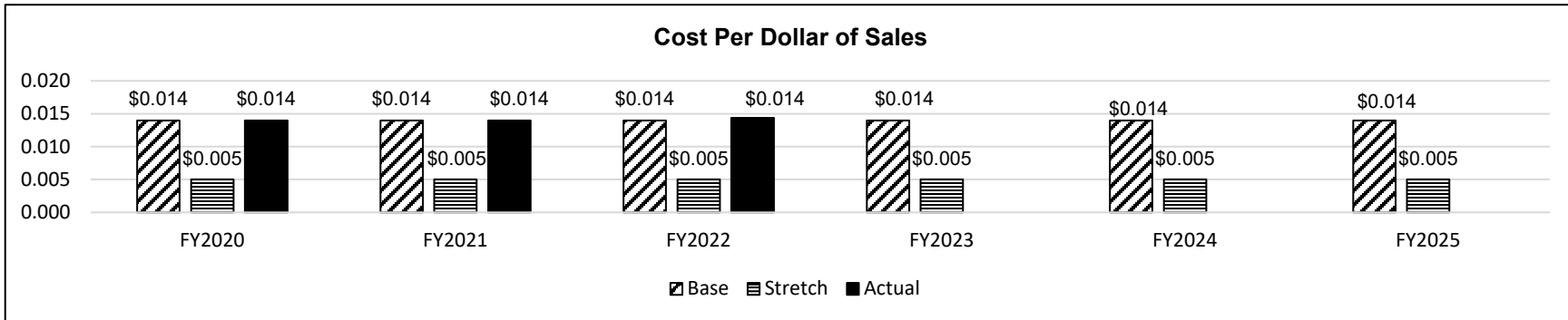
2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch is set at \$.001.



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is an approximate average of the prior four years and the Stretch is set at \$.005.

PROGRAM DESCRIPTION

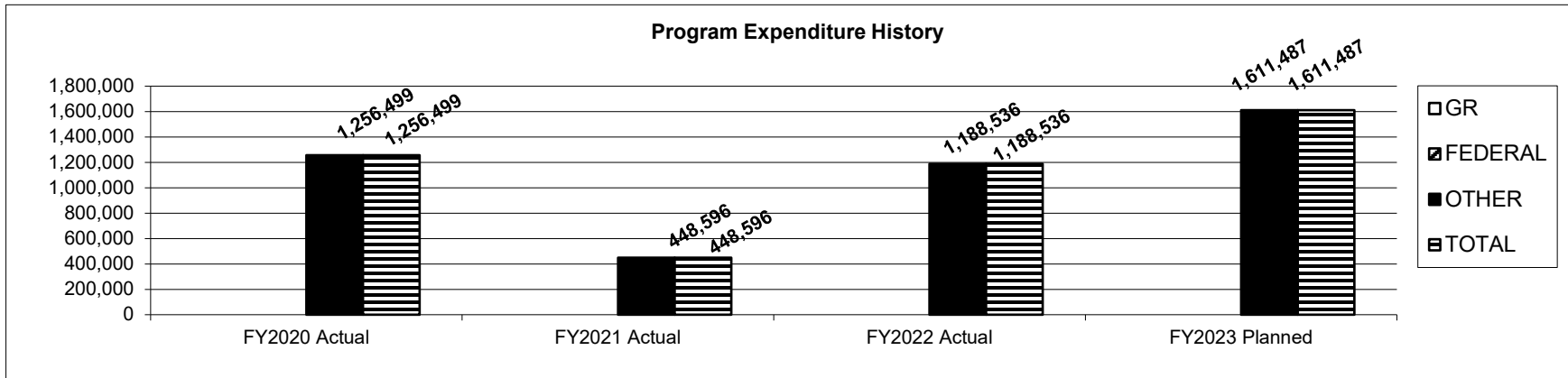
Department: Economic Development

HB Section(s): 7.065

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Missouri Downtown Economic Stimulus Act Fund (0766).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|-------------------|---|--------------------|---------------|
| Department | Economic Development | Budget Unit | 43085C |
| Division | Business and Community Solutions | | |
| Core | Downtown Revitalization Pres Pgm (DRPP) Transfer | HB Section | 7.070 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|----------------|-------------|-------------|----------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 250,000 | 0 | 0 | 250,000 | TRF | 0 | 0 | 0 | 0 |
| Total | 250,000 | 0 | 0 | 250,000 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP) Transfer

CORE DECISION ITEM

| | | | |
|-------------------|---|--------------------|---------------|
| Department | Economic Development | Budget Unit | 43085C |
| Division | Business and Community Solutions | | |
| Core | Downtown Revitalization Pres Pgm (DRPP) Transfer | HB Section | 7.070 |

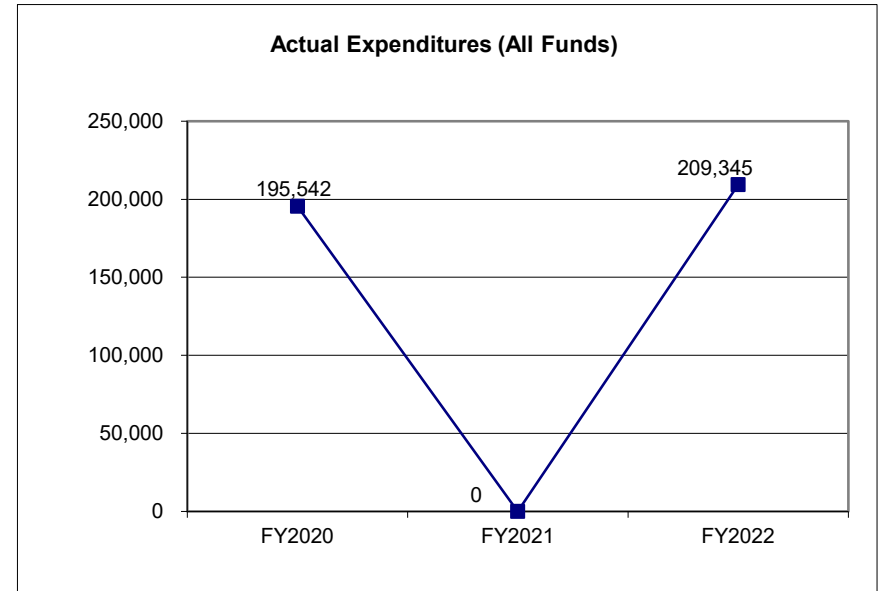
4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|
| Appropriation (All Funds) | 350,000 | 250,000 | 250,000 | 250,000 |
| Less Reverted (All Funds) | (10,500) | (7,500) | (7,500) | (7,500) |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 339,500 | 242,500 | 242,500 | 242,500 |
| Actual Expenditures (All Funds) | 195,542 | 0 | 209,345 | N/A |
| Unexpended (All Funds) | 143,958 | 242,500 | 33,155 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 143,958 | 242,500 | 33,155 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
DNTWN REVITAL PRESERV TRANSFER

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|-------------|----------------|----------|----------|----------------|-------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 250,000 | 0 | 0 | 250,000 | |
| | Total | 0.00 | 250,000 | 0 | 0 | 250,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 250,000 | 0 | 0 | 250,000 | |
| | Total | 0.00 | 250,000 | 0 | 0 | 250,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 250,000 | 0 | 0 | 250,000 | |
| | Total | 0.00 | 250,000 | 0 | 0 | 250,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---------------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DNTWN REVITAL PRESERV TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| TOTAL | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$209,345 | 0.00 | \$250,000 | 0.00 | \$250,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---------------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DNTWN REVITAL PRESERV TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$209,345 | 0.00 | \$250,000 | 0.00 | \$250,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$209,345 | 0.00 | \$250,000 | 0.00 | \$250,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

| PROGRAM DESCRIPTION | |
|---|------------------------------------|
| Department: Economic Development | HB Section(s): <u>7.070</u> |
| Program Name: Downtown Revitalization Pres Trf (DRPP) | |
| Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP) | |
| <p>1a. What strategic priority does this program address? Customer Centric</p> <p>1b. What does this program do? This item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.</p> <p>2a. Provide an activity measure(s) for the program. This is a transfer; therefore, refer to the DRPP Core for measures.</p> <p>2b. Provide a measure(s) of the program's quality. This is a transfer; therefore, refer to the DRPP Core for measures.</p> <p>2c. Provide a measure(s) of the program's impact. This is a transfer; therefore, refer to the DRPP Core for measures.</p> <p>2d. Provide a measure(s) of the program's efficiency. This is a transfer; therefore, refer to the DRPP Core for measures.</p> | |

PROGRAM DESCRIPTION

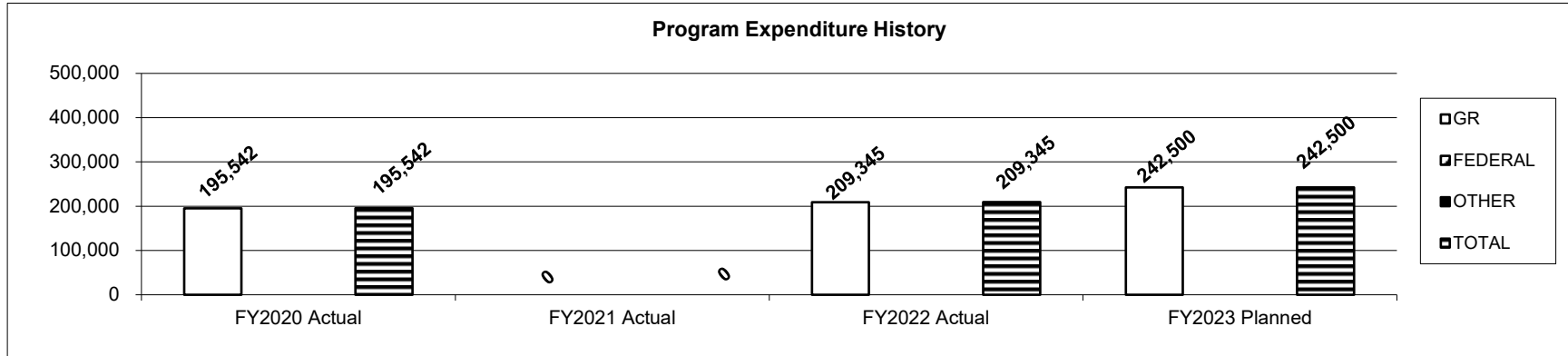
Department: Economic Development

HB Section(s): 7.070

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR Transfer to Downtown Revitalization Preservation Program (0907).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080-99.1092, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | | | | | | | | | | | |
|--|------|---------|---------|---------|---|------|------|-------|-------|-----------------------------------|----|-----|-------|-------|-------|--|--|--|--|
| Department: Economic Development | | | | | Budget Unit | | | | | 43080C | | | | | | | | | |
| Division: Business and Community Solutions | | | | | | | | | | | | | | | | | | | |
| Core: Downtown Revitalization Preservation Program | | | | | | | | | | HB Section | | | | | 7.075 | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | | | | | | | | | | | |
| FY 2024 Budget Request | | | | | | | | | | FY 2024 Governor's Recommendation | | | | | | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total | | GR | Fed | Other | Total | | | | | |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 | | | | | | | | | | |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 | | | | | | | | | | |
| PSD | 0 | 0 | 250,000 | 250,000 | PSD | 0 | 0 | 0 | 0 | | | | | | | | | | |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 | | | | | | | | | | |
| Total | 0 | 0 | 250,000 | 250,000 | Total | 0 | 0 | 0 | 0 | | | | | | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 | | | | | | | | | | |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 | | | | | | | | | | |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | | | | | | | | | | |
| Other Funds: Downtown Revitalization Preservation Fund (0907) | | | | | Other Funds: | | | | | | | | | | | | | | |
| Notes: Requires a GR transfer to DRPP Fund (0907) | | | | | Notes: | | | | | | | | | | | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | | | | | | | | | | | |
| The Downtown Revitalization Preservation Program is authorized in 99.1080 to 99.1092, RSMo. The purpose of the program is to facilitate job creation and community revitalization by providing essential public infrastructure. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. | | | | | | | | | | | | | | | | | | | |
| Current Obligations: | | | | | | | | | | | | | | | | | | | |
| (1) College Station/Heer's Tower: located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and | | | | | | | | | | | | | | | | | | | |
| (2) Hannibal Clemens Redevelopment: located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league. | | | | | | | | | | | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | | | | | | | | | | | |
| Downtown Revitalization Preservation Program (DRPP) | | | | | | | | | | | | | | | | | | | |

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Downtown Revitalization Preservation Program

Budget Unit 43080C
HB Section 7.075

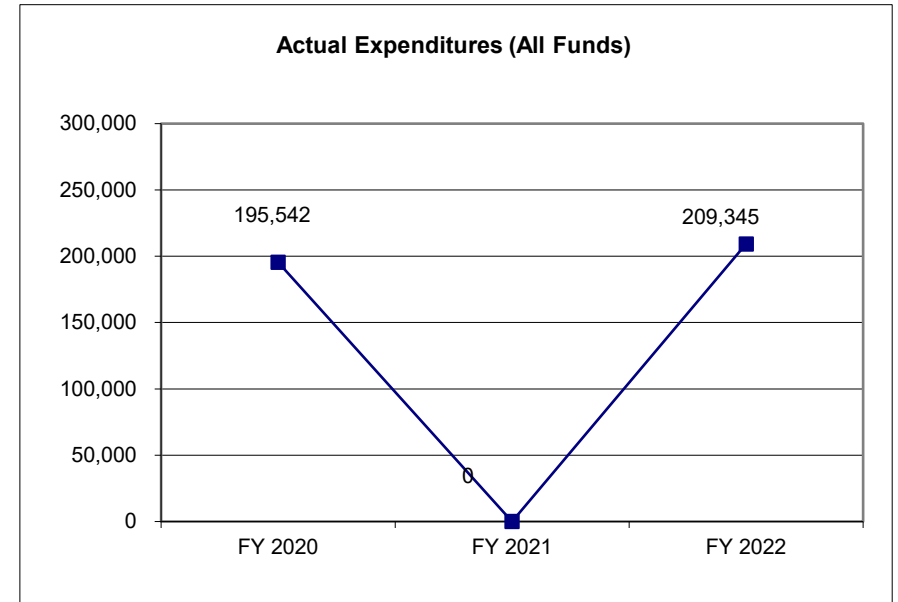
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 350,000 | 250,000 | 250,000 | 250,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 350,000 | 250,000 | 250,000 | 250,000 |
| Actual Expenditures (All Funds) | 195,542 | 0 | 209,345 | N/A |
| Unexpended (All Funds) | 154,458 | 250,000 | 40,655 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 154,458 (1) | 250,000 (1) | 40,655 | N/A |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DOWNTOWN REVITAL PRESERVATION**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|----------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 250,000 | 250,000 | |
| | Total | 0.00 | 0 | 0 | 250,000 | 250,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 250,000 | 250,000 | |
| | Total | 0.00 | 0 | 0 | 250,000 | 250,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 250,000 | 250,000 | |
| | Total | 0.00 | 0 | 0 | 250,000 | 250,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DOWNTOWN REVITAL PRESERVATION | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| DOWNTOWN REVITALIZ PRESERVATN | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| TOTAL | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$209,345 | 0.00 | \$250,000 | 0.00 | \$250,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DOWNTOWN REVITAL PRESERVATION | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 209,345 | 0.00 | 250,000 | 0.00 | 250,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$209,345 | 0.00 | \$250,000 | 0.00 | \$250,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$209,345 | 0.00 | \$250,000 | 0.00 | \$250,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1a. What strategic priority does this program address?

Customer Centric

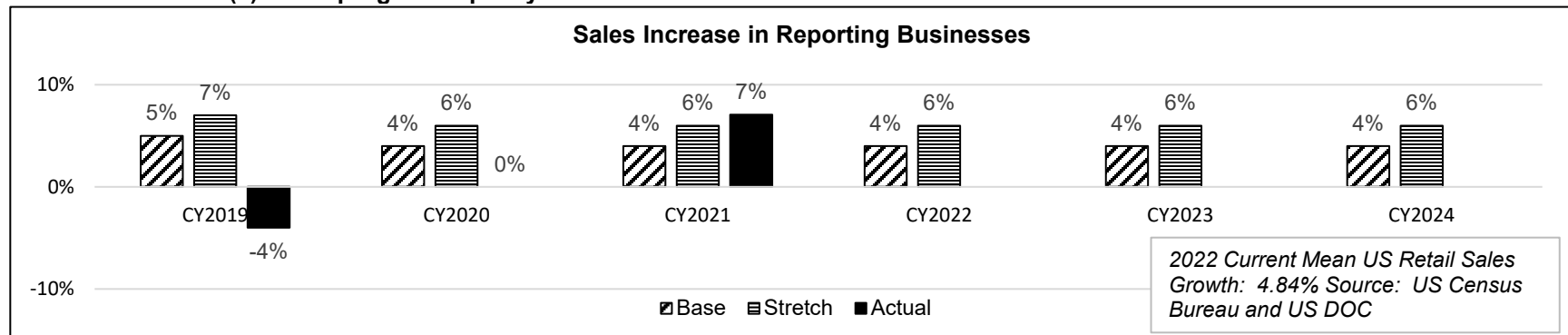
1b. What does this program do?

- The purpose of the Downtown Revitalization Preservation Program (DRPP) is to facilitate job creation and community revitalization by providing essential public infrastructure. The program converts underutilized properties and places them back in active production by generating new sales and by creating new jobs.
- The program limits these activities to municipalities with a population of 200,000 inhabitants or less, and median household income of \$62,000 or less.
- DRPP involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of: (1) economic activity taxes (i.e. local sales tax) and (2) payments in lieu of taxes (i.e. property tax) attributable to the increase in taxable activity inside the redevelopment area, resulting from redevelopment improvements.
- DRPP redirects up to 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.

2a. Provide an activity measure(s) for the program.

| | CY2018 Actual | CY2019 Actual | CY2020 | | CY2021 | | CY2022 Projected | CY2023 Projected | CY2024 Projected |
|---------------------------------------|------------------|------------------|-----------|--------|-----------|--------|---------------------|---------------------|---------------------|
| | | | Projected | Actual | Projected | Actual | | | |
| Number of Active DRPP Projects | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |

2b. Provide a measure(s) of the program's quality.



Note 1: Reflects yearly increase in net new sales for active projects.

Note 2: No payment was issued in CY2020 due to the decreased sales taxes in the area.

Note 3: Base target is projected to be 4% and Stretch target is set at 2% above the Base.

PROGRAM DESCRIPTION

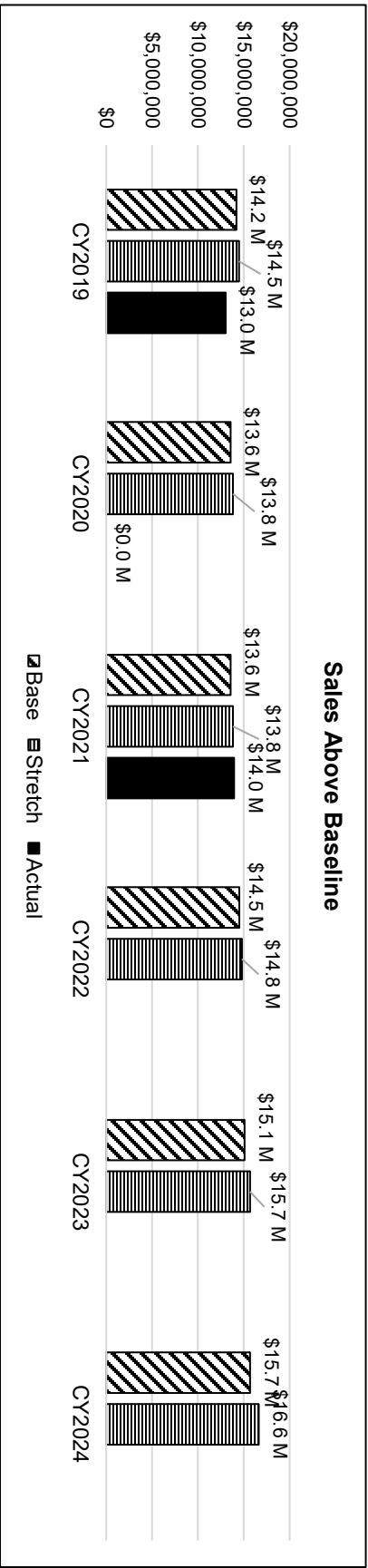
Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

2c. Provide a measure(s) of the program's impact.

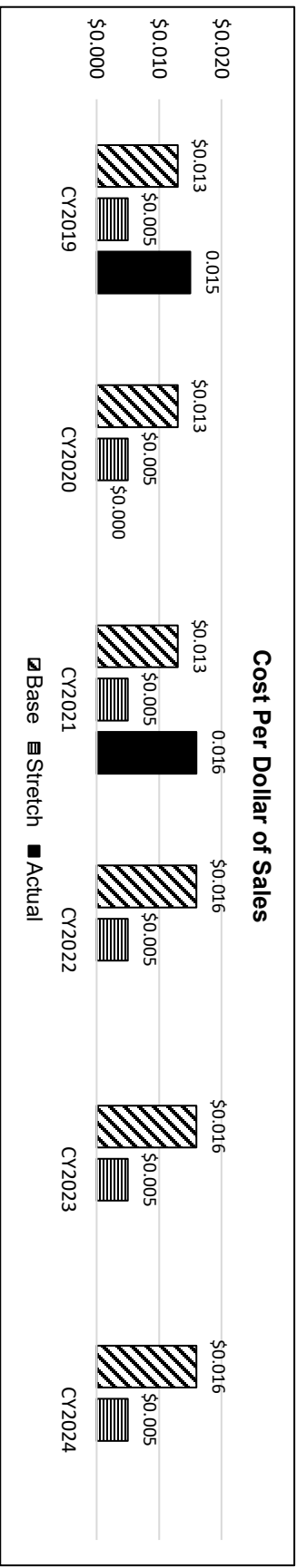


Note 1: Reflects calendar year gross taxable sales reported above the baseline for active projects.

Note 2: No payment was issued for CY2020, as there were no sales taxes generated above the baseline amount.

Note 3: The Base Target is set at 4% growth and the Stretch target is an increase of 2% over the Base. The sales are expected to pick back up in future years as the retail sales growth has been slowly increasing back to pre-COVID levels.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: No payment was issued for CY2020 so there is no cost per dollar of sales figure.

Note 4: The Base target is an approximate average of the prior three years and the Stretch is set at \$.005.

PROGRAM DESCRIPTION

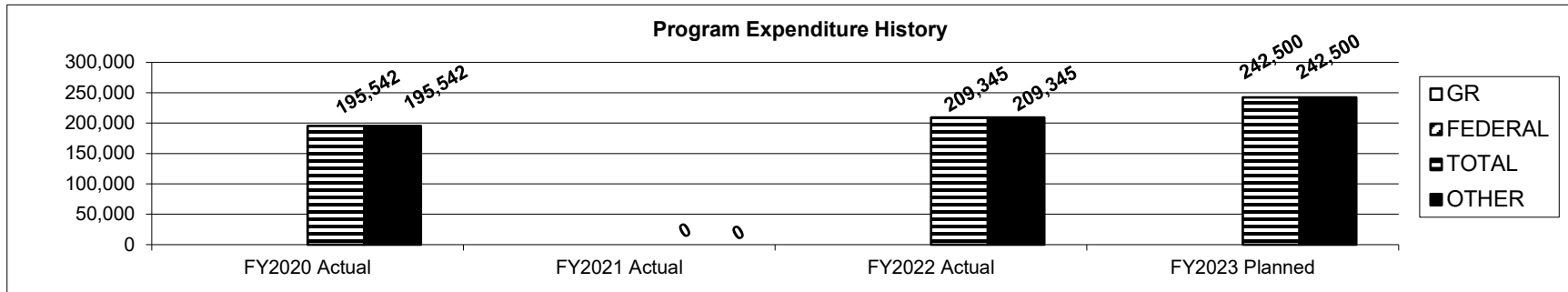
Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Downtown Revitalization Preservation Fund (0907).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080 to 99.1092, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43090C |
| Division: | Business and Community Solutions | | |
| Core: | MO Community Service Commission | HB Section | 7.080 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|----------|-------------------|----------|-------------------|--|----------|----------|----------|----------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 342,156 | 0 | 342,156 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 271,034 | 0 | 271,034 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 16,318,826 | 0 | 16,318,826 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 16,932,016 | 0 | 16,932,016 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | | 6.00 | 0.00 | 6.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 218,335 | 0 | 218,335 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Federal Funds: Community Services Commission Fund (0197) | | | | | Federal Funds: | | | | |
| Notes: | | | | | Notes: | | | | |

2. CORE DESCRIPTION

The Missouri Community Service Commission's (MCSC) mission is to strengthen Missouri communities through volunteerism and service. MCSC receives funding from the Corporation for National and Community Service (CNCS) in Washington, D.C., to administer the AmeriCorps State and Education Awards programs in Missouri and to promote traditional volunteerism. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Program funds are made available to not-for-profit organizations, governmental entities, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status to help address local needs such as education, youth mentoring, public safety, housing rehabilitation, healthcare, environmental issues, disaster relief, and veterans and their families.

MCSC is located within the Department of Economic Development's Business and Community Solutions Division. MCSC is composed of 15-25 Governor-appointed commissioners and six full-time staff.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43090C |
| Division: | Business and Community Solutions | | |
| Core: | MO Community Service Commission | HB Section | 7.080 |

4. FINANCIAL HISTORY

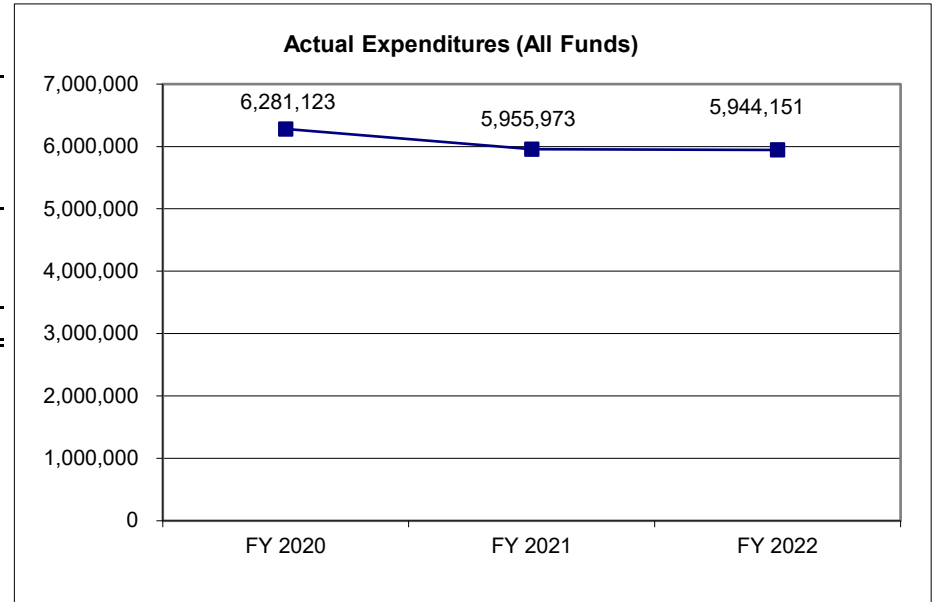
| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 6,668,409 | 7,182,902 | 7,782,013 | 16,932,016 |
| Less Reverted (All Funds) | (1,083) | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 6,667,326 | 7,182,902 | 7,782,013 | 16,932,016 |
| Actual Expenditures (All Funds) | 6,281,123 | 5,955,973 | 5,944,151 | N/A |
| Unexpended (All Funds) | 386,203 | 1,226,929 | 1,837,862 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 498 | 0 | 0 | N/A |
| Federal | 385,705 | 1,226,929 | 1,837,862 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | | (1) | (1) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended funds are due to decreased enrollment toward the end of COVID-19. Those funds can be carried over into the next fiscal year, and MCSC plans to spend down.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SVS COMM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|-------------------|--------------|-------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 6.00 | 0 | 342,156 | 0 | 342,156 | |
| | EE | 0.00 | 0 | 271,034 | 0 | 271,034 | |
| | PD | 0.00 | 0 | 16,318,826 | 0 | 16,318,826 | |
| | Total | 6.00 | 0 | 16,932,016 | 0 | 16,932,016 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 6.00 | 0 | 342,156 | 0 | 342,156 | |
| | EE | 0.00 | 0 | 271,034 | 0 | 271,034 | |
| | PD | 0.00 | 0 | 16,318,826 | 0 | 16,318,826 | |
| | Total | 6.00 | 0 | 16,932,016 | 0 | 16,932,016 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 6.00 | 0 | 342,156 | 0 | 342,156 | |
| | EE | 0.00 | 0 | 271,034 | 0 | 271,034 | |
| | PD | 0.00 | 0 | 16,318,826 | 0 | 16,318,826 | |
| | Total | 6.00 | 0 | 16,932,016 | 0 | 16,932,016 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO COMMUNITY SVS COMM | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| COMMUNITY SERV COMM-FED/OTHER | 260,503 | 4.54 | 342,156 | 6.00 | 342,156 | 6.00 | 0 | 0.00 |
| TOTAL - PS | 260,503 | 4.54 | 342,156 | 6.00 | 342,156 | 6.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| COMMUNITY SERV COMM-FED/OTHER | 209,618 | 0.00 | 271,034 | 0.00 | 271,034 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 209,618 | 0.00 | 271,034 | 0.00 | 271,034 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| COMMUNITY SERV COMM-FED/OTHER | 5,474,030 | 0.00 | 16,318,826 | 0.00 | 16,318,826 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,474,030 | 0.00 | 16,318,826 | 0.00 | 16,318,826 | 0.00 | 0 | 0.00 |
| TOTAL | 5,944,151 | 4.54 | 16,932,016 | 6.00 | 16,932,016 | 6.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,944,151 | 4.54 | \$16,932,016 | 6.00 | \$16,932,016 | 6.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO COMMUNITY SVS COMM | | | | | | | | |
| CORE | | | | | | | | |
| MISCELLANEOUS PROFESSIONAL | 0 | 0.00 | 1,076 | 0.31 | 1,076 | 0.31 | 0 | 0.00 |
| PRINCIPAL ASST BOARD/COMMISSON | 74,897 | 0.98 | 105,266 | 1.05 | 105,266 | 1.05 | 0 | 0.00 |
| ECONOMIC DEVLPMNT PROFESSIONAL | 0 | 0.00 | 0 | 0.64 | 0 | 0.64 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPEC | 0 | 0.00 | 109,282 | 2.00 | 109,282 | 2.00 | 0 | 0.00 |
| SR ECONOMIC DEVELOPMENT SPEC | 123,810 | 2.56 | 48,530 | 1.00 | 48,530 | 1.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPV | 61,796 | 1.00 | 78,002 | 1.00 | 78,002 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 260,503 | 4.54 | 342,156 | 6.00 | 342,156 | 6.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 8,172 | 0.00 | 59,899 | 0.00 | 59,899 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 9,141 | 0.00 | 22,500 | 0.00 | 22,500 | 0.00 | 0 | 0.00 |
| SUPPLIES | 47,348 | 0.00 | 19,125 | 0.00 | 19,125 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 17,749 | 0.00 | 16,500 | 0.00 | 16,500 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 2,176 | 0.00 | 12,250 | 0.00 | 12,250 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 111,883 | 0.00 | 77,750 | 0.00 | 77,750 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 1,021 | 0.00 | 3,750 | 0.00 | 3,750 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 2,010 | 0.00 | 2,010 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 4,560 | 0.00 | 7,500 | 0.00 | 7,500 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 3,700 | 0.00 | 3,700 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 3,750 | 0.00 | 3,750 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 7,568 | 0.00 | 41,250 | 0.00 | 41,250 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 50 | 0.00 | 50 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 209,618 | 0.00 | 271,034 | 0.00 | 271,034 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 5,474,030 | 0.00 | 16,318,826 | 0.00 | 16,318,826 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,474,030 | 0.00 | 16,318,826 | 0.00 | 16,318,826 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,944,151 | 4.54 | \$16,932,016 | 6.00 | \$16,932,016 | 6.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$5,944,151 | 4.54 | \$16,932,016 | 6.00 | \$16,932,016 | 6.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

1a. What strategic priority does this program address?

Customer Centric, One Team

1b. What does this program do?

- The purpose of the Missouri Community Service Commission (MCSC) is to strengthen Missouri communities through volunteerism and service by connecting Missourians of all ages and backgrounds in an effort to improve unmet community needs through direct and tangible services.
- This program provides opportunities for individuals to serve their communities as AmeriCorps members on a full- or part-time basis. The MCSC and AmeriCorps are part of a national service network supported by the Corporation for National and Community Service. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support to program partners throughout Missouri. Individuals serve through alignment with community-based nonprofit organizations, educational institutions and faith-based organizations with 501(c)(3) status.
- Core priorities are education, public safety, healthy futures for youth, economic opportunity, disaster relief, and veterans and their families.

2a. Provide an activity measure(s) for the program.

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-----------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Program Count | 22 | 23 | 19 | 23 | 22 | 22 | 23 | 27 |
| Member Count | 785 | 700 | 743 | 710 | 633 | 749 | 760 | 800 |
| Member Service Hours | 836,637 | 850,000 | 733,963 | 850,000 | 753,831 | 824,194 | 850,000 | 900,000 |
| Additional Volunteer Hours | 68,031 | 60,000 | 25,894 | 60,000 | (see note 1) | 40,000 | 40,000 | 60,000 |

Note 1: The actual FY2022 numbers did not meet the projected outcome due to economic factors regarding Member recruitment. In FY2023, the programs have increased the stipend amount in order to boost recruitment, and 27 programs have been funded. Additional volunteer hours will be reported in October 2022 with the annual Grant Progress Report (GPR).

Note 2: FY2023 and FY2024 projection do not include programs solely funded by American Rescue Plan Act (ARPA). Those programs are included in the ARPA Program Description budget document.

2b. Provide a measure(s) of the program's quality.

| | FY2020* Actual | FY2021* Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|------------------------------------|-------------------|-------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Customer Service Experience | 94% | 95% | 95% | 100% | 95% | 95% | 95% |

Note 1: Percentage of customers who rated their experience as "extremely", "very", or "somewhat" satisfied.

Note 2: *A FY2020 and FY2021 survey was not completed due to COVID-19. The survey was redeveloped for FY2022 and received 19 program respondents.

PROGRAM DESCRIPTION

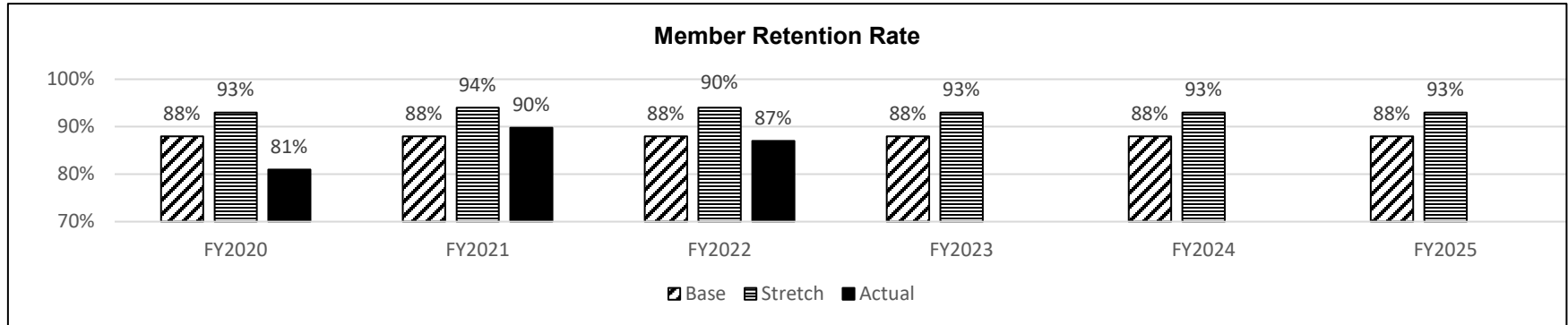
Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historical member trends and retention rates and Stretch target is a 5% increase over Base.

Note 3: The retention rate did not meet the base target due to economic factors. In FY2023, the programs increased the stipend which should improve recruitment and retention.

2d. Provide a measure(s) of the program's efficiency.

| | FY2020 Actual | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|--------------------------|------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Member Count | 785 | 743 | 710 | 633 | 750 | 1000 | 1000 |
| People Served | 9,563 | 188,103 | 190,000 | (see note 4) | 220,000 | 300,000 | 300,000 |
| Served per Member | 12 | 253 | 268 | (see note 4) | 293 | 300 | 300 |

Note 1: Calculated by dividing the cost of the program by the number of member service hours.

Note 2: FY2023-FY2025 projections set by considering possible program funding levels and expected member service hours.

Note 3: The sizable increase in People Served between FY2020 and FY2021 is due in most part to AmeriCorps' support of vaccination efforts throughout the state. We anticipate that we will see this continued growth in the coming years do to increase federal support and better tracking of our programs' impact.

Note 4: FY2022 data will not be available until the annual GPR is submitted in October 2022.

PROGRAM DESCRIPTION

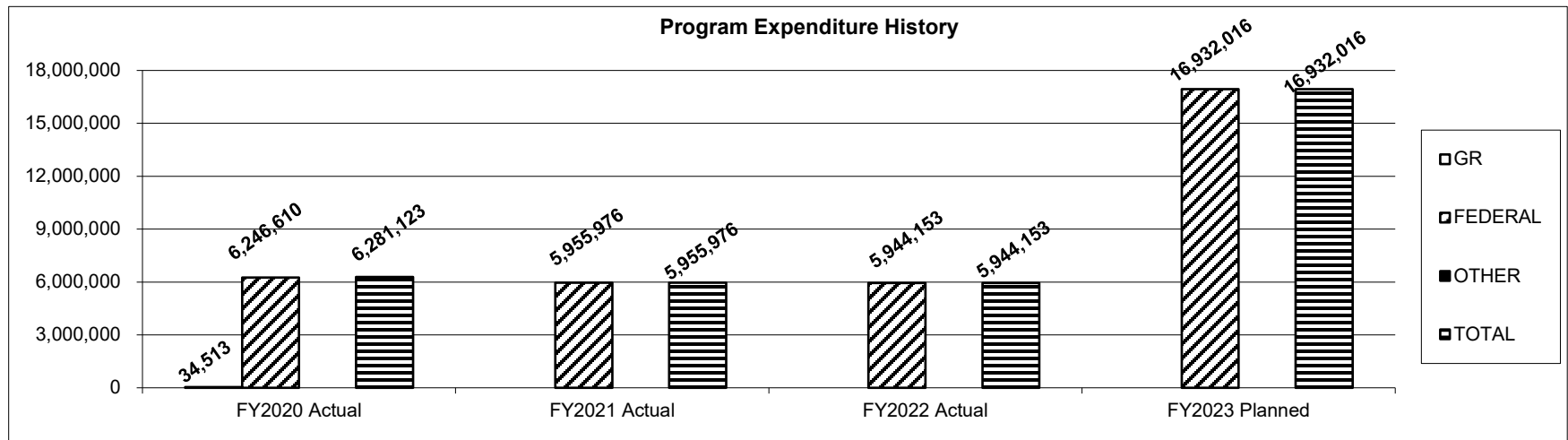
Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.592, RSMo, creates the Missouri Community Commission Fund; Federal - National and Community Service Act of 1993; HR 4854

6. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

7. Is this a federally mandated program? If yes, please explain.

Yes. The state is mandated via the National and Community Service Act of 1993 (as amended by the Serve America Act of 2009) (Title 45, Subtitle B, Chapter XXV, Part 2522) to have a Governor appointed Commission and administer AmeriCorps programs.

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43091C |
| Division: | Business and Community Solutions | | |
| Core: | MO Community Service Commission ARPA | HB Section | 7.080 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|--|------------------|-------------|------------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 61,190 | 0 | 61,190 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 7,000 | 0 | 7,000 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 3,000,000 | 0 | 3,000,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 3,068,190 | 0 | 3,068,190 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Federal Funds: | Department of Economic Development Federal Stimulus - 2021 Fund (2451) | | | | Federal Funds: | | | | |

2. CORE DESCRIPTION

The Missouri Community Service Commission's (MCSC) mission is to strengthen Missouri communities through volunteerism and service. MCSC receives funding from the Corporation for National and Community Service (CNCS) in Washington, D.C., to administer the AmeriCorps State and Education Awards programs in Missouri and to promote traditional volunteerism. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Program funds are made available to not-for-profit organizations, governmental entities, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status to help address local needs such as education, youth mentoring, public safety, housing rehabilitation, healthcare, environmental issues, disaster relief, and veterans and their families. The American Rescue Plan Act (ARPA) provides funding for the Commission Support Grant, Commission Investment Fund, a new Volunteer Generation Fund, and dollars to support AmeriCorps sub-grantees. The sub-grantees place AmeriCorps Members in communities throughout the state to address and resolve unmet needs such as tutoring, food insecurities, and environmental stewardship.

3. PROGRAM LISTING (list programs included in this core funding)

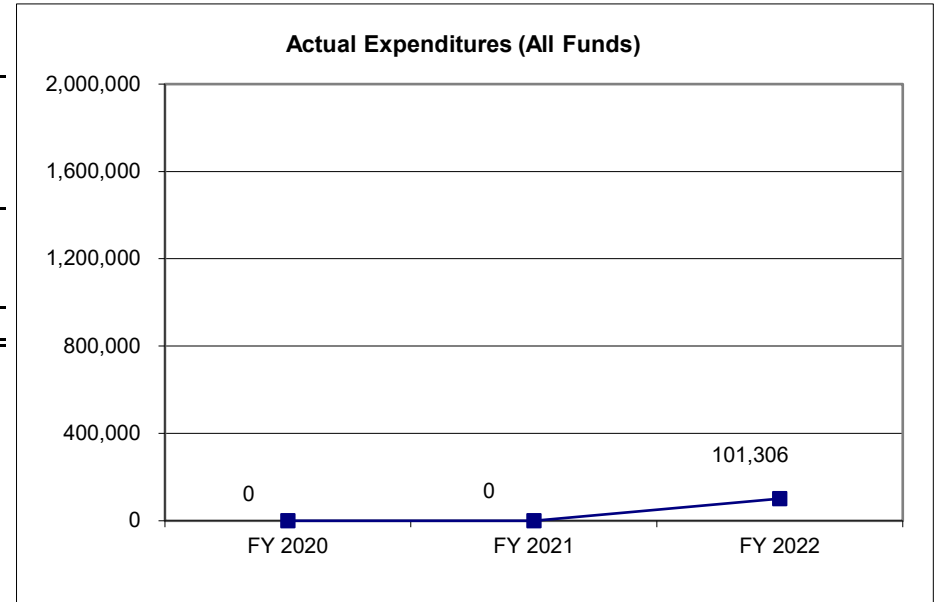
Missouri Community Service Commission ARPA

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43091C |
| Division: | Business and Community Solutions | | |
| Core: | MO Community Service Commission ARPA | HB Section | 7.080 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | N/A | N/A | 323,100 | 3,068,190 |
| Less Reverted (All Funds) | N/A | N/A | 0 | 0 |
| Less Restricted (All Funds) | N/A | N/A | 0 | 0 |
| Budget Authority (All Funds) | N/A | N/A | 323,100 | 3,068,190 |
| Actual Expenditures (All Funds) | N/A | N/A | 101,306 | N/A |
| Unexpended (All Funds) | N/A | N/A | 221,794 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | N/A | N/A | 0 | N/A |
| Federal | N/A | N/A | 221,794 | N/A |
| Other | N/A | N/A | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SERV COMM ARPA**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|------------------|--------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 0.00 | 0 | 61,190 | 0 | 61,190 | |
| | EE | 0.00 | 0 | 7,000 | 0 | 7,000 | |
| | PD | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |
| | Total | 0.00 | 0 | 3,068,190 | 0 | 3,068,190 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 0.00 | 0 | 61,190 | 0 | 61,190 | |
| | EE | 0.00 | 0 | 7,000 | 0 | 7,000 | |
| | PD | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |
| | Total | 0.00 | 0 | 3,068,190 | 0 | 3,068,190 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 0.00 | 0 | 61,190 | 0 | 61,190 | |
| | EE | 0.00 | 0 | 7,000 | 0 | 7,000 | |
| | PD | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |
| | Total | 0.00 | 0 | 3,068,190 | 0 | 3,068,190 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO COMMUNITY SERV COMM ARPA | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 61,190 | 0.00 | 61,190 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 61,190 | 0.00 | 61,190 | 0.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 7,000 | 0.00 | 7,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 7,000 | 0.00 | 7,000 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 101,306 | 0.00 | 3,000,000 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 101,306 | 0.00 | 3,000,000 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 101,306 | 0.00 | 3,068,190 | 0.00 | 3,068,190 | 0.00 | 0 | 0.00 |
| MCSC ARPA Increase - 1419008 | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 0 | 0.00 | 3,035,063 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 3,035,063 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 3,035,063 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$101,306 | 0.00 | \$3,068,190 | 0.00 | \$6,103,253 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------------------|------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO COMMUNITY SERV COMM ARPA | | | | | | | | |
| CORE | | | | | | | | |
| ECONOMIC DEVELOPMENT SPV | 0 | 0.00 | 61,190 | 0.00 | 61,190 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 61,190 | 0.00 | 61,190 | 0.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 0 | 0.00 | 2,500 | 0.00 | 2,500 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 1,500 | 0.00 | 1,500 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 3,000 | 0.00 | 3,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 7,000 | 0.00 | 7,000 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 101,306 | 0.00 | 3,000,000 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 101,306 | 0.00 | 3,000,000 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$101,306 | 0.00 | \$3,068,190 | 0.00 | \$3,068,190 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$101,306 | 0.00 | \$3,068,190 | 0.00 | \$3,068,190 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

1a. What strategic priority does this program address?

Customer Centric, One Team

1b. What does this program do?

- The purpose of the Missouri Community Service Commission (MCSC) is to strengthen Missouri communities through volunteerism and service by connecting Missourians of all ages and backgrounds in an effort to improve unmet community needs through direct and tangible services.
- MCSC received grant funds from the American Rescue Plan Act (ARPA) in 2021.
- This program provides opportunities for individuals to serve their communities as AmeriCorps members on a full- or part-time basis. The MCSC and AmeriCorps are part of a national service network supported by the Corporation for National and Community Service. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support to program partners throughout Missouri. Individuals serve through alignment with community-based nonprofit organizations, educational institutions and faith-based organizations with 501(c)(3) status.
- Core priorities are education, public safety, healthy futures for youth, economic opportunity, disaster relief, and veterans and their families.

2a. Provide an activity measure(s) for the program.

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-----------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Program Count | 0 | 0 | 0 | 0 | 0 | 5 | 5 | 0 |
| Member Count | 0 | 0 | 0 | 0 | 0 | 749 | 760 | 800 |
| Member Service Hours | 0 | 0 | 0 | 0 | 0 | 49,300 | 49,300 | 0 |
| Additional Volunteer Hours | 0 | 0 | 0 | 0 | 0 | 5,000 | 5,000 | 0 |

Note: Member count is 39 for 100% ARPA-funded programs

2b. Provide a measure(s) of the program's quality.

| | FY2020 Projected | FY2021 Projected | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|------------------------------------|---------------------|---------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Customer Service Experience | NA | NA | NA | 0% | 95% | 95% | 95% |

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: Although ARPA funds were awarded in FY2022, they were not significant enough to provide program data. FY2023 information includes only programs funded entirely by the American Rescue Plan Act (ARPA). Some other programs receive ARPA, but are not calculated in this document.

PROGRAM DESCRIPTION

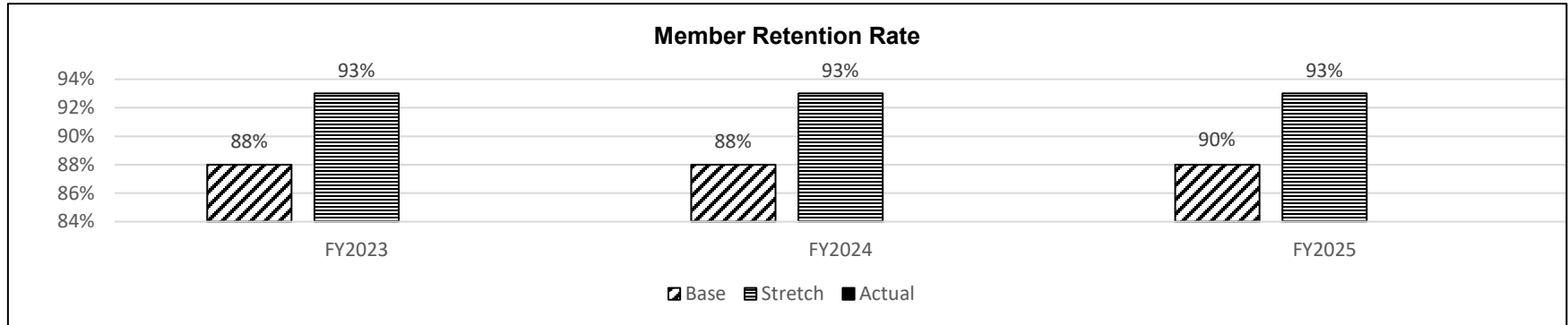
Department: Economic Development

HB Section(s): 7.080

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historical member trends and retention rates and Stretch target is a 5% increase over Base.

2d. Provide a measure(s) of the program's efficiency.

| | FY2020 Actual | FY2021 Actual | FY2022 | | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|--------------------------|------------------|------------------|-----------|--------|---------------------|---------------------|---------------------|
| | | | Projected | Actual | | | |
| Member Count | 0 | 0 | 0 | 0 | 39 | 39 | 0 |
| People Served | 0 | 0 | 0 | 0 | 10,000 | 10,000 | 0 |
| Served per Member | 0 | 0 | 0 | 0 | 256 | 256 | 0 |

Note 1: Calculated by dividing the cost of the program by the number of member service hours.

Note 2: FY2023-FY2025 projections set by considering possible program funding levels and expected member service hours.

PROGRAM DESCRIPTION

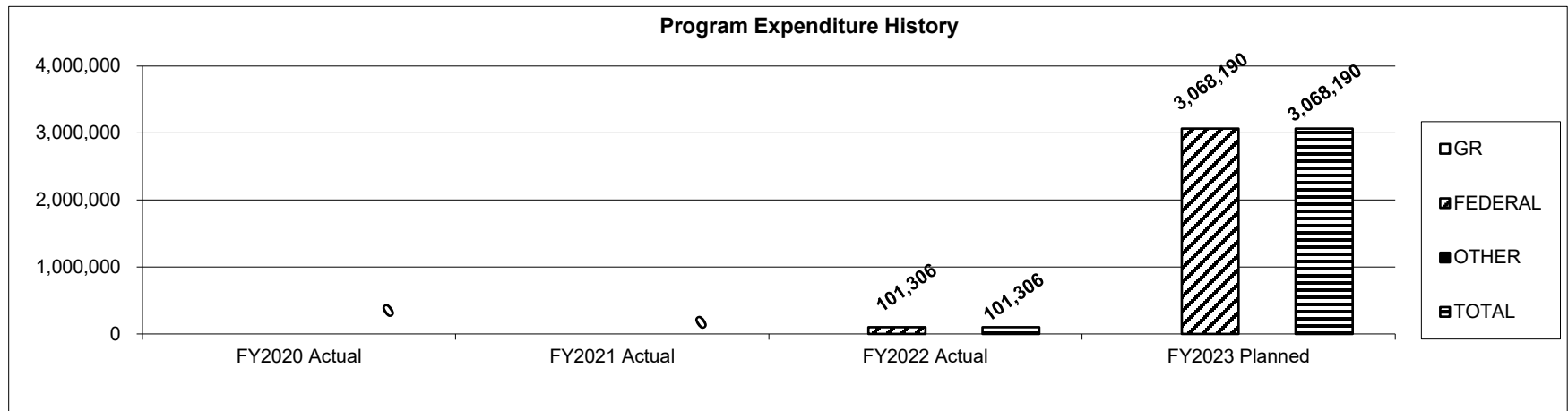
Department: **Economic Development**

HB Section(s): **7.080**

Program Name: **MO Community Service Commission**

Program is found in the following core budget(s): **MO Community Service Commission**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.592, RSMo, creates the Missouri Community Commission Fund; Federal - National and Community Service Act of 1993; HR 4854

6. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

7. Is this a federally mandated program? If yes, please explain.

Yes. The state is mandated via the National and Community Service Act of 1993 (as amended by the Serve America Act of 2009) (Title 45, Subtitle B, Chapter XXV, Part 2522) to have a Governor appointed Commission and administer AmeriCorps programs.

NEW DECISION ITEM
RANK: 10 OF 17

| | |
|---|---------------------------|
| Department: Economic Development | Budget Unit <u>43091C</u> |
| Division: Business and Community Solutions | |
| DI Name: MCSC Increase to ARPA Spending Auth DI#1419008 | HB Section <u>7.080</u> |

1. AMOUNT OF REQUEST

| | FY 2024 Budget Request | | | |
|--------------|------------------------|------------------|----------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 3,035,063 | 0 | 3,035,063 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 3,035,063 | 0 | 3,035,063 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|----------|----------|----------|----------|
| Est. Fringe | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:
Non-Counts:

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|----------|----------|----------|----------|
| Est. Fringe | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Missouri Community Service Commission (MCSC) was approved to receive additional American Rescue Plan Act (ARPA) grants via the federal AmeriCorps agency, the Corporation for National and Community Service. This New Decision Item is needed to increase the current appropriation authority to accommodate the increase in both the formula and competitive AmeriCorps ARPA grants. These funds will be used to expand the current AmeriCorps programs and fund new programs in the 2022-2023 and 2023-2024 program years by increasing living stipends and providing additional financial support to MCSC's grantee organizations.

NEW DECISION ITEM
RANK: 10 OF 17

| | |
|--|---------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>43091C</u> |
| Division: <u>Business and Community Solutions</u> | |
| DI Name: <u>MCSC Increase to ARPA Spending Auth DI#1419008</u> | HB Section <u>7.080</u> |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The increase of \$3,035,063 will make the total MCSC ARPA appropriation authority equal to the amount awarded by AmeriCorp.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Program Distributions | | | 3,035,063 | | | | 3,035,063 | | |
| Total PSD | <u>0</u> | | <u>3,035,063</u> | | <u>0</u> | | <u>3,035,063</u> | | <u>0</u> |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>3,035,063</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>3,035,063</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 10 OF 17

| Department: Economic Development | | | | Budget Unit | | <u>43091C</u> | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Business and Community Solutions | | | | HB Section | | <u>7.080</u> | | | |
| DI Name: MCSC Increase to ARPA Spending Auth | | | | DI#1419008 | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 10 **OF** 17

| | |
|--|----------------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>43091C</u> |
| Division: <u>Business and Community Solutions</u> | |
| DI Name: <u>MCSC Increase to ARPA Spending Auth</u> <u>DI#1419008</u> | HB Section <u>7.080</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the MCSC ARPA Core for Performance Measures.

6b. Provide a measure(s) of the program's quality.

Refer to the MCSC ARPA Core for Performance Measures.

6c. Provide a measure(s) of the program's impact.

Refer to the MCSC ARPA Core for Performance Measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the MCSC ARPA Core for Performance Measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------------------|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO COMMUNITY SERV COMM ARPA | | | | | | | | |
| MCSC ARPA Increase - 1419008 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 3,035,063 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 3,035,063 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$3,035,063 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$3,035,063 | 0.00 | | 0.00 |
| OTHER FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | |
|--------------------|----------------------|--------------------|--------|
| Department: | Economic Development | Budget Unit | 43095C |
| Division: | Missouri One Start | | |
| Core: | Missouri One Start | HB Section | 7.085 |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------|-------------|----------------|
| | GR | Federal | Other | Total |
| PS | 706,819 | 0 | 0 | 706,819 |
| EE | 106,320 | 0 | 0 | 106,320 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 813,139 | 0 | 0 | 813,139 |
| FTE | 12.00 | 0.00 | 0.00 | 12.00 |

| | | | | |
|--------------------|---------|---|---|---------|
| Est. Fringe | 444,880 | 0 | 0 | 444,880 |
|--------------------|---------|---|---|---------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Note:

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Note:

2. CORE DESCRIPTION

The Missouri One Start Division helps Missouri compete for economic growth by delivering tailored workforce solutions that make businesses more competitive so they can create and retain jobs in Missouri. The Missouri One Start Division provides dedicated staff, funding assistance, and targeted marketing to assist businesses with recruiting and training workers.

Missouri One Start includes the Personal Service and Expense and Equipment funding for staff who administer the business assistance for recruitment and various training programs, including the Missouri One Start Customized Training, the Missouri One Start Community College New Jobs Training Program (NJTP), and the Missouri One Start Job Retention Training Program (JRTP). Program funding for Customized Training, NJTP, and JRTP can be found in separate Core Decision Item forms.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri One Start

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43095C |
| Division: | Missouri One Start | | |
| Core: | Missouri One Start | HB Section | 7.085 |

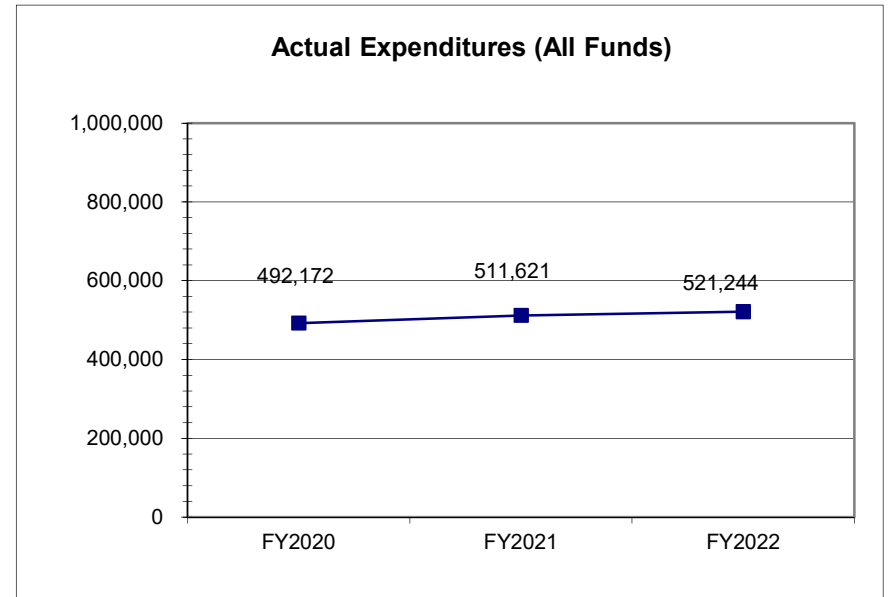
4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|
| Appropriation (All Funds) | 763,221 | 593,912 | 600,426 | 813,139 |
| Less Reverted (All Funds) | (1,226) | (1,244) | (1,256) | (24,394) |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 761,995 | 592,668 | 599,170 | 788,745 |
| Actual Expenditures (All Funds) | 492,172 | 511,621 | 521,244 | N/A |
| Unexpended (All Funds) | 269,823 | 81,047 | 77,926 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 4,869 | 3,385 | 18,191 | N/A |
| Federal | 152,917 | 0 | 0 | N/A |
| Other | 112,037 | 77,662 | 59,735 | N/A |
| | (1) | (1) | | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended amounts in Other Funds caused by workforce turnover and decrease in E&E spending due to COVID-19.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MISSOURI ONE START**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|--------------|----------------|----------------|--------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 12.00 | 706,819 | 0 | 0 | 706,819 | |
| | EE | 0.00 | 106,320 | 0 | 0 | 106,320 | |
| | Total | 12.00 | 813,139 | 0 | 0 | 813,139 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 12.00 | 706,819 | 0 | 0 | 706,819 | |
| | EE | 0.00 | 106,320 | 0 | 0 | 106,320 | |
| | Total | 12.00 | 813,139 | 0 | 0 | 813,139 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 12.00 | 706,819 | 0 | 0 | 706,819 | |
| | EE | 0.00 | 106,320 | 0 | 0 | 106,320 | |
| | Total | 12.00 | 813,139 | 0 | 0 | 813,139 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--|------------------|-------------|------------------|--------------|------------------|--------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI ONE START | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 22,424 | 0.39 | 706,819 | 12.00 | 706,819 | 12.00 | 0 | 0.00 |
| MO ONE START JOB DEVELOPMENT | 464,260 | 8.22 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 486,684 | 8.61 | 706,819 | 12.00 | 706,819 | 12.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 106,320 | 0.00 | 106,320 | 0.00 | 0 | 0.00 |
| MO ONE START JOB DEVELOPMENT | 34,560 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 34,560 | 0.00 | 106,320 | 0.00 | 106,320 | 0.00 | 0 | 0.00 |
| TOTAL | 521,244 | 8.61 | 813,139 | 12.00 | 813,139 | 12.00 | 0 | 0.00 |
| MOS Personal Service Increase - 1419009 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 21,205 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 21,205 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 21,205 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$521,244 | 8.61 | \$813,139 | 12.00 | \$834,344 | 12.00 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | |
|---|---|
| BUDGET UNIT NUMBER: 43095C BUDGET UNIT NAME: Missouri One Start HOUSE BILL SECTION: 7.085 | DEPARTMENT: Economic Development DIVISION: Missouri One Start |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | |
| DEPARTMENT REQUEST | |
| <p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Missouri One Start PS (0101) - \$706,819 x 10% = \$70,682 and Missouri One Start EE (0101) - \$106,320 x 10% = \$10,632</p> | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
| N/A | N/A |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|------------------|-------------|------------------|--------------|------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI ONE START | | | | | | | | |
| CORE | | | | | | | | |
| DIVISION DIRECTOR | 114,084 | 1.00 | 119,840 | 1.00 | 119,840 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 3,500 | 0.04 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| LEAD ADMIN SUPPORT ASSISTANT | 34,815 | 0.96 | 40,821 | 1.00 | 40,821 | 1.00 | 0 | 0.00 |
| ADMIN SUPPORT PROFESSIONAL | 1,862 | 0.04 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ECONOMIC DEVLPMNT PROFESSIONAL | 14,063 | 0.38 | 46,272 | 1.00 | 46,272 | 1.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPEC | 27,075 | 0.63 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| SR ECONOMIC DEVELOPMENT SPEC | 199,675 | 4.00 | 363,299 | 7.00 | 363,299 | 7.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPV | 91,610 | 1.56 | 136,587 | 2.00 | 136,587 | 2.00 | 0 | 0.00 |
| TOTAL - PS | 486,684 | 8.61 | 706,819 | 12.00 | 706,819 | 12.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 11,836 | 0.00 | 16,776 | 0.00 | 16,776 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 1,750 | 0.00 | 1,750 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 500 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| SUPPLIES | 3,877 | 0.00 | 10,625 | 0.00 | 10,625 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 2,688 | 0.00 | 16,289 | 0.00 | 16,289 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 2,965 | 0.00 | 9,500 | 0.00 | 9,500 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 2,500 | 0.00 | 35,500 | 0.00 | 35,500 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 0 | 0.00 | 500 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 0 | 0.00 | 2,500 | 0.00 | 2,500 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 6,030 | 0.00 | 6,030 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 1,458 | 0.00 | 1,400 | 0.00 | 1,400 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 8,270 | 0.00 | 100 | 0.00 | 100 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 700 | 0.00 | 700 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 966 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 0 | 0.00 | 700 | 0.00 | 700 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 2,450 | 0.00 | 2,450 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 34,560 | 0.00 | 106,320 | 0.00 | 106,320 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$521,244 | 8.61 | \$813,139 | 12.00 | \$813,139 | 12.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$22,424 | 0.39 | \$813,139 | 12.00 | \$813,139 | 12.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$498,820 | 8.22 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): 7.085

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

- Provide oversight to Local Education Agencies designated to administer the Missouri One Start training funds that are awarded to qualified companies creating new jobs or making new capital investment relating directly to the retention of jobs. The Missouri One Start training programs include the Customized Training program, New Jobs Training Program (NJTP), and Job Retention Training Program (JRTP).
- Coordinate workforce solutions to assist businesses with having the right workforce with the right skillset by providing personalized recruitment assistance and funding resources for specialized industry training.
- Cultivate a strong brand identity that communicates value-add of Missouri's workforce to retain and attract new companies, capital investment, and jobs to the state.

2a. Provide an activity measure(s) for the program.

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|------------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Social Media Outreach Posts | 133 | 266 | 227 | 250 | 115 | 275 | 303 | 333 |

Note 1: FY2023 reflects a 10% increase from FY2022 Projected. FY2024-FY2025 reflect a 10% increase each year.

Note 2: FY2022 Actual declined due to the vacancy of the position for six months.

2b. Provide a measure(s) of the program's quality.

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|------------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Customer Service Experience | 91% | 100% | 91% | 94% | 92% | 94% | 96% | 98% |

Note 1: Percentage of respondents who rated their experience as "good" or "excellent."

Note 2: Data includes 86 respondents from 224 companies surveyed in FY2022.

Note 3: Projections reflect a 2% increase each year.

PROGRAM DESCRIPTION

Department of Economic Development _____

HB Section(s): 7.085

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

2c. Provide a measure(s) of the program's impact.

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|-------------------------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Social Media Outreach | 77,531 | 155,062 | 1,041,644 | 1,145,808 | 1,332,893 | 1,466,182 | 1,612,800 | 1,774,080 |
| Social Media Followers | 350 | 385 | 564 | 620 | 652 | 717 | 789 | 866 |

Note 1: FY2022 Social Media Outreach reflects both paid and organic social media outreach. FY2023-FY2025 reflects a 10% increase of the FY2022 Actual.

Note 2: Social Media Outreach includes clicks, likes, shares, and comments.

Note 3: FY2023-FY2025 Projected Social Media Followers reflects a 10% increase of unique followers each year based on the FY2022 Actual.

2d. Provide a measure(s) of the program's efficiency.

The measures for this program's efficiency may be found in the Missouri One Start Community College New Jobs Training Program, and the Missouri One Start Community College Job Retention Training Program Core and Program Description forms.

PROGRAM DESCRIPTION

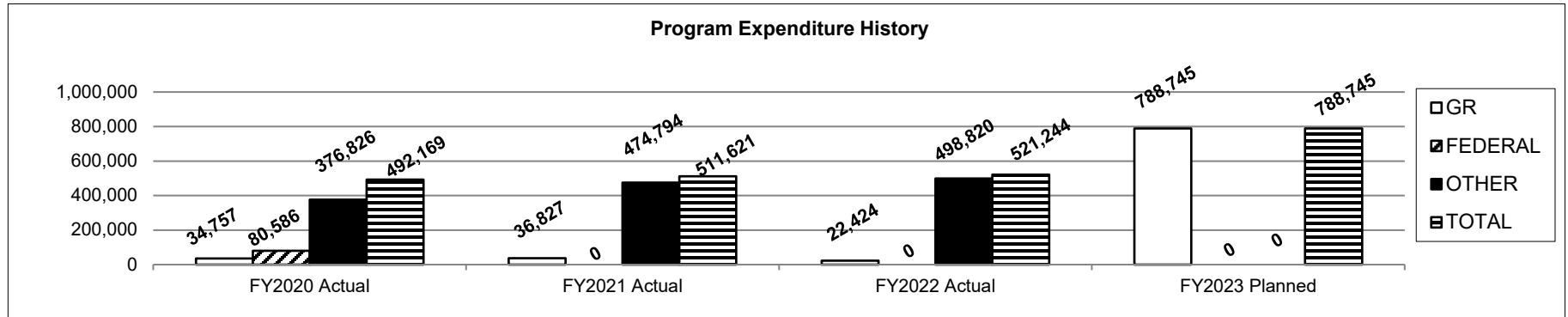
Department of Economic Development

HB Section(s): 7.085

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

FY2020-FY2022: GR Transfer to Missouri One Start Job Development Fund to administer the Missouri One Start Training Programs.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.800-620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 13 OF 17

| | | |
|------------------------------------|-------------|------------------|
| Department: Economic Development | Budget Unit | 43095C |
| Division: Missouri One Start | | |
| DI Name: Personal Service Increase | DI#1419009 | HB Section 7.085 |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | |
|------------------------|--------|---------|-------|--------|
| | GR | Federal | Other | Total |
| PS | 21,205 | 0 | 0 | 21,205 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 21,205 | 0 | 0 | 21,205 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|-------|---|---|-------|
| Est. Fringe | 7,736 | 0 | 0 | 7,736 |
|--------------------|-------|---|---|-------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

| FY 2024 Governor's Recommendation | | | | |
|-----------------------------------|------|---------|-------|-------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

In FY2023, Missouri One Start (MOS) funding was switched from a General Revenue (GR) Transfer to a straight GR appropriation. Because of how the Governor's Reserve is calculated, this, inadvertently, reduced the available Personal Service for this team by \$21,205. This NDI would restore that \$21,205 without increasing FTE and while maintaining the change in how the funds are structured.

NEW DECISION ITEM
RANK: 13 OF 17

| | | |
|------------------------------------|-------------|------------------|
| Department: Economic Development | Budget Unit | 43095C |
| Division: Missouri One Start | | |
| DI Name: Personal Service Increase | DI#1419009 | HB Section 7.085 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

MOS is requesting an increase their Personal Service authority by the 3% Reserve amount of \$21,205 since their appropriation was switched to GR from a transfer of GR into the Missouri Job Development Fund in FY2023.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| 100/Economic Dev Specialist | 21,205 | | | | | | 21,205 | 0.0 | |
| Total PS | 21,205 | 0.0 | 0 | 0.0 | 0 | 0.0 | 21,205 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 21,205 | 0.0 | 0 | 0.0 | 0 | 0.0 | 21,205 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 13 OF 17

| Department: Economic Development | | | Budget Unit | | 43095C | | | | |
|------------------------------------|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Missouri One Start | | | | | | | | | |
| DI Name: Personal Service Increase | | | DI#1419009 | | HB Section | | 7.085 | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 13 OF 17

| | | |
|------------------------------------|-------------|-------------------------|
| Department: Economic Development | Budget Unit | <u>43095C</u> |
| Division: Missouri One Start | | |
| DI Name: Personal Service Increase | DI#1419009 | HB Section <u>7.085</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Missouri One Start Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Missouri One Start Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Missouri One Start Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Missouri One Start Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

This increase of Personal Service GR authority is essential to maintaining the Missouri One Start Division staffing at the current levels.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|-----------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI ONE START | | | | | | | | |
| MOS Personal Service Increase - 1419009 | | | | | | | | |
| ECONOMIC DEVELOPMENT SPEC | 0 | 0.00 | 0 | 0.00 | 21,205 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 21,205 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$21,205 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$21,205 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

NEW DECISION ITEM
RANK: 5 OF 17

| | |
|--|---------------------------|
| Department: Department of Economic Development | Budget Unit 43096C |
| Division: Missouri One Start | |
| DI Name: Community College Training Fund DI# 1419001 | HB Section 7.086 |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|-------------|-------------|-------------------|-------------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 27,000,000 | 27,000,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 27,000,000 | 27,000,000 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Missouri One Start Community College Training Fund (0538)
Non-Counts:

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|---|--|--|
| <input checked="" type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Legislation was passed last session to combine the Missouri One Start's (MOS) New Jobs and Retained Jobs Training Funds. This necessitates a change in how the budget is structured, which is reflected in this NDI. The legislature combined the two funds to streamline the process for participating employers and to allow greater flexibility to use the funds for existing Missouri businesses.

MOS Community College Training Fund will generate funds by diverting a portion of the employee state withholding tax (approximately 2%) into a designated training account to reimburse eligible training costs that are normally associated with large attraction or expansion projects.

The combined amount requested is the same as the amount requested across both funds in FY2023.

NEW DECISION ITEM
RANK: 5 OF 17

| | | |
|--|-------------|------------------|
| Department: Department of Economic Development | Budget Unit | 43096C |
| Division: Missouri One Start | | |
| DI Name: Community College Training Fund | DI#1419001 | HB Section 7.086 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The current appropriation authority for MOS Community College New Jobs Training Fund is \$11,000,000 and the current appropriation authority for MOS Community College Retained Jobs Training Fund is \$16,000,000. Pursuant to §620.809, RSMo, and House Bill 2400, these two funds will be combined into the Missouri One Start Community College Training Fund for a total authority of \$27,000,000. No additional funds are being requested. All eligibility requirements and program guidelines remain the same.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Program Distributions | | | | | 27,000,000 | | 27,000,000 | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>27,000,000</u> | | <u>27,000,000</u> | | <u>0</u> |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>27,000,000</u> | <u>0.0</u> | <u>27,000,000</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 5 OF 17

| Department: Department of Economic Development | | | | Budget Unit | | <u>43096C</u> | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Missouri One Start | | | | HB Section | | <u>7.086</u> | | | |
| DI Name: Community College Training Fund | | | | DI#1419001 | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 5 OF 17

| | |
|--|---------------------------|
| Department: Department of Economic Development | Budget Unit 43096C |
| Division: Missouri One Start | |
| DI Name: Community College Training Fund DI# 1419001 | HB Section 7.086 |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

The activity measures for this program can be found in the Missouri One Start New Jobs and Retained Jobs Training Program Program Descriptions.

6b. Provide a measure(s) of the program's quality.

The quality measures for this program can be found in the Missouri One Start New Jobs and Retained Jobs Training Program Program Descriptions.

6c. Provide a measure(s) of the program's impact.

The impact measures for this program can be found in the Missouri One Start New Jobs and Retained Jobs Training Program Program Descriptions.

6d. Provide a measure(s) of the program's efficiency.

The efficiency measures for this program can be found in the Missouri One Start New Jobs and Retained Jobs Training Program Program Descriptions.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

By combining the Community College New Jobs and Retained Jobs spending authority into the Community College Training Fund, it will allow for greater flexibility within the program and allow funds to be spent on not only new and retained jobs, but also for recruitment services in order for companies to remain competitive.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---|------------|-------------|------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MO ONE START COMM COLL TRNG | | | | | | | | |
| MOS Comm College Training Fund - 1419001 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 27,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 27,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$27,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$27,000,000 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | | | | | | | |
|---|------------|---------|-----------|------------|---|------|------|-------|-------|
| Department: Economic Development | | | | | Budget Unit 43100C | | | | |
| Division: Missouri One Start | | | | | | | | | |
| Core: Missouri One Start Job Development Fund | | | | | HB Section 7.095 | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 140,000 | 0 | 0 | 140,000 | EE | 0 | 0 | 0 | 0 |
| PSD | 14,976,835 | 0 | 2,448,221 | 17,425,056 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 15,116,835 | 0 | 2,448,221 | 17,565,056 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |
| Other Funds: Missouri One Start Job Development Fund (0600) | | | | | Other Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| The General Revenue transfer into the Missouri One Start Job Development Fund (MJDF) was eliminated beginning FY2023. This fund previously received a General Revenue transfer to provide funding for the Missouri One Start Customized Training Program and the personal services, equipment, and expenses of Missouri One Start staff. These services continue to be supported through straight General Revenue funds. The Missouri One Start Customized Training Program is one of the more flexible and popular of workforce training programs for businesses. It is an essential tool in economic development efforts and provides direct assistance to Missouri businesses for the training and upskilling of new and existing employees with a purpose of creating and retaining jobs in the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools, with oversight provided by Missouri One Start staff. | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Missouri One Start Job Development Fund | | | | | | | | | |

CORE DECISION ITEM

Department: Economic Development
Division: Missouri One Start
Core: Missouri One Start Job Development Fund

Budget Unit 43100C
HB Section 7.095

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|------------------|------------------|------------------|-----------------------|
| Appropriation (All Funds) | 17,395,000 | 8,693,406 | 8,693,406 | 17,565,056 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 17,395,000 | 8,693,406 | 8,693,406 | 17,565,056 |
| Actual Expenditures (All Funds) | 9,937,389 | 6,047,397 | 5,209,442 | N/A |
| Unexpended (All Funds) | 7,457,611 | 2,646,009 | 3,483,964 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 7,457,611 | 2,646,009 | 3,483,964 | N/A |
| | (1) | (1) | (1) | |

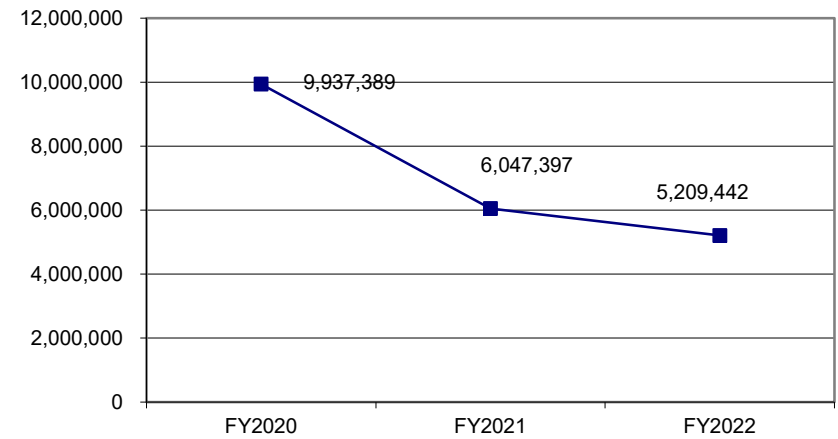
*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended funds resulted from spending authority exceeding General Revenue transfer and available fund balance.

Actual Expenditures (All Funds)



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MISSOURI ONE START JOB DEV

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|-------------|-------------------|----------|------------------|-------------------|-------------|
| TAFP AFTER VETOES | | | | | | | |
| | EE | 0.00 | 140,000 | 0 | 0 | 140,000 | |
| | PD | 0.00 | 14,976,835 | 0 | 2,448,221 | 17,425,056 | |
| | Total | 0.00 | 15,116,835 | 0 | 2,448,221 | 17,565,056 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | EE | 0.00 | 140,000 | 0 | 0 | 140,000 | |
| | PD | 0.00 | 14,976,835 | 0 | 2,448,221 | 17,425,056 | |
| | Total | 0.00 | 15,116,835 | 0 | 2,448,221 | 17,565,056 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | EE | 0.00 | 140,000 | 0 | 0 | 140,000 | |
| | PD | 0.00 | 14,976,835 | 0 | 2,448,221 | 17,425,056 | |
| | Total | 0.00 | 15,116,835 | 0 | 2,448,221 | 17,565,056 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-----------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI ONE START JOB DEV | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 140,000 | 0.00 | 140,000 | 0.00 | 0 | 0.00 |
| MO ONE START JOB DEVELOPMENT | 175,214 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 175,214 | 0.00 | 140,000 | 0.00 | 140,000 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 14,976,835 | 0.00 | 14,976,835 | 0.00 | 0 | 0.00 |
| MO ONE START JOB DEVELOPMENT | 5,034,228 | 0.00 | 2,448,221 | 0.00 | 2,448,221 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,034,228 | 0.00 | 17,425,056 | 0.00 | 17,425,056 | 0.00 | 0 | 0.00 |
| TOTAL | 5,209,442 | 0.00 | 17,565,056 | 0.00 | 17,565,056 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,209,442 | 0.00 | \$17,565,056 | 0.00 | \$17,565,056 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------------------|--------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI ONE START JOB DEV | | | | | | | | |
| CORE | | | | | | | | |
| SUPPLIES | 1,546 | 0.00 | 500 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 173,668 | 0.00 | 129,500 | 0.00 | 129,500 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 5,000 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 175,214 | 0.00 | 140,000 | 0.00 | 140,000 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 5,034,228 | 0.00 | 17,425,056 | 0.00 | 17,425,056 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,034,228 | 0.00 | 17,425,056 | 0.00 | 17,425,056 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,209,442 | 0.00 | \$17,565,056 | 0.00 | \$17,565,056 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$15,116,835 | 0.00 | \$15,116,835 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$5,209,442 | 0.00 | \$2,448,221 | 0.00 | \$2,448,221 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri One Start Job Development Fund

Program is found in the following core budget(s): Missouri One Start Job Development Fund

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

- Provides the funding source for the Missouri One Start Customized Training program.
- Funds provided to Missouri One Start assistance to small, medium and large businesses throughout the state to recruit, train and upskill new and existing employees to meet the specific workforce needs of a business.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---------------------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Companies Assisted | 300 | 250 | 190 | 191 | 190 | 191 | 210 | 231 | 254 |
| Funds Awarded | \$12,400,000 | \$9,937,389 | \$5,800,000 | \$5,868,338 | \$5,841,803 | \$5,034,228 | \$13,500,000 | \$13,500,000 | \$13,500,000 |

Note 1: Funds Awarded includes both funds obligated for training and to administer the training program.

Note 2: Companies assisted in FY2022 includes 187 companies and 4 consortiums.

Note 3: Projections for Companies Assisted and Funds Awarded for FY2024-FY2025 assumes general revenue spending authority remains consistent at the FY2023 appropriation level and reflects a 10% increase each year.

2b. Provide a measure(s) of the program's quality.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | 100% | 91% | 100% | 94% | 97% | 95% | 97% | 99% | 100% |

Note 1: Percentage of respondents who rated their experience as "good" or "excellent."

Note 2: Data includes 74 respondents from 198 Customized Training companies surveyed in FY2022.

Note 3: For FY2022, 5% rated services as "Average", 0% rated services as "Poor or Fair."

Note 4: Percentage increase reflects a 2% increase each year.

PROGRAM DESCRIPTION

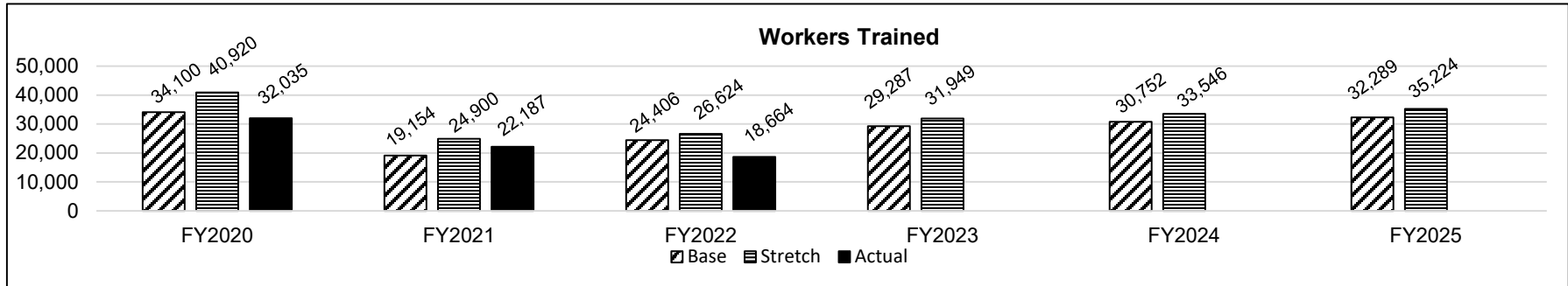
Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri One Start Job Development Fund

Program is found in the following core budget(s): Missouri One Start Job Development Fund

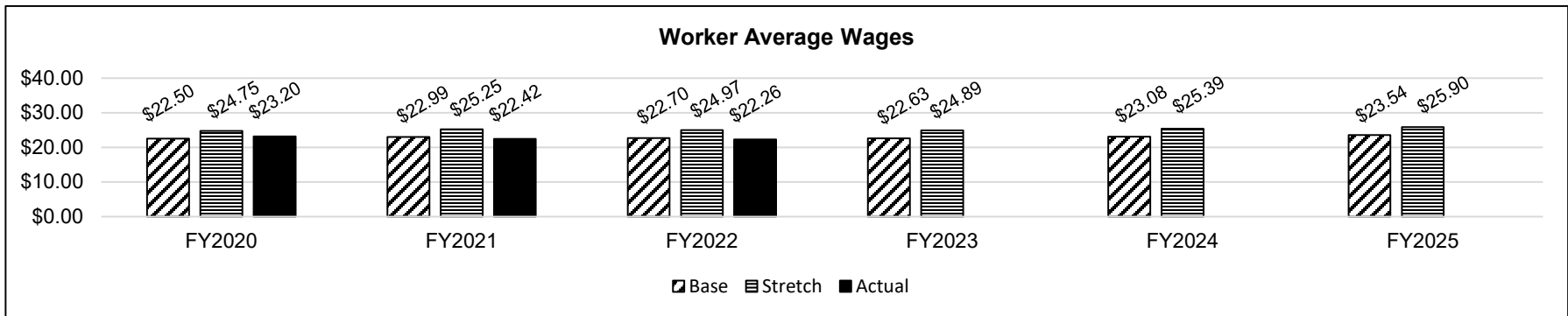
2c. Provide a measure(s) of the program's impact.



Note 1: Actual for FY2022 reflects the reported count of unduplicated count of Workers Trained (as of 8-17-22).

Note 2: Base and Stretch for FY2023 reflects a 20% increase of the Actual and Stretch in FY2022 due to increased funding.

Note 3: Base and Stretch target for FY2024-FY2025 reflects similar funding to FY2023 and demonstrates a 5% increase to the Base and Stretch targets for workers trained each year.



Note 1: Base target for FY2023 reflects an average of the Actual Wages from FY2020-FY2022. Base targets for FY2024-FY2025 reflects a 2% increase each year of the Base target.

Note 2: Stretch targets for FY2023-FY2025 reflects a 10% increase each year of the Base target.

PROGRAM DESCRIPTION

Department: Economic Development

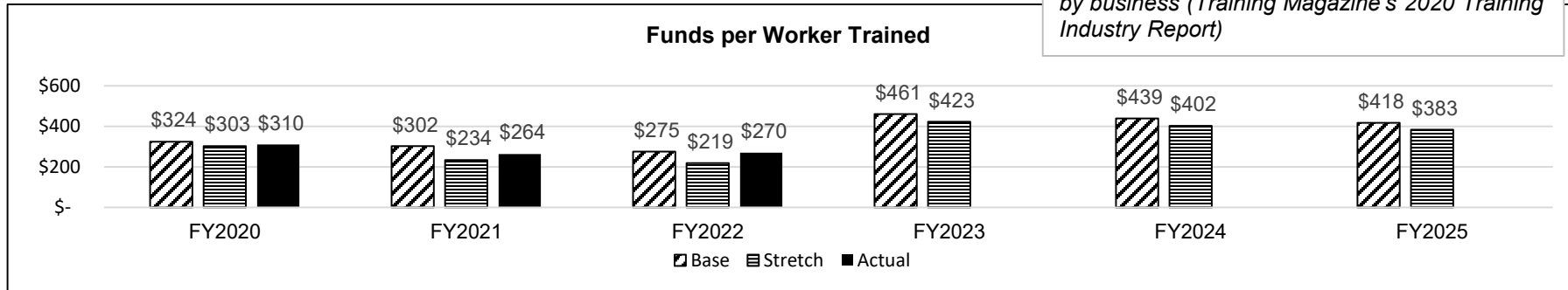
HB Section(s): 7.095

Program Name: Missouri One Start Job Development Fund

Program is found in the following core budget(s): Missouri One Start Job Development Fund

2d. Provide a measure(s) of the program's efficiency.

National Average: \$1,111 per employee spent by business (Training Magazine's 2020 Training Industry Report)



Note 1: Actual Funds per Workers Trained is calculated by dividing the awarded training funds by the number of unduplicated workers receiving training.

Note 2: Base and Stretch targets for FY2023-FY2025 reflects funding remaining consistent at FY2023 levels and a 20% increase in the projected base and stretched unduplicated number of workers trained in FY2023 and 5% increase in unduplicated number of workers trained FY2024-2025.

PROGRAM DESCRIPTION

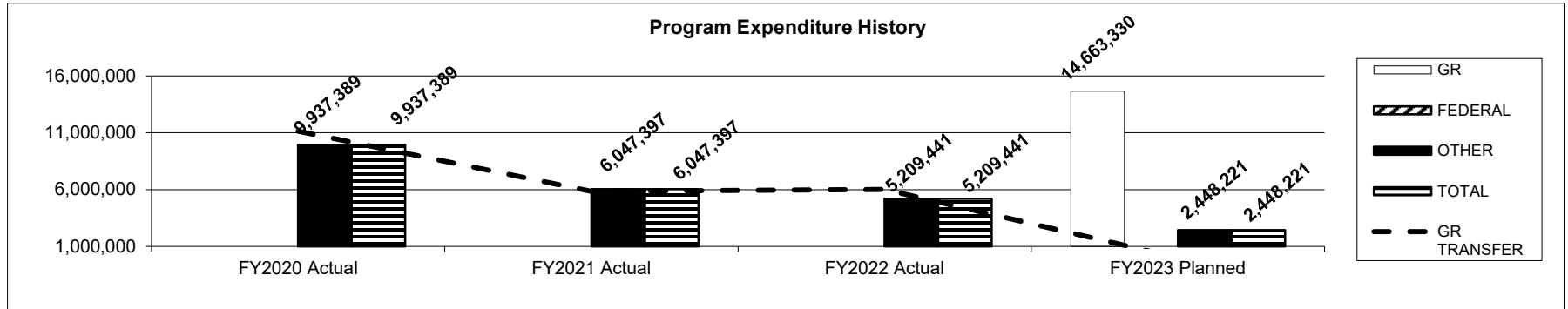
Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri One Start Job Development Fund

Program is found in the following core budget(s): Missouri One Start Job Development Fund

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Missouri One Start Job Development Fund (0600) formerly the Missouri Works Job Development Fund.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.800-620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | |
|---|-------------|----------------|--------------|--------------|--|-------------|-------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit <u>43101C</u> | | | | |
| Division: Missouri One Start | | | | | | | | | |
| Core: Hannibal Innovation Center | | | | | HB Section <u>7.096</u> | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>The Hannibal School District seeks the purchase of a \$3 million dollar vacant Sutherlands property located at 4415 McMasters Avenue in FY2023 to be their Innovation Center. The intent of the Hannibal Innovation Center is to expand the technical education and workforce readiness of their students and community to match the current and future needs of local employers.</p> <p>This was inadvertently designated as a recurring item, so the Department is recommending spending be reduced to \$0 for FY2024.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Hannibal Innovation Center | | | | | | | | | |

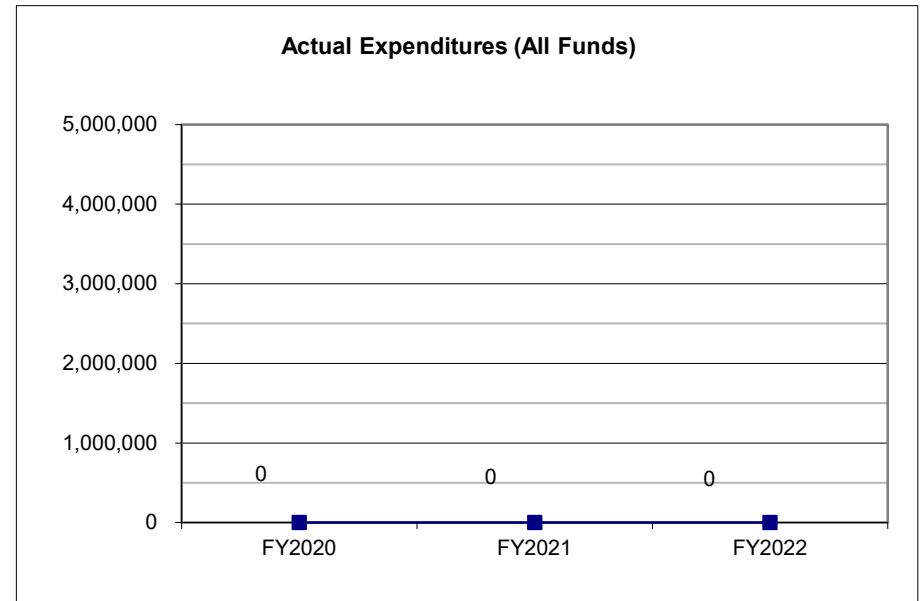
CORE DECISION ITEM

Department: Economic Development
 Division: Missouri One Start
 Core: Hannibal Innovation Center

Budget Unit 43101C
 HB Section 7.096

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|------------------|------------------|------------------|-----------------------|
| Appropriation (All Funds) | 0 | 0 | 0 | 1,900,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | (57,000) |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 0 | 1,843,000 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT HANNIBAL INNOVATION CENTER

5. CORE RECONCILIATION DETAIL

| | | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|------|------|----|-----------------|-------------|--------------------|----------|----------|--------------------|----------------|
| TAFP AFTER VETOES | | | | | | | | | | |
| | | | | PD | 0.00 | 1,900,000 | 0 | 0 | 1,900,000 | |
| | | | | Total | 0.00 | 1,900,000 | 0 | 0 | 1,900,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | | |
| Core Reduction | 1825 | 2127 | PD | 0.00 | (1,900,000) | | 0 | 0 | (1,900,000) | Core reduction |
| NET DEPARTMENT CHANGES | | | | | 0.00 | (1,900,000) | 0 | 0 | (1,900,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | | | |
| | | | | PD | 0.00 | 0 | 0 | 0 | 0 | |
| | | | | Total | 0.00 | 0 | 0 | 0 | 0 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | | |
| | | | | PD | 0.00 | 0 | 0 | 0 | 0 | |
| | | | | Total | 0.00 | 0 | 0 | 0 | 0 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-----------------------------------|------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| HANNIBAL INNOVATION CENTER | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 1,900,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 1,900,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 1,900,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,900,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------------------|------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| HANNIBAL INNOVATION CENTER | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 1,900,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 1,900,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,900,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$1,900,000 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION**Department: Economic Development****HB Section(s): 7.096****Program Name: Hannibal Innovation Center****Program is found in the following core budget(s): Hannibal Innovation Center****1a. What strategic priority does this program address?**

Customer Centric

1b. What does this program do?

Provides a funding source to assist with the purchase of a \$3 million dollar vacant Sutherland property to become the Hannibal Innovation Center in FY2023. The Hannibal Innovation Center will provide a campus to expand and enhance existing technical programs, create new technical programs to propel Northeast Missouri technical employment into the future, and provide opportunities for adult education utilizing the campus and its high tech equipment for training opportunities for employers and potential workforce.

2a. Provide an activity measure(s) for the program.

1. Signed letter of intent between Hannibal School District and Sutherland's Property and the 5% earnest money from the Hannibal School District to the Sutherlands group is secured.
2. Signed MOU between DED and the Hannibal School District.
3. Purchase of the Sutherland's Property located at 4417 McMasters Avenue by the Hannibal School District in FY2023.

2b. Provide a measure(s) of the program's quality.

A quality measure is under development.

2c. Provide a measure(s) of the program's impact.

An impact measure is under development.

2d. Provide a measure(s) of the program's efficiency.

An efficiency measure is under development.

PROGRAM DESCRIPTION

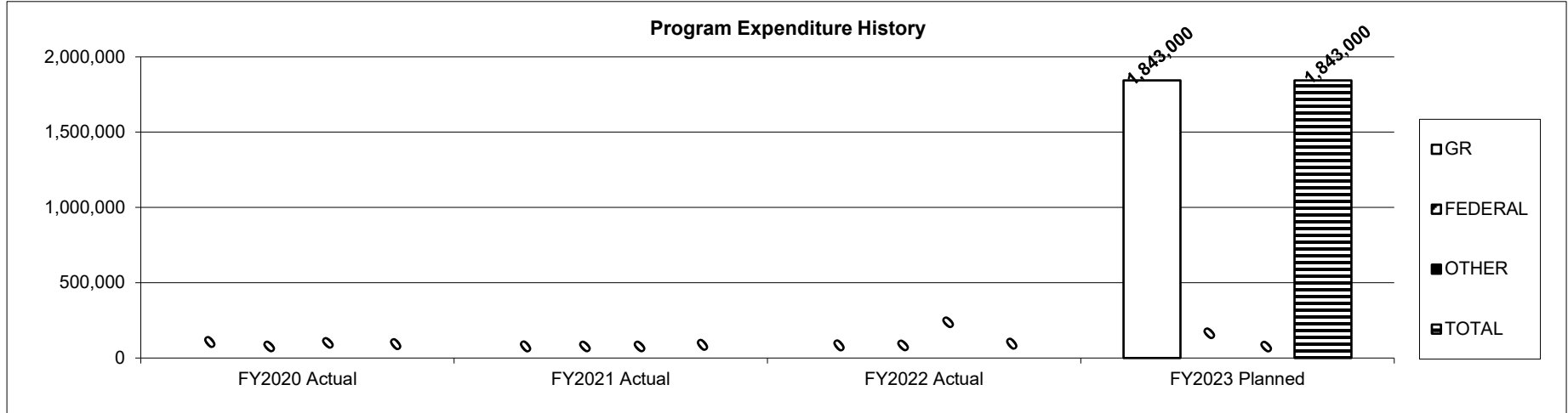
Department: Economic Development

HB Section(s): 7.096

Program Name: Hannibal Innovation Center

Program is found in the following core budget(s): Hannibal Innovation Center

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditure includes GR 3% reserve.

4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|-------------|--|-------------|--------|
| Department: | Economic Development | Budget Unit | 43110C |
| Division: | Missouri One Start | | |
| Core: | Missouri One Start Community College New Jobs Training Program | HB Section | 7.100 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|---|--|---------|-------|-------|---|------|------|-------|-------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |
| Other Funds: | Community College New Jobs Training Program (0563) | | | | Other Funds: | | | | |
| Notes: | | | | | Notes: | | | | |

2. CORE DESCRIPTION

This fund was combined in statute with the Job Retention Training Program Fund (0717), and the reduction in core here is reflected in the previous new decision item for the Missouri One Start Community College Training Fund.

3. PROGRAM LISTING (list programs included in this core funding)

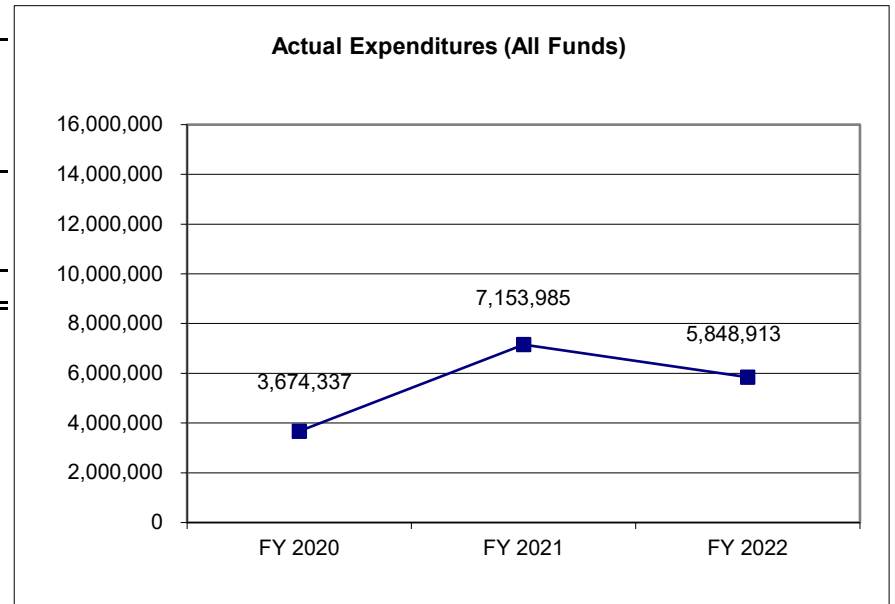
The Missouri One Start Community College New Jobs Training Program

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43110C |
| Division: | Missouri One Start | | |
| Core: | Missouri One Start Community College New Jobs Training Program | HB Section | 7.100 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 16,000,000 | 16,000,000 | 16,000,000 | 11,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 16,000,000 | 16,000,000 | 16,000,000 | 11,000,000 |
| Actual Expenditures (All Funds) | 3,674,337 | 7,153,985 | 5,848,913 | N/A |
| Unexpended (All Funds) | 12,325,663 | 8,846,015 | 10,151,087 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 12,325,663 | 8,846,015 | 10,151,087 | N/A |



*Restricted amount is as of: (1)

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) In FY2022, there were 3 new NJTP projects totaling \$6,731,741. Of the unexpended funds in FY2022, \$8.7 of the \$10.1 million are obligated withholdings from outstanding projects from previous years that are anticipated to be redeemed within the next 4-6 years.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT COMM COLL NEW JOBS TRAINING

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-----------------|-------------|----------|----------|---------------------|---------------------|--|
| TAFP AFTER VETOES | | | | | | | | |
| | | PD | 0.00 | 0 | 0 | 11,000,000 | 11,000,000 | |
| | | Total | 0.00 | 0 | 0 | 11,000,000 | 11,000,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reduction | 1331 5121 | PD | 0.00 | 0 | 0 | (11,000,000) | (11,000,000) | Core reduction - see corresponding NDI (DI#1419001) |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 0 | (11,000,000) | (11,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PD | 0.00 | 0 | 0 | 0 | 0 | |
| | | Total | 0.00 | 0 | 0 | 0 | 0 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PD | 0.00 | 0 | 0 | 0 | 0 | |
| | | Total | 0.00 | 0 | 0 | 0 | 0 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------------|--------------------|-------------|---------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| COMM COLL NEW JOBS TRAINING | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO ONE START COL NEW JOBS TRN | 5,848,913 | 0.00 | 11,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,848,913 | 0.00 | 11,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 5,848,913 | 0.00 | 11,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,848,913 | 0.00 | \$11,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------------------|--------------------|-------------|---------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| COMM COLL NEW JOBS TRAINING | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 5,848,913 | 0.00 | 11,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 5,848,913 | 0.00 | 11,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$5,848,913 | 0.00 | \$11,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$5,848,913 | 0.00 | \$11,000,000 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

1a. What strategic priority does this program address?

Customer Centric, One Team

1b. What does this program do?

- Provides funds to assist eligible businesses to train workers in newly created jobs. The program is suited for competitive projects with a substantial amount of job creation. It has a dual mission to develop talent and grow business.
- In coordination with the Department of Revenue, a portion of the new jobs' state withholding tax is diverted into a designated training account to reimburse eligible training costs that are normally associated with a new business locations or expansions.
- The program is administered by the local community college with oversight by Missouri One Start staff.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Companies Assisted | 14 | 13 | 14 | 8 | 11 | 12 | 13 | 14 | 15 |

Note: Projected data for FY2023-2024 reflects a 5% increase each year. .

2b. Provide a measure(s) of the program's quality.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | 100% | 50% | 95% | 100% | 100% | 92% | 94% | 96% | 98% |

Note 1: Percentage of respondents who rated their experience as "average", "good" or "excellent."

Note 2: NJTP and JRTP surveys were combined. 12 out of 26 companies responded to the survey.

Note 3: For FY2022, 8% rated services as "Poor" and 0% rated services as "Fair".

Note 4: Percentage increase reflects a 2% increase each year.

PROGRAM DESCRIPTION

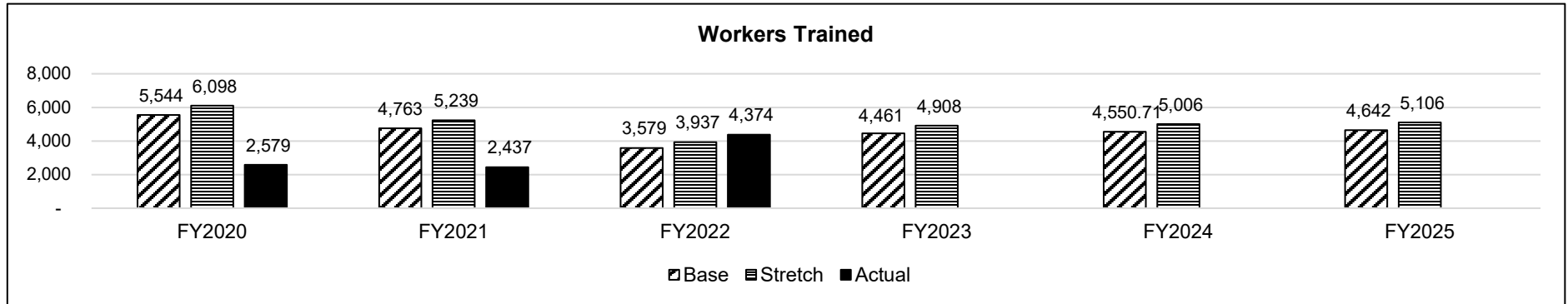
Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Community College New Jobs Training Program

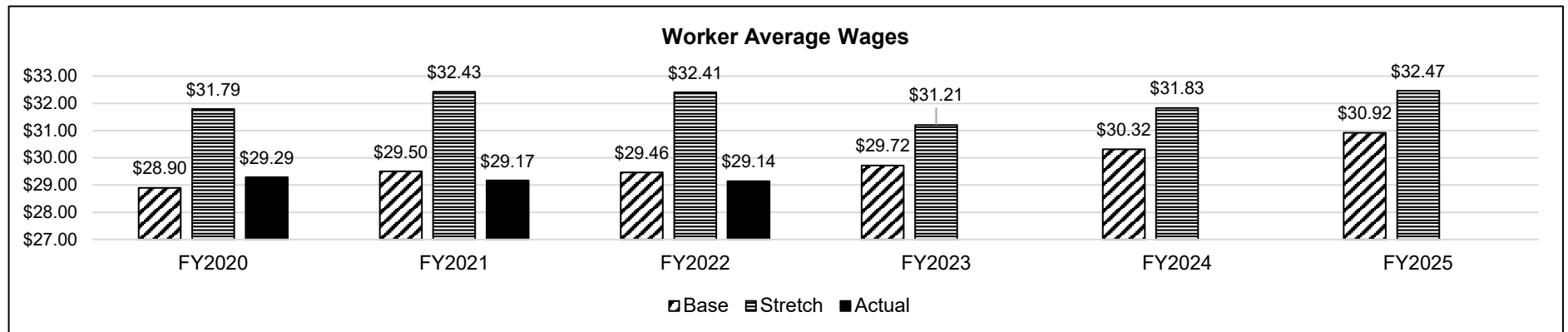
Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

2c. Provide a measure(s) of the program's impact.



Note 1: Workers Trained is an unduplicated count.

Note 2: Base target for FY2023-FY2025 reflects a 2% increase each year based on FY2022 Actuals. FY2023-FY2025 Stretch targets reflect a 10% increase of the Base target each year.



Note 1: Base targets for FY2023 reflects an average of the Actual wages from FY2020-FY2022. Base targets for FY2024-FY2025 reflects a 2% increase.

Note 2: Stretch targets for FY2023-FY2025 reflects a 5% increase of the Base.

PROGRAM DESCRIPTION

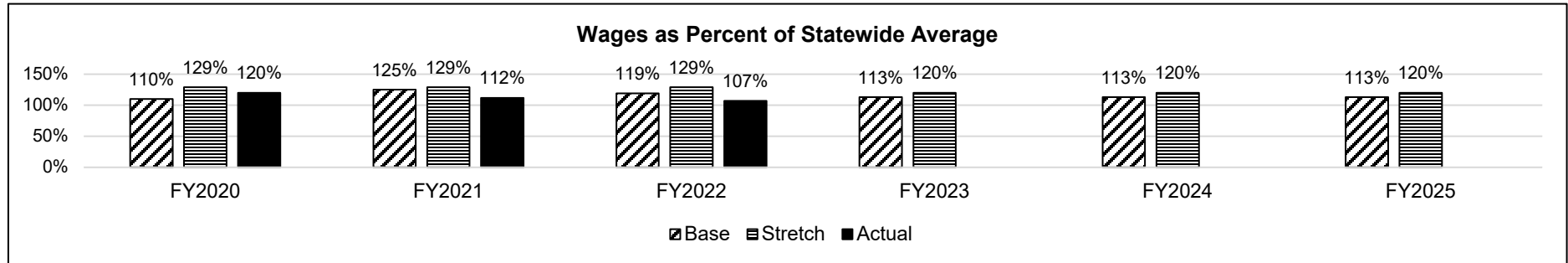
Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

2c. Provide a measure(s) of the program's impact. (continued)

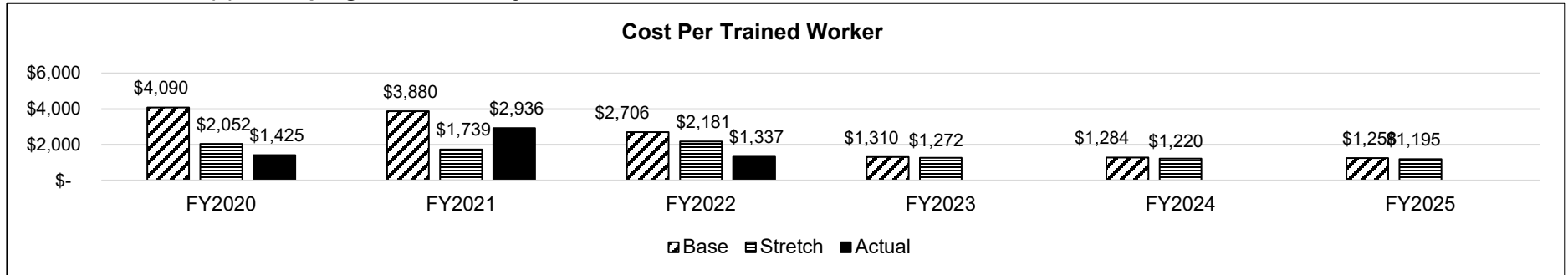


Note 1: Statewide Average Hourly Wage for CY2021 for Public and Private industries was \$27.14 per hour. The chart reflects the ratio of trainee average wages to statewide average as a percentage.

Note 2: Base target for FY2023-FY2025 reflects an average of Actual percentage of trainee wages from FY2020-FY2022. Stretch target reflects highest percentage of the previous 3 years.

Note 3: Actual trainee wages for FY2022 was \$31.85 per hour.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing approved amounts of training funds by the number of workers receiving training for active projects in the fiscal year. Workers Trained in the FY is an unduplicated count.

Note 2: Base target for FY2023-FY2025 reflects a 2% decrease each year from the FY2022 Actuals. Stretch target for FY2023-FY2025 reflects a 5% decrease each year from the FY2022 Actuals.

Note 3: The national annual average amount a company invests in training a worker is \$1,111 plus salary for on-the-job training (est. 50% of salary for 6 months at state average wage=\$14,113), according to the Association for Talent Development and the Society of Human Resource Managers.

PROGRAM DESCRIPTION

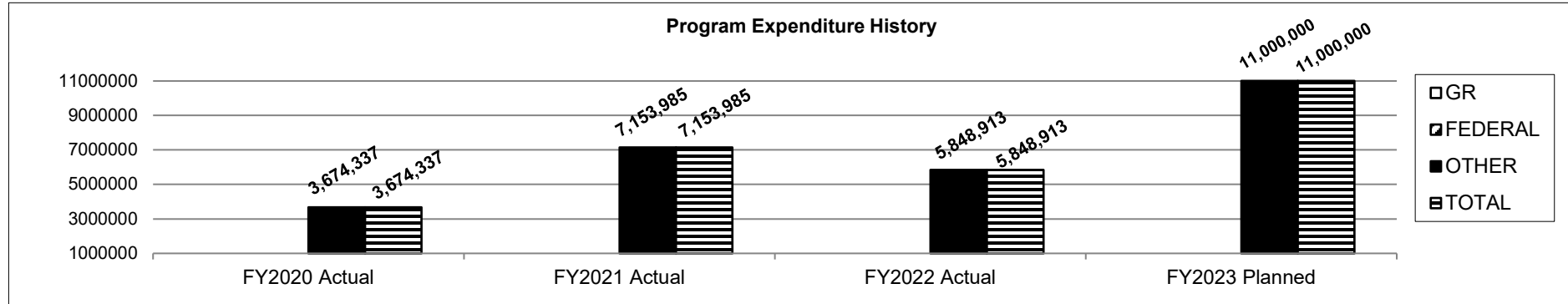
Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Community College New Jobs Training Program Fund (0563)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|--------|
| Department: | Economic Development | Budget Unit | 43115C |
| Division: | Missouri One Start | | |
| Core: | Missouri One Start Community College Job Retention Training Program | HB Section | 7.105 |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This fund was combined in statute with the Community College New Jobs Training Program Fund (0563), and the reduction in core here is reflected in the previous new decision item for the Missouri One Start Community College Training Fund.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri One Start Community College Job Retention Training Program

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43115C |
| Division: | Missouri One Start | | |
| Core: | Missouri One Start Community College Job Retention Training Program | HB Section | 7.105 |

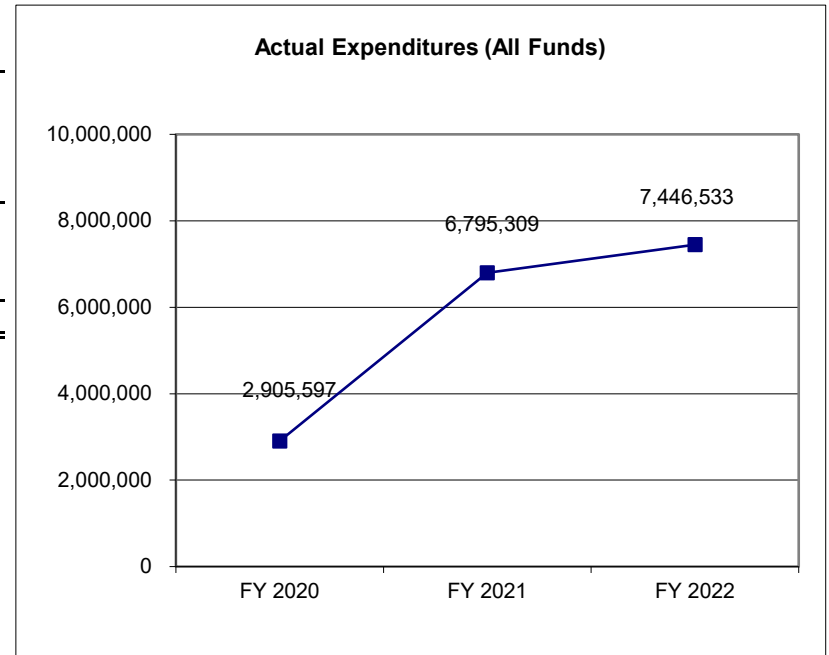
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 11,000,000 | 11,000,000 | 11,000,000 | 16,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 11,000,000 | 11,000,000 | 11,000,000 | 16,000,000 |
| Actual Expenditures (All Funds) | 2,905,597 | 6,795,309 | 7,446,533 | N/A |
| Unexpended (All Funds) | 8,094,403 | 4,204,691 | 3,553,467 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 8,094,403 | 4,204,691 | 3,553,467 | N/A |
| | | (1) | | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

Notes: (1) In FY2022, there were 11 new JRTP projects totaling \$23,754,438. There is approximately \$20.6 million obligated for projects from previous years. Funds for these projects are anticipated to be redeemed over the next 4-6 years as companies submit their regular withholdings on the retained jobs in each project.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT JOBS RETENTION TRG PRG

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|--------------|-----------------|-------------|----------|----------|---------------------|---------------------|---|
| TAFP AFTER VETOES | | | | | | | | |
| | PD | | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |
| | Total | | 0.00 | 0 | 0 | 16,000,000 | 16,000,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reduction | 1332 5122 | PD | 0.00 | 0 | 0 | (16,000,000) | (16,000,000) | Core reduction - see corresponding NDI (DI#1419001) |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 0 | (16,000,000) | (16,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | PD | | 0.00 | 0 | 0 | 0 | 0 | |
| | Total | | 0.00 | 0 | 0 | 0 | 0 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | PD | | 0.00 | 0 | 0 | 0 | 0 | |
| | Total | | 0.00 | 0 | 0 | 0 | 0 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|--------------------|-------------|---------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| JOBS RETENTION TRG PRG | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO ONE START COL JOB RET TRAIN | 7,446,533 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,446,533 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 7,446,533 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$7,446,533 | 0.00 | \$16,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------------|--------------------|-------------|---------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| JOBS RETENTION TRG PRG | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 7,446,533 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,446,533 | 0.00 | 16,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$7,446,533 | 0.00 | \$16,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$7,446,533 | 0.00 | \$16,000,000 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): 7.105

Program Name: **Missouri One Start Community College Job Retention Training Program**

Program is found in the following core budget(s): **Missouri One Start Community College Job Retention Training Program**

1a. What strategic priority does this program address?

Customer Centric, One Team

1b. What does this program do?

- Provides funds to assist eligible existing businesses retain jobs by providing training to upskill their workforce. The program is suited for large retention projects and targets businesses with plans to move outside the state to find skilled labor, or is located in a county bordering another state.
- In coordination with the Department of Revenue, a portion of state withholding tax from the retained jobs is diverted into a designated training account to reimburse eligible training costs.
- The program is administered by the local community college with oversight by Missouri One Start staff.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Companies Assisted | 13 | 11 | 13 | 11 | 15 | 24 | 25 | 26 | 27 |

Note 1: Projected data for FY2023-25 reflects a 5% increase each year based on FY2022 Actuals.

2b. Provide a measure(s) of the program's quality.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | 100% | 50% | 95% | 100% | 100% | 92% | 94% | 96% | 98% |

Note 1: Percentage of respondents who rated their experience as "average", "good" or "excellent."

Note 2: NJTP and JRTP surveys were combined. 12 out of 26 companies responded to the survey.

Note 3: For FY2022, 8% rated services as "Poor" and 0% rated services as "Fair".

Note 4: Percentage increase reflects a 2% increase each year.

PROGRAM DESCRIPTION

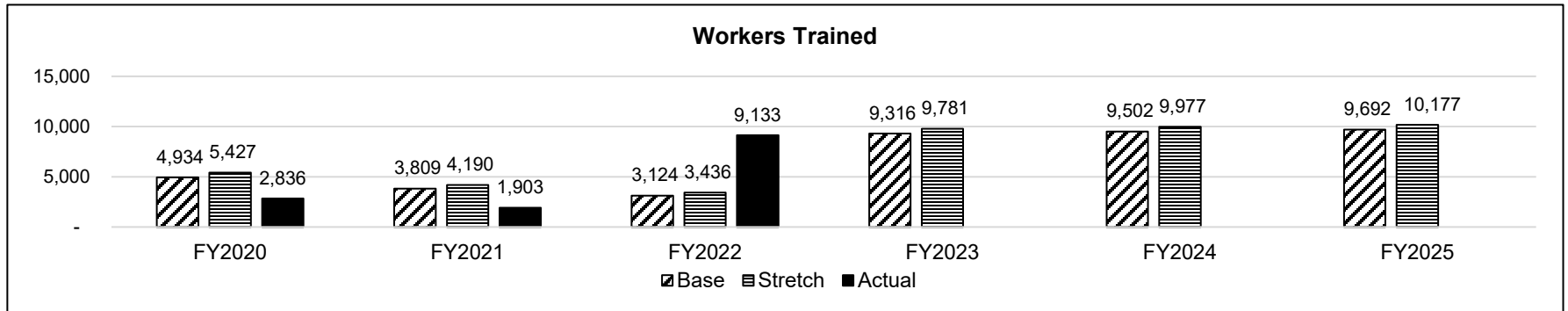
Department: Economic Development

HB Section(s): 7.105

Program Name: Missouri One Start Community College Job Retention Training Program

Program is found in the following core budget(s): Missouri One Start Community College Job Retention Training Program

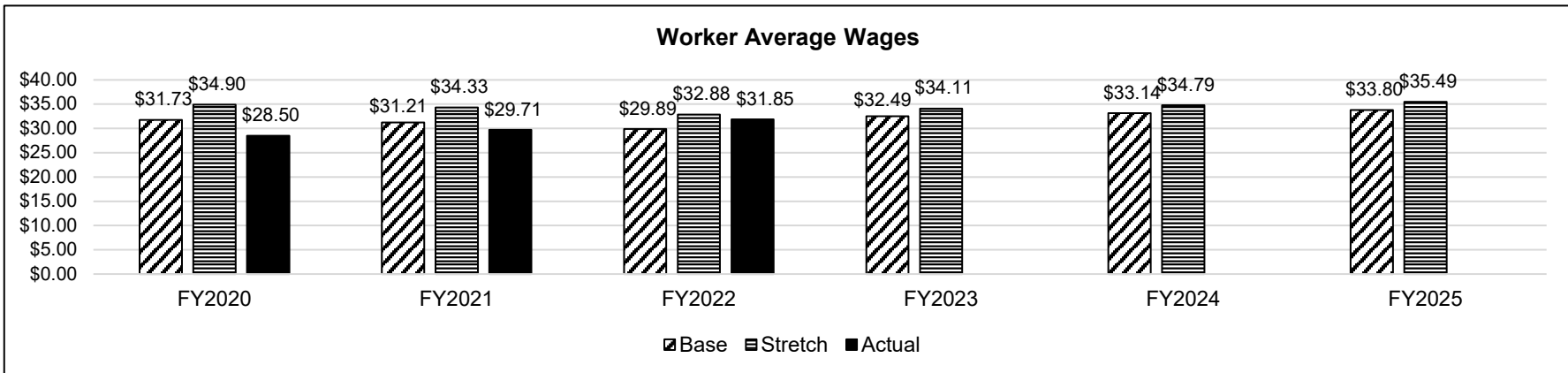
2c. Provide a measure(s) of the program's impact.



Note 1: Workers Trained is an unduplicated count. FY22 increase reflects a large number of new JRTP projects (11).

Note 2: Base target for FY2023 reflects an a 2% increase from FY2022 Stretch targets. Base targets for FY2024-FY2025 reflects a 2% increase each year.

Note 3: Stretch targets for FY2023-FY2025 reflect a 5% increase of the Base target.



Note 1: Base targets for FY2023-FY2025 reflects 2% increase each year based on Actual wages from FY2022.

Note 2: Stretch targets for FY2023-FY2025 reflect a 5% increase of the Base.

PROGRAM DESCRIPTION

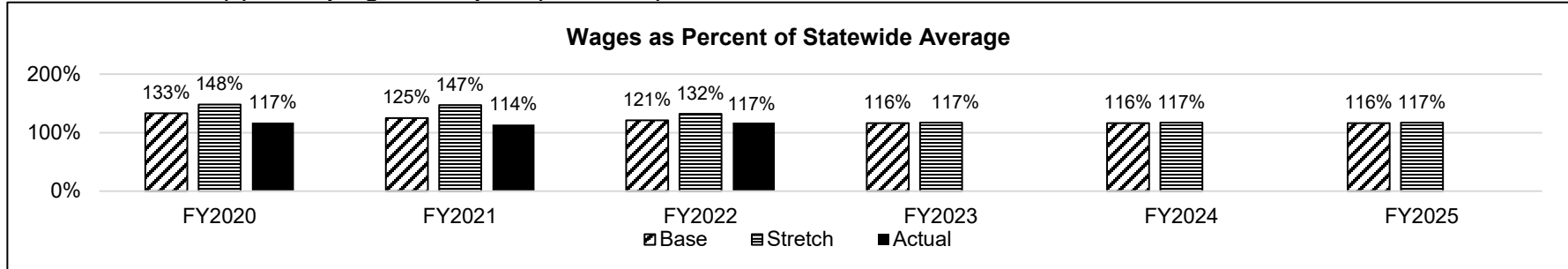
Department: Economic Development

HB Section(s): 7.105

Program Name: Missouri One Start Community College Job Retention Training Program

Program is found in the following core budget(s): Missouri One Start Community College Job Retention Training Program

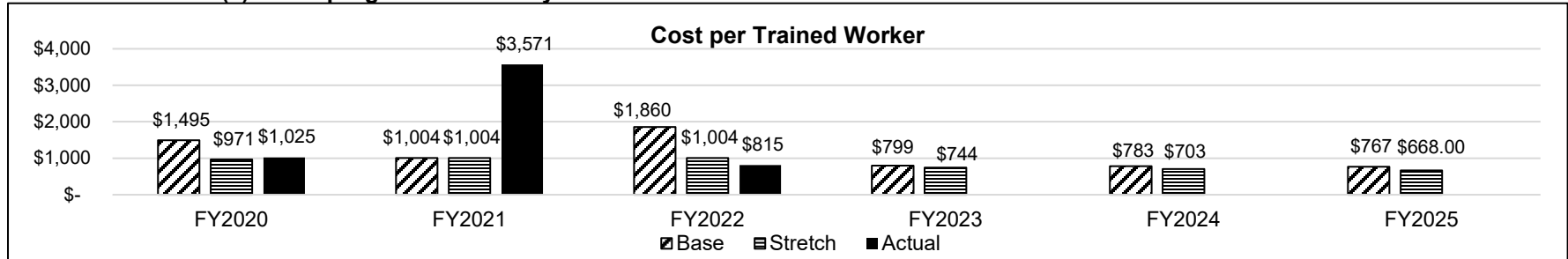
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Statewide Average Hourly Wage for CY2021 for Public and Private industries was \$27.14 per hour. The chart reflects a ratio of trainee wages to statewide average as a percentage.

Note 2: Base target for FY2023-FY2025 reflects an average of Actual percentage of trainee wages from FY2020-FY2022. Stretch target reflects highest percentage of the previous 3 years.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing the actual withholding amounts by the number of workers reported to receive training for projects authorized in the fiscal year. Workers Trained is an unduplicated count.

Note 2: Base target for FY2023-FY2025 reflects 2% decrease in cost per trained worker each year from FY2022 Actuals. Stretch target for FY2023-FY2025 reflects a 5% decrease each year from the FY2022 Actuals.

Note 3: The national annual average amount a company invests in training a worker is \$1,111 plus salary for on-the-job training (est. 50% of salary for 6 months at state average wage=\$14,113), according to the Association for Talent Development and Society for Human Management (SHRM).

PROGRAM DESCRIPTION

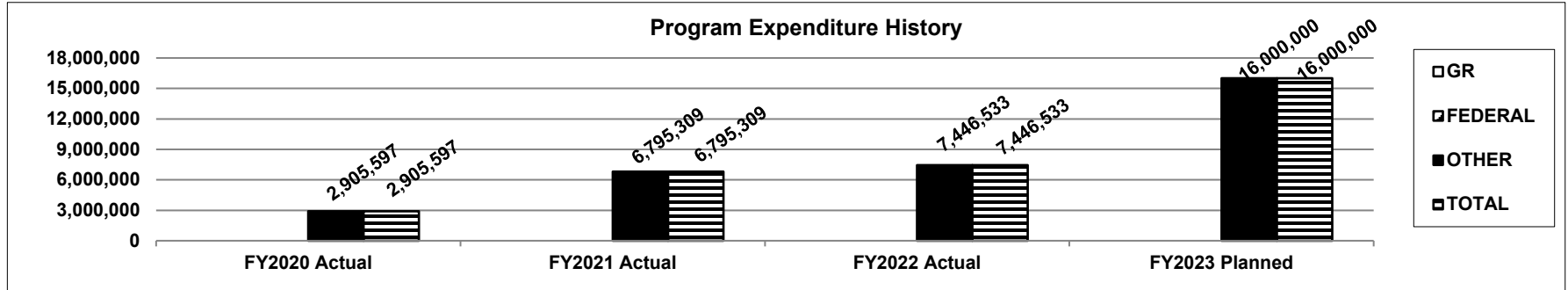
Department: Economic Development

HB Section(s): 7.105

Program Name: Missouri One Start Community College Job Retention Training Program

Program is found in the following core budget(s): Missouri One Start Community College Job Retention Training Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Community College Job Retention Training Program Fund (0717)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | |
|---|------------------|----------------|---------------|------------------|--|-------------|-------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit <u>43120C</u> | | | | |
| Division: Strategy and Performance | | | | | HB Section <u>7.110</u> | | | | |
| Core: Strategy and Performance | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 890,207 | 72,507 | 83,164 | 1,045,878 | PS | 0 | 0 | 0 | 0 |
| EE | 204,279 | 12,764 | 0 | 217,043 | EE | 0 | 0 | 0 | 0 |
| PSD | 1,500 | 1 | 0 | 1,501 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 1,095,986 | 85,272 | 83,164 | 1,264,422 | Total | 0 | 0 | 0 | 0 |
| FTE | 11.10 | 1.00 | 1.64 | 13.74 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 497,752 | 42,037 | 55,899 | 595,688 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: Economic Development Administrative Revolving Fund (0547) | | | | | Other Funds: | | | | |
| Federal Funds: Job Development and Training Fund (0155) | | | | | Federal Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| The Strategy and Performance Division provides forward-looking insights to inform DED's strategic planning, program development and performance management. It also houses the Department's legislative, communications and marketing services, and provides subject matter expertise in specialized areas. | | | | | | | | | |
| Strategy and Performance includes Personal Service and Expense and Equipment funding for division staff, which includes the Missouri Women's Council and a portion of the salary for the Director of the Office of Broadband Development. | | | | | | | | | |
| The Office of Military Advocate is also housed under this division and their Personal Service and Expense and Equipment appropriations can be found in a separate Core Decision Item form. | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Strategy and Performance, Missouri Women's Council, Rural Broadband | | | | | | | | | |

CORE DECISION ITEM

Department: Economic Development
Division: Strategy and Performance
Core: Strategy and Performance

Budget Unit 43120C

HB Section 7.110

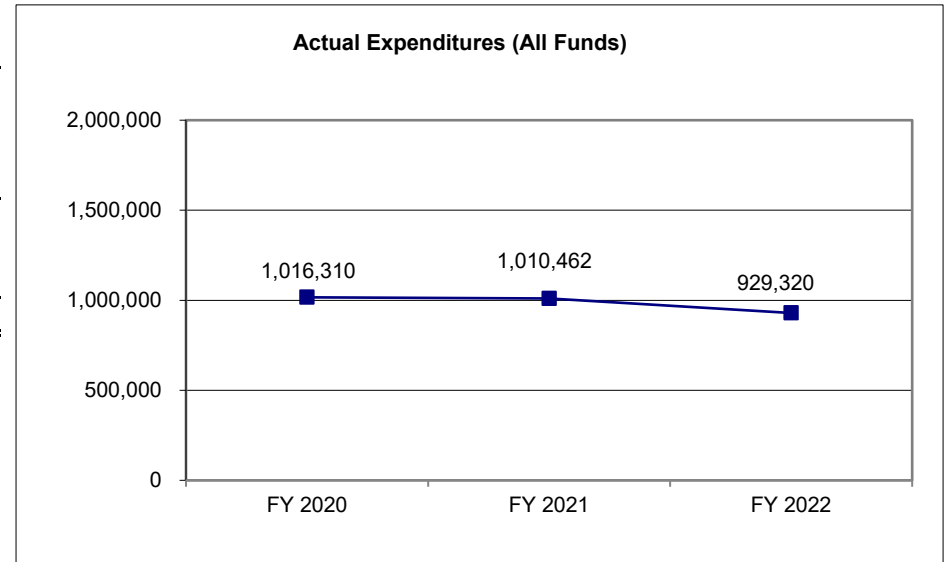
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 1,588,069 | 1,261,141 | 1,261,463 | 1,529,858 |
| Less Reverted (All Funds) | (29,208) | (30,033) | (30,271) | (31,852) |
| Less Restricted (All Funds)* | 0 | | | |
| Budget Authority (All Funds) | 1,558,861 | 1,231,108 | 1,231,192 | 1,498,006 |
| Actual Expenditures (All Funds) | 1,016,310 | 1,010,462 | 929,320 | N/A |
| Unexpended (All Funds) | 542,551 | 220,646 | 301,872 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 104,798 | 73,054 | 180,952 | N/A |
| Federal | 361,460 | 15,878 | 12,029 | N/A |
| Other | 76,293 | 131,714 | 108,891 | N/A |
| | (1) | (1) | (1) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended GR amounts caused by attrition and decrease in E&E spending due to COVID-19.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT STRATEGY AND PERFORMANCE

5. CORE RECONCILIATION DETAIL

| | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|--|-----------------|---------------|------------------|---------------|------------------|------------------|--|
| TAFP AFTER VETOES | | | | | | | | | |
| | | | PS | 15.41 | 855,961 | 72,507 | 182,846 | 1,111,314 | |
| | | | EE | 0.00 | 204,279 | 12,764 | 200,000 | 417,043 | |
| | | | PD | 0.00 | 1,500 | 1 | 0 | 1,501 | |
| | | | Total | 15.41 | 1,061,740 | 85,272 | 382,846 | 1,529,858 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | |
| 1x Expenditures | 1371 9118 | | EE | 0.00 | 0 | 0 | (200,000) | (200,000) | Reduction of one-time expenditure |
| Core Reduction | 1350 5127 | | PS | (1.67) | 0 | 0 | (125,846) | (125,846) | Core reduction |
| Core Reallocation | 1368 5127 | | PS | 0.00 | 0 | 0 | 26,164 | 26,164 | Reallocation to move OpEx Coordinator to Strategy and Performance Division |
| Core Reallocation | 1368 5123 | | PS | 0.00 | 34,246 | 0 | 0 | 34,246 | Reallocation to move OpEx Coordinator to Strategy and Performance Division |
| NET DEPARTMENT CHANGES | | | | (1.67) | 34,246 | 0 | (299,682) | (265,436) | |
| DEPARTMENT CORE REQUEST | | | | | | | | | |
| | | | PS | 13.74 | 890,207 | 72,507 | 83,164 | 1,045,878 | |
| | | | EE | 0.00 | 204,279 | 12,764 | 0 | 217,043 | |
| | | | PD | 0.00 | 1,500 | 1 | 0 | 1,501 | |
| | | | Total | 13.74 | 1,095,986 | 85,272 | 83,164 | 1,264,422 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | |
| | | | PS | 13.74 | 890,207 | 72,507 | 83,164 | 1,045,878 | |
| | | | EE | 0.00 | 204,279 | 12,764 | 0 | 217,043 | |

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
STRATEGY AND PERFORMANCE

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|-----------------------------|-----------------|-------|-----------|---------|--------|-----------|-------------|
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 1,500 | 1 | 0 | 1,501 | |
| | Total | 13.74 | 1,095,986 | 85,272 | 83,164 | 1,264,422 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--|------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STRATEGY AND PERFORM | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 645,555 | 9.21 | 855,961 | 11.10 | 890,207 | 11.10 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 63,061 | 1.00 | 72,507 | 1.00 | 72,507 | 1.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 62,693 | 0.66 | 182,846 | 3.31 | 83,164 | 1.64 | 0 | 0.00 |
| TOTAL - PS | 771,309 | 10.87 | 1,111,314 | 15.41 | 1,045,878 | 13.74 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 152,283 | 0.00 | 204,279 | 0.00 | 204,279 | 0.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 5,728 | 0.00 | 12,764 | 0.00 | 12,764 | 0.00 | 0 | 0.00 |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 200,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 158,011 | 0.00 | 417,043 | 0.00 | 217,043 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 1,500 | 0.00 | 1,500 | 0.00 | 0 | 0.00 |
| DIV JOB DEVELOPMENT & TRAINING | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 1,501 | 0.00 | 1,501 | 0.00 | 0 | 0.00 |
| TOTAL | 929,320 | 10.87 | 1,529,858 | 15.41 | 1,264,422 | 13.74 | 0 | 0.00 |
| Research and Program Eval - 1419011 | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| ECON DEVELOP ADVANCEMENT FUND | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$929,320 | 10.87 | \$1,529,858 | 15.41 | \$1,364,422 | 13.74 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | |
|--|---|
| BUDGET UNIT NUMBER: 43120C BUDGET UNIT NAME: Strategy and Performance HOUSE BILL SECTION: 7.110 | DEPARTMENT: Economic Development DIVISION: Strategy and Performance |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | |
| DEPARTMENT REQUEST | |
| <p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Strategy and Performance PS (0101) - \$890,207 x 10% = \$89,021 and Strategy and Performance EE (0101) - \$205,779 x 10% = \$20,578 - Strategy and Performance PS (0155) - \$72,507 x 10% = \$7,251 and Strategy and Performance EE (0155) - \$12,765 x 10% = \$1,277</p> | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
| N/A. | N/A |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|----------------|--------------|------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STRATEGY AND PERFORM | | | | | | | | |
| CORE | | | | | | | | |
| DESIGNATED PRINCIPAL ASST DEPT | 73,360 | 0.91 | 43,058 | 0.00 | 73,058 | 1.00 | 0 | 0.00 |
| DIVISION DIRECTOR | 119,647 | 1.00 | 160,700 | 1.86 | 117,700 | 1.86 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 128,001 | 1.60 | 185,776 | 2.26 | 185,776 | 2.26 | 0 | 0.00 |
| SPECIAL ASST PROFESSIONAL | 175,463 | 1.82 | 195,591 | 2.01 | 157,272 | 1.22 | 0 | 0.00 |
| PRINCIPAL ASST BOARD/COMMISSON | 63,061 | 1.00 | 72,507 | 1.00 | 72,507 | 1.00 | 0 | 0.00 |
| ADMIN SUPPORT PROFESSIONAL | 40,477 | 1.00 | 41,628 | 0.99 | 23,732 | 0.56 | 0 | 0.00 |
| SENIOR PROGRAM SPECIALIST | 42,739 | 0.81 | 43,240 | 0.75 | 43,240 | 0.75 | 0 | 0.00 |
| RESEARCH/DATA ANALYST | 15,148 | 0.30 | 58,883 | 1.00 | 58,883 | 1.00 | 0 | 0.00 |
| SENIOR RESEARCH/DATA ANALYST | 0 | 0.00 | 0 | 0.00 | 60,410 | 0.00 | 0 | 0.00 |
| PUBLIC RELATIONS COORDINATOR | 11,821 | 0.23 | 43,153 | 0.92 | 43,153 | 0.92 | 0 | 0.00 |
| ECONOMIC DEVLPMNT PROFESSIONAL | 16,350 | 0.45 | 104,636 | 2.50 | 74,636 | 1.50 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPEC | 32,427 | 0.75 | 55,795 | 1.32 | 43,506 | 0.87 | 0 | 0.00 |
| SR ECONOMIC DEVELOPMENT SPEC | 52,815 | 1.00 | 106,347 | 0.80 | 92,005 | 0.80 | 0 | 0.00 |
| TOTAL - PS | 771,309 | 10.87 | 1,111,314 | 15.41 | 1,045,878 | 13.74 | 0 | 0.00 |
| TRAVEL, IN-STATE | 15,115 | 0.00 | 22,295 | 0.00 | 22,295 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 2,626 | 0.00 | 2,641 | 0.00 | 2,641 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 738 | 0.00 | 738 | 0.00 | 0 | 0.00 |
| SUPPLIES | 49,136 | 0.00 | 33,277 | 0.00 | 33,277 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 13,097 | 0.00 | 38,358 | 0.00 | 38,358 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 8,546 | 0.00 | 42,358 | 0.00 | 42,358 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 17,561 | 0.00 | 260,610 | 0.00 | 60,610 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 16,500 | 0.00 | 3,751 | 0.00 | 3,751 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 420 | 0.00 | 420 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 1,407 | 0.00 | 7,417 | 0.00 | 7,417 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 32,316 | 0.00 | 2,187 | 0.00 | 2,187 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 1,210 | 0.00 | 1,210 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 657 | 0.00 | 657 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 483 | 0.00 | 472 | 0.00 | 472 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 1,224 | 0.00 | 439 | 0.00 | 439 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 212 | 0.00 | 212 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 158,011 | 0.00 | 417,043 | 0.00 | 217,043 | 0.00 | 0 | 0.00 |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------------|------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STRATEGY AND PERFORM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 1,501 | 0.00 | 1,501 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 1,501 | 0.00 | 1,501 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$929,320 | 10.87 | \$1,529,858 | 15.41 | \$1,264,422 | 13.74 | \$0 | 0.00 |
| GENERAL REVENUE | \$797,838 | 9.21 | \$1,061,740 | 11.10 | \$1,095,986 | 11.10 | | 0.00 |
| FEDERAL FUNDS | \$68,789 | 1.00 | \$85,272 | 1.00 | \$85,272 | 1.00 | | 0.00 |
| OTHER FUNDS | \$62,693 | 0.66 | \$382,846 | 3.31 | \$83,164 | 1.64 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.110

Program Name: Strategy and Performance

Program is found in the following core budget(s): Strategy and Performance

1a. What strategic priority does this program address?

Customer Centric and Data Driven

1b. What does this program do?

The Strategy and Performance Division provides forward-looking insights to inform DED's strategic planning, program development and performance management. It also houses the Department's legislative, communications, and marketing services, and provides subject matter expertise in specialized areas. More specifically, the Strategy and Performance Division:

- Conducts economic research and analysis to provide framework of global, Midwest, and state economic trends as well as economic impact analysis for economic development projects;
- Leads strategic planning at department, division, and team level;
- Guides DED's accountability and improvement activities that include setting measures and targets, analyzing performance and communicating results; and
- Communicates DED strategies and policy insights as well as information specific to economic development programs and projects to legislative, internal and external stakeholders.

The Strategy and Performance Division is also home to a variety of niche programs offering subject matter expertise valuable to economic development in Missouri. These programs include the Office of the Missouri Military Advocate and the Missouri Women's Council.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|--|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Economic impact analyses | 184 | 217 | 200 | 131 | 150 | 188 | 190 | 190 | 190 |
| Completed improvement projects and initiatives | 13 | 9 | 20 | 18 | 20 | 8 | 8 | 8 | 8 |
| Email bulletins, press releases, and social media posts | 608 | 1,396 | 1,000 | 1,303 | 1,000 | 863 | 1,000 | 1,000 | 1,000 |

Note 1: Economic impact analyses help DED determine an economic development project's potential value. Measure includes revisions of analyses. Assume FY2023-FY2025 will roughly match FY2022.

Note 2: Completed improvement projects and initiatives includes initiatives related to COVID-19 economic response and recovery led by DED. Projections for FY2023-FY2025 were lowered given anticipation that DED would focus on a smaller number of large initiatives.

Note 3: Calculation for Email bulletins, press releases, and social media posts was updated. Prior years reflect updated calculation method. Calculated by adding email bulletins (including press releases), tweets, LinkedIn updates (new in FY2022) and Facebook posts.

Note 4: Email, press release, and social media projections are not expected to reach FY2020 or FY2021 levels, which were extraordinary due to response to COVID-19. FY2022 communications were lower than expected since the Communications Director role was vacant from August 2021 to January 2022.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.110

Program Name: Strategy and Performance

Program is found in the following core budget(s): Strategy and Performance

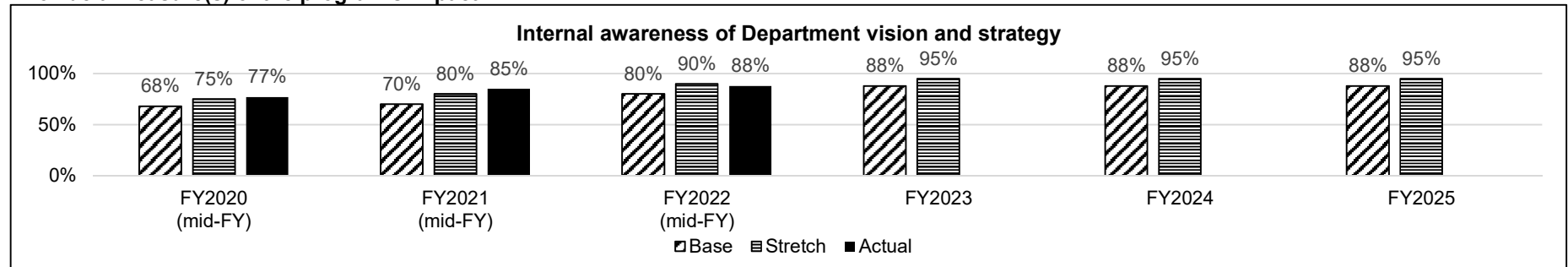
2b. Provide a measure(s) of the program's quality.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Customer Service Experience | 84% | 79% | 86% | 73% | 90% | 85% | 90% | 90% | 90% |

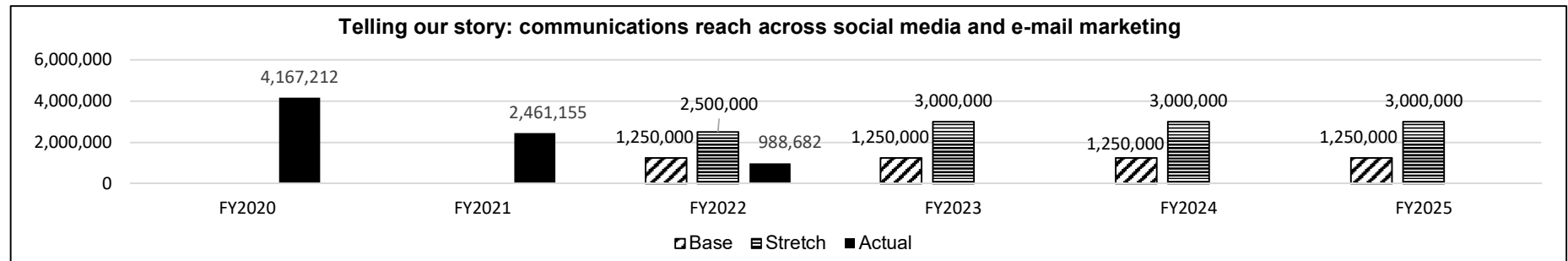
Note 1: Percentage of respondents who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 survey sent out in August 2022. Results based on 105 survey respondents.

2c. Provide a measure(s) of the program's impact.



Note: Data compiled from twice-annual Missouri Quarterly Pulse Survey (QPS); represents team members who indicated that DED's vision is clearly communicated throughout the organization. For comparison, 59% of Missouri employees statewide in FY2022 indicated that their department's vision is clearly communicated throughout the organization.



Note: Calculated by adding unique email opens, Facebook reach (people that potentially saw posts), and Twitter impressions. Calculation is changed from prior years, so FY2020-FY2021 projections are not available. Targets established by considering the prior year actuals. DED does not expect to reach FY2020 or FY2021 levels, which were extraordinary due to response to COVID-19.

PROGRAM DESCRIPTION

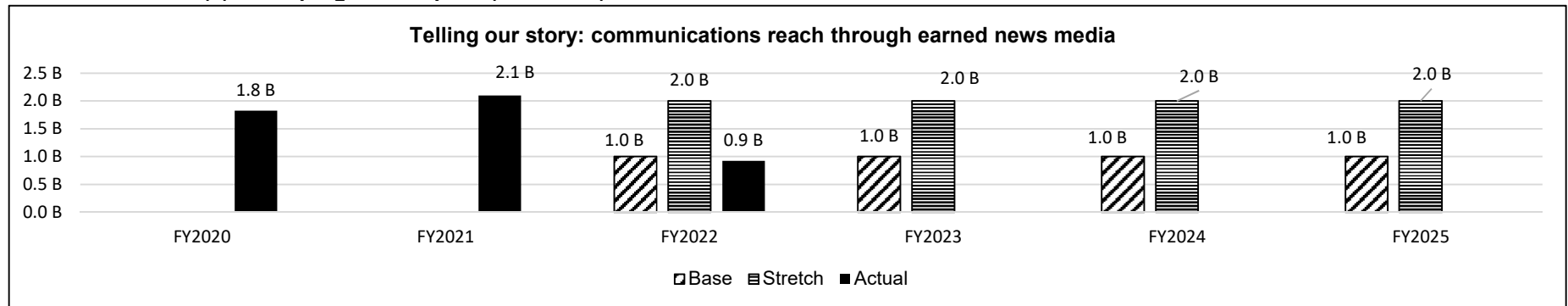
Department: Economic Development

HB Section(s): 7.110

Program Name: Strategy and Performance

Program is found in the following core budget(s): Strategy and Performance

2c. Provide a measure(s) of the program's impact. (continued)



Note: News media reach is defined as the number of people that potentially saw media posts within the defined period. FY2020 and FY2021 earned news media results reached extraordinary levels due to announcement of the General Motors retention project as well as Missouri's and DED's responses to the COVID-19 pandemic. DED does not expect to reach FY2020 or FY2021 levels.

2d. Provide a measure(s) of the program's efficiency.

This measure is under development.

PROGRAM DESCRIPTION

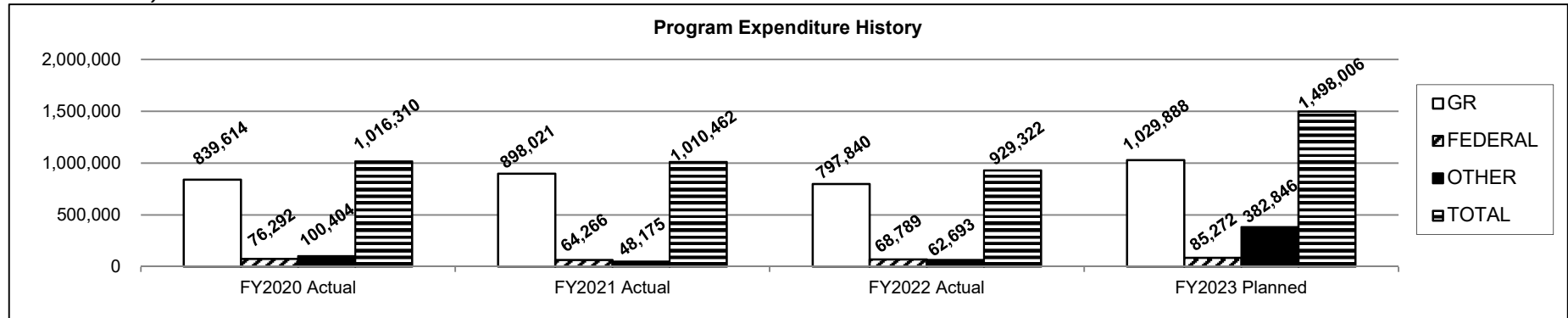
Department: Economic Development

HB Section(s): 7.110

Program Name: Strategy and Performance

Program is found in the following core budget(s): Strategy and Performance

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned GR expenditures reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Department of Economic Development Administrative Fund (0547)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 14 OF 17

| | | |
|--|-------------|------------|
| Department: Economic Development | Budget Unit | 43120C |
| Division: Strategy and Performance | | |
| DI Name: Research and Program Evaluation | DI#1419011 | HB Section |
| | | 7.110 |

1. AMOUNT OF REQUEST

| | FY 2024 Budget Request | | | |
|-------|------------------------|---------|---------|---------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 100,000 | 100,000 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 100,000 | 100,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Economic Development Advancement Fund (0783)
Non-Counts:

| | FY 2024 Governor's Recommendation | | | |
|-------|-----------------------------------|---------|-------|-------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Strategy and Performance Division was appropriated one-time funding in FY2023 to conduct an evaluation of the Department of Economic Development's (DED) tax credit and withholding programs, as well as Missouri One Start job training programs. Strategy and Performance would like to follow-up on the work in FY2023 to annually conduct a deep-dive evaluation of the effectiveness and efficiency of programs with major strategic importance to DED. We expect the FY2024 evaluation to include an evaluation of DED's broadband grant programs.

NEW DECISION ITEM
RANK: 14 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43120C |
| Division: Strategy and Performance | | |
| DI Name: Research and Program Evaluation | DI#1419011 | HB Section 7.110 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

DED believes they can conduct this indepth evaluation on one or two programs each year with the \$100,000 request.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| 400/Professional Services | | | | | 100,000 | | 100,000 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>100,000</u> | | <u>100,000</u> | | <u>0</u> |
| | | | | | | | 0 | | |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| | | | | | | | | | |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| | | | | | | | | | |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>100,000</u> | <u>0.0</u> | <u>100,000</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 14 OF 17

| Department: Economic Development | | | Budget Unit | | 43120C | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Strategy and Performance | | | HB Section | | 7.110 | | | | |
| DI Name: Research and Program Evaluation | | | DI#1419011 | | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 14 OF 17

| | |
|---|---------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>43120C</u> |
| Division: <u>Strategy and Performance</u> | |
| DI Name: <u>Research and Program Evaluation</u> <u>DI#1419011</u> | HB Section <u>7.110</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Activity measures for the funding relate to the various Division program performance measures throughout the Department's budget.

6b. Provide a measure(s) of the program's quality.

Quality measures for the funding relate to the various Division program performance measures throughout the Department's budget.

6c. Provide a measure(s) of the program's impact.

Impact measures for the funding relate to the various Division program performance measures throughout the Department's budget.

6d. Provide a measure(s) of the program's efficiency.

Efficiency measures for the funding relate to the various Division program performance measures throughout the Department's budget.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

We will scope out the evaluation needs and contract with a qualified third party to conduct an independent program evaluation.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STRATEGY AND PERFORM | | | | | | | | |
| Research and Program Eval - 1419011 | | | | | | | | |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 100,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$100,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$100,000 | 0.00 | | 0.00 |

CORE DECISION ITEM

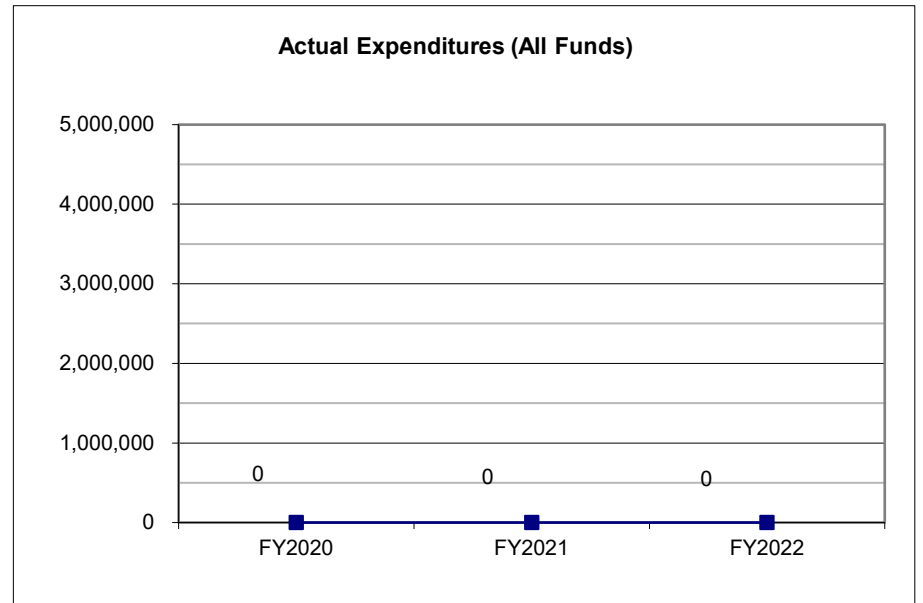
| | | | | | | | | | |
|---|-------------|------------------|-------------|------------------|--|-------------|-------------|-------------|-------------|
| Department: Economic Development | | | | | Budget Unit <u>43121C</u> | | | | |
| Division: Strategy and Performance | | | | | HB Section <u>7.110</u> | | | | |
| Core: Statewide Planning, Research, and Network Funding (ARPA-EDA) | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 54,587 | 0 | 54,587 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 4,182 | 0 | 4,182 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 944,077 | 0 | 944,077 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 1,002,846 | 0 | 1,002,846 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 1.00 | 0.00 | 1.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 35,499 | 0 | 35,499 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Federal Funds: DED Federal Stim 2021 Fund (2451) | | | | | Federal Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>This federal funding supports planning that ensures communities can access certain federal programs. The Department is centering the planning effort around local economic development priorities and will help community leaders identify and gain access to resources that support job growth and investment.</p> <p>This Core Decision Item is an appropriation of federal dollars from the American Rescue Plan Act (ARPA) of 2021 (Public Law 117-2, H.R. 1319) for Statewide Planning, Research, and Networks Notice of Funding Opportunity (NOFO) through the Economic Development Administration (EDA). The appropriation includes an ARPA-funded non-competitive grant to support a planning process for economic recovery related items.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Statewide Planning, Research, and Network Funding (ARPA-EDA) | | | | | | | | | |

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43121C</u> |
| Division: Strategy and Performance | |
| Core: Statewide Planning, Research, and Network Funding (ARPA-EDA) | HB Section <u>7.110</u> |

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------------|
| Appropriation (All Funds) | 0 | 0 | 0 | 1,002,846 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 0 | 1,002,846 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATEWIDE PLANNING ARPA-EDA**

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-----------------|-------------|----------|------------------|----------|------------------|--|
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reallocation | 1688 2999 | PS | 0.00 | 0 | 54,587 | 0 | 54,587 | Reallocation to move program from BCS to S&P |
| Core Reallocation | 1688 3000 | EE | 0.00 | 0 | 4,182 | 0 | 4,182 | Reallocation to move program from BCS to S&P |
| Core Reallocation | 1688 3000 | PD | 0.00 | 0 | 944,077 | 0 | 944,077 | Reallocation to move program from BCS to S&P |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 1,002,846 | 0 | 1,002,846 | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PS | 0.00 | 0 | 54,587 | 0 | 54,587 | |
| | | EE | 0.00 | 0 | 4,182 | 0 | 4,182 | |
| | | PD | 0.00 | 0 | 944,077 | 0 | 944,077 | |
| | | Total | 0.00 | 0 | 1,002,846 | 0 | 1,002,846 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PS | 0.00 | 0 | 54,587 | 0 | 54,587 | |
| | | EE | 0.00 | 0 | 4,182 | 0 | 4,182 | |
| | | PD | 0.00 | 0 | 944,077 | 0 | 944,077 | |
| | | Total | 0.00 | 0 | 1,002,846 | 0 | 1,002,846 | |

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT BUS AND COMMUNITY SOLUTIONS ARPA

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|--------------|---------------|----------|--------------------|----------|--------------------|--------------------------------------|
| TAFP AFTER VETOES | | | | | | | | |
| | | PS | 1.00 | 0 | 54,587 | 0 | 54,587 | |
| | | EE | 0.00 | 0 | 4,182 | 0 | 4,182 | |
| | | PD | 0.00 | 0 | 944,077 | 0 | 944,077 | |
| | | Total | 1.00 | 0 | 1,002,846 | 0 | 1,002,846 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reallocation | 1302 9255 | PS | (1.00) | 0 | (54,587) | 0 | (54,587) | Reallocation to move from BCS to S&P |
| Core Reallocation | 1302 8930 | EE | 0.00 | 0 | (4,182) | 0 | (4,182) | Reallocation to move from BCS to S&P |
| Core Reallocation | 1302 8930 | PD | 0.00 | 0 | (944,077) | 0 | (944,077) | Reallocation to move from BCS to S&P |
| NET DEPARTMENT CHANGES | | | (1.00) | 0 | (1,002,846) | 0 | (1,002,846) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PS | 0.00 | 0 | 0 | 0 | 0 | |
| | | EE | 0.00 | 0 | 0 | 0 | 0 | |
| | | PD | 0.00 | 0 | 0 | 0 | 0 | |
| | | Total | 0.00 | 0 | 0 | 0 | 0 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PS | 0.00 | 0 | 0 | 0 | 0 | |
| | | EE | 0.00 | 0 | 0 | 0 | 0 | |
| | | PD | 0.00 | 0 | 0 | 0 | 0 | |
| | | Total | 0.00 | 0 | 0 | 0 | 0 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------------|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STATEWIDE PLANNING ARPA-EDA | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 0 | 0.00 | 54,587 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 54,587 | 0.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 0 | 0.00 | 4,182 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 4,182 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 1,002,846 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$1,002,846 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---------------------------------------|------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS AND COMMNTY SOLUTIONS ARPA | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 54,587 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 54,587 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 4,182 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 4,182 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 1,002,846 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,002,846 | 1.00 | \$0 | 0.00 | \$0 | 0.00 |

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im_disummary

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------------|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| STATEWIDE PLANNING ARPA-EDA | | | | | | | | |
| CORE | | | | | | | | |
| GRANTS SPECIALIST | 0 | 0.00 | 0 | 0.00 | 54,587 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 54,587 | 0.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 0 | 0.00 | 0 | 0.00 | 1,500 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 0 | 0.00 | 372 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 0 | 0.00 | 300 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 1,649 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 361 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 4,182 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$1,002,846 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$1,002,846 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---------------------------------------|------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| BUS AND COMMNTY SOLUTIONS ARPA | | | | | | | | |
| CORE | | | | | | | | |
| GRANTS SPECIALIST | 0 | 0.00 | 54,587 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 54,587 | 1.00 | 0 | 0.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 0 | 0.00 | 1,500 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 372 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 300 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 1,649 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 361 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 4,182 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 944,077 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1,002,846 | 1.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$1,002,846 | 1.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION**Department: Economic Development****HB Section(s): 7.110****Program Name: Statewide Planning, Research, and Network Funding (ARPA-EDA)****Program is found in the following core budget(s): Strategy and Performance****1a. What strategic priority does this program address?**

Data Driven

1b. What does this program do?

This program supports planning that ensures communities can access certain federal programs. The Department is centering the planning effort around local economic development priorities and help community leaders identify and gain access to resources that support job growth and investment.

The Statewide Planning, Research, and Networks program utilizes American Rescue Plan Act (ARPA) funding and is granted to Missouri through the Economic Development Administration (EDA). The Department of Economic Development (DED) is leveraging this grant to update Missouri's statewide Comprehensive Economic Development Strategy (CEDS), which has not been reassessed since 2011. Uses of the grant include reviewing and integrating regional economic development plans, conducting industry cluster research, assessing workforce skills in key industries, engaging stakeholders, and building an updated CEDS that is driven by local economic development priorities.

2a. Provide an activity measure(s) for the program.

Program activities will include the following in FY2023 and FY2024: reviewing and integrating all of Missouri's regional economic development strategies, conducting three (3) industry cluster studies, conducting a statewide skills assessment, and pulling together a statewide Comprehensive Economic Development Strategy (CEDS) that is created with high quality stakeholder engagement and is submitted to the EDA by December 31, 2023.

2b. Provide a measure(s) of the program's quality.

DED will survey stakeholders and measure the perceived quality of Missouri's CEDS planning processes, especially relating to the process being driven by local economic development priorities.

2c. Provide a measure(s) of the program's impact.

The intended impact of creating a Comprehensive Economic Development Strategy (CEDS) will be having a locally-driven plan that has extensive stakeholder buy-in, benefits communities all across Missouri, and informs Missouri's economic policy and programmatic discussions for three to five years.

2d. Provide a measure(s) of the program's efficiency.

Efficiency measures are under development.

PROGRAM DESCRIPTION

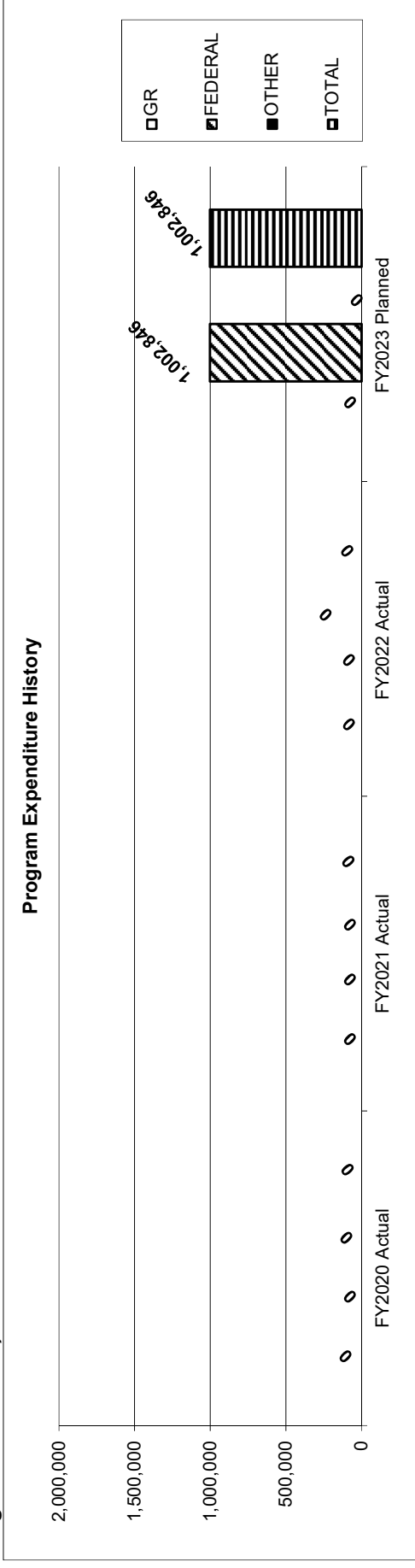
Department: Economic Development

HB Section(s): 7.110

Program Name: Statewide Planning, Research, and Network Funding (ARPA-EDA)

Program is found in the following core budget(s): Strategy and Performance

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Economic Development Administration Grant. Award Number: ED22DEN3070004.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | |
|---|-------------|-------------------|-------------|-------------------|--|-------------|-------------|-------------|-------------|
| Department: Economic Development | | | | | Budget Unit <u>43125C</u> | | | | |
| Division: Strategy and Performance | | | | | | | | | |
| Core: Broadband Grants | | | | | HB Section <u>7.115</u> | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 80,458 | 0 | 80,458 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 6,985,485 | 0 | 6,985,485 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 21,017,355 | 0 | 21,017,355 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 28,083,298 | 0 | 28,083,298 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 1.00 | 0.00 | 1.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 44,937 | 0 | 44,937 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>In 2022, Missouri was awarded a broadband infrastructure grant through the National Telecommunications and Information Administration (NTIA) Broadband Infrastructure Program (BIP). Missouri received applications from providers and combined them into one application. The awarded partnership included 9 providers and 19 project areas connecting 13,897 new and improved connections. The Office of Broadband Development (OBD) will support the recipients, ensure compliance, validate the technology is deployed, and celebrate successful completion of the projects.</p> <p>The Missouri Broadband Grant Program will sunset on August 28, 2027.</p> <p>The Bipartisan Infrastructure Law, known as the Infrastructure Investment and Jobs Act (IIJA), Public Law 117-58. OBD will apply and take part in two of the four IIJA broadband programs; the Broadband Equity, Access, and Deployment (BEAD) program and the Digital Equity Act (DEA). The BEAD program includes \$42.45 billion (to be divided among states and territories), which provides funding for grants for broadband planning, deployment, mapping, equity, and adoption activities. The DEA program provides \$2.75 billion (divided among states and territories) to further advance federal goals relating to digital equity and digital inclusion.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Broadband Grant Program | | | | | | | | | |

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43125C</u> |
| Division: Strategy and Performance | |
| Core: Broadband Grants | HB Section <u>7.115</u> |

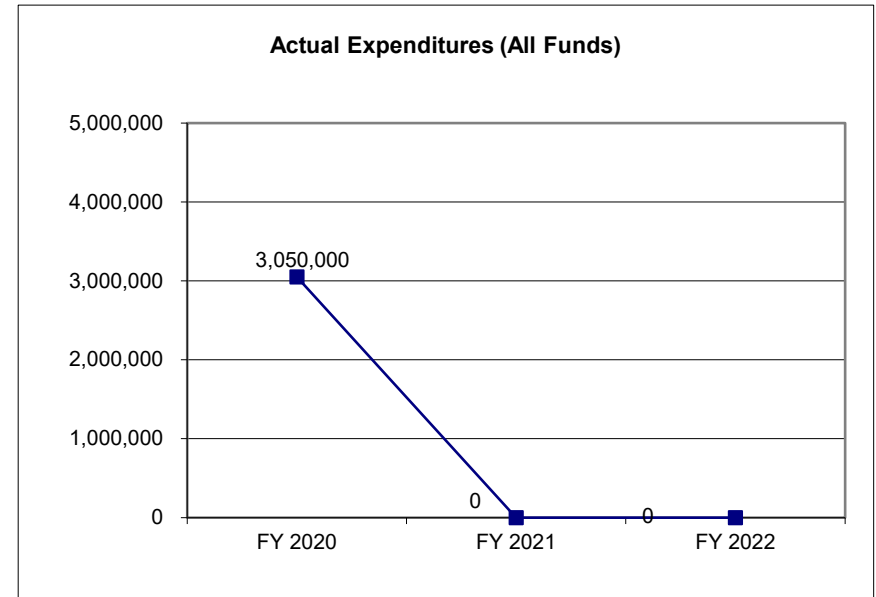
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 5,000,000 | 0 | 10,000,000 | 49,244,338 |
| Less Reverted (All Funds) | (150,000) | 0 | 0 | 0 |
| Less Restricted (All Funds)* | (1,800,000) | 0 | 0 | 0 |
| Budget Authority (All Funds) | 3,050,000 | 0 | 10,000,000 | 49,244,338 |
| Actual Expenditures (All Funds) | 3,050,000 | 0 | 0 | N/A |
| Unexpended (All Funds) | 0 | 0 | 10,000,000 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 10,000,000 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | | | (1) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) OBD asked for \$10 million spending authority in FY2022 in anticipation of an NTIA BIP Award. The award announcement was delayed from November 2021 to April 2022. When the announcements were made, Missouri received \$42.1 million. The award was announced late in FY2022. However, due to delays in NTIA finalizing the agreements, Missouri did not receive funds from NTIA in FY2022. OBD anticipates expending approximately half of these funds in FY2023, with the remaining half being expended in FY2024.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT RURAL BROADBAND GRANT

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-----------------|-------------|----------|---------------------|----------|---------------------|----------------|
| TAFP AFTER VETOES | | | | | | | | |
| | | PS | 1.00 | 0 | 80,458 | 0 | 80,458 | |
| | | EE | 0.00 | 0 | 6,985,485 | 0 | 6,985,485 | |
| | | PD | 0.00 | 0 | 42,178,395 | 0 | 42,178,395 | |
| | | Total | 1.00 | 0 | 49,244,338 | 0 | 49,244,338 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reduction | 1372 8034 | PD | 0.00 | 0 | (21,161,040) | 0 | (21,161,040) | Core reduction |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | (21,161,040) | 0 | (21,161,040) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PS | 1.00 | 0 | 80,458 | 0 | 80,458 | |
| | | EE | 0.00 | 0 | 6,985,485 | 0 | 6,985,485 | |
| | | PD | 0.00 | 0 | 21,017,355 | 0 | 21,017,355 | |
| | | Total | 1.00 | 0 | 28,083,298 | 0 | 28,083,298 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PS | 1.00 | 0 | 80,458 | 0 | 80,458 | |
| | | EE | 0.00 | 0 | 6,985,485 | 0 | 6,985,485 | |
| | | PD | 0.00 | 0 | 21,017,355 | 0 | 21,017,355 | |
| | | Total | 1.00 | 0 | 28,083,298 | 0 | 28,083,298 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|---|------------|-------------|---------------------|-------------|----------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| RURAL BROADBAND GRANT | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DED-ED PROGRAMS-FEDERAL OTHER | 0 | 0.00 | 25,871 | 0.00 | 25,871 | 0.00 | 0 | 0.00 |
| DED FEDERAL STIMULUS | 0 | 0.00 | 54,587 | 1.00 | 54,587 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 80,458 | 1.00 | 80,458 | 1.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED-ED PROGRAMS-FEDERAL OTHER | 0 | 0.00 | 6,974,129 | 0.00 | 6,974,129 | 0.00 | 0 | 0.00 |
| DED FEDERAL STIMULUS | 0 | 0.00 | 11,356 | 0.00 | 11,356 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 6,985,485 | 0.00 | 6,985,485 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIMULUS | 0 | 0.00 | 42,178,395 | 0.00 | 21,017,355 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 42,178,395 | 0.00 | 21,017,355 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 49,244,338 | 1.00 | 28,083,298 | 1.00 | 0 | 0.00 |
| Broadband IIJA Auth Increase - 1419012 | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED-ED PROGRAMS-FEDERAL OTHER | 0 | 0.00 | 0 | 0.00 | 174,255 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 174,255 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED-ED PROGRAMS-FEDERAL OTHER | 0 | 0.00 | 0 | 0.00 | 247,481,957 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 247,481,957 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 247,656,212 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$49,244,338 | 1.00 | \$275,739,510 | 1.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------------|------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| RURAL BROADBAND GRANT | | | | | | | | |
| CORE | | | | | | | | |
| GRANTS SPECIALIST | 0 | 0.00 | 80,458 | 1.00 | 80,458 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 80,458 | 1.00 | 80,458 | 1.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 0 | 0.00 | 5,250 | 0.00 | 5,250 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 2,250 | 0.00 | 2,250 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 563 | 0.00 | 563 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 2,250 | 0.00 | 2,250 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 1,440 | 0.00 | 1,440 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 0 | 0.00 | 6,968,450 | 0.00 | 6,968,450 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 3,015 | 0.00 | 3,015 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 2,267 | 0.00 | 2,267 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 6,985,485 | 0.00 | 6,985,485 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 42,178,395 | 0.00 | 21,017,355 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 42,178,395 | 0.00 | 21,017,355 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$49,244,338 | 1.00 | \$28,083,298 | 1.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$49,244,338 | 1.00 | \$28,083,298 | 1.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.115

Program Name: Broadband Grants

Program is found in the following core budget(s): Broadband Grants

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

In 2022, Missouri was awarded a broadband infrastructure grant through the National Telecommunications and Information Administration (NTIA) Broadband Infrastructure Program (BIP). Missouri received applications from providers and combined them into one application. The awarded partnership included 9 providers and 19 project areas connecting 13,897 new and improved connections. The Office of Broadband Development (OBD) will support the recipients, ensure compliance, validate the technology is deployed, and celebrate successful completion of the projects. The Missouri Broadband Grant Program will sunset on August 28, 2027.

The Bipartisan Infrastructure Law, known as the Infrastructure Investment and Jobs Act (IIJA), Public Law 117-58. OBD will apply and take part in two of the four IIJA broadband programs; the Broadband Equity, Access, and Deployment (BEAD) program and the Digital Equity Act (DEA). The BEAD program includes \$42.45 billion (to be divided among states and territories), which provides funding for grants for broadband planning, deployment, mapping, equity, and adoption activities. The DEA program provides \$2.75 billion (divided among states and territories) to further advance federal goals relating to digital equity and digital inclusion.

2a. Provide an activity measure(s) for the program.

| | FY2020 Actual | FY2021 | | FY2022 | | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|---|------------------|-----------|--------|-----------|--------|---------------------|---------------------|---------------------|
| | | Projected | Actual | Projected | Actual | | | |
| Review and evaluate grant applicants | 40 | 0 | 0 | 44 | 41 | 0 | 275 | 275 |
| Award broadband grants/projects | 16 | 0 | 0 | 15 | 19 | 0 | 75 | 75 |
| Manage, announce, and close-out projects | 0 | 16 | 15 | 0 | 0 | 19 | 0 | 35 |

Note 1: No applicants are anticipated in FY2023 since broadband grant program activity is expected to shift to ARPA programs in HB 20.

Note 2: IIJA funded broadband applications will begin in FY2024 with the initial funding for the BEAD program. BEAD will continue to fund broadband project until calendar year 2027 (FY2028). Projections based on the assumption that the FY2024 NDI will be approved.

Note 3: The final activity measure encompasses the overall management of the program overseeing project milestones, ensuring quality, and validating installation of proposed technology.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.115

Program Name: Broadband Grants

Program is found in the following core budget(s): Broadband Grants

2b. Provide a measure(s) of the program's quality.

| | FY2020 Actual | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|--|------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Percent of grant connections exceeding 25/3 Mbps | 94% | 0% | 0% | 100% | 100% | 0% | 100% | 100% |
| Days from grant submittal to awards | 101 | 0 | 0 | 180 | 193 | 0 | 90 | 90 |

Note 1: NTIA Broadband Infrastructure Program required minimum thresholds for project funding of 100 Megabits per second (Mbps) download, 20 Mbps upload. IJA funded broadband project will require 100/100 Mbps in order to receive funding. The state has defined the baseline speed to be classified as high speed internet as 25 Megabits per second (Mbps) download, 3 Mbps upload, as such efforts will be made to track the percentage of connections exceeding 25/3 funded by the grant.

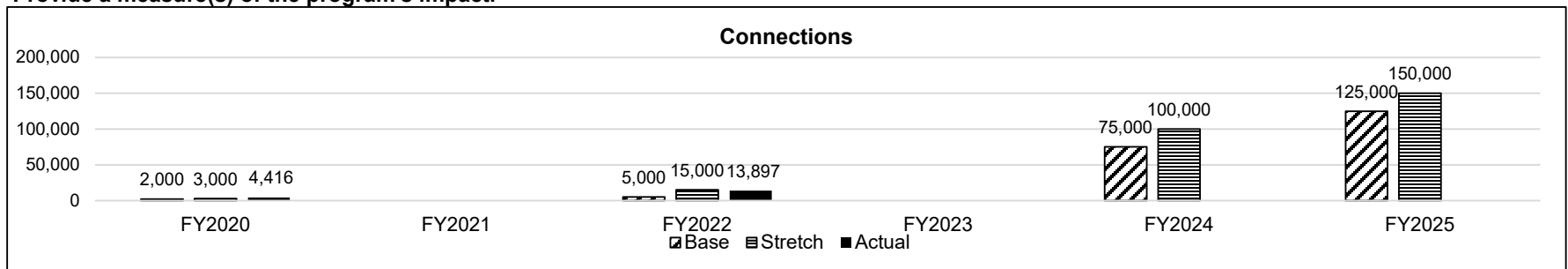
Note 2: The program's quality will be also be measured in its ability to evaluate, rank, complete the challenge process, and announce grant awards.

Note 3: No applicants are anticipated in FY2023 since broadband grant program activity is expected to shift to ARPA-related programs.

Note 4: In FY2024, OBD will begin facilitate broadband projects using IJA BEAD and DEA Funding.

Note 5: Projected days from grant submittal to awards in FY2022 were higher than originally anticipated due to intense demand for NTIA funds across nation.

2c. Provide a measure(s) of the program's impact.



Note 1: Total number of connections refer to those who will have the opportunity to access the new broadband infrastructure (counted at time of project award). Connections include businesses, farms, important community institutions, and households. Missouri is technology neutral and could experience higher amount of potential connections.

Note 2: The Missouri Broadband Grant program did not receive an appropriation in FY2021, and, therefore, did not have a base, stretch or actual connections due to lack of funding.

Note 3: In FY2022, the Department received \$10 million in spending authority for the anticipated federal resources; however, NTIA's award timeline was delayed into CY2022. FY2022 connections reflect the final award (\$42,241,427.11) from NTIA BIP to Missouri projects.

Note 4: No connections are anticipated in FY2023 since broadband grant program activity is expected to shift to ARPA-related programs.

Note 5: FY2024 and FY2025 projections assume NTIA BEAD and DEA NDI approval.

PROGRAM DESCRIPTION

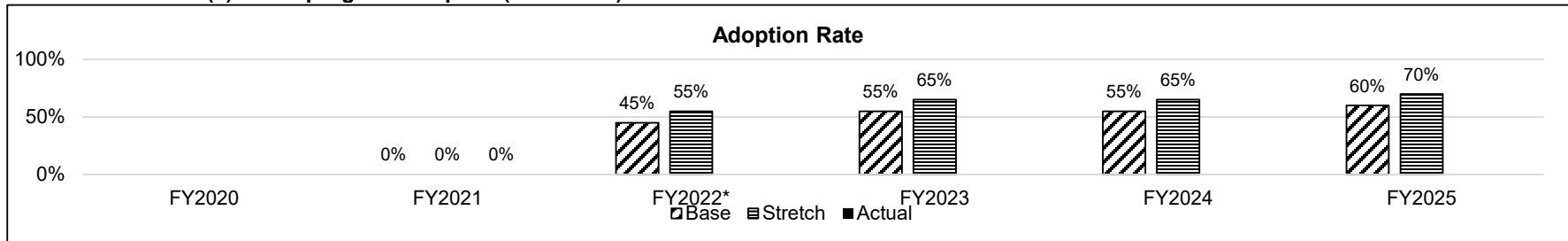
Department: Economic Development

HB Section(s): 7.115

Program Name: Broadband Grants

Program is found in the following core budget(s): Broadband Grants

2c. Provide a measure(s) of the program's impact. (continued)



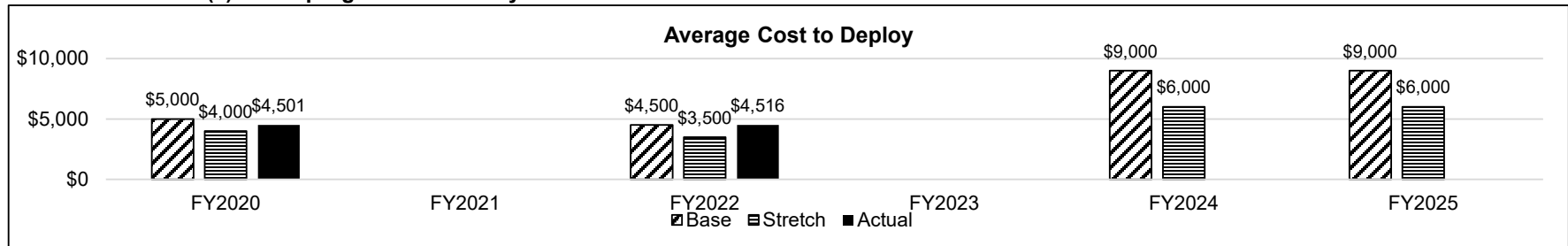
Note 1: Adoption rate is expressed as a percentage on total number of actual subscribers to the newly built and/or expanded broadband service divided by the number of proposed connections. Deploying new broadband infrastructure increases access, but the real impact for economic opportunity exists when the adoption rate is high. Exceeding these benchmarks will assist broadband providers in projecting future rehabilitation and expansion projects.

Note 2: The Missouri Broadband Grant program did not receive an appropriation in FY2021, and, therefore, did not have a base, stretch or actual connections due to lack of funding.

Note 3: *Adoption rate relating to the NTIA BIP award won't be known until after the projects are completed (projected in mid calendar year 2023).

Note 4: FY2024 and 2025 projections assume NTIA BEAD and DEA NDI approval.

2d. Provide a measure(s) of the program's efficiency.



Note 1: The average cost per passing of \$5,000 was utilized from anecdotal research of benchmark states. The inaugural round of the broadband grant program, awarded to sixteen projects in April 2020 yielded an average cost per passing of \$4,501. The cost to deploy will be catalogued during each grant review cycle and will be benchmarked over time.

Note 2: The Missouri Broadband Grant program did not receive an appropriation in FY2021, and, therefore, did not have a base, stretch or actual connections due to lack of funding.

Note 3: FY2022 based on the NTIA BIP Award. (Projects were awarded in March of 2022 and hope to be completed in early FY2024.)

Note 4: No connections are anticipated in FY2023 since broadband grant program activity is expected to shift to ARPA programs in HB 20. Thus, average cost to deploy not included for those fiscal years.

Note 5: In FY2024, Broadband funding will switch to IIJA BEAD and DEA.

Note 6: FY2024 and FY2025 projections assume NTIA BEAD and DEA NDI approval.

Note 7: FY2024 and FY2025 projections are based on initial application received for the ARPA funded Infrastructure grant program. The increase in cost per passing reflects inflation in the cost of deployment as well and projects reaching being located in areas which are more difficult to develop.

PROGRAM DESCRIPTION

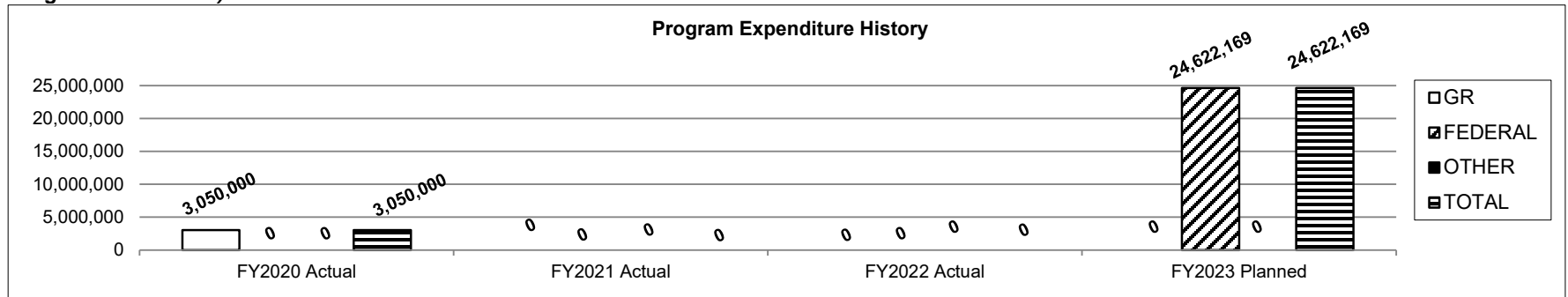
Department: **Economic Development**

HB Section(s): **7.115**

Program Name: **Broadband Grants**

Program is found in the following core budget(s): **Broadband Grants**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

NTIA Broadband Infrastructure Program (11.031), Section 620.2450, RSMo (Missouri Broadband State Grant Program), and the Bipartisan Infrastructure Law, known as the Infrastructure Investment and Jobs Act (IIJA), Public Law 117-58.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 8 OF 17

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 43125C |
| Division: Strategy and Performance | |
| DI Name: Increase to Broadband IJA Authority DI#1419012 | HB Section 7.115 |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|-------------|--------------------|-------------|--------------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 174,255 | 0 | 174,255 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 247,481,957 | 0 | 247,481,957 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 247,656,212 | 0 | 247,656,212 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Federal Funds: Department of Economic Development Federal Fund (0129) | | | | | Other Funds: | | | | |

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Bipartisan Infrastructure Law, known as the Infrastructure Investment and Jobs Act (IIJA), Public Law 117-58 allocated \$48.2 billion to the National Telecommunications and Information Administration (NTIA). The Office of Broadband Development (OBD) will apply and take part in two of the four IIJA broadband programs; the Broadband Equity, Access, and Deployment (BEAD) program and the Digital Equity Act (DEA). The BEAD program includes \$42.45 billion (to be divided among states and territories), which provides funding for grants for broadband planning, deployment, mapping, equity, and adoption activities. The DEA program provides \$2.75 billion (divided among states and territories) to further advance federal goals relating to digital equity and digital inclusion.

NEW DECISION ITEM
RANK: 8 **OF** 17

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43125C</u> |
| Division: Strategy and Performance | |
| DI Name: Increase to Broadband IJA Authority DI# <u>1419012</u> | HB Section <u>7.115</u> |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

For broadband, the OBD estimates they will receive \$827,338 in DEA and \$2,147,304.59 in BEAD planning funds. The majority of these funds will be expended from October 2022 through October 2023. These planning efforts will lead to OBD's application for the full funding from the BEAD and DEA programs. This could secure as much as \$1.18 Billion in BEAD and \$24,171,446 in DEA funds. The lump sum of both of these funds will be expended over several fiscal years (2023-2028). OBD is requesting an increase totaling \$247,634,049 in FY2024 spending authority .

In FY2025, OBD estimates needing an additional \$680,035,760 in spending authority, which will then decrease over the remaining five Fiscal Years.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| 140/Travel, In-State | | | 22,163 | | | | 22,163 | | |
| 160/Travel, Out-State | | | 10,042 | | | | 10,042 | | |
| 190/Supplies | | | 10,300 | | | | 10,300 | | |
| 400/Professional Services | | | 131,750 | | | | 131,750 | | |
| Total EE | 0 | | 174,255 | | 0 | | 174,255 | | 0 |
| Program Distributions | | | 247,481,957 | | | | 247,481,957 | | |
| Total PSD | 0 | | 247,481,957 | | 0 | | 247,481,957 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 247,656,212 | 0.0 | 0 | 0.0 | 247,656,212 | 0.0 | 0 |

NEW DECISION ITEM
RANK: 8 OF 17

| Department: Economic Development | | | | Budget Unit | | 43125C | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Strategy and Performance | | | | HB Section | | 7.115 | | | |
| DI Name: Increase to Broadband IJA Authority | | | | DI#1419012 | | | | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 8 **OF** 17

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>43125C</u> |
| Division: Strategy and Performance | |
| DI Name: Increase to Broadband IJA Authority DI#1419012 | HB Section <u>7.115</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Access (BEAD): Number of grants reviewed, Number of awarded grants/projects, Projects closed
Equity (DEA): Grants reviewed, projects awarded

6b. Provide a measure(s) of the program's quality.

Access: Connections exceeding 100/20
Equity: impact of partner programs, how many people, customer survey of end user of DEA programing

6c. Provide a measure(s) of the program's impact.

Access: Connections, Adoption Rate, # of Missourian's lacking service
Equity: Impressions through literacy programing, adoption of affordability programs, affordable devises delivered , are the end users now connecting in a higher manner.

6d. Provide a measure(s) of the program's efficiency.

Access: Average Cost to deploy
Equity: grant funds per impression

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

In summer of 2022 OBD applied for both BEAD and DEA planning funding. Through the winter of 2022 and the spring of 2023 the OBD team will partner with the University of Missouri and the Regional Planning Commissions to do extensive public engagement. Through these effort we will develop a substantial baseline of the challenges and assets of the state relating to broadband availability and digital equity.

As early as FY2023, OBD will begin fully engaging in the BEAD process in an attempt to bring broadband service to all Missourians lacking quality access. We will receive 20% of our full allocation and plan to begin a competitive grant round partnering with providers to bring service to unserved Missourians. Shortly after we will develop our 5 year multi-step plan to bring service across the state.

Full DEA funding is expected to come to Missouri in FY2024. These funds will go toward funding efforts to assist in addressing affordability and digital literacy. Over the next 5 years OBD will fund grants working with entities that work in this spaces to ensure everyone has the opportunity to fully engage in the digital world.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|---|------------|-------------|------------|-------------|----------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| RURAL BROADBAND GRANT | | | | | | | | |
| Broadband IIJA Auth Increase - 1419012 | | | | | | | | |
| TRAVEL, IN-STATE | 0 | 0.00 | 0 | 0.00 | 22,163 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 0 | 0.00 | 10,042 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 0 | 0.00 | 10,300 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 131,750 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 174,255 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 247,481,957 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 247,481,957 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$247,656,212 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$247,656,212 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

NEW DECISION ITEM
RANK: 9 OF 17

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 43129C |
| Division: Strategy and Performance | |
| DI Name: IJJA Smart Manufacturing Technologies DI# 1419014 | HB Section 7.116 |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|-------------|------------------|-------------|------------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 1,000,000 | 0 | 1,000,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 1,000,000 | 0 | 1,000,000 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Federal Funds: Department of Economic Development Federal Fund (0129) | | | | | Other Funds: | | | | |

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|---|--|--|
| <input checked="" type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Department of Economic Development (DED) is requesting the use of federal funds under the Infrastructure Investment and Jobs Act (IIJA) of 2021 (Public Law 117-58 H.R. 3684). IIJA includes \$50 million in funding for states to invest in smart manufacturing technologies. Information has not yet been released regarding how these funds will be allocated and how they should be spent. This NDI is to ensure DED has the appropriate spending authority should funds be received in this program.

NEW DECISION ITEM
RANK: 9 OF 17

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 43129C |
| Division: Strategy and Performance | |
| DI Name: IJJA Smart Manufacturing Technologies DI# 1419014 | HB Section 7.116 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The funding request amount (\$1 million) was determined based on potential funding available to Missouri through IJJA.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|-------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Program Distributions | | | 1,000,000 | | | | 1,000,000 | | |
| Total PSD | <u>0</u> | | <u>1,000,000</u> | | <u>0</u> | | <u>1,000,000</u> | | <u>0</u> |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>1,000,000</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>1,000,000</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 9 OF 17

| Department: Economic Development | | | Budget Unit | | 43129C | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Division: Strategy and Performance | | | | | | | | | |
| DI Name: IJJA Smart Manufacturing Technologies | | | DI#1419014 | | HB Section | | 7.116 | | |
| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Transfers | | | | | | | | | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> |

NEW DECISION ITEM
RANK: 9 **OF** 17

| | |
|--|----------------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>43129C</u> |
| Division: <u>Strategy and Performance</u> | |
| DI Name: <u>IJJA Smart Manufacturing Technologies</u> DI# <u>1419014</u> | HB Section <u>7.116</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Share of funds allocated to Missouri

6b. Provide a measure(s) of the program's quality.

Number of partners engaged

6c. Provide a measure(s) of the program's impact.

Number of projects completed throughout the state

6d. Provide a measure(s) of the program's efficiency.

Days to effectively deploy funding

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

DED will actively track the progress of the federal funding to ensure Missouri has the best opportunity to take advantage of available funds. If funds are secured, DED will engage relevant private and public sector partners throughout the state to determine the most effective way of deploying funds. Working alongside partners will allow DED to maximize the impact of the federal funding to Missouri as quickly as possible.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| SMART MANUFACTURING TECH | | | | | | | | |
| IIJA Smart Manufacturing Tech - 1419014 | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$1,000,000 | 0.00 | | 0.00 |
| OTHER FUNDS | | | | | | | | |
| | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

| | | | | | | | | | |
|--|--|--|--|--|---------------------------|--|--|--|--|
| Department: Economic Development | | | | | Budget Unit 43130C | | | | |
| Division: Strategy and Performance | | | | | | | | | |
| Core: Office of the Military Advocate | | | | | HB Section 7.120 | | | | |

| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
|--|---------|---------|-------|---------|--|------|---------|-------|-------|
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 181,220 | 0 | 0 | 181,220 | PS | 0 | 0 | 0 | 0 |
| EE | 50,000 | 0 | 0 | 50,000 | EE | 0 | 0 | 0 | 0 |
| PSD | 390,120 | 0 | 0 | 390,120 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 621,340 | 0 | 0 | 621,340 | Total | 0 | 0 | 0 | 0 |
| FTE | 1.50 | 0.00 | 0.00 | 1.50 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 89,488 | 0 | 0 | 89,488 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |

| 2. CORE DESCRIPTION |
|---|
| <p>The Office of the Military Advocate (including consultants working on behalf of the Military Advocate), and the Missouri Military Preparedness and Enhancement Commission (MMPEC), work in concert with governments and private sector stakeholders around the state and nation on strategies to achieve the following goals:</p> <ul style="list-style-type: none"> Preserve and enhance the military installations, missions and defense agencies located in Missouri; Create a more supportive environment for military Service members and their families; and Support the retention and growth of Missouri's defense and national security businesses. <p>A high priority of the program is to continue to work with Missouri's military installations and defense agencies, and the Missouri communities in which they operate, to prepare for possible cuts in the federal defense budget in FY2023, FY2024 and FY2025 and to anticipate and take advantage of military reorganizations. Additional priorities are to help Missouri defense and national security businesses increase their opportunities for expansion, increase the number of separating Service members who choose to live and work in Missouri, and better connect military spouses with job opportunities. MMPEC, a Governor-appointed commission, is required to prepare a biennial strategic plan, which sets goals for the Military Advocate and its consultants and tracks performance.</p> |

| 3. PROGRAM LISTING (list programs included in this core funding) |
|--|
| Office of the Military Advocate |

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>43130C</u> |
| Division: <u>Strategy and Performance</u> | |
| Core: <u>Office of the Military Advocate</u> | HB Section <u>7.120</u> |

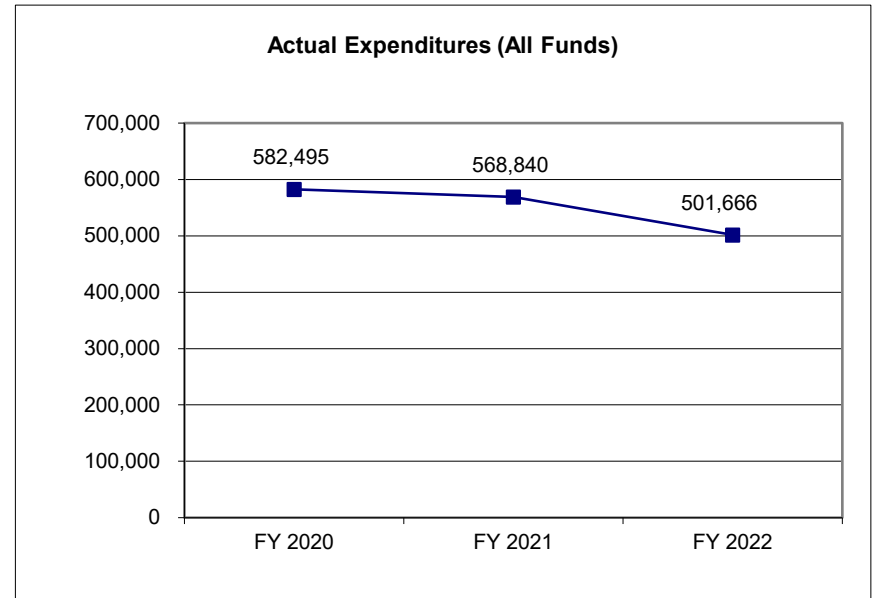
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2022 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 606,071 | 608,524 | 610,208 | 621,340 |
| Less Reverted (All Funds) | (18,183) | (18,256) | (18,307) | (18,640) |
| Less Restricted (All Funds)* | 0 | | | |
| Budget Authority (All Funds) | 587,888 | 590,268 | 591,901 | 602,700 |
| Actual Expenditures (All Funds) | 582,495 | 568,840 | 501,666 | N/A |
| Unexpended (All Funds) | 5,393 | 21,428 | 90,235 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 5,393 | 21,428 | 90,235 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | | (1) | | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) \$34,146 was restricted in July 2020, but was released in March 2021; therefore, not all funding was able to be expended.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MILITARY ADVOCATE

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|-------------|----------------|----------|----------|----------------|-------------|
| TAFP AFTER VETOES | | | | | | | |
| | PS | 1.50 | 181,220 | 0 | 0 | 181,220 | |
| | EE | 0.00 | 50,000 | 0 | 0 | 50,000 | |
| | PD | 0.00 | 390,120 | 0 | 0 | 390,120 | |
| | Total | 1.50 | 621,340 | 0 | 0 | 621,340 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PS | 1.50 | 181,220 | 0 | 0 | 181,220 | |
| | EE | 0.00 | 50,000 | 0 | 0 | 50,000 | |
| | PD | 0.00 | 390,120 | 0 | 0 | 390,120 | |
| | Total | 1.50 | 621,340 | 0 | 0 | 621,340 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PS | 1.50 | 181,220 | 0 | 0 | 181,220 | |
| | EE | 0.00 | 50,000 | 0 | 0 | 50,000 | |
| | PD | 0.00 | 390,120 | 0 | 0 | 390,120 | |
| | Total | 1.50 | 621,340 | 0 | 0 | 621,340 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MILITARY ADVOCATE | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 137,497 | 1.83 | 181,220 | 1.50 | 181,220 | 1.50 | 0 | 0.00 |
| TOTAL - PS | 137,497 | 1.83 | 181,220 | 1.50 | 181,220 | 1.50 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 15,125 | 0.00 | 50,000 | 0.00 | 50,000 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 15,125 | 0.00 | 50,000 | 0.00 | 50,000 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 349,044 | 0.00 | 390,120 | 0.00 | 390,120 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 349,044 | 0.00 | 390,120 | 0.00 | 390,120 | 0.00 | 0 | 0.00 |
| TOTAL | 501,666 | 1.83 | 621,340 | 1.50 | 621,340 | 1.50 | 0 | 0.00 |
| Military Advocate Coordinator - 1419010 | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 61,808 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 61,808 | 1.00 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 0 | 0.00 | 16,547 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 16,547 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 78,355 | 1.00 | 0 | 0.00 |
| GRAND TOTAL | \$501,666 | 1.83 | \$621,340 | 1.50 | \$699,695 | 2.50 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | |
|---|---|
| BUDGET UNIT NUMBER: 43130C BUDGET UNIT NAME: Military Advocate HOUSE BILL SECTION: 7.120 | DEPARTMENT: Economic Development DIVISION: Strategy and Performance |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | |
| DEPARTMENT REQUEST | |
| <p>The department is requesting 5% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Military Advocate PS (0101) - \$181,220 x 5% = \$9,061 and Military Advocate EE (0101) - \$440,120 x 5% = \$22,006</p> | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
| N/A | N/A |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MILITARY ADVOCATE | | | | | | | | |
| CORE | | | | | | | | |
| DESIGNATED PRINCIPAL ASST DIV | 99,278 | 0.83 | 141,267 | 1.00 | 141,267 | 1.00 | 0 | 0.00 |
| ECONOMIC DEVLPMNT PROFESSIONAL | 38,219 | 1.00 | 39,953 | 0.50 | 39,953 | 0.50 | 0 | 0.00 |
| TOTAL - PS | 137,497 | 1.83 | 181,220 | 1.50 | 181,220 | 1.50 | 0 | 0.00 |
| TRAVEL, IN-STATE | 2,062 | 0.00 | 4,268 | 0.00 | 4,268 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 5,878 | 0.00 | 8,536 | 0.00 | 8,536 | 0.00 | 0 | 0.00 |
| SUPPLIES | 1,258 | 0.00 | 33,151 | 0.00 | 33,151 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 1,153 | 0.00 | 41 | 0.00 | 41 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 624 | 0.00 | 3,679 | 0.00 | 3,679 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 53 | 0.00 | 20 | 0.00 | 20 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 277 | 0.00 | 224 | 0.00 | 224 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 3,820 | 0.00 | 81 | 0.00 | 81 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 15,125 | 0.00 | 50,000 | 0.00 | 50,000 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 349,044 | 0.00 | 390,120 | 0.00 | 390,120 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 349,044 | 0.00 | 390,120 | 0.00 | 390,120 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$501,666 | 1.83 | \$621,340 | 1.50 | \$621,340 | 1.50 | \$0 | 0.00 |
| GENERAL REVENUE | \$501,666 | 1.83 | \$621,340 | 1.50 | \$621,340 | 1.50 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.120

Program Name: Office of the Military Advocate

Program is found in the following core budget(s): Office of the Military Advocate

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

Leads state economic development efforts to:

- assist communities in preserving and enhancing military installations, missions and agencies;
- increase the number of transitioning military service members and families who stay in Missouri after separation;
- support the retention and growth of Missouri defense and national security businesses; and
- prepare for a Base Realignment and Closure (BRAC) process or a similar basing action that negatively impacts Missouri.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|--|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Interactions with key military installation and agency influencers | 100 | 83 | 120 | 90 | 120 | 95 | 100 | 110 | 120 |
| Interactions with key Missouri defense businesses | 24 | 29 | 35 | 29 | 36 | 16 | 25 | 30 | 35 |

Note 1: Measure 1 is calculated based on the number of in-person or telephone interactions with military and federal agency leaders, community support organizations, members of Congress, Congressional Committee staff, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri.

Note 2: Measure 2 was calculated based on the number of in-person and telephone interactions with Missouri defense businesses.

Note 3: FY2021 results impacted by Pandemic-reduced in-person contact; FY2022 results impacted by gap between the retirement of the former Missouri Military Advocate (September 2021) and the appointment of the new Missouri Military Advocate (January 2022).

PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): **7.120**

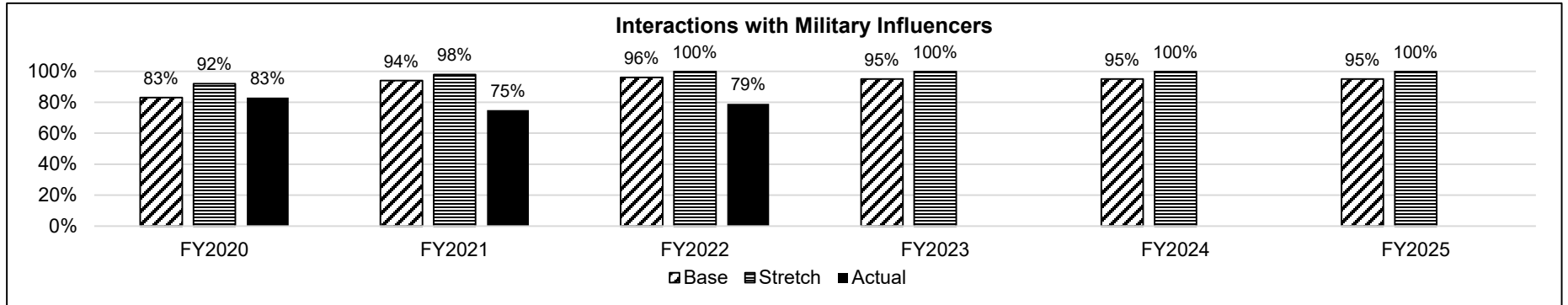
Program Name: **Office of the Military Advocate**

Program is found in the following core budget(s): **Office of the Military Advocate**

2b. Provide a measure(s) of the program's quality.

A new quality measure related to strategic plan approval is under development. Success occurs when the Missouri Military Preparedness and Enhancement Commission (MMPEC) approves and adopts the two-year strategic plan produced in partnership with the Missouri Military Advocate (MMA). The MMA intends to work with MMPEC to approve and adopt the 2023-2024 strategic plan in December 2022, thereby replacing the 2020-2022 plan. Updated plans and activities by the MMA are reviewed by MMPEC during quarterly MMPEC meetings.

2c. Provide a measure(s) of the program's impact.



Note 1: Reflects the percentage of the identified key influencers with whom the Missouri Military Advocate (MMA) and its consultants have in-person and telephone interactions regarding opportunities and threats related to Missouri military installations, agencies and missions. The contacts occur both inside and outside of Missouri and are aimed at building recognition of the military's importance in Missouri and to achieve specific outcomes as specified in the Military and Defense Strategic Plan.

Note 2: In FY2022 due to retirement of the previous MMA, a new MMA was appointed January 3, 2022. The new MMA has been identifying military and federal agency leaders, community/installation support organizations, members of Congress, professional staff of Congressional committees, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri. Most military services leadership positions have a regular cycle of turn-over. This cycle ensures stability in military leadership, but it requires diligence to continually build and re-build relationships with military decision makers. The expectation is that 95% of influencers will be contacted annually.

PROGRAM DESCRIPTION

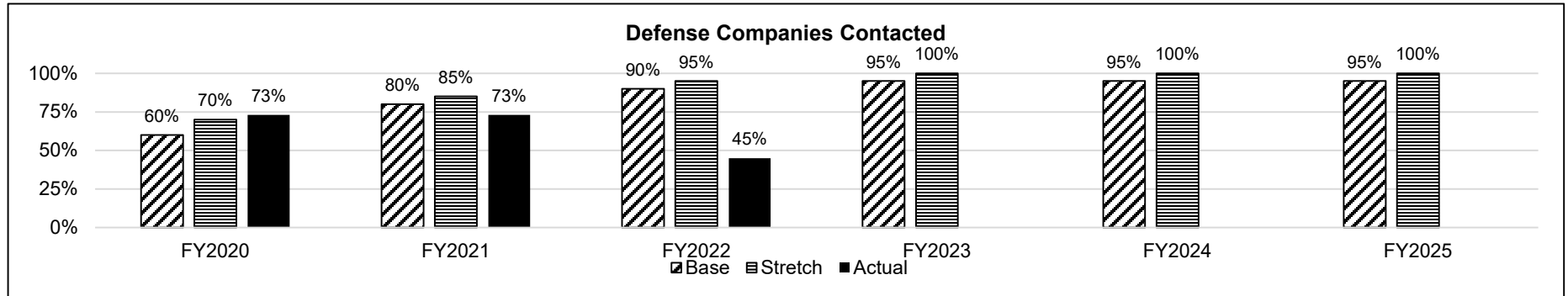
Department: **Economic Development**

HB Section(s): **7.120**

Program Name: **Office of the Military Advocate**

Program is found in the following core budget(s): **Office of the Military Advocate**

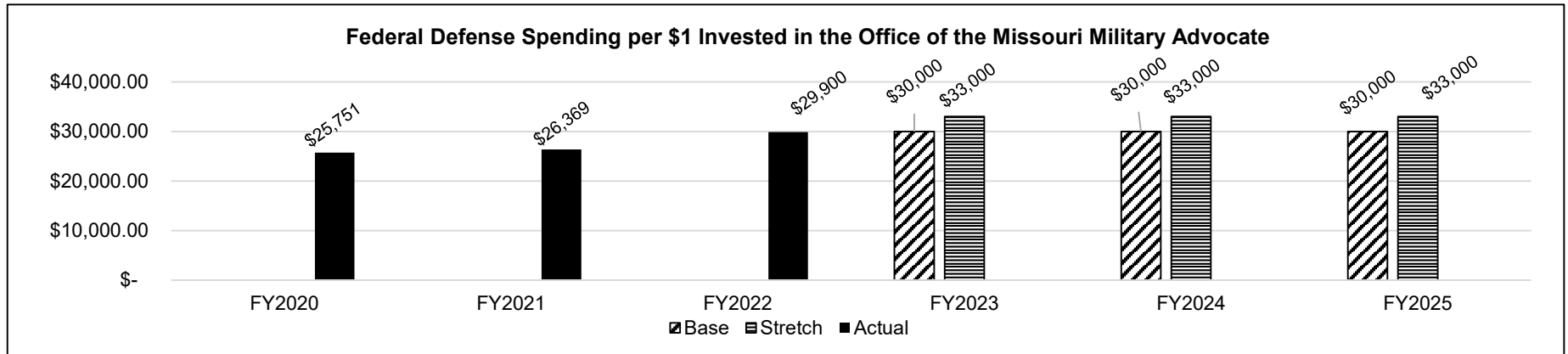
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Reflects the percentage of 40 Missouri defense companies where the Missouri Military Advocate (MMA) and its consultants have had at least one quality interaction with key influencers. Key influencers are those company leaders who can influence decisions regarding growth and expansion of defense business investments and/or jobs in Missouri.

Note 2: FY2022 results were impacted by the 4-month gap between the retirement of the former MMA and the appointment of the new MMA.

2d. Provide a measure(s) of the program's efficiency.



Note: This is a new measure for FY2023 comparing Missouri's Military Advocate spending compared to federal defense spending. According to Office of Local Defense Community Cooperation (OLDCC) annual reports, the Federal Defense spending in Missouri was \$15 billion in FY2020.

*OLDCC report has two year delay for reporting spending; thus, the federal spending for FY2021 and FY2022 has been estimated at \$15 billion.

PROGRAM DESCRIPTION

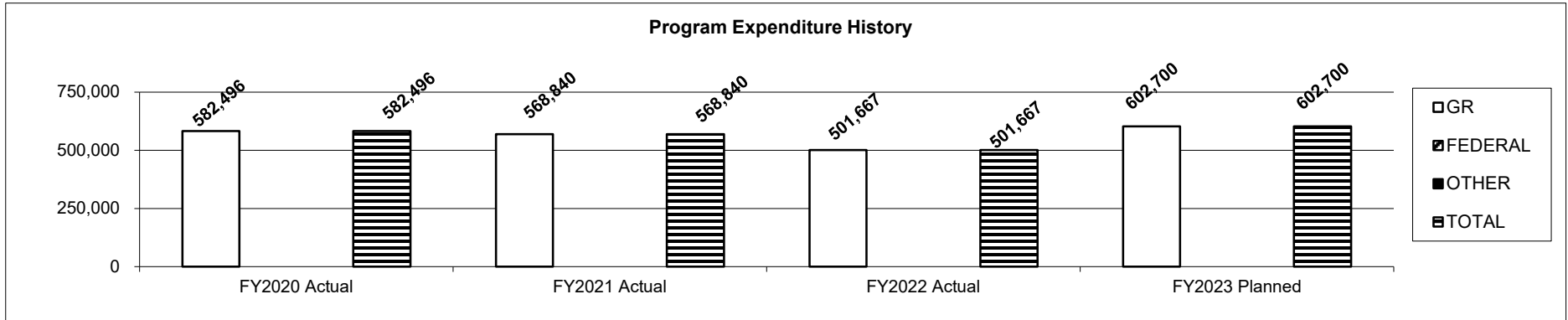
Department: Economic Development

HB Section(s): 7.120

Program Name: Office of the Military Advocate

Program is found in the following core budget(s): Office of the Military Advocate

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 41.1012 RSMo (Office of Military Advocate) and Section 41.1010 RSMo (Missouri Military Preparedness and Enhancement Commission)

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 16 OF 17

| | |
|--|----------------------------------|
| Department: Economic Development | Budget Unit <u>43130C</u> |
| Division: Strategy and Performance | |
| DI Name: Military Advocate Coordinator DI#1419010 | HB Section <u>7.120</u> |

1. AMOUNT OF REQUEST

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|---------------|----------|----------|---------------|--|----------|----------|----------|----------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 61,808 | 0 | 0 | 61,808 | PS | 0 | 0 | 0 | 0 |
| EE | 16,547 | 0 | 0 | 16,547 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | <u>78,355</u> | <u>0</u> | <u>0</u> | <u>78,355</u> | Total | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| FTE | 1.00 | 0.00 | 0.00 | 1.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 38,134 | 0 | 0 | 38,134 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Non-Counts: | | | | | Non-Counts: | | | | |

2. THIS REQUEST CAN BE CATEGORIZED AS:

| | | |
|--|---|--|
| <input type="checkbox"/> New Legislation | <input type="checkbox"/> New Program | <input type="checkbox"/> Fund Switch |
| <input type="checkbox"/> Federal Mandate | <input checked="" type="checkbox"/> Program Expansion | <input type="checkbox"/> Cost to Continue |
| <input type="checkbox"/> GR Pick-Up | <input type="checkbox"/> Space Request | <input type="checkbox"/> Equipment Replacement |
| <input type="checkbox"/> Pay Plan | <input type="checkbox"/> Other: _____ | |

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Office of the Missouri Military Advocate (OMMA) has seen a tremendous need to ensure that transitioning military service members, their spouses, and members of the Missouri National Guard are provided information and have support regarding opportunities to grow their post-military careers and remain in Missouri.

This position would serve as a liaison between employers, service members, and state resource partners to help service members and their family members transition.

NEW DECISION ITEM
RANK: 16 OF 17

| | | |
|--|-------------|------------------|
| Department: Economic Development | Budget Unit | 43130C |
| Division: Strategy and Performance | | |
| DI Name: Military Advocate Coordinator | DI#1419010 | HB Section 7.120 |

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Total Personal Service is calculated for 1.0 Economic Development Specialist position and includes funding to cover the 3% reserve amount. Total Expense and Equipment is calculated for expenses for 1.0 FTE.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE | Dept Req One-Time DOLLARS |
|---|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|---------------------------------|
| 100/Economic Dev Specialist | 61,808 | 1.0 | | | | | 61,808 | 1.0 | |
| Total PS | 61,808 | 1.0 | 0 | 0.0 | 0 | 0.0 | 61,808 | 1.0 | 0 |
| 140/Travel, In-State | 1,982 | | | | | | 1,982 | | |
| 160/Travel, Out-State | 1,500 | | | | | | 1,500 | | |
| 190/Supplies | 392 | | | | | | 392 | | |
| 320/Professional Development | 1,000 | | | | | | 1,000 | | |
| 340/Communication Serv & Supp | 661 | | | | | | 661 | | |
| 400/Professional Services (Trash/Utilities) | 863 | | | | | | 863 | | |
| 480/Computer Equipment | 1,649 | | | | | | 1,649 | | 1,649 |
| 580/Office Equipment | 1,700 | | | | | | 1,700 | | 1,700 |
| 590/Systems Furniture | 6,800 | | | | | | 6,800 | | 6,800 |
| Total EE | 16,547 | | 0 | | 0 | | 16,547 | | 10,149 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 78,355 | 1.0 | 0 | 0.0 | 0 | 0.0 | 78,355 | 1.0 | 10,149 |

NEW DECISION ITEM
RANK: 16 OF 17

| | | | | | | | | | |
|--|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|--------------------------------|
| Department: Economic Development | | | | Budget Unit | | 43130C | | | |
| Division: Strategy and Performance | | | | | | | | | |
| DI Name: Military Advocate Coordinator | | DI#1419010 | | HB Section | | 7.120 | | | |
| | | | | | | | | | |
| | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE | Gov Rec One-Time DOLLARS |
| Budget Object Class/Job Class | | | | | | | | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | 0.0 | |
| Total PS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| | | | | | | | 0 | | |
| Total EE | 0 | | 0 | | 0 | | 0 | | 0 |
| Program Distributions | | | | | | | 0 | | |
| Total PSD | 0 | | 0 | | 0 | | 0 | | 0 |
| Transfers | | | | | | | | | |
| Total TRF | 0 | | 0 | | 0 | | 0 | | 0 |
| Grand Total | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 |
| | | | | | | | | | |

NEW DECISION ITEM
RANK: 16 OF 17

| | |
|---|---------------------------|
| Department: <u>Economic Development</u> | Budget Unit <u>43130C</u> |
| Division: <u>Strategy and Performance</u> | |
| DI Name: <u>Military Advocate Coordinator</u> <u>DI#1419010</u> | HB Section <u>7.120</u> |

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

OOMA anticipates the new contacts with separating Military Service members would increase substantially having a full time person dedicated to this effort.

6b. Provide a measure(s) of the program's quality.

Refer to the Core for this performance measure.

6c. Provide a measure(s) of the program's impact.

OOMA anticipates an increase to the number of service members who choose to stay in Missouri by having a full time person dedicated to this effort.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Core for this performance measure.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

OOMA believes having a dedicated full time staff person will improve the effort to keep separating military service members and their spouses in Missouri. OOMA will partner with the DHEWD in regards to this effort to increase the successfulness of this activity.

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--|------------|-------------|------------|-------------|-----------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MILITARY ADVOCATE | | | | | | | | |
| Military Advocate Coordinator - 1419010 | | | | | | | | |
| ECONOMIC DEVELOPMENT SPEC | 0 | 0.00 | 0 | 0.00 | 61,808 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 0 | 0.00 | 0 | 0.00 | 61,808 | 1.00 | 0 | 0.00 |
| TRAVEL, IN-STATE | 0 | 0.00 | 0 | 0.00 | 1,982 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 0 | 0.00 | 0 | 0.00 | 1,500 | 0.00 | 0 | 0.00 |
| SUPPLIES | 0 | 0.00 | 0 | 0.00 | 392 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 0 | 0.00 | 0 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 0 | 0.00 | 0 | 0.00 | 661 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 0 | 0.00 | 0 | 0.00 | 863 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 1,649 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 1,700 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 0 | 0.00 | 0 | 0.00 | 6,800 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 0 | 0.00 | 16,547 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$78,355 | 1.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$78,355 | 1.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

CORE DECISION ITEM

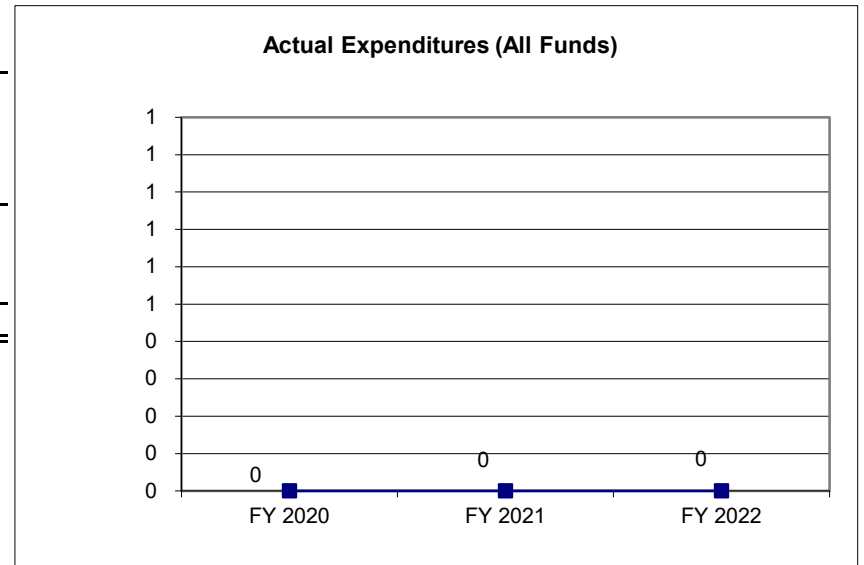
| | | | | | | | | | |
|--|-----------|----------------|--------------|----------------|--|-----------|----------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit <u>43131C</u> | | | | |
| Division: Strategy and Performance Division | | | | | | | | | |
| Core: National Security Crossroads | | | | | HB Section <u>7.120</u> | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 548,757 | 0 | 548,757 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 548,757 | 0 | 548,757 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Notes: | | | | | Notes: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>This program allows the Department of Economic Development (DED) to serve as a fiscal agent for the Office of Local Defense Community Cooperation (OLDCC) grant in support of the National Security Crossroads (NSC). The NSC is a regional branding effort across Missouri and Kansas that seeks to brand the two-state region as a national security strength and home for new national security missions, educate federal legislators on the value of the Crossroads, and share best practices to enable members of the Crossroads to be agile and resilient. The grant will be used to achieve the following objectives: (1) retain and expand existing federal national security missions, (2) improve workforce attraction/retention and drive economic growth, (3) increase regional federal agency interaction to speed problem solving and save federal budget dollars, (4) improve veteran hiring by 1%, and (5) attract a new federal mission. Grant activities include recruiting and engaging dedicated project staff; outreach, research, analysis, and planning; and community engagement.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Federal Grant/Donations Fund | | | | | | | | | |

CORE DECISION ITEM

| | | |
|--|--------------------|---------------|
| Department: Economic Development | Budget Unit | 43131C |
| Division: Strategy and Performance Division | | |
| Core: National Security Crossroads | HB Section | 7.120 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | N/A | N/A | 548,757 | 548,757 |
| Less Reverted (All Funds) | N/A | N/A | 0 | 0 |
| Less Restricted (All Funds)* | N/A | N/A | 0 | 0 |
| Budget Authority (All Funds) | N/A | N/A | 548,757 | 548,757 |
| Actual Expenditures (All Funds) | N/A | N/A | 0 | N/A |
| Unexpended (All Funds) | N/A | N/A | 548,757 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | N/A | N/A | 0 | N/A |
| Federal | N/A | N/A | 548,757 | N/A |
| Other | N/A | N/A | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MILITARY ADVOCATE FED GRANT**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|--------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | EE | 0.00 | 0 | 548,757 | 0 | 548,757 | |
| | Total | 0.00 | 0 | 548,757 | 0 | 548,757 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | EE | 0.00 | 0 | 548,757 | 0 | 548,757 | |
| | Total | 0.00 | 0 | 548,757 | 0 | 548,757 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | EE | 0.00 | 0 | 548,757 | 0 | 548,757 | |
| | Total | 0.00 | 0 | 548,757 | 0 | 548,757 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------------|------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MILITARY ADVOCATE FED GRANT | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DED-ED PROGRAMS-FEDERAL OTHER | 0 | 0.00 | 548,757 | 0.00 | 548,757 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 548,757 | 0.00 | 548,757 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 548,757 | 0.00 | 548,757 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$548,757 | 0.00 | \$548,757 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------------------|------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MILITARY ADVOCATE FED GRANT | | | | | | | | |
| CORE | | | | | | | | |
| PROFESSIONAL SERVICES | 0 | 0.00 | 548,757 | 0.00 | 548,757 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 0 | 0.00 | 548,757 | 0.00 | 548,757 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$548,757 | 0.00 | \$548,757 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$548,757 | 0.00 | \$548,757 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

| PROGRAM DESCRIPTION | |
|---|------------------------------------|
| Department: Economic Development | HB Section(s): <u>7.120</u> |
| Program Name: National Security Crossroads | |
| Program is found in the following core budget(s): National Security Crossroads | |
| <p>1a. What strategic priority does this program address? Customer Centric</p> <p>1b. What does this program do? The National Security Crossroads is a regional branding effort across Missouri and Kansas that seeks to brand the two-state region as a national security strength and home for new national security missions, educate federal legislators on the value of the Crossroads, and share best practices to enable members of the Crossroads to be agile and resilient. The grant will be used to achieve the following objectives: (1) retain and expand existing federal national security missions, (2) improve workforce attraction/retention and drive economic growth, (3) increase regional federal agency interaction to speed problem solving and save federal budget dollars, (4) improve veteran hiring by 1%, and (5) attract a new federal mission. Grant activities will include recruiting and engaging dedicated project staff; outreach, research, analysis, and planning; and community engagement.</p> <p>2a. Provide an activity measure(s) for the program. Activity measures are under development.</p> <p>2b. Provide a measure(s) of the program's quality. Quality measures are under development.</p> <p>2c. Provide a measure(s) of the program's impact. 1. Retention and expansion of existing federal national security missions; 2. Improve workforce attraction / retention and drive economic growth; 3. Increase regional federal agency interaction to speed problem solving and save federal budget dollars; 4. Improve veteran hiring by 1%; and 5. Attraction of new federal mission</p> <p>2d. Provide a measure(s) of the program's efficiency. Efficiency measures are under development.</p> | |

PROGRAM DESCRIPTION

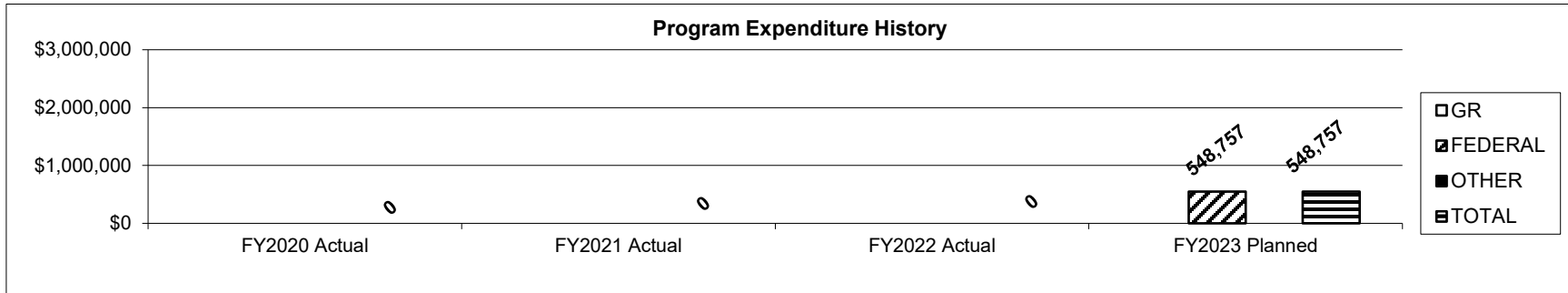
Department: Economic Development

HB Section(s): 7.120

Program Name: National Security Crossroads

Program is found in the following core budget(s): National Security Crossroads

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

U.S. Department of Defense, Office of Local Defense Community Cooperation (OLDCC)

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43135C |
| Division: | Strategy and Performance | | |
| Core: | Military Community Reinvestment Program | HB Section | 7.125 |

| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
|--|----------------|----------|----------|----------------|--|----------|----------|----------|----------|
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 300,000 | 0 | 0 | 300,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 300,000 | 0 | 0 | 300,000 | Total | 0 | 0 | 0 | 0 |
| | | | | | | | | | |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | | | | | |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |

| 2. CORE DESCRIPTION |
|---|
| <p>This is the core appropriation for the Missouri Military Community Reinvestment Act created in 2018 under Section 620.3300, RSMo. The purpose of the program is to assist military communities in working cooperatively with the Department of Economic Development (DED) and the Missouri Military Advocate (MMA), supporting and sustaining their installations, to encourage communities to initiate coordinated response programs and action plans in advance of federal government base re-alignment and closure decisions (BRAC), and to support community efforts to attract new or expanded military missions.</p> <p>The matching grant funds are administered in cooperation with the Missouri Military Preparedness and Enhancement Commission (MMPEC) to help non-profit organizations and local governments by ensuring that they have the capacity and expertise that enables them to implement strategies to retain and grow military and defense investments and jobs.</p> |

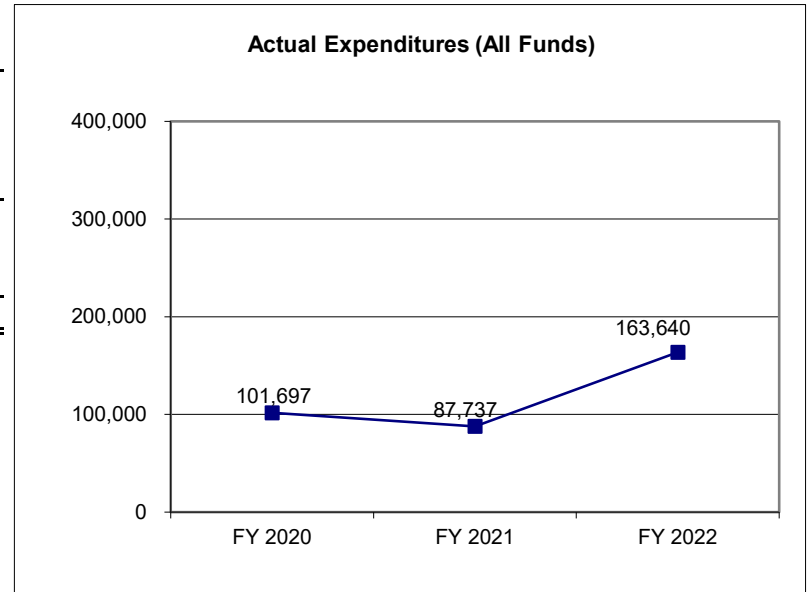
| 3. PROGRAM LISTING (list programs included in this core funding) |
|--|
| <p>Missouri Military Community Reinvestment Program</p> |

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 43135C |
| Division: | Strategy and Performance | | |
| Core: | Military Community Reinvestment Program | HB Section | 7.125 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 300,000 | 110,698 | 300,000 | 300,000 |
| Less Reverted (All Funds) | (9,000) | (3,321) | (9,000) | (9,000) |
| Less Restricted (All Funds)* | (189,303) | 0 | | |
| Budget Authority (All Funds) | 101,697 | 107,377 | 291,000 | 291,000 |
| Actual Expenditures (All Funds) | 101,697 | 87,737 | 163,640 | N/A |
| Unexpended (All Funds) | 189,303 | 19,640 | 127,360 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 189,303 | 19,640 | 127,360 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MILITARY REINVESTMENT GRANTS**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|----------------|----------------|--------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 300,000 | 0 | 0 | 300,000 | |
| | Total | 0.00 | 300,000 | 0 | 0 | 300,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 300,000 | 0 | 0 | 300,000 | |
| | Total | 0.00 | 300,000 | 0 | 0 | 300,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 300,000 | 0 | 0 | 300,000 | |
| | Total | 0.00 | 300,000 | 0 | 0 | 300,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MILITARY REINVESTMENT GRANTS | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 163,640 | 0.00 | 300,000 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 163,640 | 0.00 | 300,000 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| TOTAL | 163,640 | 0.00 | 300,000 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$163,640 | 0.00 | \$300,000 | 0.00 | \$300,000 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MILITARY REINVESTMENT GRANTS | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 163,640 | 0.00 | 300,000 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 163,640 | 0.00 | 300,000 | 0.00 | 300,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$163,640 | 0.00 | \$300,000 | 0.00 | \$300,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$163,640 | 0.00 | \$300,000 | 0.00 | \$300,000 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.125

Program Name: Military Community Reinvestment Program

Program is found in the following core budget(s): Military Community Reinvestment Program

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The purpose of the program is to make matching grants that enable qualifying non-profit organizations and local governments to implement economic development strategies designed to retain and grow investments and jobs at military installations and defense agencies. These strategies are to be implemented in cooperation with the Military Advocate and the Missouri Military Preparedness and Enhancement Commission (MMPEC).

2a. Provide an activity measure(s) for the program.

| | FY2020 Projected | FY2021 Projected | FY2021 Actual | FY2022 Projected | FY2022 Actual | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|--|---------------------|---------------------|------------------|---------------------|------------------|---------------------|---------------------|---------------------|
| Grants awarded to qualifying Missouri non-profit organizations and local governments | 3 | 5 | 2 | 2 | 2 | 3 | 3 | 3 |

2b. Provide a measure(s) of the program's quality.

This measure is under development.

2c. Provide a measure(s) of the program's impact.

The Military Community Reinvestment Grant (MCRG) enhances military communities' efforts to improve competitive positioning in retaining and attracting installation missions through research and strategic planning. This includes identifying and understanding key issues that include, but are not limited to, housing, education and child care.

2d. Provide a measure(s) of the program's efficiency.

DED leverages its existing community finance program staff to receive and review applications and present them to MMPEC to approve (or not approve) each application. No dedicated DED or Missouri Military Advocate staff is needed to administer the program.

PROGRAM DESCRIPTION

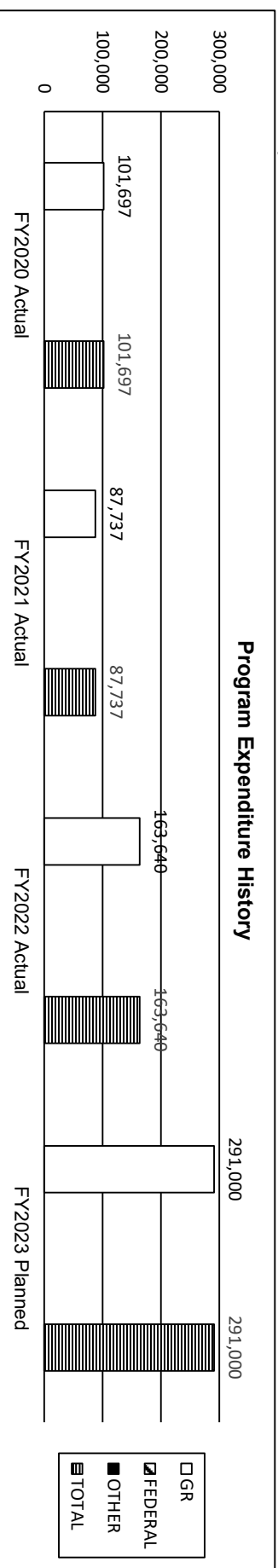
Department: **Economic Development**

HB Section(s): **7.125**

Program Name: **Military Community Reinvestment Program**

Program is found in the following core budget(s): **Military Community Reinvestment Program**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?
N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Sections 41.1010 and 620.3300, RSMo

6. Are there federal matching requirements? If yes, please explain.
No.

7. Is this a federally mandated program? If yes, please explain.
No.

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42460C |
| Division: | Tourism | | |
| Core: | Tourism Supplemental Revenue Fund Transfer | HB Section | 7.130 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|-------------------|-------------|-------------|-------------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 19,835,240 | 0 | 0 | 19,835,240 | TRF | 0 | 0 | 0 | 0 |
| Total | 19,835,240 | 0 | 0 | 19,835,240 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo.

See the core decision items for the Division of Tourism and the Missouri Film Office for details about these programs.

3. PROGRAM LISTING (list programs included in this core funding)

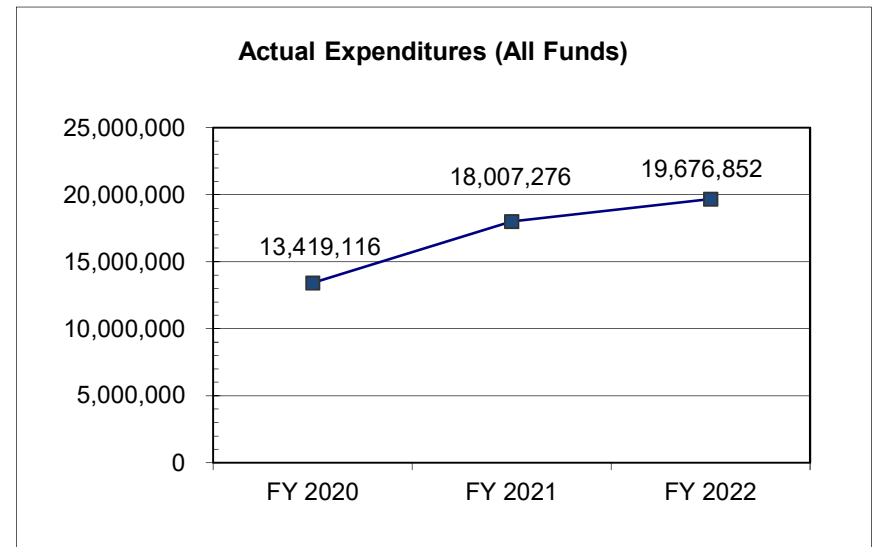
Tourism Supplemental Revenue Fund Transfer

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42460C |
| Division: | Tourism | | |
| Core: | Tourism Supplemental Revenue Fund Transfer | HB Section | 7.130 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 20,514,326 | 18,564,202 | 20,285,414 | 25,685,240 |
| Less Reverted (All Funds) | (615,430) | (556,926) | (608,562) | N/A |
| Less Restricted (All Funds) | (6,479,780) | 0 | 0 | N/A |
| Budget Authority (All Funds) | 13,419,116 | 18,007,276 | 19,676,852 | N/A |
| Actual Expenditures (All Funds) | 13,419,116 | 18,007,276 | 19,676,852 | N/A |
| Unexpended (All Funds) | 6,479,780 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 6,479,780 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM-TRANSFER

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-----------------|-------------|-------------------|--------------------|----------|--------------------|-----------------------------------|
| TAFP AFTER VETOES | | | | | | | | |
| | | TRF | 0.00 | 19,835,240 | 5,850,000 | 0 | 25,685,240 | |
| | | Total | 0.00 | 19,835,240 | 5,850,000 | 0 | 25,685,240 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| 1x Expenditures | 1376 T168 | TRF | 0.00 | 0 | (5,850,000) | 0 | (5,850,000) | Reduction of one-time expenditure |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | (5,850,000) | 0 | (5,850,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | TRF | 0.00 | 19,835,240 | 0 | 0 | 19,835,240 | |
| | | Total | 0.00 | 19,835,240 | 0 | 0 | 19,835,240 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | TRF | 0.00 | 19,835,240 | 0 | 0 | 19,835,240 | |
| | | Total | 0.00 | 19,835,240 | 0 | 0 | 19,835,240 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 19,676,852 | 0.00 | 19,835,240 | 0.00 | 19,835,240 | 0.00 | 0 | 0.00 |
| BUDGET STABILIZATION | 0 | 0.00 | 5,850,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 19,676,852 | 0.00 | 25,685,240 | 0.00 | 19,835,240 | 0.00 | 0 | 0.00 |
| TOTAL | 19,676,852 | 0.00 | 25,685,240 | 0.00 | 19,835,240 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$19,676,852 | 0.00 | \$25,685,240 | 0.00 | \$19,835,240 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------|---------------------|-------------|---------------------|-------------|---------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 19,676,852 | 0.00 | 25,685,240 | 0.00 | 19,835,240 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 19,676,852 | 0.00 | 25,685,240 | 0.00 | 19,835,240 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$19,676,852 | 0.00 | \$25,685,240 | 0.00 | \$19,835,240 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$19,676,852 | 0.00 | \$19,835,240 | 0.00 | \$19,835,240 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$5,850,000 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

| | |
|--|--------------------------|
| Department: Economic Development | HB Section: 7.130 |
| Program Name: Tourism Supplemental Revenue Fund Transfer | |
| Program is found in the following core budget(s): Tourism | |

1a. What strategic priority does this program address?
Data Driven and Customer Centric

1b. What does this program do?
This is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo.

See the Program Description Forms for the Statewide Tourism Marketing Program and the Missouri Film Office for an explanation of these programs and how they contribute to tourism-related economic development.

2a. Provide an activity measure(s) for the program.
This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2b. Provide a measure(s) of the program's quality.
This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2c. Provide a measure(s) of the program's impact.
This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2d. Provide a measure(s) of the program's efficiency.
This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

PROGRAM DESCRIPTION

| | |
|--|--------------------------|
| Department: Economic Development | HB Section: 7.130 |
| Program Name: Tourism Supplemental Revenue Fund Transfer | |
| Program is found in the following core budget(s): Tourism | |

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*

Program Expenditure History (millions)

| Fiscal Year | GR | FEDERAL | OTHER | TOTAL |
|----------------|------------|---------|-------|------------|
| FY2020 Actual | 13,419,116 | 0 | 0 | 13,419,116 |
| FY2021 Actual | 18,007,276 | 0 | 0 | 18,007,276 |
| FY2022 Actual | 19,676,852 | 0 | 0 | 19,676,852 |
| FY2023 Planned | 19,240,183 | 0 | 0 | 19,240,183 |

Note: Planned expenditures for GR reflects the 3% Governor's Reserve.

4. What are the sources of the "Other " funds?
N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Sections 620.450 through 620.467, RSMo, and Section 620.1200, RSMo.

6. Are there federal matching requirements? If yes, please explain.
No

7. Is this a federally mandated program? If yes, please explain.
No

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42450C |
| Division: | Tourism | | |
| Core: | Tourism | HB Section | 7.135 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|--|-------------|-------------------|-------------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 1,721,453 | 1,721,453 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 12,024,401 | 12,024,401 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 5,264,999 | 5,264,999 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 19,010,853 | 19,010,853 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 30.50 | 30.50 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 1,103,359 | 1,103,359 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | Tourism Supplemental Revenue Fund (0274) | | | | Other Funds: | | | | |
| | Tourism Marketing Fund (0650) | | | | | | | | |
| Notes: | Requires a GR transfer to Tourism Supplemental Revenue Fund (0274) | | | | Notes: | | | | |

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Division of Tourism (MDT) Statewide Tourism Marketing Program as provided for in Sections 620.450 through 620.467, RSMo.

MDT plans and implements varied and broad-reaching marketing, sales, and industry relations programs across the state to maximize the economic impact of travel to Missouri. MDT works with local businesses, destination marketing organizations (DMOs), convention and visitors bureaus, and communities to leverage marketing and public relations efforts to stimulate travel demand and brand the state as a premier tourist destination. The funds from this request will be used to advertise Missouri's tourism destinations and attractions to the traveling public. Such advertising returns dividends back to Missouri, as tourism makes significant contributions to economic output, employment, and tax revenues. Although COVID continued to impact the visitor economy in 2021, Missouri's tourism industry had a \$13.5 billion economic impact and supported 257,057 jobs, while the state welcomed 33 million visitors.

3. PROGRAM LISTING (list programs included in this core funding)

Statewide Tourism Marketing Program

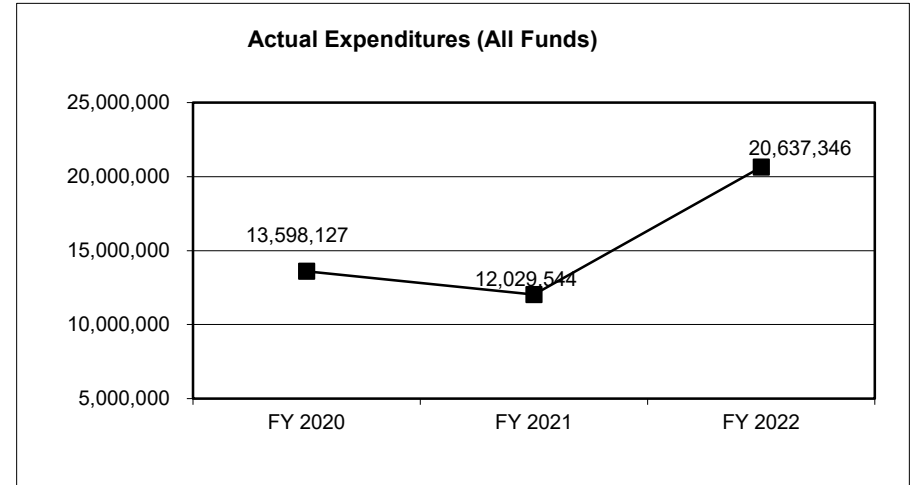
CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42450C |
| Division: | Tourism | | |
| Core: | Tourism | HB Section | 7.135 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 20,339,243 | 18,329,821 | 24,865,862 | 27,860,853 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 20,339,243 | 18,329,821 | 24,865,862 | 27,860,853 |
| Actual Expenditures (All Funds) | 13,598,127 | 12,029,544 | 20,637,346 | N/A |
| Unexpended (All Funds) | 6,741,116 | 6,300,277 | 4,228,516 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 6,741,116 | 6,300,277 | 4,228,516 | N/A |

(1)



NOTES: (1) In FY2020, the Tourism General Revenue transfer was restricted, making it so the spending authority could not all be used.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM

5. CORE RECONCILIATION DETAIL

| | | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|--|----|-----------------|--------------|----------|--------------------|--------------------|--------------------|--|
| TAFP AFTER VETOES | | | | | | | | | | |
| | | | | PS | 30.50 | 0 | 0 | 1,721,453 | 1,721,453 | |
| | | | | EE | 0.00 | 0 | 0 | 12,024,401 | 12,024,401 | |
| | | | | PD | 0.00 | 0 | 3,000,000 | 11,114,999 | 14,114,999 | |
| | | | | Total | 30.50 | 0 | 3,000,000 | 24,860,853 | 27,860,853 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | | |
| 1x Expenditures | 1378 4929 | | PD | | 0.00 | 0 | 0 | (50,000) | (50,000) | Reduction of one-time expenditure |
| 1x Expenditures | 1378 2192 | | PD | | 0.00 | 0 | 0 | (5,000,000) | (5,000,000) | Reduction of one-time expenditure |
| 1x Expenditures | 1378 7936 | | PD | | 0.00 | 0 | 0 | (500,000) | (500,000) | Reduction of one-time expenditure |
| 1x Expenditures | 1378 8275 | | PD | | 0.00 | 0 | 0 | (250,000) | (250,000) | Reduction of one-time expenditure |
| 1x Expenditures | 1378 5602 | | PD | | 0.00 | 0 | 0 | (50,000) | (50,000) | Reduction of one-time expenditure |
| Core Reallocation | 1379 1355 | | PD | | 0.00 | 0 | (3,000,000) | 0 | (3,000,000) | Reallocation closer to prior year spending |
| NET DEPARTMENT CHANGES | | | | | 0.00 | 0 | (3,000,000) | (5,850,000) | (8,850,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | | | |
| | | | | PS | 30.50 | 0 | 0 | 1,721,453 | 1,721,453 | |
| | | | | EE | 0.00 | 0 | 0 | 12,024,401 | 12,024,401 | |
| | | | | PD | 0.00 | 0 | 0 | 5,264,999 | 5,264,999 | |
| | | | | Total | 30.50 | 0 | 0 | 19,010,853 | 19,010,853 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | | |
| | | | | PS | 30.50 | 0 | 0 | 1,721,453 | 1,721,453 | |
| | | | | EE | 0.00 | 0 | 0 | 12,024,401 | 12,024,401 | |

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TOURISM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|--------------|----------|----------|-------------------|-------------------|-------------|
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 5,264,999 | 5,264,999 | |
| | Total | 30.50 | 0 | 0 | 19,010,853 | 19,010,853 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|---------------------|--------------|---------------------|--------------|---------------------|--------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 1,171,455 | 24.75 | 1,721,453 | 30.50 | 1,721,453 | 30.50 | 0 | 0.00 |
| TOTAL - PS | 1,171,455 | 24.75 | 1,721,453 | 30.50 | 1,721,453 | 30.50 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 11,887,426 | 0.00 | 11,999,901 | 0.00 | 11,999,901 | 0.00 | 0 | 0.00 |
| TOURISM MARKETING FUND | 0 | 0.00 | 24,500 | 0.00 | 24,500 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 11,887,426 | 0.00 | 12,024,401 | 0.00 | 12,024,401 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| DIVISION OF TOURISM SUPPL REV | 7,578,463 | 0.00 | 11,114,999 | 0.00 | 5,264,999 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,578,463 | 0.00 | 14,114,999 | 0.00 | 5,264,999 | 0.00 | 0 | 0.00 |
| TOTAL | 20,637,344 | 24.75 | 27,860,853 | 30.50 | 19,010,853 | 30.50 | 0 | 0.00 |
| GRAND TOTAL | \$20,637,344 | 24.75 | \$27,860,853 | 30.50 | \$19,010,853 | 30.50 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | |
|---|---|
| BUDGET UNIT NUMBER: 42450C BUDGET UNIT NAME: Tourism HOUSE BILL SECTION: 7.135 | DEPARTMENT: Economic Development DIVISION: Tourism |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | |
| DEPARTMENT REQUEST | |
| <p>The Missouri Division of Tourism is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0274 (Tourism Supplemental Revenue Fund) and fund 0650 (Tourism Marketing Fund). This flexibility ensures that the Division will have the ability to immediately address any identified operational needs.</p> <p>Total PS - \$1,721,453 x 10% = \$172,145 Total EE - \$17,264,900 x 10% = \$1,726,490</p> | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED | |
| Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. | |
| 3. Please explain how flexibility was used in the prior and/or current years. | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
| N/A | N/A |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|------------------|--------------|------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM | | | | | | | | |
| CORE | | | | | | | | |
| DIVISION DIRECTOR | 113,307 | 1.00 | 118,945 | 1.00 | 120,945 | 1.00 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DIV | 164,098 | 2.81 | 226,982 | 3.00 | 229,982 | 3.00 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 17,783 | 0.45 | 0 | 0.00 | 35,000 | 0.50 | 0 | 0.00 |
| PRINCIPAL ASST BOARD/COMMISSON | 44,057 | 1.00 | 48,446 | 1.00 | 52,446 | 1.00 | 0 | 0.00 |
| LEAD ADMIN SUPPORT ASSISTANT | 0 | 0.00 | 84,452 | 1.00 | 49,452 | 1.00 | 0 | 0.00 |
| ASSOCIATE CUSTOMER SERVICE REP | 122,659 | 4.36 | 177,869 | 5.00 | 179,869 | 5.00 | 0 | 0.00 |
| LEAD CUSTOMER SERVICE REP | 172,371 | 5.00 | 214,069 | 5.00 | 191,069 | 5.00 | 0 | 0.00 |
| ASSOC RESEARCH/DATA ANALYST | 47,350 | 1.00 | 52,771 | 1.00 | 55,771 | 1.00 | 0 | 0.00 |
| PUBLIC RELATIONS SPECIALIST | 9,656 | 0.25 | 174,012 | 3.50 | 119,012 | 2.00 | 0 | 0.00 |
| SR PUBLIC RELATIONS SPECIALIST | 122,971 | 2.62 | 165,403 | 3.00 | 190,403 | 3.00 | 0 | 0.00 |
| PUBLIC RELATIONS COORDINATOR | 49,944 | 0.88 | 66,718 | 1.00 | 63,718 | 1.00 | 0 | 0.00 |
| ECONOMIC DEVLPMNT PROFESSIONAL | 28,601 | 0.80 | 0 | 0.00 | 50,000 | 1.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPEC | 0 | 0.00 | 49,501 | 1.00 | 52,501 | 1.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT SPV | 174,166 | 3.00 | 200,155 | 3.00 | 185,155 | 3.00 | 0 | 0.00 |
| ECONOMIC DEVELOPMENT MANAGER | 77,702 | 1.00 | 83,978 | 1.00 | 87,978 | 1.00 | 0 | 0.00 |
| INTERMEDIATE ACCOUNTANT | 26,790 | 0.58 | 58,152 | 1.00 | 58,152 | 1.00 | 0 | 0.00 |
| TOTAL - PS | 1,171,455 | 24.75 | 1,721,453 | 30.50 | 1,721,453 | 30.50 | 0 | 0.00 |
| TRAVEL, IN-STATE | 42,342 | 0.00 | 50,000 | 0.00 | 50,000 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 27,116 | 0.00 | 50,000 | 0.00 | 50,000 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 500 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| SUPPLIES | 58,793 | 0.00 | 94,500 | 0.00 | 94,500 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 81,905 | 0.00 | 87,000 | 0.00 | 87,000 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 16,738 | 0.00 | 25,000 | 0.00 | 25,000 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 11,609,454 | 0.00 | 11,648,351 | 0.00 | 11,648,351 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 0 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 2,195 | 0.00 | 20,000 | 0.00 | 12,000 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 7,589 | 0.00 | 1,000 | 0.00 | 9,000 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 1,523 | 0.00 | 3,500 | 0.00 | 3,500 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 0 | 0.00 | 1,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 39,771 | 0.00 | 40,000 | 0.00 | 40,000 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 500 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 0 | 0.00 | 2,000 | 0.00 | 2,000 | 0.00 | 0 | 0.00 |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------|---------------------|--------------|---------------------|--------------|---------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM | | | | | | | | |
| CORE | | | | | | | | |
| REBILLABLE EXPENSES | 0 | 0.00 | 50 | 0.00 | 50 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 11,887,426 | 0.00 | 12,024,401 | 0.00 | 12,024,401 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 7,578,463 | 0.00 | 14,114,999 | 0.00 | 5,264,999 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 7,578,463 | 0.00 | 14,114,999 | 0.00 | 5,264,999 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$20,637,344 | 24.75 | \$27,860,853 | 30.50 | \$19,010,853 | 30.50 | \$0 | 0.00 |
| | | | | | | | | |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$3,000,000 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$20,637,344 | 24.75 | \$24,860,853 | 30.50 | \$19,010,853 | 30.50 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section (s): 7.135

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

1a. What strategic priority does this program address?

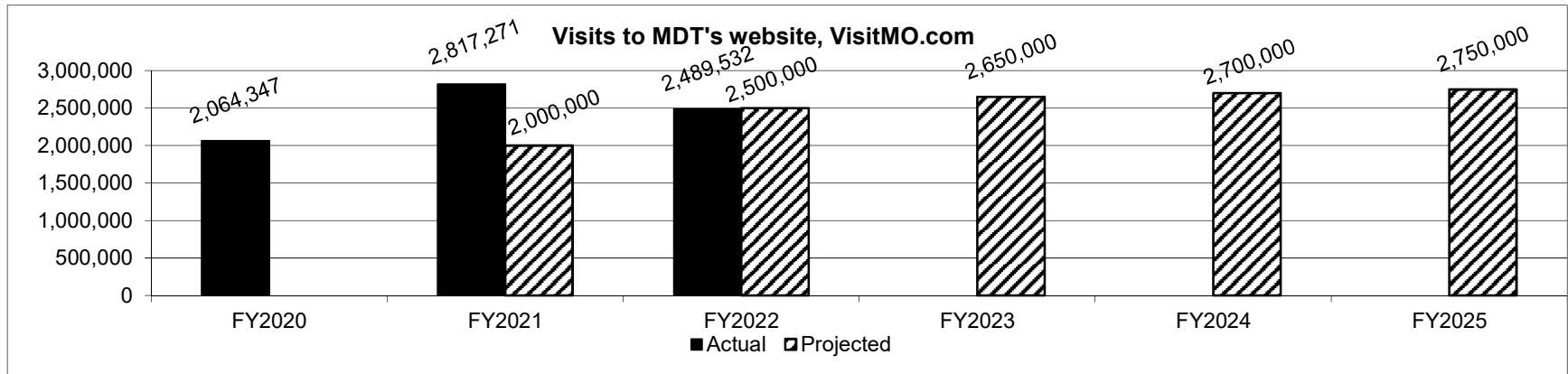
Data Driven and Customer Centric

1b. What does this program do?

- The Missouri Division of Tourism (MDT) promotes Missouri as a premier destination for tourists from throughout the U.S. and around the world in order to generate increased state and local tourism revenues and tourism-industry employment.
- Each year, MDT executes a research-based, diversified, paid advertising campaign in up to 62 media markets in 20 states, while administering a robust cooperative marketing program with more than 40 statewide, regional, and national domestic marketing organizations. Additionally, MDT has a public relations and social media strategy focusing on enhancing Missouri's brand image through positive news coverage and showcasing attractions and destinations across widely used social media platforms.
- MDT utilizes research-based marketing to ensure that optimum benefits are achieved from the MDT advertising expenditures, thereby maximizing state and local tourism revenues and tourism-related employment in the state.

2a. Provide an activity measure(s) for the program.

This measure reflects the interest that perspective travelers have in visiting Missouri. It is an activity that is encouraged by all of MDT's marketing efforts and is affected by the extent of that marketing.



Note 1: Tourism-marketing funds from the CARES Act had a positive impact on website traffic in FY2021.

Note 2: The actual for FY2022 is slightly lower than projections, primarily due to the fluctuation of consumer sentiment relating to travel amid the COVID-19 pandemic and current inflation trends.

PROGRAM DESCRIPTION

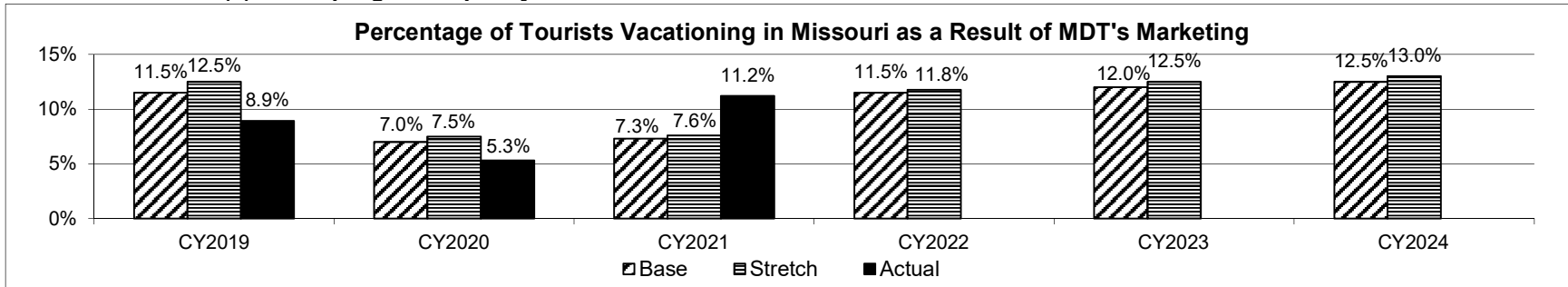
Department: Economic Development

HB Section (s): 7.135

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

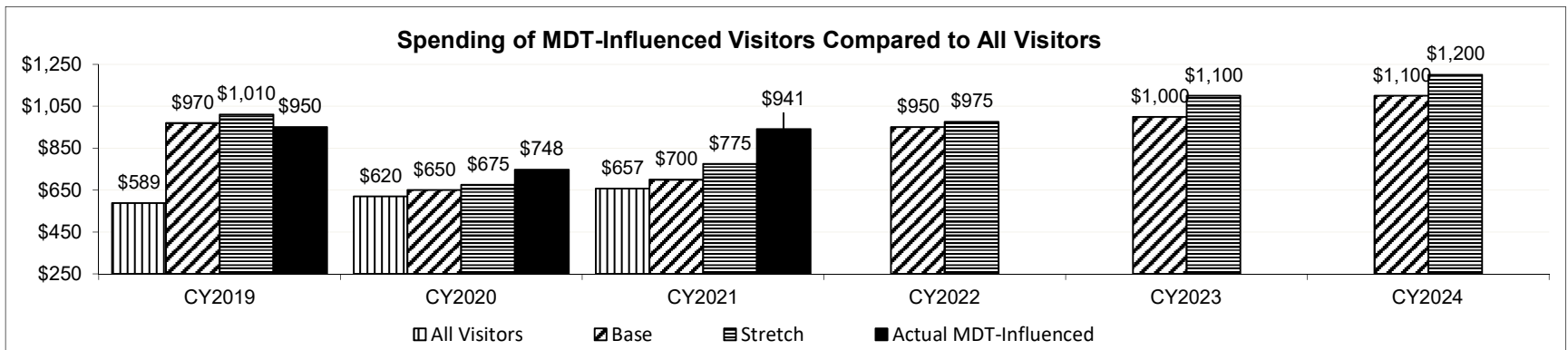
2b. Provide a measure(s) of the program's quality.



Sources: Marketing Effectiveness Study, Strategic Marketing & Research Insights (SMARI) and Tourism Economics, an Oxford Company

Note 1: Calculated by dividing the number of CY2021 tourists (3.7M) attributable to MDT advertising (see 2C) by the total number of visitors to Missouri (33.0M). The total number of visitors to Missouri is determined by Tourism Economics (2021 numbers).

Note 2: Although the early part of 2021 saw lower visitation than prior years, August through the fall saw increased visitation that resulted in increases for CY2021 over CY2020, but still struggled against the benchmark of total visitation from 2019.



Sources: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI) and Tourism Economics, an Oxford Company

Note 1: This measure compares the average amount spent per trip per party, by visitors attributable to MDT's marketing, to the average amount spent per trip per party for all Missouri visitors.

Note 2: Research shows consumers are spending less per day on their trips and are more budget conscious but are still willing to travel and stay longer in areas where they feel safe. The beginning of calendar year 2022 is seeing travel sentiment soften and be more hesitant. Tourism Economics projects it will be 2024 before tourism-related spending returns to pre-COVID levels.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section (s): 7.135

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

2c. Provide a measure(s) of the program's impact.

| | CY2019 Actual | CY2020 | | CY2021 | | CY2022 Projected | CY2023 Projected | CY2024 Projected |
|--|------------------|-----------|--------|-----------|--------|---------------------|---------------------|---------------------|
| | | Projected | Actual | Projected | Actual | | | |
| Number of Visitors Vacationing in Missouri as a Result of MDT's Marketing (millions) | 3.8 | 2.3 | 1.5 | 1.8 | 3.7 | 3.8 | 3.9 | 4.0 |
| Amount of Visitor Spending as a Result of MDT's Marketing (billions) | \$0.98 | \$0.58 | \$0.34 | \$0.60 | \$1.15 | \$1.17 | \$1.20 | \$1.22 |

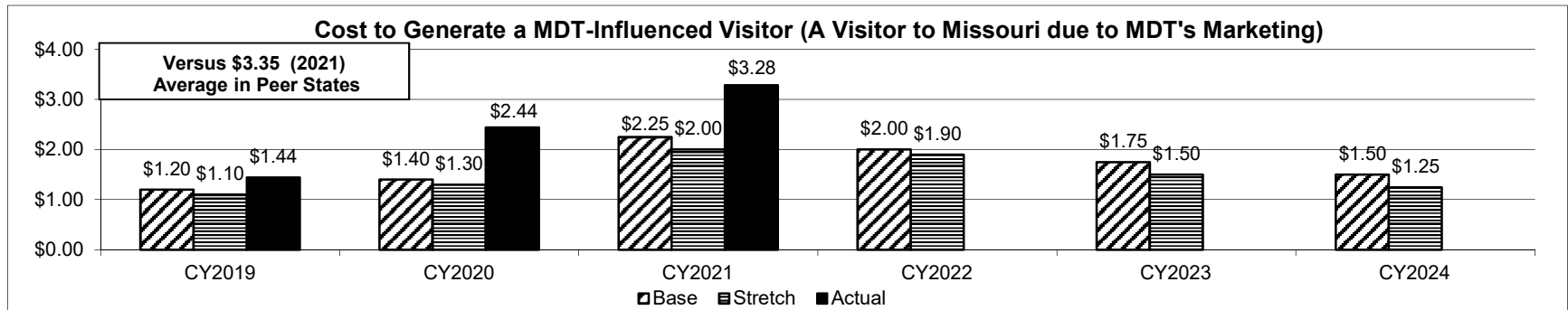
Source: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI).

Note 1: SMARI calculates visitors vacationing in Missouri as a result of MDT's marketing by conducting surveys of potential adult travelers in 34 target markets in ten surrounding states and Missouri (accuracy level +/-1.5%) to determine the number of tourists attributable to MDT advertising (3.7M). (CY2021 numbers)

Note 2: Fewer visitors traveled to Missouri in CY2020 and early 2021 largely due to the COVID-19 pandemic and fears about both travel and personal economics. However, the spring and summer campaign impacted a number of travelers resulting in increases.

Note 3: There is a direct correlation between Tourism's marketing budget and its impact on incremental visitation and spending.

2d.



Source: Strategic Marketing and Research Insights (SMARI).

Note 1: This measure is calculated by dividing MDT's marketing budget by the number of MDT-influenced visitors.

Note 2: In CY2021, cost to generate an influenced visitor was high due to traveler sentiment related to lingering impacts of COVID-19. In that environment, it took more spending to attract and influence a traveler.

PROGRAM DESCRIPTION

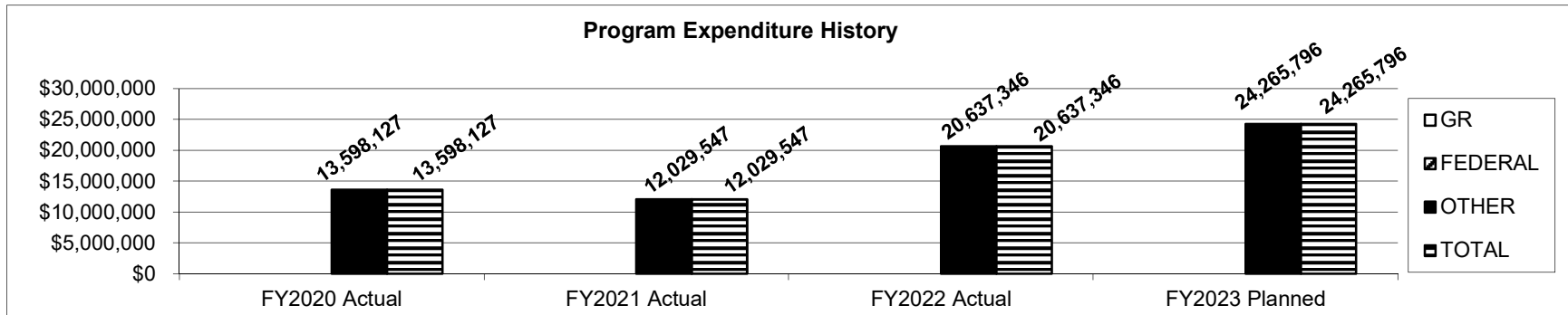
Department: Economic Development

HB Section (s): 7.135

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274) and Tourism Marketing Fund (0650)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.450 through 620.467, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | | | | | | | |
|--|-------------|------------------|--------------|------------------|--|-------------|-------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit <u>42451C</u> | | | | |
| Division: Tourism | | | | | HB Section <u>7.135</u> | | | | |
| Core: Tourism Grant (ARPA-EDA) | | | | | | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 3,000,000 | 0 | 3,000,000 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 3,000,000 | 0 | 3,000,000 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| Federal Funds: DED Federal Stim 2021 Fund (2451) | | | | | Federal Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>This is an appropriation of federal dollars from the American Rescue Plan Act (ARPA) of 2021 (Public Law 117-2, H.R. 1319). This \$3 million appropriation is part of a larger, \$5.7 million grant the state was awarded by the Economic Development Administration (EDA) for Travel, Tourism and Outdoor Recreation. The funding is being split between the Department of Economic Development's Division of Tourism (\$3 million) for approved tourism-marketing projects and the Department of Natural Resources Division of State Parks (\$2.7 million) for planning and infrastructure for various state park projects. The Division of Tourism will use these funds to bolster existing marketing campaigns to drive travel to Missouri.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Tourism EDA Grant program | | | | | | | | | |

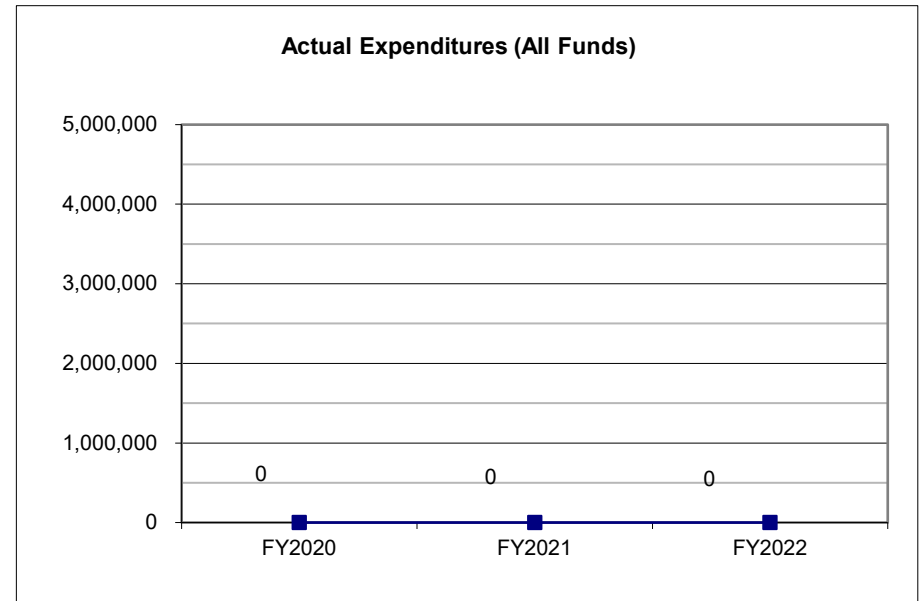
CORE DECISION ITEM

Department: Economic Development
 Division: Tourism
 Core: Tourism Grant (ARPA-EDA)

Budget Unit 42451C
 HB Section 7.135

4. FINANCIAL HISTORY

| | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Current Yr. |
|---------------------------------|------------------|------------------|------------------|-----------------------|
| Appropriation (All Funds) | 0 | 0 | 0 | 3,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 0 | 3,000,000 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM ARPA

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-----------------|-------------|----------|------------------|----------|------------------|----------------------------------|
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| Core Reallocation | 1383 2953 | PD | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | Reallocation to separate program |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | | PD | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |
| | | Total | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | | PD | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |
| | | Total | 0.00 | 0 | 3,000,000 | 0 | 3,000,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|----------------------------|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM ARPA | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| DED FEDERAL STIM 2021 FUND | 0 | 0.00 | 0 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 0 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$3,000,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------|------------|-------------|------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| TOURISM ARPA | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 0 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 0 | 0.00 | 3,000,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$0 | 0.00 | \$3,000,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$3,000,000 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.135

Program Name: Tourism Grant (ARPA-EDA)

Program is found in the following core budget(s): Division of Tourism

1a. What strategic priority does this program address?

Data Driven and Customer Centric

1b. What does this program do?

Through the Travel, Tourism and Outdoor Recreation program, Economic Development Administration (EDA) is focused on accelerating the recovery of communities that rely on the travel, tourism and outdoor recreation sectors. The EDA allocated \$510 million to states (\$5.7 million to Missouri) and noted the following appropriate uses of funds: marketing, infrastructure, workforce and other projects to rejuvenate safe leisure, business and international travel. The Division of Tourism will use the available funds to strengthen the brand experience for visitors who come to Missouri. Tactics include out of home (billboard) and transit (bus, light rail, semi-trailer wrap) advertising in key ingress markets; welcome messaging and activations in high-traffic hubs such as fuel centers and airports; and installations with printed paraphernalia to capture visitors' attention.

2a. Provide an activity measure(s) for the program.

The Division of Tourism will determine impressions generated through these additional activities and will calculate both the frequency and reach of the tactics used. A marketing effectiveness study will help determine what impact on visitation and spending these tactics had.

2b. Provide a measure(s) of the program's quality.

The Division of Tourism will measure this component of its campaign against other, more traditional tools (television, print, audio advertising) to determine how these tactics fit in to the the Division's ability to generate interest and consumer spending at Missouri's tourism destinations.

2c. Provide a measure(s) of the program's impact.

The program can be measured through the impressions generated - in other words, the number of people who see and interact with - these components.

2d. Provide a measure(s) of the program's efficiency.

Through marketing research, the Division of Tourism will be able to determine what it costs to reach an individual consumer and how that correlates with other marketing tactics employed by the Division.

PROGRAM DESCRIPTION

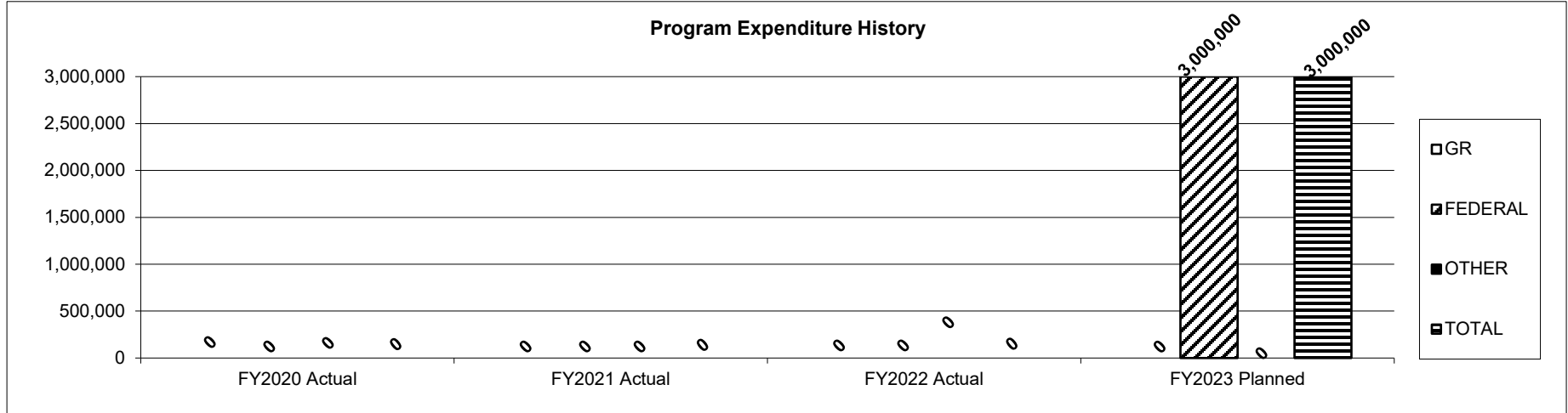
Department: Economic Development

HB Section(s): 7.135

Program Name: Tourism Grant (ARPA-EDA)

Program is found in the following core budget(s): Division of Tourism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

This is an appropriation of federal dollars from the American Rescue Plan Act (ARPA) of 2021 (Public Law 117-2, H.R. 1319) for Statewide Planning, Research, and Networks Notice of Funding Opportunity (NOFO) through the Economic Development Administration (EDA).

6. Are there federal matching requirements? If yes, please explain.

NA

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42465C |
| Division: | Tourism | | |
| Core: | Missouri Film Office | HB Section | 7.135 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|-------------|-------------|----------------|----------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 200,115 | 200,115 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 200,115 | 200,115 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds: Tourism Supplemental Revenue Fund (0274)
 Note: Requires a GR transfer to Tourism Supplemental Rev Fund (0274)

Other Funds:

2. CORE DESCRIPTION

The Missouri Film Office was established in 1983 to attract film, television, video and cable production to Missouri and to promote growth of the film and video production industry in Missouri. The Film Office serves as the official central point of contact for all statewide inquiries concerning film, TV shows/segments, commercials, web content, and scripted motion media. The production and distribution of films and television programs is one of the nation's most valuable cultural and economic resources, and in Missouri more than 13,000 workers are employed in the industry - many with salaries above the national average. The Film Office maintains and markets a large photo database of locations across the state and keeps current a statewide database of skilled workers, special equipment operators and support service companies. Many small businesses provide support to the film industry in Missouri. These include transportation, food service, hospitality, retail, accounting, information management, equipment rental, heavy machine leasing, specialized design services, fine arts schools, lawyers, and managers for public figures and independent artists. The Film Office efforts serve to maximize the economic impact as well as national and international exposure of Missouri-filmed production for the state.

The Missouri Film Commission was created in 1996 per §620.1200, RSMo, as part of the Missouri Department of Economic Development (DED). The purpose of the five-member Commission is to advise the director of the DED on the promotion of development of film production and facilities in Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

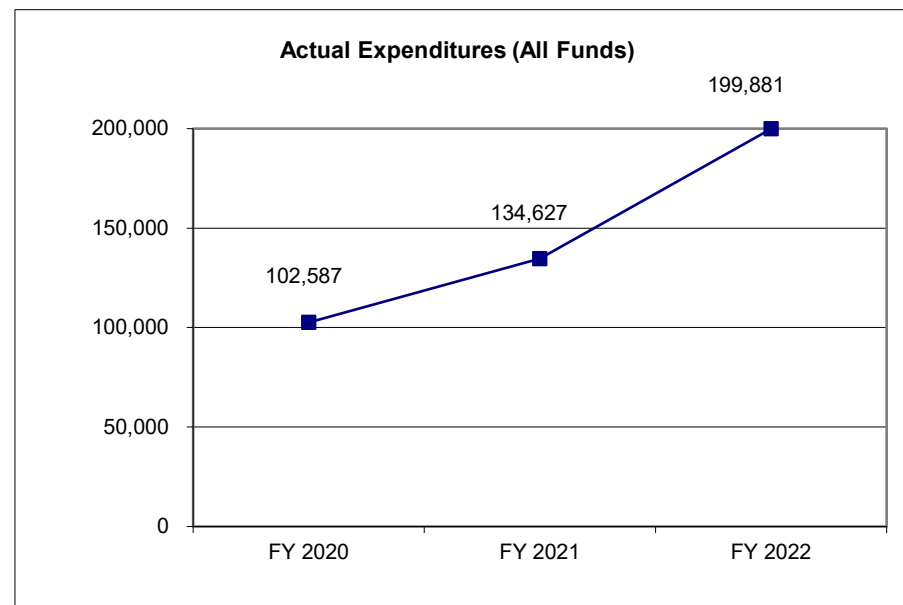
Missouri Film Office

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42465C |
| Division: | Tourism | | |
| Core: | Missouri Film Office | HB Section | 7.135 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 200,115 | 200,115 | 200,115 | 200,115 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 200,115 | 200,115 | 200,115 | 200,115 |
| Actual Expenditures (All Funds) | 102,587 | 134,627 | 199,881 | N/A |
| Unexpended (All Funds) | 97,528 | 65,488 | 234 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 97,528 (1) | 65,488 (2) | 234 | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) In FY2020, the total restriction on the GR transfer was \$6,479,780; however, nothing was restricted from the Tourism Supplemental Fund spending authority. The Film Office did not spend its entire appropriation because the GR Transfer was restricted.

(2) In FY2021, the Film Office had around \$15,000 in FY2021 invoices paid in July and August. In addition, there were three large, out-of-state marketing events cancelled due to concerns related to COVID-19.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FILM OFFICE**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|----------------|----------------|--------------------|
| TAFP AFTER VETOES | EE | 0.00 | 0 | 0 | 200,115 | 200,115 | |
| | Total | 0.00 | 0 | 0 | 200,115 | 200,115 | |
| DEPARTMENT CORE REQUEST | EE | 0.00 | 0 | 0 | 200,115 | 200,115 | |
| | Total | 0.00 | 0 | 0 | 200,115 | 200,115 | |
| GOVERNOR'S RECOMMENDED CORE | EE | 0.00 | 0 | 0 | 200,115 | 200,115 | |
| | Total | 0.00 | 0 | 0 | 200,115 | 200,115 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| FILM OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| EXPENSE & EQUIPMENT | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 199,881 | 0.00 | 200,115 | 0.00 | 200,115 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 199,881 | 0.00 | 200,115 | 0.00 | 200,115 | 0.00 | 0 | 0.00 |
| TOTAL | 199,881 | 0.00 | 200,115 | 0.00 | 200,115 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$199,881 | 0.00 | \$200,115 | 0.00 | \$200,115 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|----------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| FILM OFFICE | | | | | | | | |
| CORE | | | | | | | | |
| TRAVEL, IN-STATE | 3,936 | 0.00 | 12,341 | 0.00 | 7,341 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 3,645 | 0.00 | 22,102 | 0.00 | 14,602 | 0.00 | 0 | 0.00 |
| SUPPLIES | 15,717 | 0.00 | 30,476 | 0.00 | 20,476 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 121,808 | 0.00 | 87,386 | 0.00 | 122,386 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 719 | 0.00 | 1,591 | 0.00 | 841 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 53,889 | 0.00 | 32,114 | 0.00 | 32,114 | 0.00 | 0 | 0.00 |
| OTHER EQUIPMENT | 139 | 0.00 | 2,000 | 0.00 | 1,000 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 1,000 | 0.00 | 750 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 0 | 0.00 | 1,000 | 0.00 | 500 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 28 | 0.00 | 10,105 | 0.00 | 105 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 199,881 | 0.00 | 200,115 | 0.00 | 200,115 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$199,881 | 0.00 | \$200,115 | 0.00 | \$200,115 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$199,881 | 0.00 | \$200,115 | 0.00 | \$200,115 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

- The Missouri Film Office works to bring film, television, commercial and web production to Missouri and to promote the growth of the film and video production industry in Missouri. It works toward this goal by marketing Missouri to filmmakers through in-person meetings, distributing marketing materials; utilizing social media; responding to inquiries about possible Missouri projects; providing filmmakers information about available city and state resources; setting up location scouting trips; and providing logistical support during filming. Since 2014, the Film Office has coordinated the Missouri Stories Scriptwriting Fellowship Program, an initiative to increase the number of film and TV scripts set in Missouri. In 2021, the Missouri Stories Production Lab was launched to further increase production in-state.
- The one-person office partners with the Kansas City Film Office as well as film liaisons in convention and visitors bureaus across the state to leverage available resources.

2a. Provide an activity measure(s) for the program.

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|--------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Film Projects Assisted | 190 | 133 | 130 | 106 | 130 | 144 | 150 | 170 | 180 |
| Film Office Web Site Visits | 11,900 | 11,934 | 12,000 | 17,035 | 17,500 | 11,720 | 15,000 | 16,000 | 17,000 |
| Mo Stories Script Submissions | 50 | 79 | 80 | 92 | 95 | 73 | 80 | 90 | 95 |

Note: Film projects assisted include feature films, short films, TV series and episodes, web content, music videos, film festivals, and film events.

2b. Provide a measure(s) of the program's quality.

Satisfaction with Assistance Provide by the Missouri Film Office

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Extremely or Very Satisfied | 93.0% | 94.3% | 95.0% | 81.8% | 85.0% | 84.9% | 87.0% | 90.0% | 92.0% |

Note: The Missouri Film Office developed an annual survey to determine the satisfaction of production staff it assists. Satisfaction was measured on a 5-point scale: not at all satisfied, somewhat dissatisfied, moderately satisfied, very satisfied, or extremely satisfied. For FY2022, the survey was sent to 244 people who had contacted the Film Office for assistance and/or attended a Film Office education session. 76 people responded to the survey.

PROGRAM DESCRIPTION

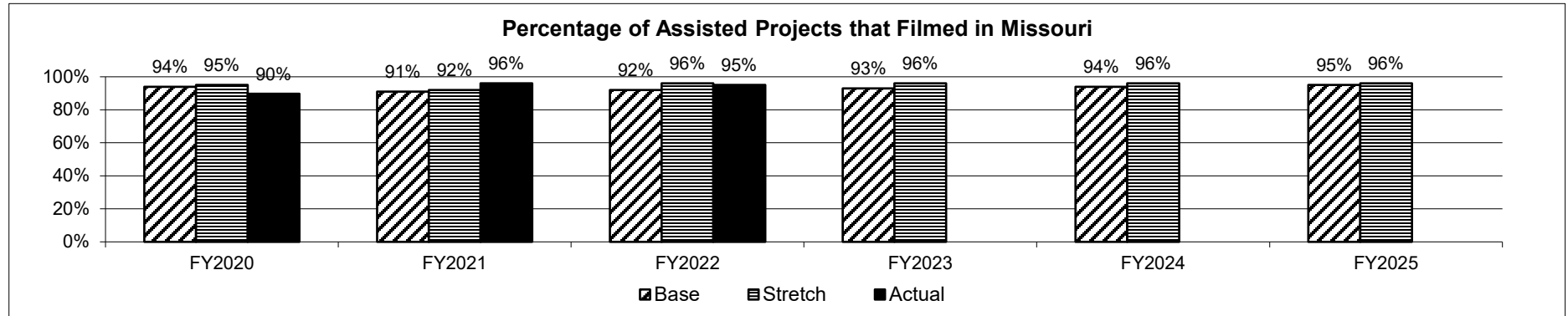
Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

2c. Provide a measure(s) of the program's impact.



Note: Measure calculated by dividing the number of projects filming in Missouri by the total number assisted by the Film Office. Base/Stretch goals indicate continued strength in conversions.

Share of Film Projects that Filmed in Missouri as a Direct Result of a Missouri Film Office Effort

| | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---|-----------|--------|-----------|--------|-----------|--------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual | Projected | Projected | Projected |
| Absolutely or Very Much Influenced | 26.0% | 35.3% | 35.0% | 32.5% | 35.0% | 48.1% | 49.0% | 50.0% | 50.0% |
| Moderately or Slightly Influenced | 19.0% | 29.4% | 25.0% | 30.0% | 30.0% | 14.8% | 21.0% | 20.0% | 20.0% |
| Not at all Influenced | 55.0% | 35.3% | 30.0% | 37.5% | 35.0% | 37.0% | 30.0% | 30.0% | 30.0% |

Note: The Missouri Film Office developed an annual survey to determine what share of film and television productions it assisted chose to film in Missouri as a direct result of that assistance. The performance measure compares the percentage of productions indicating that Missouri Film Office assistance was very influential in their decision to locate in Missouri to all productions assisted.

PROGRAM DESCRIPTION

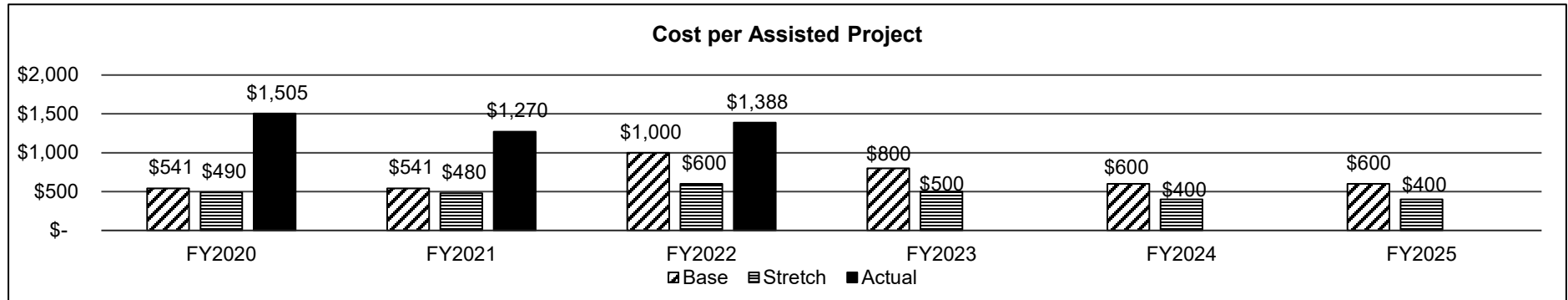
Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

2d. Provide a measure(s) of the program's efficiency.



Note: Measure calculated by dividing the cost of the Film Office Operations by the number of film projects assisted. Base target assumes consistent costs and film project activity.

PROGRAM DESCRIPTION

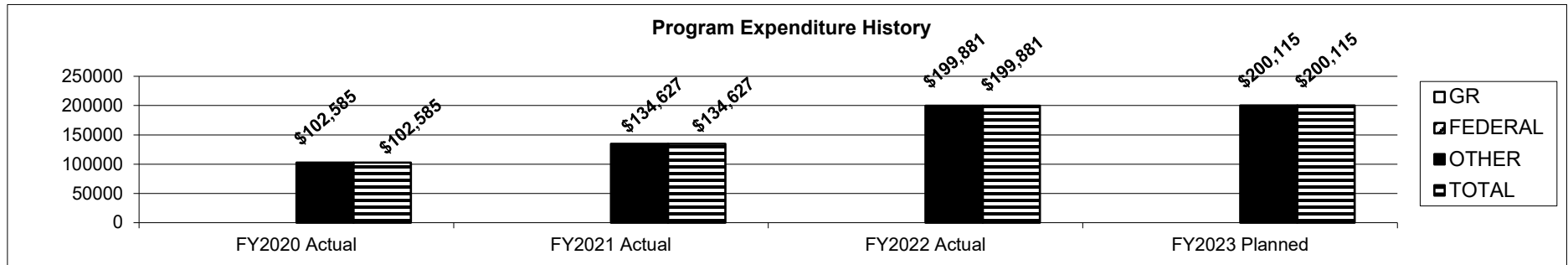
Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



In FY2020, the total restriction on the GR transfer was \$6,479,780; however, nothing was restricted from the Tourism Supplemental Fund spending authority. The Film Office did not spend its entire appropriation due to the shortage of cash.

In FY2021, the Film Office had around \$15,000 in FY2021 invoices paid in July and August. In addition, there were three large, out-of-state marketing events cancelled due to concerns related to COVID-19.

4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1200, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>42461C</u> |
| Division: Tourism | |
| Core: Meet in Missouri Transfer | HB Section <u>7.136</u> |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|-------------|-------------|-------------|-------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding to the Major Economic Convention Event in Missouri Fund more commonly referred to as the Meet in Missouri Act. The authority for this program is provided for in Section 620.1620, RSMo. It was noted during the FY2023 budget process this was a one-time General Revenue appropriation.

See the core decision item for the Meet in Missouri for details about this program.

3. PROGRAM LISTING (list programs included in this core funding)

Major Economic Convention Event in Missouri (Meet in Missouri) Fund Transfer

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>42461C</u> |
| Division: Tourism | |
| Core: Meet in Missouri Transfer | HB Section <u>7.136</u> |

4. FINANCIAL HISTORY

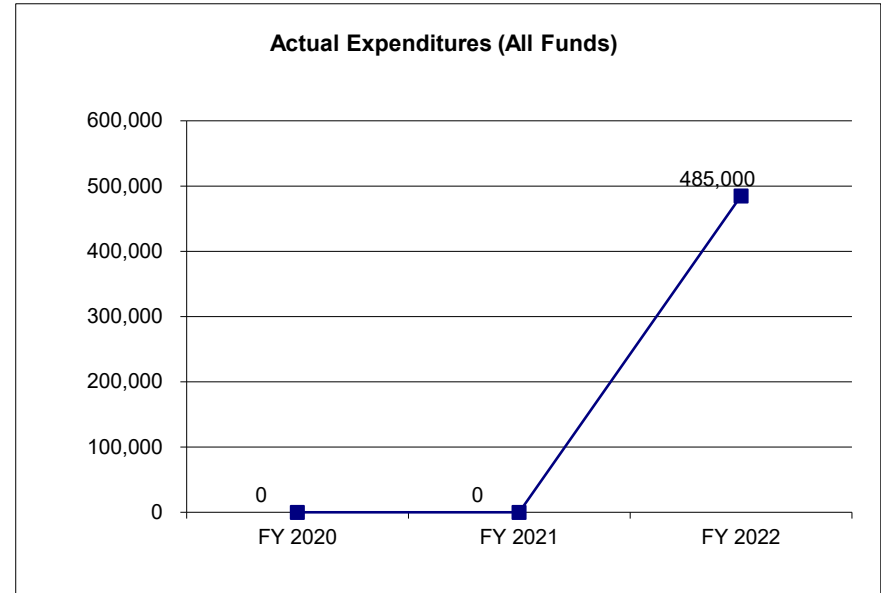
| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 500,000 | 0 | 500,000 | 1,000,000 |
| Less Reverted (All Funds) | (15,000) | 0 | (15,000) | (30,000) |
| Less Restricted (All Funds)* | (485,000) | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 485,000 | 970,000 |
| Actual Expenditures (All Funds) | 0 | 0 | 485,000 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |
| | (1) | | | |

*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES: (1) In FY2020, all \$500,000 of the GR transfer into the Meet in Missouri Fund was reverted (\$15,000) or restricted (\$485,000); therefore, no funds were expended in FY2020 from this Fund.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MEET IN MO TRANSFER

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|-------------|--------------------|----------|----------|--------------------|-----------------------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 1,000,000 | 0 | 0 | 1,000,000 | |
| | Total | 0.00 | 1,000,000 | 0 | 0 | 1,000,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | |
| 1x Expenditures | 1386 T125 TRF | 0.00 | (1,000,000) | 0 | 0 | (1,000,000) | Reduction of one-time expenditure |
| NET DEPARTMENT CHANGES | | 0.00 | (1,000,000) | 0 | 0 | (1,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 0 | 0 | |
| | Total | 0.00 | 0 | 0 | 0 | 0 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 0 | 0 | |
| | Total | 0.00 | 0 | 0 | 0 | 0 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|----------------------------|------------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 485,000 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 485,000 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 485,000 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$485,000 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|----------------------------|------------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 485,000 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 485,000 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$485,000 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$485,000 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

| PROGRAM DESCRIPTION | |
|---|------------------------------------|
| Department: Economic Development | HB Section(s): <u>7.136</u> |
| Program Name: Meet in Missouri Transfer | |
| Program is found in the following core budget(s): Meet in Missouri Transfer | |
| <p>1a. What strategic priority does this program address? Customer Centric</p> <p>1b. What does this program do? This is the General Revenue transfer that provides funding to the Major Economic Convention Event in Missouri Fund more commonly referred to as the Meet in Missouri Act. The authority for this program is provided for in Section 620.1620, RSMo. This General Revenue transfer took place for the first time in FY2020. See the Program Description Form for the Meet in Missouri Program for an explanation of this program and how it contributes to tourism-related economic development.</p> <p>2a. Provide an activity measure(s) for the program. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p> <p>2b. Provide a measure(s) of the program's quality. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p> <p>2c. Provide a measure(s) of the program's impact. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p> <p>2d. Provide a measure(s) of the program's efficiency. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p> | |

PROGRAM DESCRIPTION

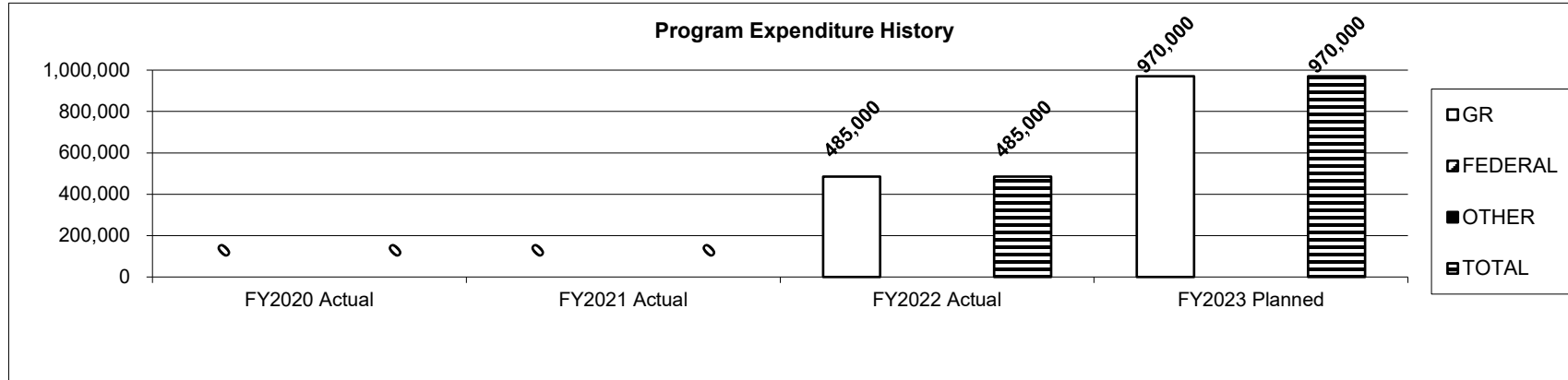
Department: Economic Development

HB Section(s): 7.136

Program Name: Meet in Missouri Transfer

Program is found in the following core budget(s): Meet in Missouri Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: FY2023 Planned reflects planned spending less 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1620, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

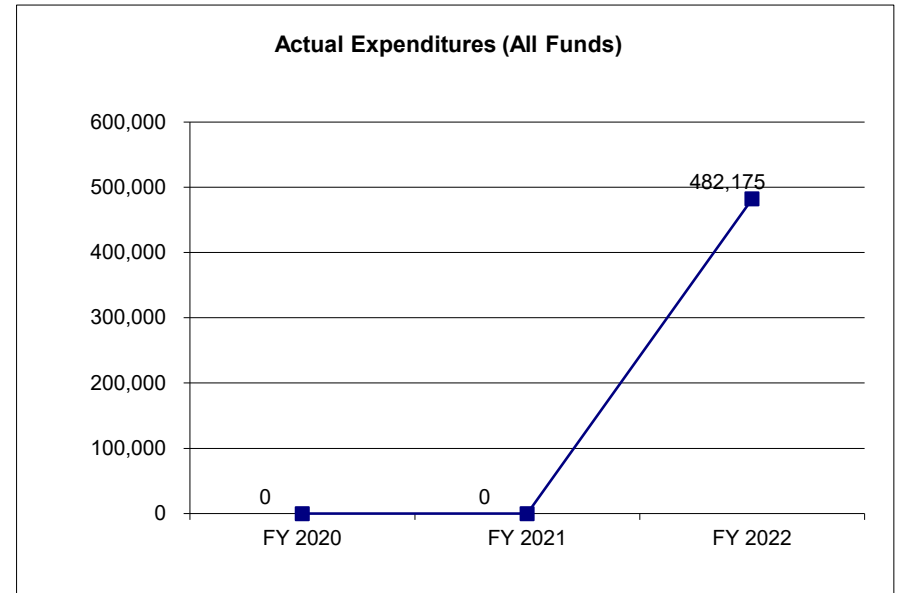
| | | | | | | | | | |
|---|-------------|----------------|--------------|--------------|--|-------------|----------------|--------------|--------------|
| Department: Economic Development | | | | | Budget Unit <u>42462C</u> | | | | |
| Division: Tourism | | | | | | | | | |
| Core: Meet in Missouri | | | | | HB Section <u>7.137</u> | | | | |
| 1. CORE FINANCIAL SUMMARY | | | | | | | | | |
| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | Total | 0 | 0 | 0 | 0 |
| FTE | | | | | FTE | | | | |
| | 0.00 | 0.00 | 0.00 | 0.00 | | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |
| Other Funds: | | | | | Other Funds: | | | | |
| 2. CORE DESCRIPTION | | | | | | | | | |
| <p>The Major Economic Convention Event in Missouri Fund was established in 2016 (HB 1698), as provided for in §620.1620, RSMo. and became effective August 2016. This program, more commonly referred to as the Meet in Missouri Act, provides an incentive for Destination Marketing Organizations (DMOs) to attract major out-of-state conventions to the State of Missouri. After the DMO submits the written major convention plan, the Department of Economic Development is responsible for reviewing, approving/denying the application, dispersing funds, receiving and reviewing the final summary report, and determining if any refund is required. The awarded funds may be used by the DMO for any operational costs of the venue; however, administrative costs cannot be covered. With these awarded funds, the Meet in Missouri Act hopes to assist DMOs in attracting out-of-state visitors to conventions.</p> <p>It was noted during the FY2023 budget process that this was a one-time appropriation.</p> | | | | | | | | | |
| 3. PROGRAM LISTING (list programs included in this core funding) | | | | | | | | | |
| Meet in Missouri Act | | | | | | | | | |

CORE DECISION ITEM

| | |
|---|----------------------------------|
| Department: Economic Development | Budget Unit <u>42462C</u> |
| Division: Tourism | |
| Core: Meet in Missouri | HB Section <u>7.137</u> |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 500,000 | 500,000 | 500,000 | 1,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 500,000 | 500,000 | 500,000 | 1,000,000 |
| Actual Expenditures (All Funds) | 0 | 0 | 482,175 | N/A |
| Unexpended (All Funds) | 500,000 | 500,000 | 17,825 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 500,000 | 500,000 | 17,825 | N/A |
| | (1) | (2) | (3) | |



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:

- (1) In FY2020, all \$500,000 of the GR transfer into the Meet in Missouri Fund was reverted (\$15,000) or restricted (\$485,000); therefore, no funds were expended in FY2020 from this Fund.
- (2) In FY2021, the GR transfer was removed; however, the spending appropriation authority remained.
- (3) In FY2022, the spending authority was \$500,000; however, only \$485,000 in general revenue was transferred into the fund.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MEET IN MO**

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------|-----------------|-------------|----------|----------|--------------------|--------------------|-----------------------------------|
| TAFP AFTER VETOES | | | | | | | | |
| PD | | | 0.00 | 0 | 0 | 1,000,000 | 1,000,000 | |
| Total | | | 0.00 | 0 | 0 | 1,000,000 | 1,000,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| 1x Expenditures | 1387 5053 | PD | 0.00 | 0 | 0 | (1,000,000) | (1,000,000) | Reduction of one-time expenditure |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | 0 | (1,000,000) | (1,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| PD | | | 0.00 | 0 | 0 | 0 | 0 | |
| Total | | | 0.00 | 0 | 0 | 0 | 0 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| PD | | | 0.00 | 0 | 0 | 0 | 0 | |
| Total | | | 0.00 | 0 | 0 | 0 | 0 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|------------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MAJOR ECONOMIC CONVENTION FUND | 482,175 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 482,175 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 482,175 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$482,175 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------|------------------|-------------|--------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MEET IN MO | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 482,175 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 482,175 | 0.00 | 1,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$482,175 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$482,175 | 0.00 | \$1,000,000 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): _____

Program Name: Meet in Missouri

Program is found in the following core budget(s):

1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

The Missouri Division of Tourism oversees the Meet in Missouri program to help Destination Marketing Organizations (DMO) by assisting in attracting large conventions that may not otherwise be held within Missouri. Large conventions issue RFPs (Request for Proposals) allowing multiple cities/DMOs to bid on the event. The city/DMO that provides the best offer for the convention will win the RFP and hold the conference, bringing in out-of-state visitors. The Meet in Missouri funds are awarded to the DMO (such as convention and visitor bureaus) to pay for operational expenses of the conference. With the additional funds, the DMO improves the chance of being awarded the RFP for the conference. It was noted during the FY2023 budget process, this was a one-time appropriation.

2a. Provide an activity measure(s) for the program.

The number of grant applications received by the Missouri Division of Tourism determines the level of interest in the program. In FY2022, \$482,175 in program funds were distributed. As of September 1, 2022, an additional \$128,752 program funds have been distributed in FY2023.

| Application | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Planned |
|-------------|------------------|------------------|------------------|-------------------|
| Approved | 9 | 12 | 6 | 12 |
| Denied | 1 | 1 | 0 | 0 |
| Received | 10 | 13 | 6 | 12 |

2b. Provide a measure(s) of the program's quality.

The satisfaction with the Meet in Missouri program will be rated by participating DMOs. After the grant process has been completed, a survey will be sent to participants to rate the quality and efficiency of the Meet in Missouri program. Because only one conference has been completed, we have only received feedback from one survey - we received a 5 out of 5 for program quality.

PROGRAM DESCRIPTION

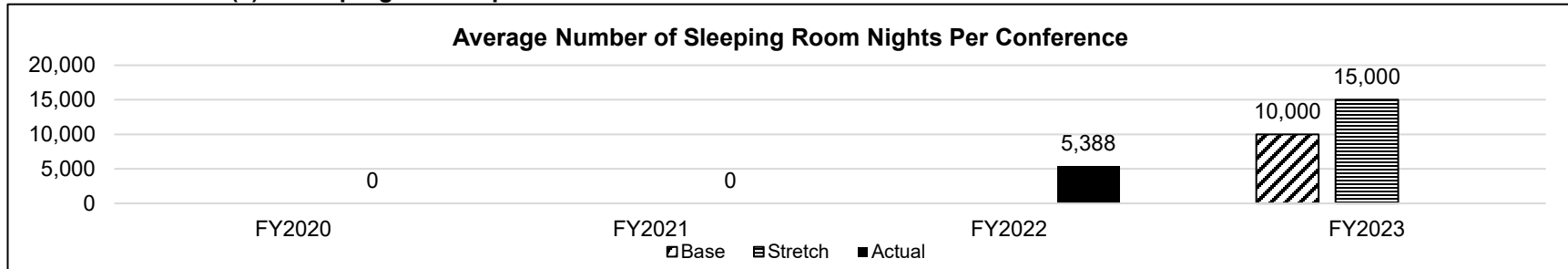
Department: Economic Development

HB Section(s): _____

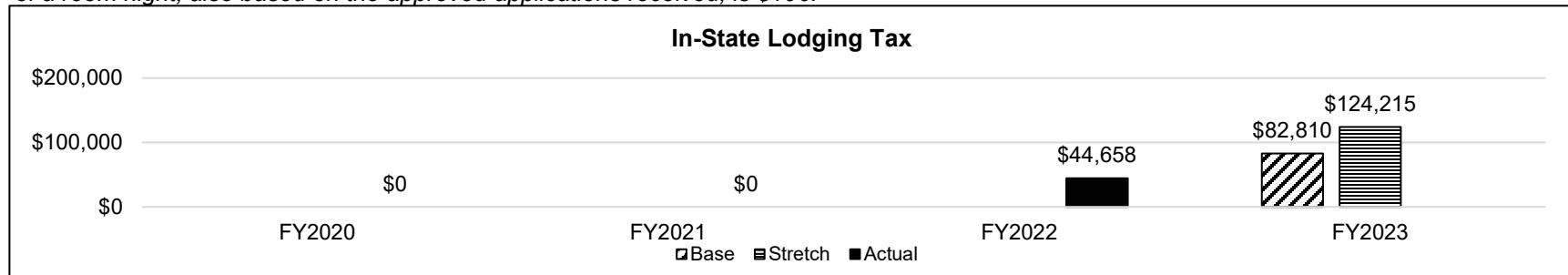
Program Name: Meet in Missouri

Program is found in the following core budget(s):

2c. Provide a measure(s) of the program's impact.



The average number of sleeping room nights per conference based on the approved applications ranges from 2,000 to 15,000. The average value of a room night, also based on the approved applications received, is \$196.



Note 1: Due to restrictions, there were no expenditures in FY2020.

Note 2: In FY2021, the GR transfer was not appropriated; therefore, there were no expenditures.

PROGRAM DESCRIPTION

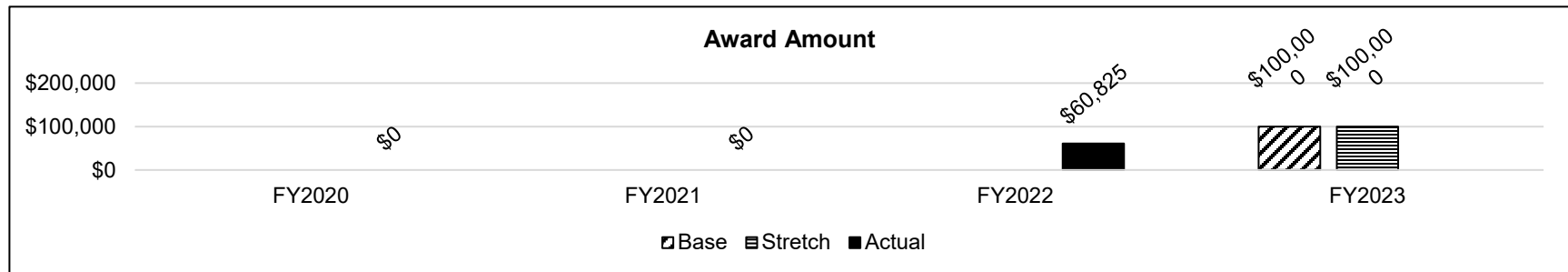
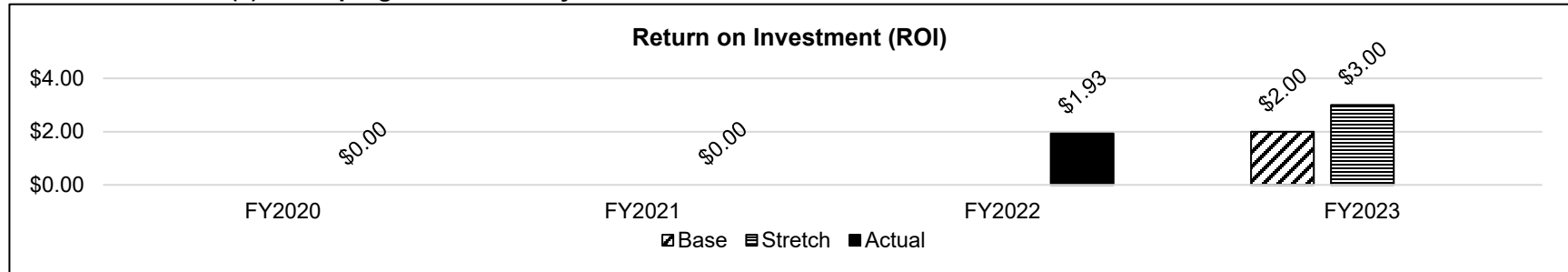
Department: Economic Development

HB Section(s): _____

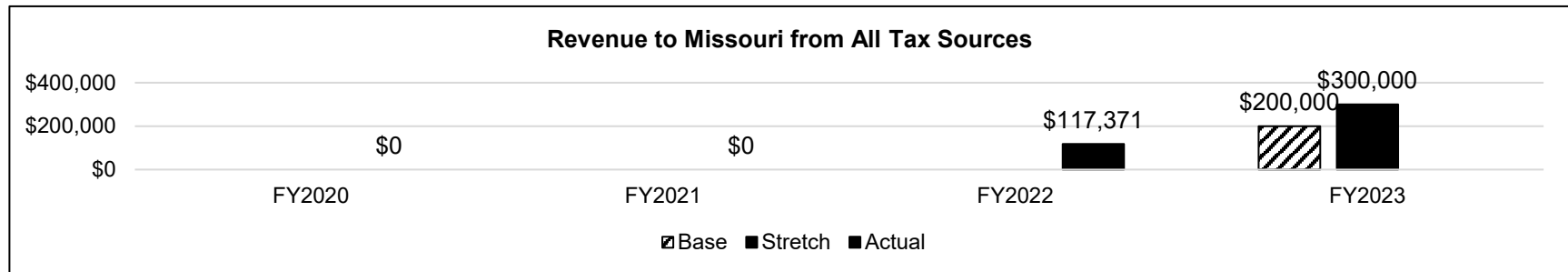
Program Name: Meet in Missouri

Program is found in the following core budget(s):

2d. Provide a measure(s) of the program's efficiency.



Note: FY2023 base and stretch are the same as the award amount is not expected to increase within the next year.



PROGRAM DESCRIPTION

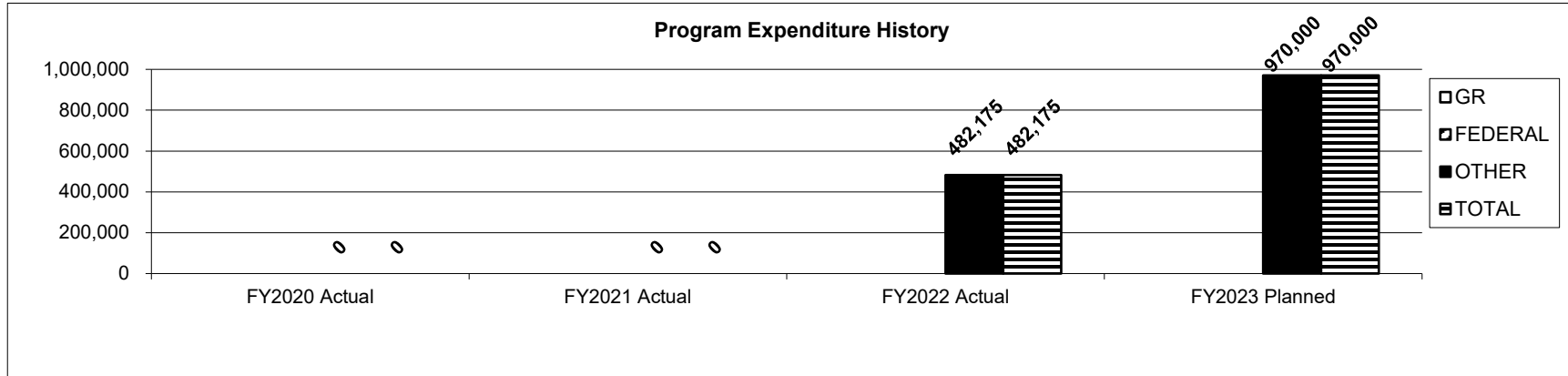
Department: Economic Development

HB Section(s): _____

Program Name: Meet in Missouri

Program is found in the following core budget(s):

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: FY2023 Planned reflects spending less 3% Governor's Reserve from the GR Transfer.

4. What are the sources of the "Other " funds?

A General Revenue Fund transfer was made into the Major Economic Convention Event in Missouri Fund for the Meet in Missouri Program. The one-time GR transfer was made in FY2020; however, before any funds were distributed, the funds were withheld.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1620, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42470C |
| Division: | Missouri Housing Development Commission | | |
| Core: | Missouri Housing Development Commission - Missouri Housing Trust Fund | HB Section | 7.140 |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------|------------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 6,500,000 | 6,500,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 6,500,000 | 6,500,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Housing Trust Fund (0254)

Other Funds:

2. CORE DESCRIPTION

Pursuant to Missouri statutory law (59.319, RSMo), upon the recording of certain instruments, \$3 dollars shall be charged and collected by every recorder of deeds office and forwarded monthly to the Director of Revenue for deposit in the state treasury and credited to the Missouri Housing Trust Fund ("MHTF"). At the conclusion of each statutory year, pursuant to Missouri statutory law (215.034.1, RSMo), the State Treasurer allocates all moneys in the MHTF to the Missouri Housing Development Commission. By statute (215.036, RSMo), the Missouri Housing Trust Fund ("MHTF") exists to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Housing Development Commission

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|----------------------|
| Department: | Economic Development | Budget Unit | <u>42470C</u> |
| Division: | Missouri Housing Development Commission | | |
| Core: | Missouri Housing Development Commission - Missouri Housing Trust Fund | HB Section | <u>7.140</u> |

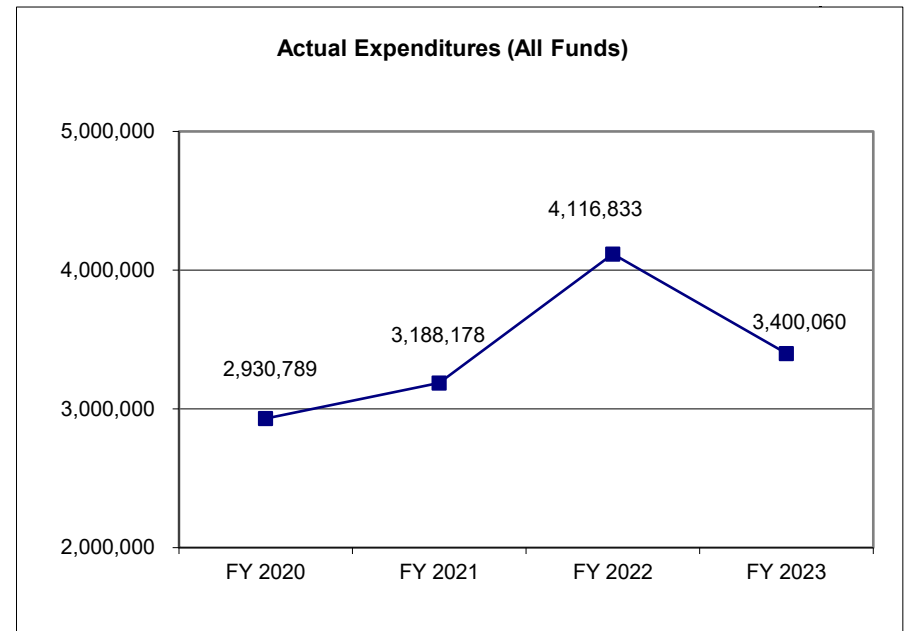
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 4,450,000 | 4,450,000 | 4,450,000 | 6,500,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 4,450,000 | 4,450,000 | 4,450,000 | 6,500,000 |
| Actual Expenditures (All Funds) | 2,930,789 | 3,188,178 | 4,116,833 | 3,400,060 |
| Unexpended (All Funds) | 1,519,211 | 1,261,822 | 333,167 | 3,099,940 |
| Unexpended, by Fund: | | | | |
| General Revenue | | | | |
| Federal | | | | |
| Other | 1,519,211 | 1,261,822 | 333,167 | 3,099,940 |
| | (1) | (1) | (1) | (2) |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended reflects the difference between the appropriation and actual fees collected.
 (2) FY2023 data reflects the amount transferred in July 2022 for the FY2023 funding cycle. Unexpended reflects the difference between the appropriation and actual fees collected.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MISSOURI HOUSING TRUST**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|------------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 0 | 6,500,000 | 6,500,000 | |
| | Total | 0.00 | 0 | 0 | 6,500,000 | 6,500,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 0 | 6,500,000 | 6,500,000 | |
| | Total | 0.00 | 0 | 0 | 6,500,000 | 6,500,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 0 | 6,500,000 | 6,500,000 | |
| | Total | 0.00 | 0 | 0 | 6,500,000 | 6,500,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI HOUSING TRUST | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| MO HOUSING TRUST | 4,116,833 | 0.00 | 6,500,000 | 0.00 | 6,500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 4,116,833 | 0.00 | 6,500,000 | 0.00 | 6,500,000 | 0.00 | 0 | 0.00 |
| TOTAL | 4,116,833 | 0.00 | 6,500,000 | 0.00 | 6,500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$4,116,833 | 0.00 | \$6,500,000 | 0.00 | \$6,500,000 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MISSOURI HOUSING TRUST | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 4,116,833 | 0.00 | 6,500,000 | 0.00 | 6,500,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 4,116,833 | 0.00 | 6,500,000 | 0.00 | 6,500,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$4,116,833 | 0.00 | \$6,500,000 | 0.00 | \$6,500,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$4,116,833 | 0.00 | \$6,500,000 | 0.00 | \$6,500,000 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

- The Missouri Housing Trust Fund (MHTF) works in collaboration with other programs to reduce, eliminate and prevent homelessness.
- The MHTF was created to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.
- As the statutorily designated administrator of the MHTF, the Missouri Housing Development Commission (MHDC) utilizes a competitive application process to grant funds to agencies, typically non-profits, that provide direct assistance to low-income persons and families; including rent and utility assistance, and home repairs/modifications.

2a. Provide an activity measure(s) for the program.

Number of Households Served

| MHDC Programs | FY2020 | | FY2021 | | FY2022 | | FY2023 | FY2024 | FY2025 |
|---------------------------|-----------|--------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| | Projected | Actual | Projected | Actual | Projected | Actual* | Projected | Projected | Projected |
| Emergency Assistance | 760 | 804 | 767 | 842 | 850 | | 859 | 868 | 876 |
| Rental Assistance | 508 | 444 | 513 | 598 | 604 | | 610 | 616 | 622 |
| Home Repair/Modification | 43 | 46 | 44 | 194 | 196 | | 198 | 200 | 202 |
| Grand Total | 1,311 | 1,294 | 1,324 | 1,634 | 1,650 | | 1,667 | 1,684 | 1,700 |
| Amount of Funds Leveraged | \$55.8M | \$101M | \$56.4M | \$53.7M | \$56.2M | | \$56.8M | \$57.4M | \$57.9M |

Note 1: Table depicts the number of households prevented from becoming or remaining homeless as a result of assistance received from the MHTF.

*Note 2: MHTF's program year runs from April 1-March 31. "Actual" data is taken from closeout reports submitted by MHTF grantees. FY2022 "Actual" data will be available in Spring 2023.

Note 3: Program projections for FY2022, FY2023, FY2024, and FY2025 are based on FY2021 actual data with an assumption of moderate annual growth. "Funds leveraged" projections based on average of FY2020 and FY2021 actual data.

PROGRAM DESCRIPTION

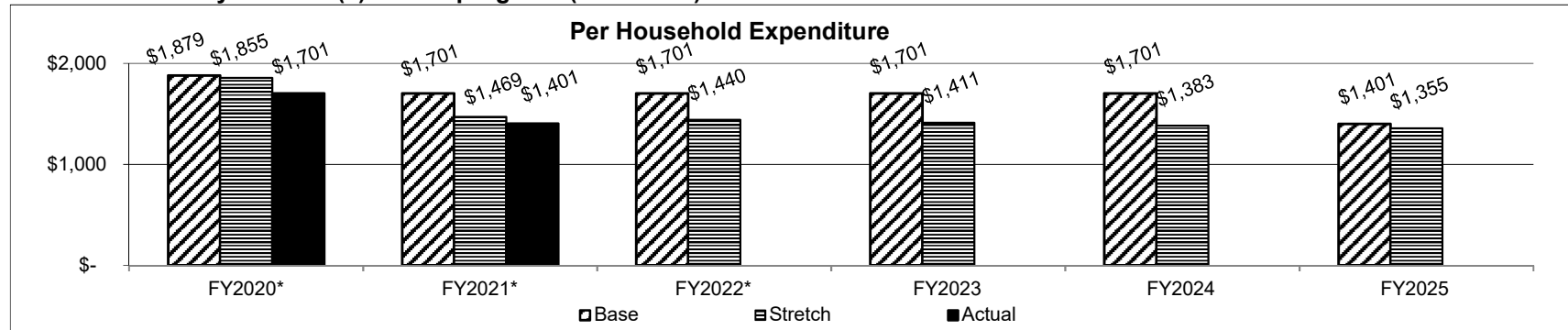
Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

2a. Provide an activity measure(s) for the program. (continued)

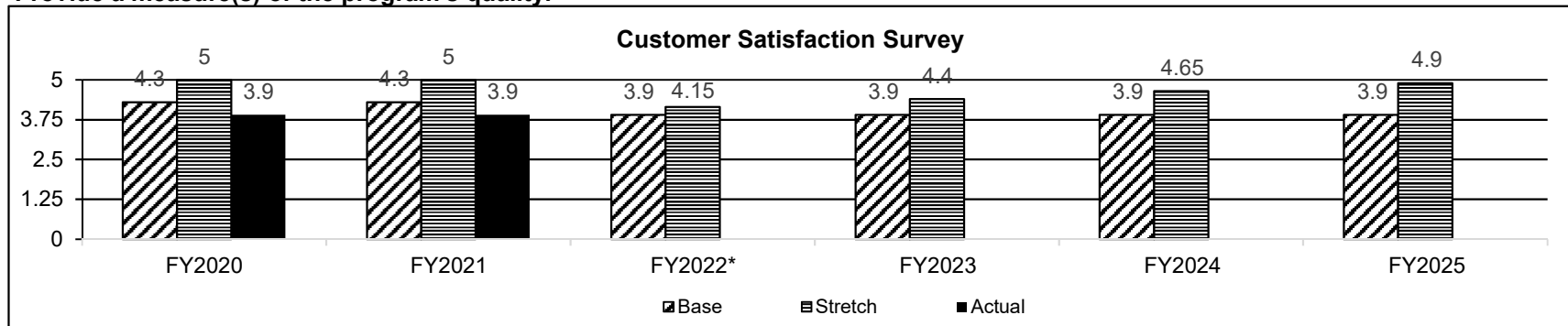


Note 1: "Per Household Expenditure" refers to the amount of MHTF funds utilized each time a household received Rental Assistance, Emergency Assistance and/or Home Repair Assistance through the MHTF program.

Note 2: Base target is calculated by using 2021 actual per household expenditures (Rental Assistance, Emergency Assistance and Home Repair Assistance) divided by the number of households served. Stretch is calculated based on a 2 percent decrease in household expenditure.

Note 3: *FY2022 actual data available Spring 2023.

2b. Provide a measure(s) of the program's quality.



Note 1: "Customer" refers to organizations (grantees) which received MHTF monies for the current FY2021 grant year.

Note 2: The MHTF Annual Survey consists of a set of five satisfaction questions on a five-point weighted scale. The survey is sent to FY2020 grantees.

Note 3: Base target set as FY2021 actual data. Stretch target set as a .25 point increase up to the maximum possible five points.

Note 4: *FY2022 actual data available Spring 2023.

PROGRAM DESCRIPTION

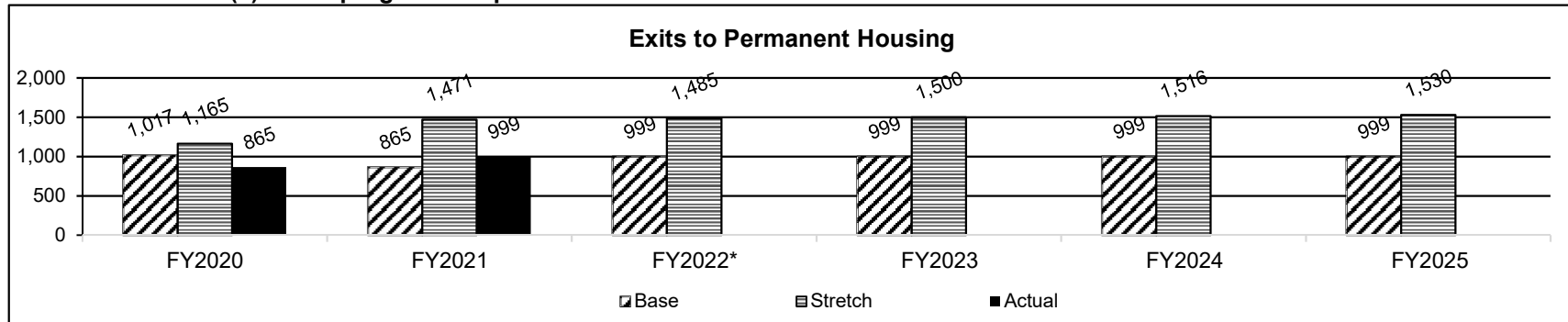
Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

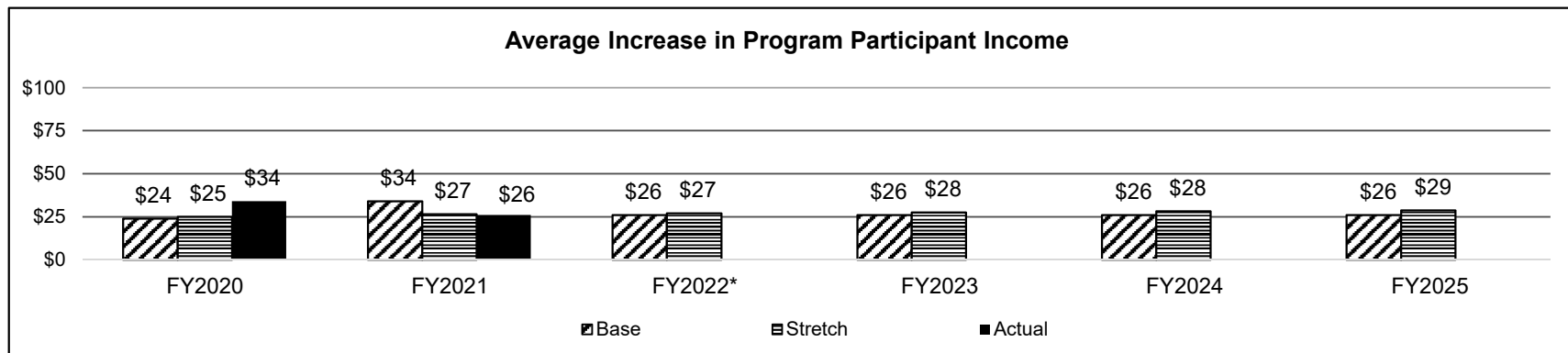
2c. Provide a measure(s) of the program's impact.



Note 1: "Exits to Permanent Housing" refers to the number of households that obtained or maintained permanent housing after exiting the MHTF program.

Note 2: Base target is set at the FY2021 actual data. Stretch target is calculated at 90 percent of the projected households assisted detailed in 2a.

Note 3: *FY2022 actual data available Spring 2023



Note 1: "Increase in Program Participant Income" refers to an increase in either earned income or connection to other mainstream resources (i.e., SSI, SSDI, etc.) as a result of participating in the MHTF program.

Note 2: Base target is set at the FY2021 actual data benchmark. Stretch target is calculated with a modest 2 percent increase.

Note 3: *FY2022 actual data available Spring 2023.

Note 4: The COVID pandemic limited employment options, which negatively affected the ability for program participants to increase income.

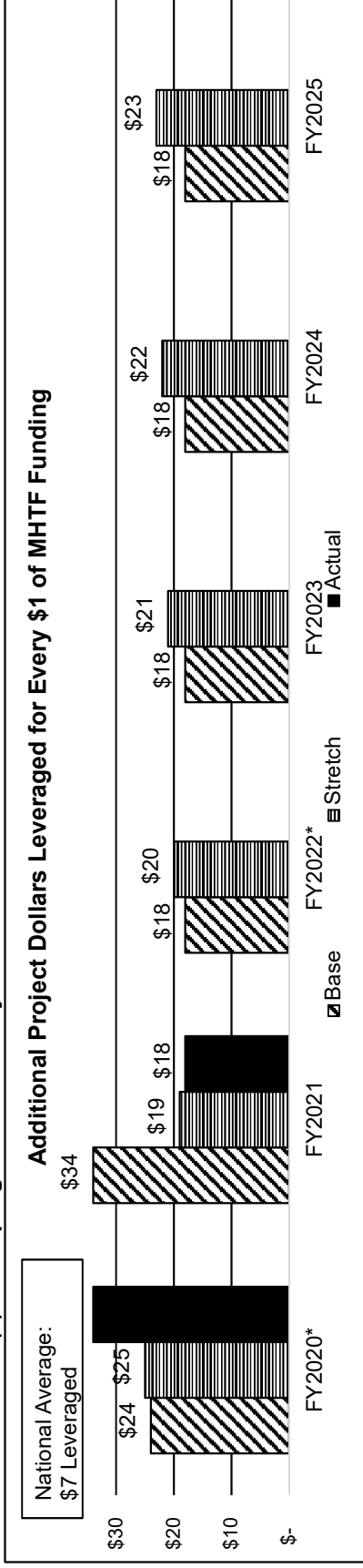
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

2d. Provide a measure(s) of the program's efficiency.



Note 1: MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging the state dollars with other funds.

Note 2: *Actual data for FY2022 will be available Spring 2023.

Note 3: National average as reported in the 2016 Housing Trust Fund Survey Report published by the Center for Community Change.

Note 4: Base is set at the FY2021 actual data with a stretch target of a \$1 increase.



Note 1: "Program Exit" refers to the date the program participant is no longer receiving MHTF assistance.

Note 2: Base target set at FY2021 actual data as a benchmark. Stretch target set at the federal performance measure benchmark of 30 days.

Note 3: The COVID pandemic limited housing and employment options, which had a negative effect on program participant's ability to exit to permanent housing as quickly.

Note 4: *FY2022 actual data available Spring 2023.

PROGRAM DESCRIPTION

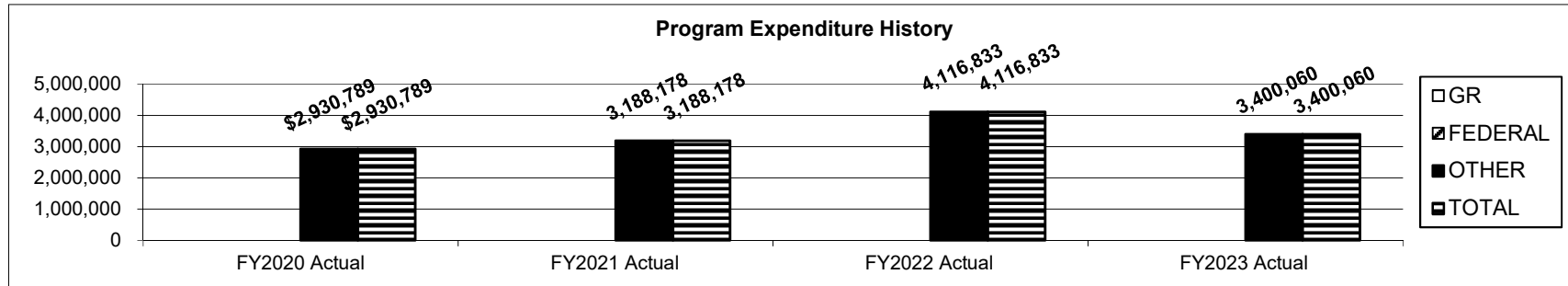
Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: FY2023 Actual reflects the actual amount transferred from the State Treasurer's office on July 18, 2022 for the FY2023 funding cycle.

4. What are the sources of the "Other " funds?

Missouri Housing Trust Fund (0254) is funded with \$3 dollars charged and collected by every recorder of deeds office pursuant to 59.319 RSMo.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 59.319, RSMo and Sections 215.034 - 215.039, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42472C |
| Division: | Missouri Housing Development Commission | | |
| Core: | Emergency Solutions Grant Program | HB Section | 7.140 |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|------------------|-------------|------------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 4,130,000 | 0 | 4,130,000 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 4,130,000 | 0 | 4,130,000 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Emergency Solutions Grant (0111)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds:

2. CORE DESCRIPTION

This is the core appropriation authority for the Emergency Solutions Grant (ESG) Program. This authority is being transferred in from Section 11.185 under the Department of Social Services to Section 7.140 under the Department of Economic Development in FY2023. The Missouri Housing Development Commission (MHDC) is the current administrator of these pass-through federal funds from the Department of Housing and Urban Development (HUD). ESG provides funding to (1) engage homeless individuals and families living on the street through street outreach activities; (2) improve the number and quality of emergency shelters for homeless individuals and families; (3) help operate these shelters; (4) provide essential services to shelter residents; (5) rapidly rehouse homeless individuals and families; and (6) prevent individuals and families from becoming homeless.

3. PROGRAM LISTING (list programs included in this core funding)

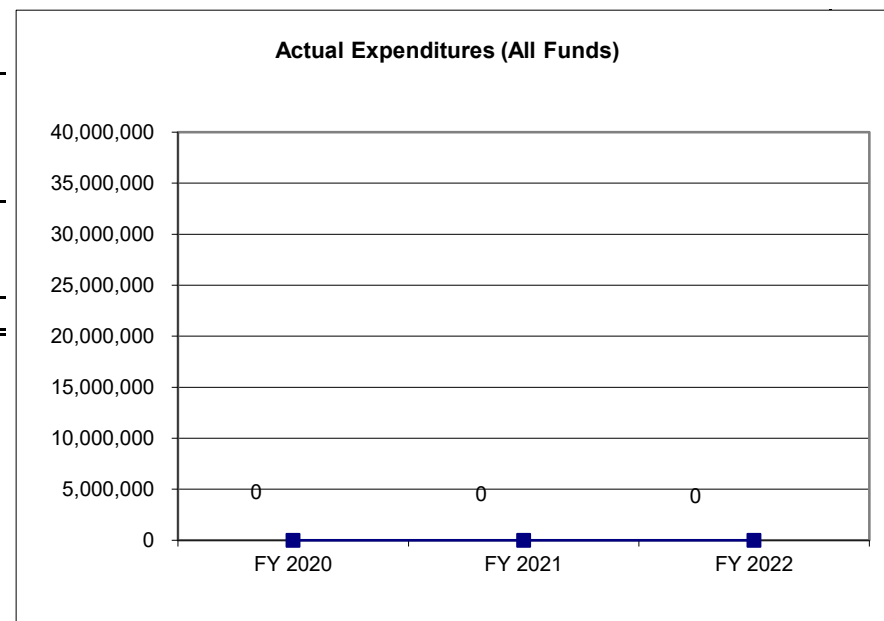
Emergency Solutions Grant Program

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42472C |
| Division: | Missouri Housing Development Commission | HB Section | 7.140 |
| Core: | Emergency Solutions Grant Program | | |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 0 | 0 | 0 | 4,130,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 0 | 0 | 4,130,000 |
| Actual Expenditures (All Funds) | 0 | 0 | N/A | N/A |
| Unexpended (All Funds) | 0 | 0 | N/A | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | | | N/A | N/A |
| Federal | | | N/A | N/A |
| Other | 0 | 0 | N/A | N/A |



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: FY2019 through FY2022 financial history is reflected in DSS budget request (House Bill 11.185).

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
EMERGENCY SOLUTIONS PROGRAM**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|------------------|--------------|------------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | PD | 0.00 | 0 | 4,130,000 | 0 | 4,130,000 | |
| | Total | 0.00 | 0 | 4,130,000 | 0 | 4,130,000 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | PD | 0.00 | 0 | 4,130,000 | 0 | 4,130,000 | |
| | Total | 0.00 | 0 | 4,130,000 | 0 | 4,130,000 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 0 | 4,130,000 | 0 | 4,130,000 | |
| | Total | 0.00 | 0 | 4,130,000 | 0 | 4,130,000 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------------|------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| EMERGENCY SOLUTIONS PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| EMERGENCY SOLUTIONS GRANT FUND | 0 | 0.00 | 4,130,000 | 0.00 | 4,130,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 4,130,000 | 0.00 | 4,130,000 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 4,130,000 | 0.00 | 4,130,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$4,130,000 | 0.00 | \$4,130,000 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|------------------------------------|------------|-------------|--------------------|-------------|--------------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| EMERGENCY SOLUTIONS PROGRAM | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 0 | 0.00 | 4,130,000 | 0.00 | 4,130,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 0 | 0.00 | 4,130,000 | 0.00 | 4,130,000 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$4,130,000 | 0.00 | \$4,130,000 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$4,130,000 | 0.00 | \$4,130,000 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.140

Program Name: Emergency Solutions Grant

Program is found in the following core budget(s): Missouri Housing Development Commission

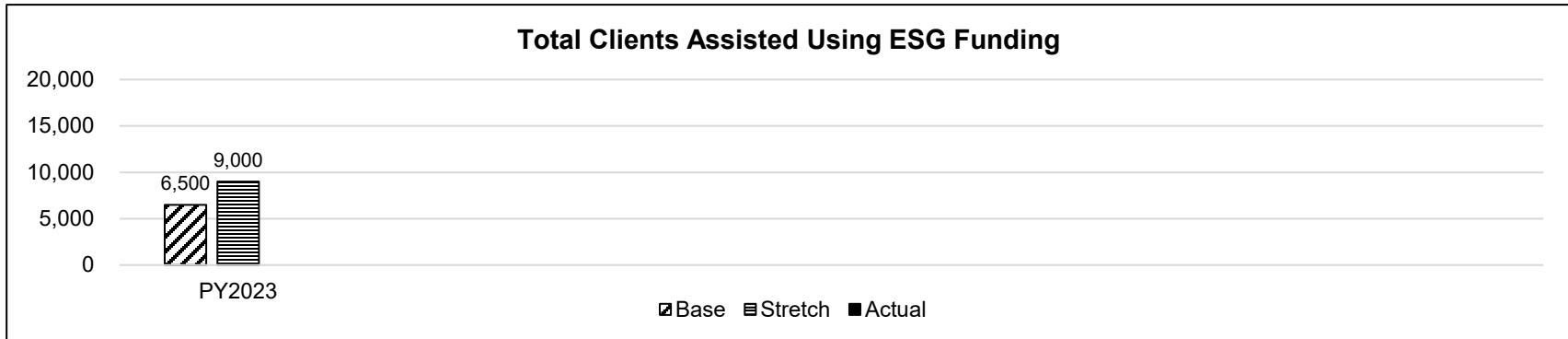
1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

Missouri Housing Development Commission (MHDC) assists individuals and families who are homeless or at risk of homelessness obtain and remain in permanent housing by administering the Emergency Solutions Grant (ESG) Program through approximately 70 sub-grants to non-profit agencies operating emergency shelter, street outreach, rapid re-housing, and homeless prevention programs.

2a. Provide an activity measure(s) for the program.



Note 1: FY2019 through FY2022 activity measure is reflected in DSS budget request (HB 11.185).

Note 2: Data is reported by Program Year (PY) in all performance measures. Program Year is determined by the date of issuance of the Funding Approval Agreement establishing the 2-year spend period for the grant award.

Note 3: The above graph demonstrates the number of persons who were provided assistance through ESG for all of the ESG program.

2b. Provide a measure(s) of the program's quality.

Due to the nature of the assistance provided by the ESG Program it can be difficult to collect customer satisfaction data. MHDC holds an annual Focus Group for funded ESG agencies at the end of each grant cycle. Due to COVID-19, the most recent Focus Group was conducted through electronic survey in the month of June 2021 and followed by a live webinar in July 2021. During this time, funded agencies are offered an opportunity to provide feedback and suggestions based on their experiences for the future grant year. The feedback has historically been very positive. This year the survey resulted in over 75% of respondents stating that MHDC did not need to do anything to improve the ESG program administration. In conjunction with the ESG Focus Group, MHDC is working to create and implement more effective ways of evaluating customer satisfaction measures and data reporting processes.

PROGRAM DESCRIPTION

Department: Economic Development

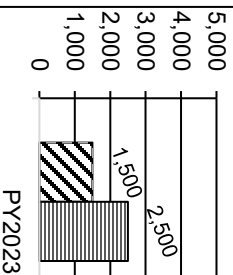
HB Section(s): 7.140

Program Name: Emergency Solutions Grant

Program is found in the following core budget(s): Missouri Housing Development Commission

2c. Provide a measure(s) of the program's impact.

Exits to Permanent Housing



☒ Base ☐ Stretch ☐ Actual

Note 1: FY2019 through FY2022 impact measure is reflected in DSS budget request (HB 11.185). An impact measure to show the number of exits to permanent housing will be developed.

Note 2: Data is reported by Program Year in all Performance Measures (PY) in all performance measures. Program Year is determined by the date of issuance of the Funding Approval Agreement establishing the 2-year spend period for the grant award.

Note 2: "Total Positive Housing Destinations" refers to individual housing "outcomes" recorded and reported in the Consolidated Annual Performance Evaluation Report (CAPER) to the U.S. Department of Housing and Urban Development (HUD). Positive Permanent Outcomes include individuals and families that obtained a rental housing unit or a home with or without ongoing subsidies (i.e. Section 8 or other housing vouchers) as well as other types of permanent housing outcomes such as moving in with family.

2d. Provide a measure(s) of the program's efficiency.

Cost of Assistance Per Client Served



☒ Base ☐ Stretch ☐ Actual

Note 1: FY2019 through FY2022 efficiency measure is reflected in DSS budget request (HB 11.185). An efficiency measure to show the cost of assistance per client served will be developed.

Note 2: Data is reported by Program Year (PY) in all performance measures. Program Year is determined by the date of issuance of the Funding Approval Agreement establishing the 2-year spend period for the grant award.

Note 3: The cost of assistance is calculated by taking the total federal dollars spent divided by the number of clients served (see 2a).

PROGRAM DESCRIPTION

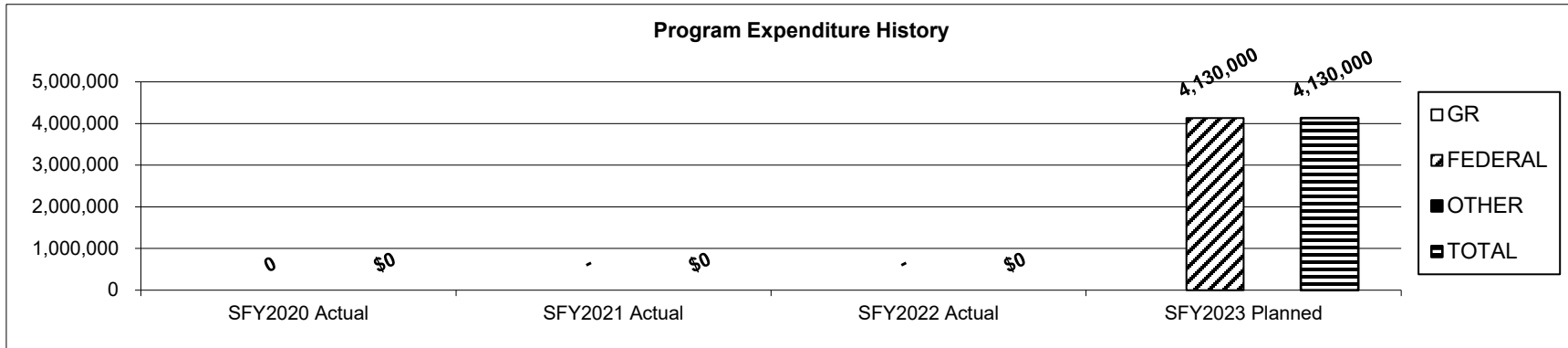
Department: Economic Development

HB Section(s): 7.140

Program Name: Emergency Solutions Grant

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Program expenditure history for SFY2020-SFY2022 is reflected in DSS budget request (HB 11.185).

4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Law: Stewart B. McKinney Homeless Assistance Act, as amended 42 USC 11371

Federal Law: P.L. 111-22, Division B, Homeless Emergency Assistance and Rapid Transition to Housing Act of 2009 (HEARTH Act)

6. Are there federal matching requirements? If yes, please explain.

Yes, matching funds are required of sub-recipients (non-profits) on a dollar-for-dollar basis (100%).

As stated in HUD ESG regulation, the state can waive up to the first \$100,000 of required match. The state does not provide any matching funds for this program other than a small portion to match administrative funds used for oversight and monitoring.

7. Is this a federally mandated program? If yes, please explain.

No. However, ESG is a component of Missouri's Five-Year Consolidated Plan which includes all formula funded programs from the Department of Housing and Urban Development.

CORE DECISION ITEM

| | | | |
|--------------------|---|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42470C |
| Division: | Missouri Housing Development Commission | | |
| Core: | Housing Assistance Federal Stimulus 2021-Emergency Rental Assistance | HB Section | 7.140 |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Housing Assistance Federal Stim 2021-Rental Assist

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds:

2. CORE DESCRIPTION

This is the core appropriation authority for federal stimulus funds from the U.S. Department of Treasury for the Emergency Rental Assistance Fund (ERA). ERA 1.0 was authorized under the Consolidated Appropriations Act, 2021 (Public Law 117-2, H.R. 1319). ERA 2.0 was authorized by section 3201 of the American Rescue Plan Act of 2021.

ERA makes funding available to assist households that are unable to pay rent, utilities, home energy costs, and other expenses related to housing as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers this program on behalf of the State of Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Housing Development Commission

CORE DECISION ITEM

| | | | |
|-------------|--|-------------|--------|
| Department: | Economic Development | Budget Unit | 42470C |
| Division: | Missouri Housing Development Commission | | |
| Core: | Housing Assistance Federal Stimulus 2021-Emergency Rental Assistance | HB Section | 7.140 |

4. FINANCIAL HISTORY

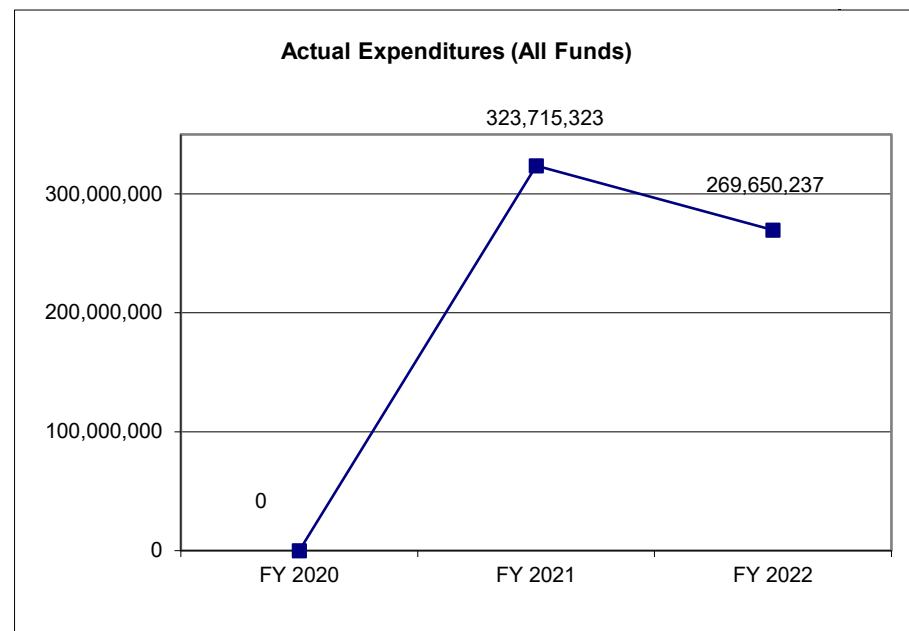
| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|-------------------|-------------------|-------------------|------------------------|
| Appropriation (All Funds) | 0 | 324,694,749 | 324,694,749 | 216,000,000 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 324,694,749 | 324,694,749 | 216,000,000 |
| Actual Expenditures (All Funds) | 0 | 323,715,323 | 269,650,237 | 0 |
| Unexpended (All Funds) | 0 | 979,426 | 55,044,512 | 216,000,000 |
| Unexpended, by Fund: | | | | |
| General Revenue | | | | |
| Federal | | | | |
| Other | 0 | 979,426 | 55,044,512 | 216,000,000 |
| | | (1) | (2) | |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) 100% of awarded ERA 1.0 authorized by the Consolidated Appropriations Act, 2021, H.R. 133, Public Law 116-260.

(2) Includes portion of ERA 2.0 authorized by section 3201 of the American Rescue Plan Act of 2021.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
RENTAL ASST**

5. CORE RECONCILIATION DETAIL

| | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|--------------|-------------------------|-------------|-----------|----------------------|--------------|----------------------|-----------------------------------|
| TAFP AFTER VETOES | | | | | | | | |
| | PD | | 0.00 | 0 | 216,000,000 | 0 | 216,000,000 | |
| | Total | | 0.00 | 0 | 216,000,000 | 0 | 216,000,000 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | |
| 1x Expenditures | 1373 9174 | PD | 0.00 | 0 | (216,000,000) | 0 | (216,000,000) | Reduction of one-time expenditure |
| NET DEPARTMENT CHANGES | | | 0.00 | 0 | (216,000,000) | 0 | (216,000,000) | |
| DEPARTMENT CORE REQUEST | | | | | | | | |
| | PD | | 0.00 | 0 | 0 | 0 | 0 | |
| | Total | | 0.00 | 0 | 0 | 0 | 0 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | |
| | PD | | 0.00 | 0 | 0 | 0 | 0 | |
| | Total | | 0.00 | 0 | 0 | 0 | 0 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------|----------------------|-------------|----------------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| RENTAL ASST | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| HOUSING ASSISTANCE STIMULUS | 269,650,237 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| HOUSING ASSIST FED STIM 2021 | 0 | 0.00 | 216,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 269,650,237 | 0.00 | 216,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 269,650,237 | 0.00 | 216,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$269,650,237 | 0.00 | \$216,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------|---------------|---------|---------------|---------|----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| <hr/> | | | | | | | | |
| RENTAL ASST | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 269,650,237 | 0.00 | 216,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 269,650,237 | 0.00 | 216,000,000 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| <hr/> | | | | | | | | |
| GRAND TOTAL | \$269,650,237 | 0.00 | \$216,000,000 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| <hr/> | | | | | | | | |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$269,650,237 | 0.00 | \$216,000,000 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): **7.140**

Program Name: **Emergency Rental Assistance**

Program is found in the following core budget(s): **Missouri Housing Development Commission**

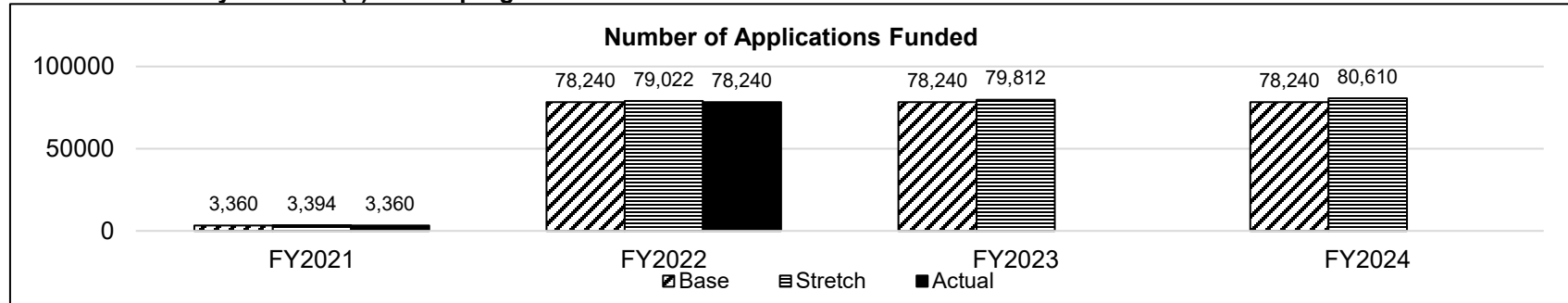
1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

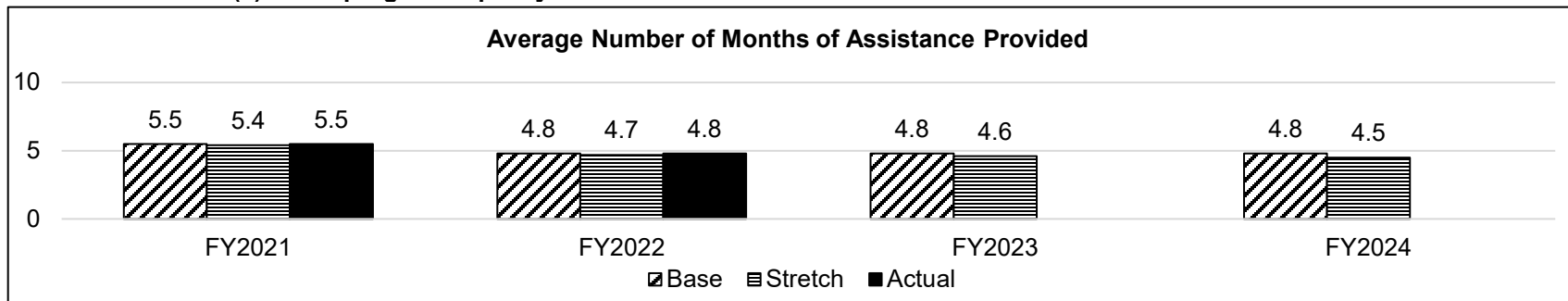
ERA makes funding available to assist households that are unable to pay rent, utilities, home energy costs, and other expenses related to housing as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers this program on behalf of the State of Missouri.

2a. Provide an activity measure(s) for the program.



Note: Stretch goals are based on a 1% increase in number of applications each year.

2b. Provide a measure(s) of the program's quality.



Note: Stretch goals are based on a 1% decrease each year.

PROGRAM DESCRIPTION

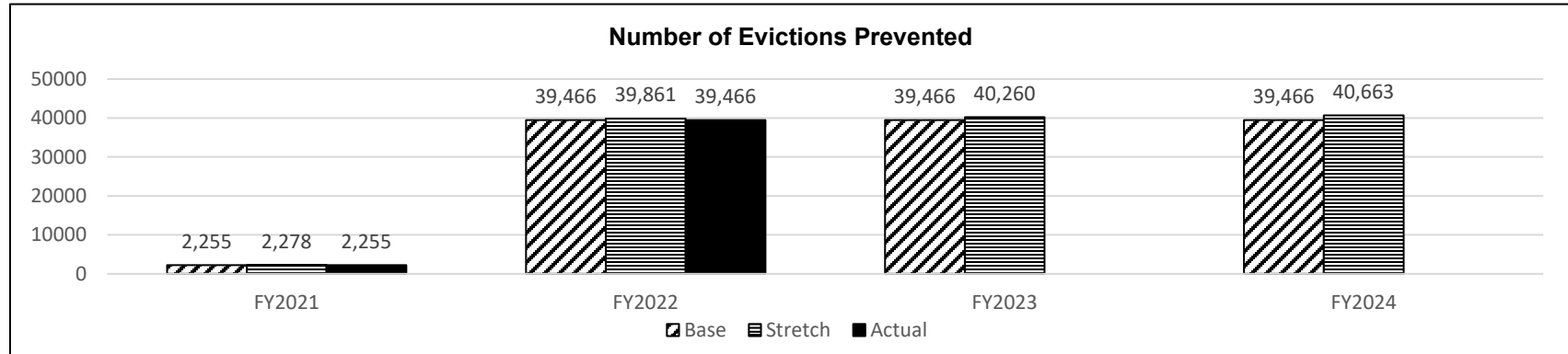
Department: Economic Development

HB Section(s): 7.140

Program Name: Emergency Rental Assistance

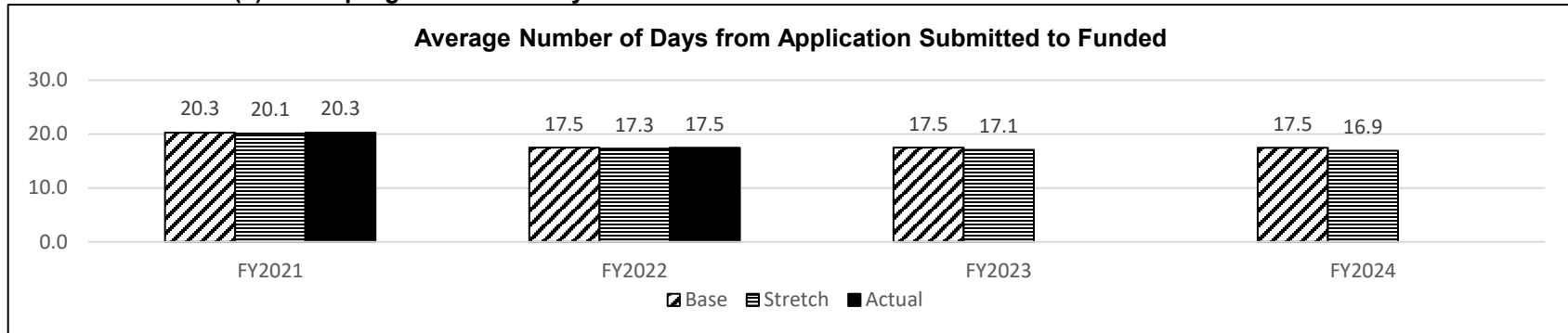
Program is found in the following core budget(s): Missouri Housing Development Commission

2c. Provide a measure(s) of the program's impact.



Note: Stretch goals are based on a 1% increase in number of evictions prevented each year.

2d. Provide a measure(s) of the program's efficiency.



Note: Stretch goals are based on a 1% decrease in time from application submission to approved each year.

PROGRAM DESCRIPTION

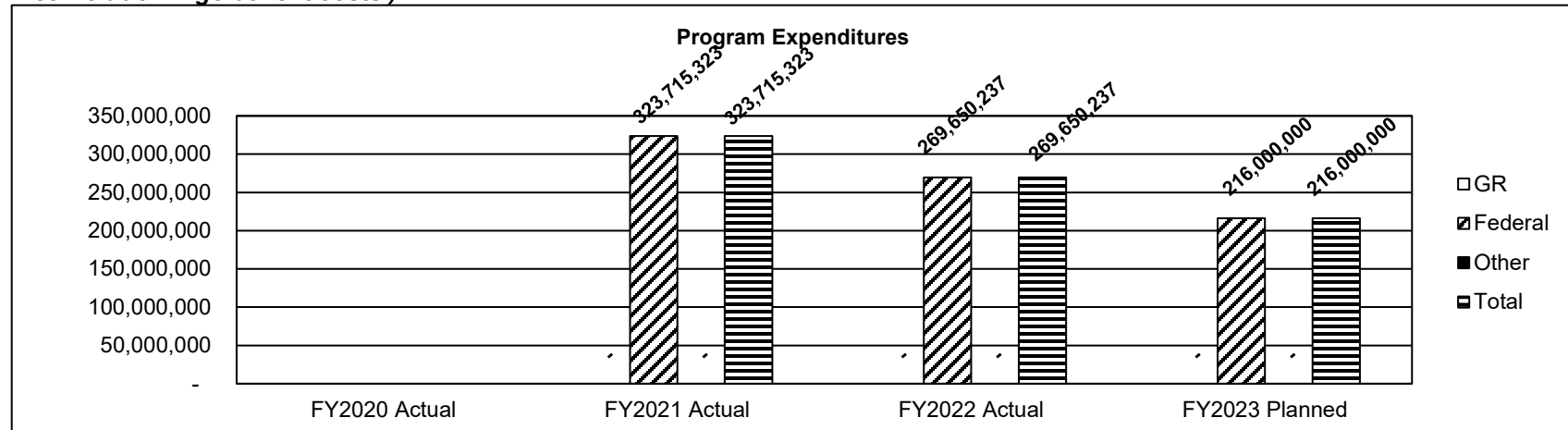
Department: Economic Development

HB Section(s): 7.140

Program Name: Emergency Rental Assistance

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



In FY2021 and FY2022, ERA 1.0 and 2.0 funds were expended from Fund 2303 (Housing Assistance Federal Stimulus Fund). In FY2023, ERA 2.0 funds will be expended from Fund 2450 (Housing Assistance Federal Stimulus Fund).

4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

ERA 1.0 was authorized under the Consolidated Appropriations Act, 2021 (Public Law 117-2, H.R. 1319). ERA 2.0 was authorized by section 3201 of the American Rescue Plan Act of 2021.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42476C |
| Division: | Missouri Housing Development Commission | | |
| Core: | MHDC Housing Assistance Federal Stimulus-Homeowners | HB Section | |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|--|-------------|-------------|-------------|-------------|--|-------------|-------------|-------------|-------------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | | <i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i> | | | | |

Federal Funds: Housing Assistance Federal Stim 2021 Fund (2450)

Other Funds:

2. CORE DESCRIPTION

This is the core appropriation authority for federal stimulus funds from the U.S. Department of Treasury for the Homeowner Assistance Fund (HAF). HAF was authorized under section 3206 of the American Rescue Plan Act.

HAF makes funding available to alleviate homeowner mortgage delinquencies, homeowner mortgage defaults, and homeowner mortgage foreclosures as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers this program on behalf of the State of Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

MHDC Housing Assistance Federal Stimulus 2021 (Homeowners)

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 42476C |
| Division: | Missouri Housing Development Commission | | |
| Core: | MHDC Housing Assistance Federal Stimulus-Homeowners | HB Section | |

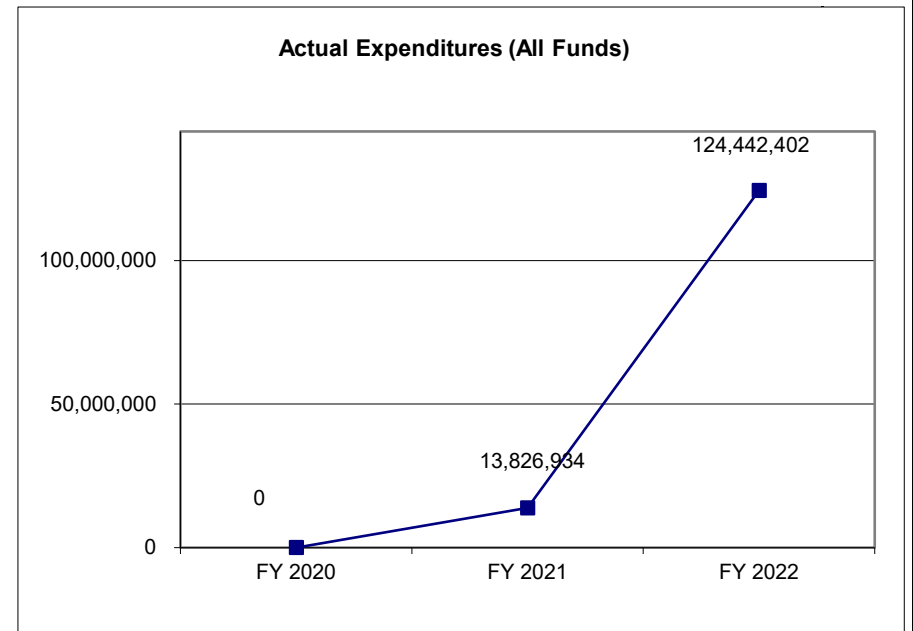
4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 0 | 142,000,000 | 142,000,000 | 0 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 0 | 142,000,000 | 142,000,000 | 0 |
| Actual Expenditures (All Funds) | 0 | 13,826,934 | 124,442,402 | |
| Unexpended (All Funds) | 0 | 128,173,066 | 17,557,598 | 0 |
| Unexpended, by Fund: | | | | |
| General Revenue | | | | |
| Federal | | | | |
| Other | 0 | 128,173,066 (1) | 17,557,598 (2) | 0 |

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) 10% of Homeowner Assistance funds from the American Rescue Plan Act were released by the U.S. Treasury in FY2021.
(2) The remaining available HAF grant funds were expended in FY2022.



Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|------------------------------|----------------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MORTGAGE ASSISTANCE | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM-SPECIFIC | | | | | | | | |
| HOUSING ASSIST FED STIM 2021 | 124,442,402 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 124,442,402 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL | 124,442,402 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$124,442,402 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|----------------------------|----------------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| MORTGAGE ASSISTANCE | | | | | | | | |
| CORE | | | | | | | | |
| PROGRAM DISTRIBUTIONS | 124,442,402 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 124,442,402 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$124,442,402 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$124,442,402 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): _____

Program Name: MHDC Housing Assistance Federal Stimulus-Homeowners

Program is found in the following core budget(s): Missouri Housing Development Commission

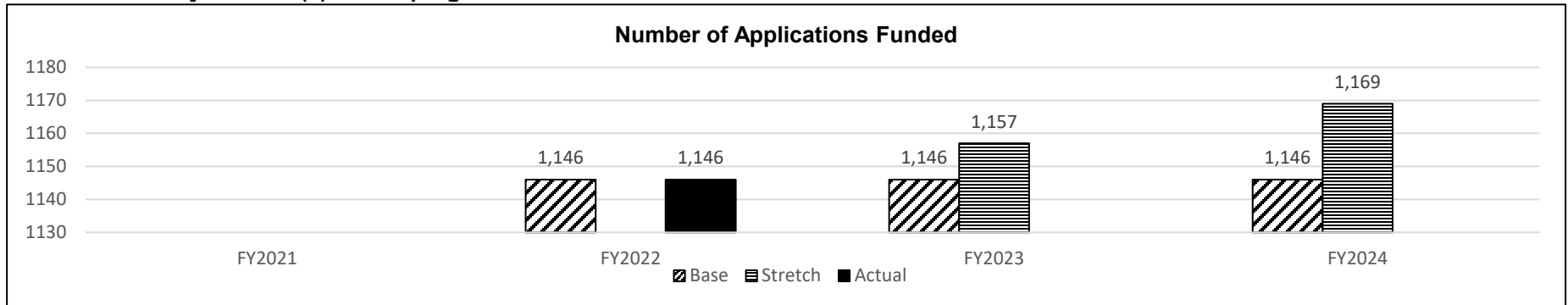
1a. What strategic priority does this program address?

Customer Centric

1b. What does this program do?

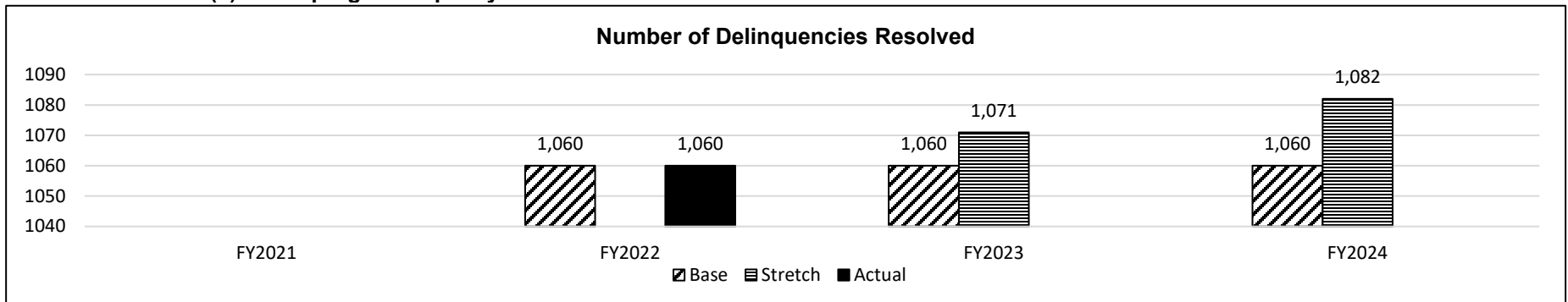
Housing Assistance Fund (HAF) makes funding available to alleviate homeowner mortgage delinquencies, homeowner mortgage defaults, and homeowner mortgage foreclosures as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers this program on behalf of the State of Missouri.

2a. Provide an activity measure(s) for the program.



Note: Stretch goals reflect a 1% increase each year.

2b. Provide a measure(s) of the program's quality.



Note: Stretch goals reflect a 1% increase each year.

PROGRAM DESCRIPTION

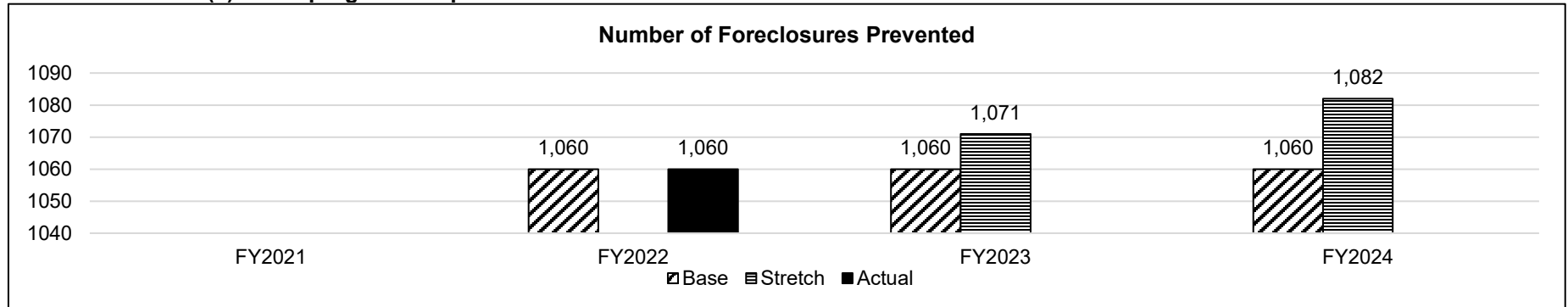
Department: Economic Development

HB Section(s): _____

Program Name: MHDC Housing Assistance Federal Stimulus-Homeowners

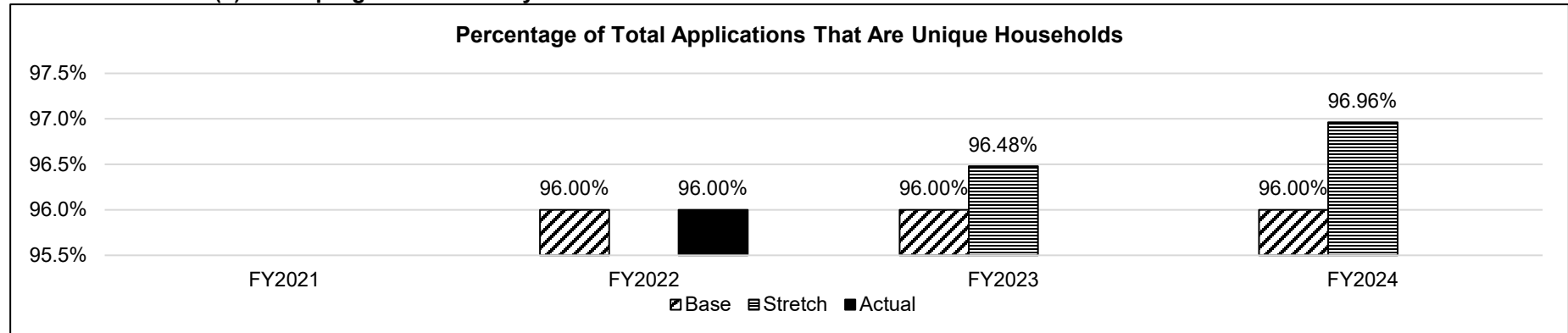
Program is found in the following core budget(s): Missouri Housing Development Commission

2c. Provide a measure(s) of the program's impact.



Note: Stretch goals reflect a 1% increase each year

2d. Provide a measure(s) of the program's efficiency.



Note: Stretch goals reflect a .5% increase each year

PROGRAM DESCRIPTION

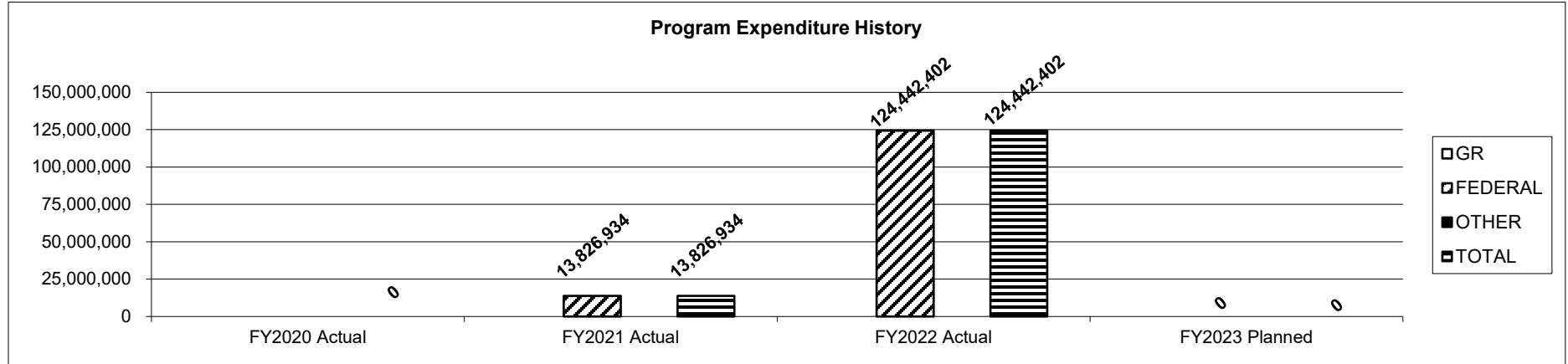
Department: Economic Development

HB Section(s): _____

Program Name: MHDC Housing Assistance Federal Stimulus-Homeowners

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?
NA
5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Section 3206 of the American Rescue Plan Act.
6. Are there federal matching requirements? If yes, please explain.
No
7. Is this a federally mandated program? If yes, please explain.
No

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 41910C |
| Division: | Administration | | |
| Core: | Administration | HB Section | 7.150 |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | |
|--------------|------------------------|---------|---------|-----------|--------------|-----------------------------------|------|-------|-------|
| | GR | Federal | Other | Total | | GR | Fed | Other | Total |
| PS | 922,114 | 55,018 | 290,085 | 1,267,217 | PS | 0 | 0 | 0 | 0 |
| EE | 99,817 | 1,777 | 194,475 | 296,069 | EE | 0 | 0 | 0 | 0 |
| PSD | 12,000 | 0 | 12,001 | 24,001 | PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 | TRF | 0 | 0 | 0 | 0 |
| Total | 1,033,931 | 56,795 | 496,561 | 1,587,287 | Total | 0 | 0 | 0 | 0 |
| FTE | 11.55 | 1.00 | 3.99 | 16.54 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | |
|--------------------|---------|--------|---------|---------|
| Est. Fringe | 516,405 | 35,657 | 168,011 | 720,073 |
|--------------------|---------|--------|---------|---------|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Administrative Revolving Fund (0547)

Federal Funds: Community Development Block Grant (0123)

Other Funds:

Federal Funds:

2. CORE DESCRIPTION

The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each division. The division houses the director's office, general counsel, financial systems, budget, and human resources.

Other funds represents the DED Administrative Revolving Fund (0547). This fund was established by RSMo 620.015 and consists of any monies transferred or paid to the Department of Economic Development in return for goods and services provided by the department.

3. PROGRAM LISTING (list programs included in this core funding)

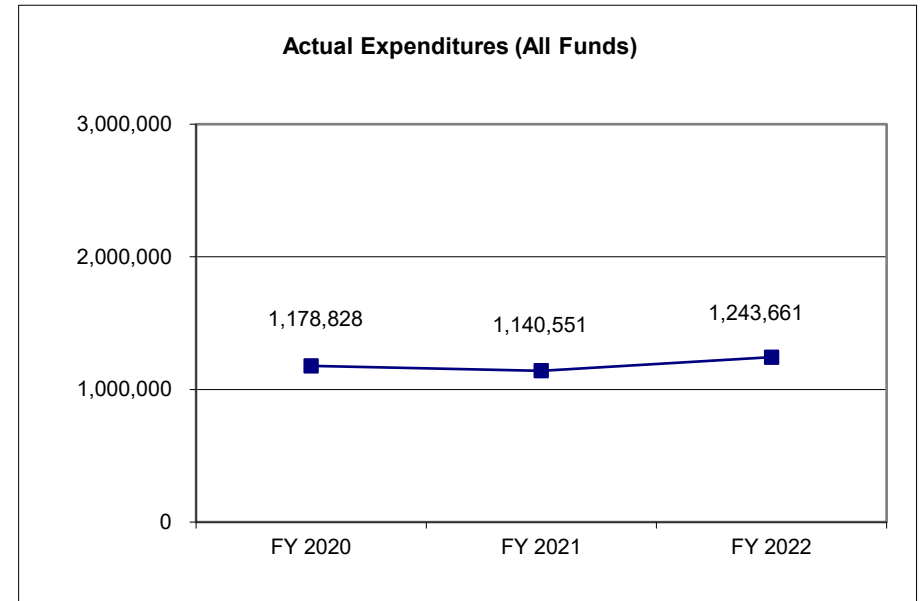
Administration Services and Support

CORE DECISION ITEM

| | | | |
|--------------------|-----------------------------|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 41910C |
| Division: | Administration | | |
| Core: | Administration | HB Section | 7.150 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 1,462,078 | 1,480,950 | 1,509,965 | 1,690,197 |
| Less Reverted (All Funds) | (27,750) | (28,117) | (28,321) | (32,090) |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 1,434,328 | 1,452,833 | 1,481,644 | 1,658,107 |
| Actual Expenditures (All Funds) | 1,178,828 | 1,140,551 | 1,243,661 | N/A |
| Unexpended (All Funds) | 255,500 | 312,282 | 237,983 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 39,212 | 48,181 | 40,930 | N/A |
| Federal | 14,562 | 10,345 | 3,456 | N/A |
| Other | 201,726 | 253,756 | 193,597 | N/A |
| | (1) | (1) | | |



Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) The lapse in General Revenue is the result of various vacancies that occurred throughout the year. The lapse in Other Funds includes \$12,000 refund appropriation.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ADMINISTRATIVE SERVICES**

5. CORE RECONCILIATION DETAIL

| | | | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|------|------|-------------------------|--------------|------------------|----------------|-----------------|------------------|--|
| TAFP AFTER VETOES | | | | | | | | | |
| | | | PS | 16.54 | 956,360 | 55,018 | 356,249 | 1,367,627 | |
| | | | EE | 0.00 | 101,317 | 1,777 | 195,475 | 298,569 | |
| | | | PD | 0.00 | 12,000 | 0 | 12,001 | 24,001 | |
| | | | Total | 16.54 | 1,069,677 | 56,795 | 563,725 | 1,690,197 | |
| DEPARTMENT CORE ADJUSTMENTS | | | | | | | | | |
| 1x Expenditures | 1375 | 2174 | EE | 0.00 | 0 | 0 | (1,000) | (1,000) | Reduction of one-time expenditure |
| 1x Expenditures | 1375 | 2173 | EE | 0.00 | (1,500) | 0 | 0 | (1,500) | Reduction of one-time expenditure |
| Core Reduction | 1827 | 3614 | PS | 0.00 | 0 | 0 | (40,000) | (40,000) | Core reduction |
| Core Reallocation | 1374 | 3614 | PS | 0.00 | 0 | 0 | (26,164) | (26,164) | Reallocation to move OpEx Coordinator to Strategy and Performance Division |
| Core Reallocation | 1374 | 3612 | PS | 0.00 | (34,246) | 0 | 0 | (34,246) | Reallocation to move OpEx Coordinator to Strategy and Performance Division |
| NET DEPARTMENT CHANGES | | | | 0.00 | (35,746) | 0 | (67,164) | (102,910) | |
| DEPARTMENT CORE REQUEST | | | | | | | | | |
| | | | PS | 16.54 | 922,114 | 55,018 | 290,085 | 1,267,217 | |
| | | | EE | 0.00 | 99,817 | 1,777 | 194,475 | 296,069 | |
| | | | PD | 0.00 | 12,000 | 0 | 12,001 | 24,001 | |
| | | | Total | 16.54 | 1,033,931 | 56,795 | 496,561 | 1,587,287 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | | | |
| | | | PS | 16.54 | 922,114 | 55,018 | 290,085 | 1,267,217 | |
| | | | EE | 0.00 | 99,817 | 1,777 | 194,475 | 296,069 | |

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ADMINISTRATIVE SERVICES**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-----------------|--------------|------------------|---------------|----------------|------------------|-------------|
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | PD | 0.00 | 12,000 | 0 | 12,001 | 24,001 | |
| | Total | 16.54 | 1,033,931 | 56,795 | 496,561 | 1,587,287 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMINISTRATIVE SERVICES | | | | | | | | |
| CORE | | | | | | | | |
| PERSONAL SERVICES | | | | | | | | |
| GENERAL REVENUE | 802,627 | 11.96 | 956,360 | 11.55 | 922,114 | 11.55 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 48,182 | 0.90 | 55,018 | 1.00 | 55,018 | 1.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 237,497 | 3.56 | 356,249 | 3.99 | 290,085 | 3.99 | 0 | 0.00 |
| TOTAL - PS | 1,088,306 | 16.42 | 1,367,627 | 16.54 | 1,267,217 | 16.54 | 0 | 0.00 |
| EXPENSE & EQUIPMENT | | | | | | | | |
| GENERAL REVENUE | 60,264 | 0.00 | 101,317 | 0.00 | 99,817 | 0.00 | 0 | 0.00 |
| DED-ED PRO-CDBG-ADMINISTRATION | 1,778 | 0.00 | 1,777 | 0.00 | 1,777 | 0.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 81,437 | 0.00 | 195,475 | 0.00 | 194,475 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 143,479 | 0.00 | 298,569 | 0.00 | 296,069 | 0.00 | 0 | 0.00 |
| PROGRAM-SPECIFIC | | | | | | | | |
| GENERAL REVENUE | 11,876 | 0.00 | 12,000 | 0.00 | 12,000 | 0.00 | 0 | 0.00 |
| DED ADMINISTRATIVE | 0 | 0.00 | 12,001 | 0.00 | 12,001 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 11,876 | 0.00 | 24,001 | 0.00 | 24,001 | 0.00 | 0 | 0.00 |
| TOTAL | 1,243,661 | 16.42 | 1,690,197 | 16.54 | 1,587,287 | 16.54 | 0 | 0.00 |
| GRAND TOTAL | \$1,243,661 | 16.42 | \$1,690,197 | 16.54 | \$1,587,287 | 16.54 | \$0 | 0.00 |

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FLEXIBILITY REQUEST FORM

| | |
|--|---|
| BUDGET UNIT NUMBER: 41910C BUDGET UNIT NAME: Administration HOUSE BILL SECTION: 7.150 | DEPARTMENT: Economic Development DIVISION: Administration |
| 1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. | |
| DEPARTMENT REQUEST | |
| <p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Admin Services PS (0101) - \$922,114 x 10% = \$92,211 and Admin Services EE (0101) - \$111,817 x 10% = \$11,182 - Admin Services PS (0123) - \$55,018 x 10% = \$5,502 and Admin Services EE (0123) - \$1,777 x 10% = \$178 - Admin Services PS (0547) - \$290,085 x 10% = \$29,009 and Admin Services EE (0547) - \$206,476 x 10% = \$20,648</p> | |
| 2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount. | |
| PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED | CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED |
| \$0 | Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc. |
| 3. Please explain how flexibility was used in the prior and/or current years. | |
| PRIOR YEAR EXPLAIN ACTUAL USE | CURRENT YEAR EXPLAIN PLANNED USE |
| N/A | In FY 2021, Administrative Services was appropriated 10% flexibility between PS and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers. |

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|------------------|--------------|------------------|--------------|------------------|--------------|----------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMINISTRATIVE SERVICES | | | | | | | | |
| CORE | | | | | | | | |
| SALARIES & WAGES | 0 | 0.00 | 15,430 | 0.00 | 15,430 | 0.00 | 0 | 0.00 |
| STATE DEPARTMENT DIRECTOR | 62,657 | 0.47 | 149,368 | 1.05 | 139,368 | 1.05 | 0 | 0.00 |
| DEPUTY STATE DEPT DIRECTOR | 130,301 | 1.06 | 98,744 | 0.79 | 98,744 | 0.79 | 0 | 0.00 |
| DESIGNATED PRINCIPAL ASST DEPT | 63,735 | 1.21 | 81,181 | 1.04 | 76,181 | 1.04 | 0 | 0.00 |
| LEGAL COUNSEL | 53,995 | 1.00 | 11,446 | 1.00 | 11,446 | 1.00 | 0 | 0.00 |
| CHIEF COUNSEL | 118,721 | 1.00 | 130,369 | 1.04 | 120,369 | 1.04 | 0 | 0.00 |
| DEPUTY GENERAL COUNSEL | 77,623 | 1.00 | 96,326 | 1.12 | 96,326 | 1.12 | 0 | 0.00 |
| MISCELLANEOUS PROFESSIONAL | 7,991 | 0.19 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| SPECIAL ASST PROFESSIONAL | 16,797 | 0.27 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ADMIN SUPPORT PROFESSIONAL | 92,621 | 2.01 | 78,247 | 1.62 | 78,247 | 1.62 | 0 | 0.00 |
| SENIOR RESEARCH/DATA ANALYST | 0 | 0.00 | 65,410 | 0.00 | 5,000 | 0.00 | 0 | 0.00 |
| AGENCY BUDGET SENIOR ANALYST | 56,501 | 1.00 | 72,424 | 0.80 | 67,424 | 0.80 | 0 | 0.00 |
| SENIOR ACCOUNTS ASSISTANT | 35,673 | 1.00 | 49,916 | 1.11 | 49,916 | 1.11 | 0 | 0.00 |
| ACCOUNTANT | 53,044 | 1.12 | 89,135 | 1.21 | 89,135 | 1.21 | 0 | 0.00 |
| INTERMEDIATE ACCOUNTANT | 64,180 | 1.00 | 88,241 | 1.10 | 88,241 | 1.10 | 0 | 0.00 |
| ACCOUNTANT MANAGER | 83,416 | 1.00 | 104,604 | 1.35 | 99,604 | 1.35 | 0 | 0.00 |
| HUMAN RESOURCES GENERALIST | 45,982 | 1.00 | 51,752 | 1.20 | 51,752 | 1.20 | 0 | 0.00 |
| HUMAN RESOURCES SPECIALIST | 52,302 | 1.00 | 64,679 | 1.24 | 64,679 | 1.24 | 0 | 0.00 |
| HUMAN RESOURCES MANAGER | 72,767 | 1.09 | 120,355 | 0.87 | 115,355 | 0.87 | 0 | 0.00 |
| TOTAL - PS | 1,088,306 | 16.42 | 1,367,627 | 16.54 | 1,267,217 | 16.54 | 0 | 0.00 |
| TRAVEL, IN-STATE | 5,506 | 0.00 | 16,906 | 0.00 | 16,906 | 0.00 | 0 | 0.00 |
| TRAVEL, OUT-OF-STATE | 994 | 0.00 | 12,790 | 0.00 | 12,790 | 0.00 | 0 | 0.00 |
| FUEL & UTILITIES | 0 | 0.00 | 2,505 | 0.00 | 2,505 | 0.00 | 0 | 0.00 |
| SUPPLIES | 25,533 | 0.00 | 29,818 | 0.00 | 29,818 | 0.00 | 0 | 0.00 |
| PROFESSIONAL DEVELOPMENT | 6,232 | 0.00 | 52,071 | 0.00 | 51,071 | 0.00 | 0 | 0.00 |
| COMMUNICATION SERV & SUPP | 12,285 | 0.00 | 48,246 | 0.00 | 46,746 | 0.00 | 0 | 0.00 |
| PROFESSIONAL SERVICES | 70,976 | 0.00 | 73,687 | 0.00 | 73,687 | 0.00 | 0 | 0.00 |
| HOUSEKEEPING & JANITORIAL SERV | 76 | 0.00 | 658 | 0.00 | 658 | 0.00 | 0 | 0.00 |
| M&R SERVICES | 315 | 0.00 | 6,693 | 0.00 | 6,693 | 0.00 | 0 | 0.00 |
| COMPUTER EQUIPMENT | 0 | 0.00 | 9,500 | 0.00 | 9,500 | 0.00 | 0 | 0.00 |
| MOTORIZED EQUIPMENT | 0 | 0.00 | 761 | 0.00 | 761 | 0.00 | 0 | 0.00 |
| OFFICE EQUIPMENT | 4,877 | 0.00 | 9,700 | 0.00 | 9,700 | 0.00 | 0 | 0.00 |

9/26/22 12:02

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Page 66 of 69

Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|--------------------------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMINISTRATIVE SERVICES | | | | | | | | |
| CORE | | | | | | | | |
| OTHER EQUIPMENT | 12,070 | 0.00 | 11,758 | 0.00 | 11,758 | 0.00 | 0 | 0.00 |
| PROPERTY & IMPROVEMENTS | 2,063 | 0.00 | 328 | 0.00 | 328 | 0.00 | 0 | 0.00 |
| BUILDING LEASE PAYMENTS | 0 | 0.00 | 720 | 0.00 | 720 | 0.00 | 0 | 0.00 |
| EQUIPMENT RENTALS & LEASES | 966 | 0.00 | 15,265 | 0.00 | 15,265 | 0.00 | 0 | 0.00 |
| MISCELLANEOUS EXPENSES | 1,586 | 0.00 | 3,238 | 0.00 | 3,238 | 0.00 | 0 | 0.00 |
| REBILLABLE EXPENSES | 0 | 0.00 | 3,925 | 0.00 | 3,925 | 0.00 | 0 | 0.00 |
| TOTAL - EE | 143,479 | 0.00 | 298,569 | 0.00 | 296,069 | 0.00 | 0 | 0.00 |
| PROGRAM DISTRIBUTIONS | 11,876 | 0.00 | 12,001 | 0.00 | 12,001 | 0.00 | 0 | 0.00 |
| REFUNDS | 0 | 0.00 | 12,000 | 0.00 | 12,000 | 0.00 | 0 | 0.00 |
| TOTAL - PD | 11,876 | 0.00 | 24,001 | 0.00 | 24,001 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$1,243,661 | 16.42 | \$1,690,197 | 16.54 | \$1,587,287 | 16.54 | \$0 | 0.00 |
| GENERAL REVENUE | \$874,767 | 11.96 | \$1,069,677 | 11.55 | \$1,033,931 | 11.55 | | 0.00 |
| FEDERAL FUNDS | \$49,960 | 0.90 | \$56,795 | 1.00 | \$56,795 | 1.00 | | 0.00 |
| OTHER FUNDS | \$318,934 | 3.56 | \$563,725 | 3.99 | \$496,561 | 3.99 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.150

Program Name: Administration

Program is found in the following core budget(s): Administration

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each division. The division houses the director's office, general counsel, human resources, and financial systems and budget.

- The Director is appointed by the Governor and charged with overall leadership and strategic direction of the department. The Director is assisted by a Deputy Director and Executive Assistant.
- The Department General Counsel advises and consults with executive staff concerning policy, personnel, contracts, legislation, and ensures Sunshine Law compliance and program compliance.
- Human Resources supports all divisions with position recruitment, advising on personnel issues, on-boarding new staff, providing continuous improvement training to managers, and payroll services.
- Budget and Finance supports all divisions with accounting, procurement services, and budget management.

2a. Provide an activity measure(s) for the program.

| | FY2020 Actual | FY2021* Projected Actual | | FY2022 Projected Actual | | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|--|------------------|-----------------------------|-------|----------------------------|-------|---------------------|---------------------|---------------------|
| Number of Financial Transactions Processed | 2,194 | 4,000 | 3,285 | 2,150 | 2,158 | 2,150 | 2,150 | 2,150 |
| Number of Corrections on Financial Transactions | 47 | 30 | 27 | 30 | 56 | 30 | 30 | 30 |
| Number of Fiscal Notes Processed | 308 | 300 | 345 | 300 | 467 | 400 | 400 | 400 |

Note 1: Chart depicts financial transactions and Fiscal Notes processed by the DED Administration/Financial Systems unit only.

*Note 2: Increased FY2021 Transaction Projections due to anticipated increase in CARES Act payment documents.

2b. Provide a measure(s) of the program's quality.

| | FY2020 Actual | FY2021 Projected Actual | | FY2022 Projected Actual | | FY2023 Projected | FY2024 Projected | FY2025 Projected |
|------------------------------------|------------------|----------------------------|-----|----------------------------|-----|---------------------|---------------------|---------------------|
| Customer Service Experience | 82% | 86% | 79% | 90% | 83% | 90% | 90% | 90% |

Note 1: Percentage of respondents who rated their experience as "very" or "somewhat" positive.

Note 2: FY2022 survey sent out August 2022. Results based on 105 survey respondents.

PROGRAM DESCRIPTION

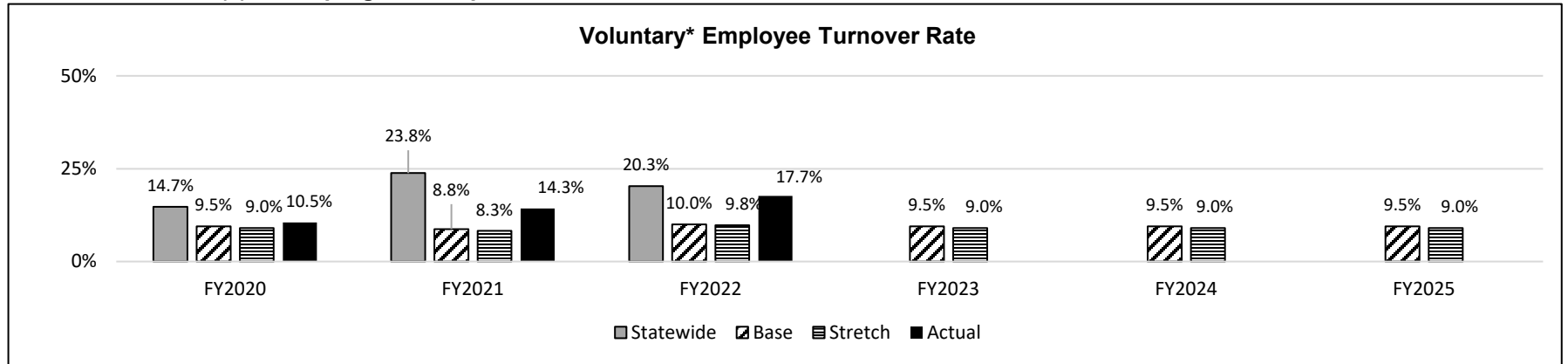
Department: Economic Development

HB Section(s): 7.150

Program Name: Administration

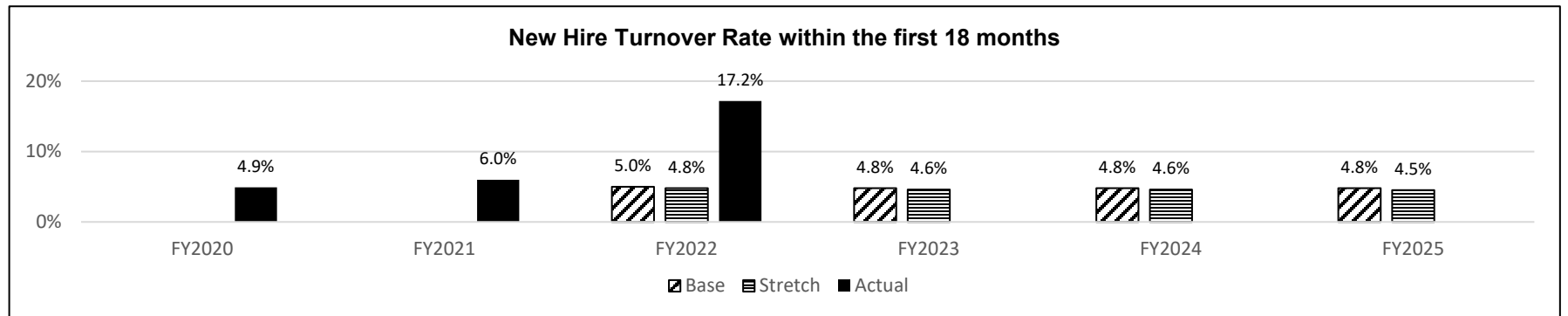
Program is found in the following core budget(s): Administration

2c. Provide a measure(s) of the program's impact.



**Depicts employees who resigned from the state or agency voluntarily. Does not include retirements, dismissals, ends of appointment, or layoffs.*

Note: Demonstrates the Ability to Retain Quality Employees.



Note: New Hire Turnover Rate Base and Stretch targets established following 18 months of statistics following department reorganization.

PROGRAM DESCRIPTION

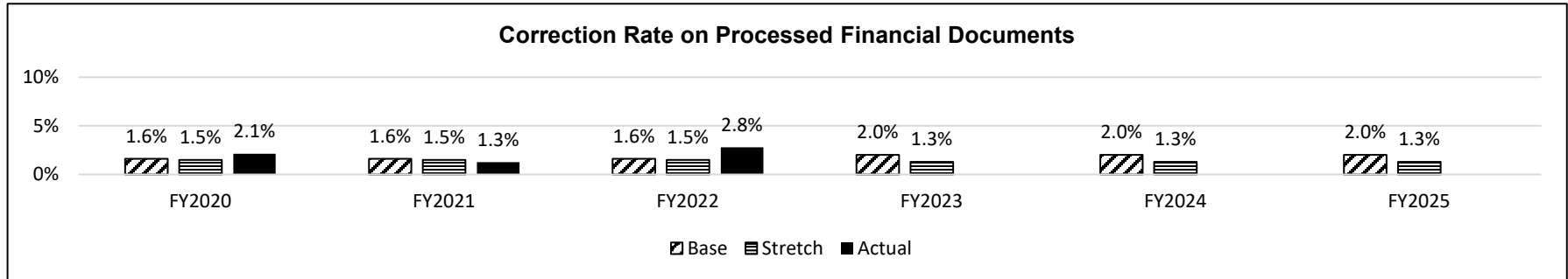
Department: **Economic Development**

HB Section(s): **7.150**

Program Name: **Administration**

Program is found in the following core budget(s): **Administration**

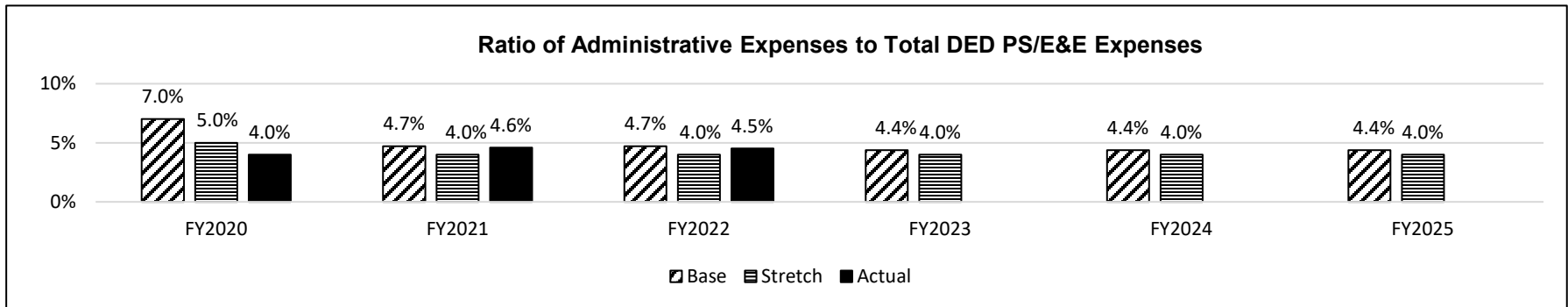
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Chart depicts correction rate on processed financial documents by the DED Administration/Financial Systems unit only (see 2a), which shows effectiveness in entering SAMII documents and processing vendor payments.

Note 2: Base reflects average of previous two years. Stretch reflects lowest percent of previous three years.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Base target for FY2023-FY2025 reflect an average of the previous three years Actuals.

Note 2: Stretch target reflects the lowest result of the previous three years Actuals.

PROGRAM DESCRIPTION

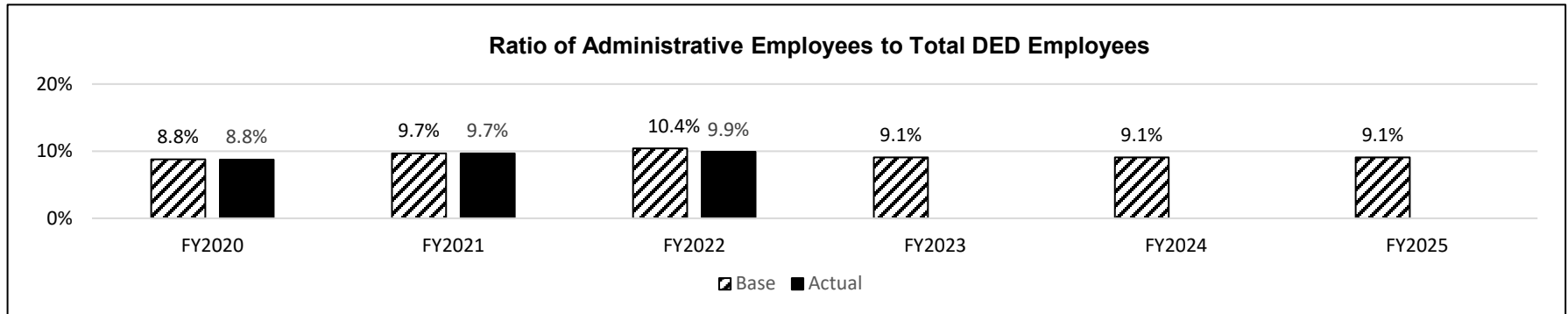
Department: **Economic Development**

HB Section(s): 7.150

Program Name: **Administration**

Program is found in the following core budget(s): **Administration**

2d. Provide a measure(s) of the program's efficiency. (continued)



Note 1: Department FTE reduced in FY2021 budget from 177.6 to 161 with total Administration Division FTE at 15.5.

Note 2: Department FTE increased in FY2022 due to American Rescue Plan Act (ARPA) grant administration by 8.34 FTE. DED Administration FTE increased to 16.54.

Note 3: Department FTE increased in FY2023 due to ARPA administration by 23.0 FTE. DED Administration FTE remained at 16.54.

PROGRAM DESCRIPTION

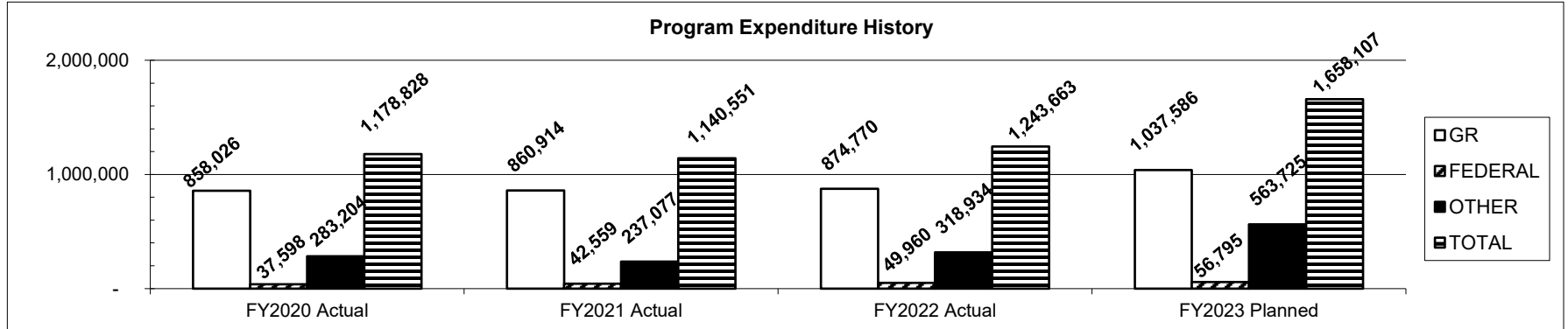
Department: Economic Development

HB Section(s): 7.150

Program Name: Administration

Program is found in the following core budget(s): Administration

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Administrative Services Revolving Fund (0547)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. Section 620.015, RSMo (DED Administrative Revolving Fund). Federal CDBG funds authorized under 42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the U.S. Department of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | |
|--|---------------------------|
| Department: Economic Development | Budget Unit 41930C |
| Division: Administration | |
| Core: Transfers to Administrative Services Revolving Fund | HB Section 7.155 |

1. CORE FINANCIAL SUMMARY

| | FY 2024 Budget Request | | | |
|--------------|------------------------|----------|----------------|----------------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 280,669 | 280,669 |
| Total | 0 | 0 | 280,669 | 280,669 |

| | | | | |
|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)
Economic Development Advancement Fund (0783)

| | FY 2024 Governor's Recommendation | | | |
|--------------|-----------------------------------|----------|----------|----------|
| | GR | Fed | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

| | | | | |
|-----|------|------|------|------|
| FTE | 0.00 | 0.00 | 0.00 | 0.00 |
|-----|------|------|------|------|

| | | | | |
|--------------------|---|---|---|---|
| Est. Fringe | 0 | 0 | 0 | 0 |
|--------------------|---|---|---|---|

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

These transfers allow for reimbursement to the Administration Division for providing resources and support to the divisions as part of the cost allocation plan. Administration is comprised of numerous units and support sections including the director's office, general counsel, financial systems, budget, and human resources.

3. PROGRAM LISTING (list programs included in this core funding)

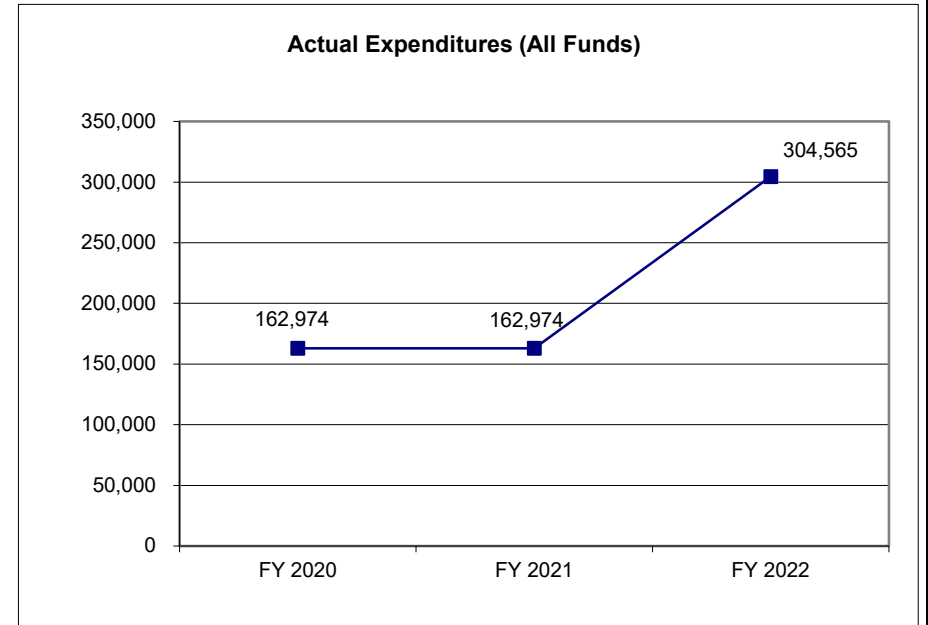
Transfers to Administrative Services

CORE DECISION ITEM

| | | | |
|--------------------|--|--------------------|---------------|
| Department: | Economic Development | Budget Unit | 41930C |
| Division: | Administration | | |
| Core: | Transfers to Administrative Services Revolving Fund | HB Section | 7.155 |

4. FINANCIAL HISTORY

| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 162,974 | 162,974 | 304,565 | 280,669 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds) | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 162,974 | 162,974 | 304,565 | 280,669 |
| Actual Expenditures (All Funds) | 162,974 | 162,974 | 304,565 | N/A |
| Unexpended (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 0 | 0 | 0 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ADMIN SERVICES-TRANSFER**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|----------------|----------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 280,669 | 280,669 | |
| | Total | 0.00 | 0 | 0 | 280,669 | 280,669 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 280,669 | 280,669 | |
| | Total | 0.00 | 0 | 0 | 280,669 | 280,669 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 0 | 0 | 280,669 | 280,669 | |
| | Total | 0.00 | 0 | 0 | 280,669 | 280,669 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|--------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMIN SERVICES-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| DIVISION OF TOURISM SUPPL REV | 162,974 | 0.00 | 162,974 | 0.00 | 162,974 | 0.00 | 0 | 0.00 |
| MO ONE START JOB DEVELOPMENT | 23,896 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 |
| ECON DEVELOP ADVANCEMENT FUND | 117,695 | 0.00 | 117,695 | 0.00 | 117,695 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 304,565 | 0.00 | 280,669 | 0.00 | 280,669 | 0.00 | 0 | 0.00 |
| TOTAL | 304,565 | 0.00 | 280,669 | 0.00 | 280,669 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$304,565 | 0.00 | \$280,669 | 0.00 | \$280,669 | 0.00 | \$0 | 0.00 |

9/26/22 12:01

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-------------------------|-----------|---------|-----------|---------|-----------|----------|---------|---------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| ADMIN SERVICES-TRANSFER | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 304,565 | 0.00 | 280,669 | 0.00 | 280,669 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 304,565 | 0.00 | 280,669 | 0.00 | 280,669 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$304,565 | 0.00 | \$280,669 | 0.00 | \$280,669 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$304,565 | 0.00 | \$280,669 | 0.00 | \$280,669 | 0.00 | | 0.00 |

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.155

Program Name: Transfers to Administrative Services Revolving Fund

Program is found in the following core budget(s): Transfers to Administrative Services Revolving Fund

1a. What strategic priority does this program address?

Data Driven, Customer Centric, One Team

1b. What does this program do?

These transfers allow for reimbursement to the Administration Division for providing resources and support to the divisions as part of the cost allocation plan. Administration is comprised of numerous units and support sections including the director's office, general counsel, financial systems, budget, and human resources.

No performance measures are included for this program as it is Transfer Out and performance measures can be found in the DED Administration Core.

2a. Provide an activity measure(s) for the program.

N/A

2b. Provide a measure(s) of the program's quality.

N/A

2c. Provide a measure(s) of the program's impact.

N/A

2d. Provide a measure(s) of the program's efficiency.

N/A

PROGRAM DESCRIPTION

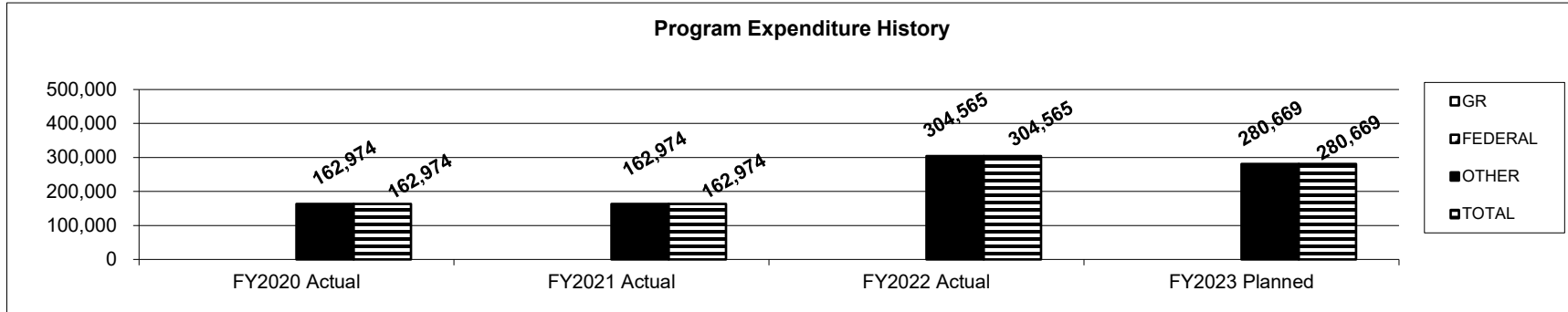
Department: Economic Development

HB Section(s): 7.155

Program Name: Transfers to Administrative Services Revolving Fund

Program is found in the following core budget(s): Transfers to Administrative Services Revolving Fund

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

FY2020-FY2021: Tourism Supplemental Revenue (0274)

FY2022: Tourism Supplemental Revenue (0274), Missouri One Start Job Development Fund (0600), and Economic Development Advancement Fund (0783)

FY2023: Tourism Supplemental Revenue (0274) and Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.015, RSMo for DED Administrative Revolving Fund.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

| | | | |
|------------|-----------------------------|-------------|--------|
| Department | Economic Development | Budget Unit | 42636C |
| Division: | | | |
| Core: | Legal Expense Fund Transfer | HB Section | 7.160 |

1. CORE FINANCIAL SUMMARY

| FY 2024 Budget Request | | | | | FY 2024 Governor's Recommendation | | | | |
|---|------|---------|-------|-------|---|------|---------|-------|-------|
| | GR | Federal | Other | Total | | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 | PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 | EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 | PSD | 0 | 0 | 0 | 0 |
| TRF | 1 | 0 | 0 | 1 | TRF | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 0 | 1 | Total | 0 | 0 | 0 | 0 |
| FTE | 0.00 | 0.00 | 0.00 | 0.00 | FTE | 0.00 | 0.00 | 0.00 | 0.00 |
| Est. Fringe | 0 | 0 | 0 | 0 | Est. Fringe | 0 | 0 | 0 | 0 |
| Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | | Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation. | | | | |

Other Funds:

Other Funds:

2. CORE DESCRIPTION

In FY2022, the General Assembly appropriated \$1 for transfer from the department's core budget to the State Legal Expense Fund for the payment of claims, premiums, and expenses provided by Section 105.711 through Section 105.726, RSMo. In order to fund such expenses, the General Assembly also authorized three percent flexibility from the department's operating budget into the \$1 transfer appropriation.

3. PROGRAM LISTING (list programs included in this core funding)

N/A

CORE DECISION ITEM

| | |
|--|---------------------------|
| Department Economic Development | Budget Unit 42636C |
| Division: | |
| Core: Legal Expense Fund Transfer | HB Section 7.160 |

4. FINANCIAL HISTORY

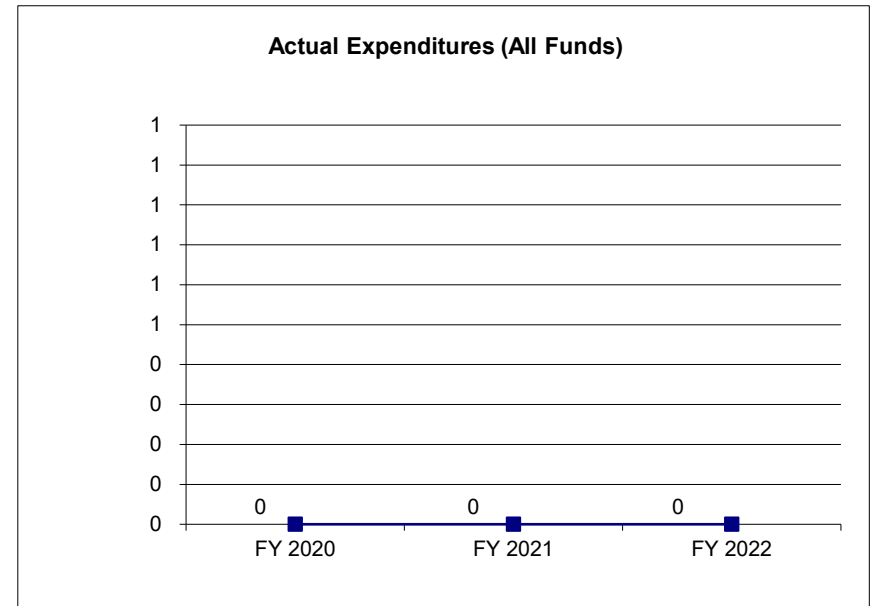
| | FY 2020 Actual | FY 2021 Actual | FY 2022 Actual | FY 2023 Current Yr. |
|---------------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|
| Appropriation (All Funds) | 1 | 1 | 1 | 1 |
| Less Reverted (All Funds) | 0 | 0 | 0 | 0 |
| Less Restricted (All Funds)* | 0 | 0 | 0 | 0 |
| Budget Authority (All Funds) | 1 | 1 | 1 | 1 |
| Actual Expenditures (All Funds) | 0 | 0 | 0 | N/A |
| Unexpended (All Funds) | 1 | 1 | 1 | N/A |
| Unexpended, by Fund: | | | | |
| General Revenue | 1 | 1 | 1 | N/A |
| Federal | 0 | 0 | 0 | N/A |
| Other | 0 | 0 | 0 | N/A |

*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DED LEGAL EXPENSE FUND TRF**

5. CORE RECONCILIATION DETAIL

| | Budget Class | FTE | GR | Federal | Other | Total | Explanation |
|------------------------------------|-------------------------|-------------|-----------|----------------|--------------|--------------|--------------------|
| TAFP AFTER VETOES | | | | | | | |
| | TRF | 0.00 | 1 | 0 | 0 | 1 | |
| | Total | 0.00 | 1 | 0 | 0 | 1 | |
| DEPARTMENT CORE REQUEST | | | | | | | |
| | TRF | 0.00 | 1 | 0 | 0 | 1 | |
| | Total | 0.00 | 1 | 0 | 0 | 1 | |
| GOVERNOR'S RECOMMENDED CORE | | | | | | | |
| | TRF | 0.00 | 1 | 0 | 0 | 1 | |
| | Total | 0.00 | 1 | 0 | 0 | 1 | |

Department of Economic Development

DECISION ITEM SUMMARY

| Budget Unit | | | | | | | | |
|-----------------------------------|------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| Decision Item | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
| Budget Object Summary | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Fund | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DED LEGAL EXPENSE FUND TRF | | | | | | | | |
| CORE | | | | | | | | |
| FUND TRANSFERS | | | | | | | | |
| GENERAL REVENUE | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| TOTAL | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1 | 0.00 | \$1 | 0.00 | \$0 | 0.00 |

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Department of Economic Development

DECISION ITEM DETAIL

| Budget Unit | FY 2022 | FY 2022 | FY 2023 | FY 2023 | FY 2024 | FY 2024 | ***** | ***** |
|-----------------------------------|------------|-------------|------------|-------------|------------|-------------|------------|-------------|
| Decision Item | ACTUAL | ACTUAL | BUDGET | BUDGET | DEPT REQ | DEPT REQ | SECURED | SECURED |
| Budget Object Class | DOLLAR | FTE | DOLLAR | FTE | DOLLAR | FTE | COLUMN | COLUMN |
| DED LEGAL EXPENSE FUND TRF | | | | | | | | |
| CORE | | | | | | | | |
| TRANSFERS OUT | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| TOTAL - TRF | 0 | 0.00 | 1 | 0.00 | 1 | 0.00 | 0 | 0.00 |
| GRAND TOTAL | \$0 | 0.00 | \$1 | 0.00 | \$1 | 0.00 | \$0 | 0.00 |
| GENERAL REVENUE | \$0 | 0.00 | \$1 | 0.00 | \$1 | 0.00 | | 0.00 |
| FEDERAL FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |
| OTHER FUNDS | \$0 | 0.00 | \$0 | 0.00 | \$0 | 0.00 | | 0.00 |

SUPPLEMENTAL NEW DECISION ITEM

Department: Economic Development
 Division: Business and Community Solutions
 DI Name: Staff to Deploy New Legislation DI# 2419001

House Bill Section 7.015

Original FY 2023 House Bill Section, if applicable _____

1. AMOUNT OF REQUEST

| FY 2023 Supplemental Budget Request | | | | |
|-------------------------------------|----------------|----------|----------|----------------|
| | GR | Federal | Other | Total |
| PS | 61,808 | 0 | 0 | 61,808 |
| EE | 41,796 | 0 | 0 | 41,796 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 103,604 | 0 | 0 | 103,604 |

FTE 1.00 0.00 0.00 1.00
 POSITIONS 4 0 0 0
 NUMBER OF MONTHS POSITIONS ARE NEEDED: 3

Est. Fringe 38,134 0 0 38,134

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Non-Counts:

| FY 2023 Supplemental Governor's Recommendation | | | | |
|--|----------|----------|----------|----------|
| | GR | Federal | Other | Total |
| PS | 0 | 0 | 0 | 0 |
| EE | 0 | 0 | 0 | 0 |
| PSD | 0 | 0 | 0 | 0 |
| TRF | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 |

FTE 0.00 0.00 0.00 0.00
 POSITIONS 0 0 0 0
 NUMBER OF MONTHS POSITIONS ARE NEEDED: _____

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Non-Counts:

2. WHY IS THIS SUPPLEMENTAL FUNDING NEEDED? INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This NDI is to ensure adequate staffing for the administration of programs, passed in Senate Bill 672 and House Bill 2400, created by the legislature in 2022. This includes the Target Industrial Manufacturing Enhancement Zones Act (TIME Zones), Qualified Research and Development Tax Credit, and Citizen's Land Development program.

SUPPLEMENTAL NEW DECISION ITEM

| | |
|--|---|
| Department: Economic Development | House Bill Section <u>7.015</u> |
| Division: Business and Community Solutions | |
| DI Name: Staff to Deploy New Legislation DI# 2419001 | Original FY 2023 House Bill Section, if applicable _____ |

3. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why.

This request is tied to Fiscal Notes 4278S.06T (TIME Zone) and 5038S.04T (Qualified Research and Citizen's Land Development) in which DED requested a total of 4.0 FTE to provide additional staffing to administer these programs. Salary amount calculates funding for 3 months (April, May and June 2023), plus the 3% reserve amount. E&E funding includes the entire amount allowed for telecom, computer, and office equipment, and costs for systems furniture as these are one-time purchases.

4. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE.

| Budget Object Class/Job Class | Dept Req GR DOLLARS | Dept Req GR FTE | Dept Req FED DOLLARS | Dept Req FED FTE | Dept Req OTHER DOLLARS | Dept Req OTHER FTE | Dept Req TOTAL DOLLARS | Dept Req TOTAL FTE |
|------------------------------------|---------------------------|-----------------------|----------------------------|------------------------|------------------------------|--------------------------|------------------------------|--------------------------|
| 100/Economic Dev Specialist/07EB20 | 61,808 | 1.0 | | | | | 61,808 | 1.0 |
| Total PS | 61,808 | 1.0 | 0 | 0.0 | 0 | 0.0 | 61,808 | 1.0 |
| 340/Communication Serv & Support | 1,200 | | | | | | 1,200 | |
| 480/Computer Equipment | 6,596 | | | | | | 6,596 | |
| 580/Office Equipment | 6,800 | | | | | | 6,800 | |
| 590/Systems Furniture | 27,200 | | | | | | 27,200 | |
| Total EE | 41,796 | | 0 | | 0 | | 41,796 | |
| Program Distributions | | | | | | | 0 | |
| Total PSD | 0 | | 0 | | 0 | | 0 | |
| Transfers | | | | | | | 0 | |
| Total TRF | 0 | | 0 | | 0 | | 0 | |
| Grand Total | 103,604 | 1.0 | 0 | 0.0 | 0 | 0.0 | 103,604 | 1.0 |

SUPPLEMENTAL NEW DECISION ITEM

| | | |
|---|--------------------|---|
| Department: Economic Development | | House Bill Section <u>7.015</u> |
| Division: Business and Community Solutions | | |
| DI Name: Staff to Deploy New Legislation | DI# 2419001 | Original FY 2023 House Bill Section, if applicable _____ |

| Budget Object Class/Job Class | Gov Rec GR DOLLARS | Gov Rec GR FTE | Gov Rec FED DOLLARS | Gov Rec FED FTE | Gov Rec OTHER DOLLARS | Gov Rec OTHER FTE | Gov Rec TOTAL DOLLARS | Gov Rec TOTAL FTE |
|-------------------------------|--------------------------|----------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------------|-------------------------|
| | | | | | | | 0 | 0.0 |
| | | | | | | | 0 | 0.0 |
| Total PS | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> |
| | | | | | | | 0 | |
| | | | | | | | 0 | |
| | | | | | | | 0 | |
| | | | | | | | 0 | |
| Total EE | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Program Distributions | | | | | | | 0 | |
| Total PSD | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Transfers | | | | | | | 0 | |
| Total TRF | <u>0</u> | | <u>0</u> | | <u>0</u> | | <u>0</u> | |
| Grand Total | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> | <u>0</u> | <u>0.0</u> |